POLICIES & PROCEDURES MANUAL CREATION CHECKLIST

CHAPTER 1 – LICENSING	
What is the name of your company?	
what is the hame of your company?	
Under what California regulatory authority do you	
perform escrow services (Department of Business	
Oversight, Bureau of Real Estate, Department of	
Insurance, etc.)?	
What is your license number?	
If you are licensed to perform escrows in a state or	
states other than California? If so, please list the	
states:	
CHAPTER 2 – TRUST ACCOUNTS	
Is positive pay or reverse positive pay used to	
protect your trust account(s)?	
Are Automatic Clearing House ("ACH") deposits	
blocked on your trust account(s)?	
Are international wires blocked on your trust	
account(s)?	
Have you setup transactional limits whereby	
additional authorization is needed for initiate	
outgoing wires? If so, what are those amounts?	
Is management approval required for all transfers	
involving dormant or inactive files (files with no	
activity within the past 180 days)?	
Aside from the background checks performed by	
your regulatory agency, if any, do you perform	
background checks on your employees? If so, how	
often?	
Does your company conduct daily reconciliation of	
receipts and disbursements on you escrow trust	
account(s)?	
Does your company conduct monthly three way	
reconciliation of your escrow trust account(s)?	
Does your company maintain a separate account	
ledger with detailed descriptions of every receipt	
and disbursement, including date, amount,	
payee/payer, and description of item for each	
Escrow Trust Account?	

Is a reconciliation of the receipts and disbursements	
into and out of each Escrow Trust Account	
performed daily?	
Does the company segregate duties to ensure the	
daily reconciliation of the receipts and	
disbursements conducted by someone who is not	
the sole signatory on the account, if available?	
Are the results of the daily reconciliation of the	
receipts and disbursements reviewed by	
management in a timely manner?	
Is a Three-Way Reconciliation that reconciles the	
bank statement to the checkbook and Trial	
Balances performed at least monthly within 10 days	
of receiving the bank statement?	
Is the monthly Three- Way Reconciliation conducted	
by someone who is not a signatory on account or	
authorized to initiate a wire transfer?	
Are the results of the monthly Three-Way	
Reconciliation reviewed by management?	
Are Trial Balances, deposits in transit and	
outstanding checks listed on the Three-Way	
Reconciliation for all Escrow Trust Accounts?	
Does each Three-Way Reconciliation include a	
summary page showing whether the account is in	
balance?	
Does each Three-Way Reconciliation include a	
detailed list of items that need to be adjusted or	
corrected to bring the account in balance?	
Are deposits that are listed on the deposits in transit	
list as older than five (5) days researched and	
resolved immediately?	
Are incoming wires that are listed on the deposits in	
transit list as older than 2 days researched and	
resolved immediately?	
If the reconciliation reveals a shortage, is the	
shortage funded pursuant to the company's	
procedures within 5 days?	
Are the outstanding checks and deposits from the	
previous month's reconciliation checked against the	
current bank statement to determine whether they	
were cleared or remain outstanding?	
Does management periodically review cancelled	
checks and disbursement journals for unusual	
items?	

CHAPTER 3 – INFORMATION SECURITY	
Do you have a clean desk policy (i.e., only one file	
open on a desk at a time, locking computers when	
leaving desk, no client files for view when	
unauthorized person is in office)?	
During non-business hours how are files physically	
secured to protect Non-public personal information?	
(Examples would include locked file cabinets,	
locked offices, security alarm, and security	
cameras.)	
Do you have a secure server?	
Do you have access control (passwords) at the user	
level (login) on your computers?	
Do you have access control on your escrow	
software?	
Do you have anti-virus software on your computers?	
Do you require encryption on any electronic	
transmission of Non-public personal information?	
How do you store closed files?	
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What security is in place to make sure closed files	
are kept secure?	
How do you destroy old files?	
Do you have a website for your company? If so, a	
copy of your company's Privacy Policy should be	
available for review.	
If you have a website, is a copy of your company's	
Privacy Policy available for review? (If your answer	
to this question is no please consider updating your	
website to include this information.)	
CHAPTER 4 – SETTLEMENT PROCESSES	
Do you have a written pricing structure?	
Do you give discounts? If so, do you have a written	
procedure for how discounts are given?	
Do you provide estimated easts to the martine and	
Do you provide estimated costs to the parties and	
lenders upon opening of escrow?	

CHAPTER 5 – TITLE POLICY PRODUCTION	
Do you produce title policies?	
CHAPTER 6 – INSURANCE COVERAGE	
What types of escrow transactions do you perform	
(real property, mobile homes, bulk sales, personal	
property, holding escrows, other?):	
Do you maintain professional liability (errors &	
omissions) insurance? If so, please provide us with	
a copy of the declaration page.	
Do you maintain a fidelity bond? If so, what is the	
coverage amount?	
Do you maintain a surety bond? If so, what is the	
coverage amount?	
Do you maintain cyber fraud coverage? If so, what	
is the coverage amount?	
Do you maintain any other forms of	
insurance/bonding? If so, describe type of	
coverage(s) and coverage amount(s)?	
CHAPTER 7 – CONSUMER COMPLAINTS	
When a complaint comes in are your employees	
instructed to advise management?	