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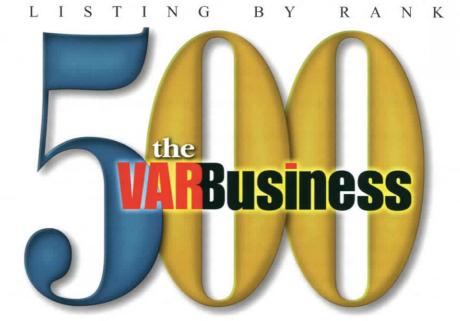
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THE MAGAZINE FOR INTEGRATING TECHNOLOGY SOLUTIONS

Our fifth annual ranking of the 500 largest value added resellers, integrators and consultants in

North America



'99	nk '98	Company	Contact Info	'98/'97 VAR Rev. CEO	Primary Technology	Primary Vendors	Primary Verticals
255	N/A	Osage Systems Group Inc.	Phoenix, Ariz. (602) 274-1299 www.osage.com	\$61.0 million/\$14.0 million Jack Leadbeater	Internet, network/systems management, Unix	Sun, Lawson, Cisco, Netscape, Checkpoint	Finance, manufacturing

## The Fast 50

A fast glance at the 50 fastestgrowing VARBusiness 500 companies reveals something interesting but not surprising: There is a predominance of Internet and networking specialists. The emergence of the Web coupled with worldwide deregulation has opened up the networking market. But traditional companies such as Tenfold Corp. have their place, too.

The VARBusiness Fast 50							
		VAR Revenue	() Growth				
Company	Rank	1997	1998	(percent)			
Digital River Inc.	468	2.5	20.9	746			
USWeb/CKS	141 187	19.3 13.9	125.7 88.0	551 535			
CSC/ITS							
Organic Online Inc.	134	30.0	140.0	367			
Agency.com Ltd.	206	18.0	80.0	344			
Osage Systems Group Inc.	255	14.0	61.0	336			
Exodus Communications Inc.	287	12.4	52.7	325			
Panurgy Corp.	146	29.2	121.9	317			
Inktomi Corp.	470	5.8	20.4	252			
iXL Enterprises Inc.	244	19.0	64.8	241			
Peripheral Vision InfoSystems Inc.	348	11.2	38.0	239			
Verio Inc.	148	35.7	120.7	238			

