

# **DMI Insurance Services, Inc.**

Automotive Program Specialists



## Our Q3 Sales Contest Has Arrived!!!

Book \$15,000 in new business between July 1st and August 31st to win an Amazon Echo.

"A hands-free speaker you control with your voice. Echo connects to the Alexa Voice Service to play music, provide information, news, sports scores, weather, and more—instantly."

Book \$40,000 in new business between July 1st and August 31st to win a Samsung 55" 4k Ultra HD Smart TV.



"Enjoy 4K Ultra HD resolution and High Dynamic Range (HDR) content that delivers greater darity with Micro Dimming Pro and a fuller spectrum of color with Wide Color Enhancer. Access your favorite content quicker and easier with the new Samsung Smart TV platform powered by a Quad-Core Processor."

## **Important Notice:**

Beginning August 1st, we will be increasing our Service fee/Policy fee from \$205 to \$250. Policy fee increases willtake effect when approved by the individual state's Department of Insurance.

Please refer to the quotation for the actual fee beingcharged. This increase reflects the higher costs of inspections which have doubled in the last few years. We appreciate your understanding and believe our fee to be reasonable and competitive.

## **Broadened Coverage:** Garages Endorsement - What does it cover?

This endorsement is used to broaden the garage policy to provide coverage for the eight additional exposures listed below. The premium is 5% of the liability premium.

Personaland Advertising Injury. Covers damages arising out of libel, slander, false arrest, wrongful eviction, misappropriation of advertising ideas, copyright infringement.

HostLiquor Liability. Covers liability arising out of the serving ofalcoholic beverages at functions incidental to your garage business.

Fire-LegalLiability (also known as Damage to Rented Premises). Liability coveragefor property damage caused by a fire to premises leased or rented to you andarising out of your negligence (Basic limit varies by state. Additionallimit can be purchased by separate endorsement).

IncidentalMedical Malpractice. Liability for failing to render or improperlyrendering health care services to injured persons.

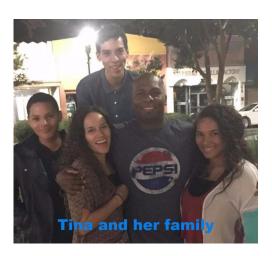
Nonowned Watercraft Coverage. Liability for watercraft under 26 feet that is not owned by you nor being used to carry persons or property for a charge.

Additional Persons Insured. Adds "Spouse of Partners" as insureds with respects to the garage business.

AutomaticLiability. Covers newly acquired garage businesses for up to 90 days ifyou own a majority interest.

LimitedWorldwide Liability. Coverage for incidents involving the Named Insuredwhile temporarily abroad.

## **Get to know Tina**



## What is your position at DMI:

Underwriting Manager

## When did you begin working at DMI:

April, 1991

### What is your favorite part about DMI:

The question should be, what isn't there to like about DMI? I like working with our producers, our staff, and especially coming up with creative solutions to complex issues.

## What do you find challenging at DMI:

There is never enough time in the day.

#### Personal background:

I'm a California girl, born and raised. I currently live in Hollister with my husband, two children, and Chihuahua-Pincher Zeus.

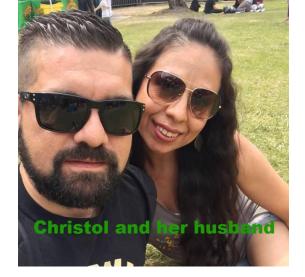
### What is your favorite thing to do on the weekend:

Of course I spend time with my family, and I really enjoy spending time outside (i.e. going to the beach, gardening, and going on bike rides).

## What is your favorite quote:

"One man's ceiling is another man's floor" -Paul Simon

## Get to know Christol



## What is your position at DMI:

Underwriter

## When did you begin working at DMI:

2001

#### What is your favorite part about DMI:

I am never bored and learn something new on a daily basis. I also get to work with an amazing staff and producers.

## What do you find challenging at DMI:

Keeping up with our industry changes.

### Personal Summary:

I was born and raised in California. I have a beautiful family which includes my husband, three sons, and daughter.

### What is your favorite thing to do on the weekend:

My family and I love going to the beach, we are going to Pismo this weekend! I also like going to my son's soccer matches.

### What is your favorite quote:

"Shut up. Just Shut up. You had me at hello." -Dorothy in Jerry Maguire

#### **STAY CONNECTED**





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