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Retail and lodging up, restaurants down in July

In July, Cochise County's retail and lodging receipts were up, while restaurant and bar sales were down, compared to July last year (after adjusting for inflation).

Countywide retail sales were up 5.3 percent in July. For the first seven months of 2017, retail sales were down 0.9 percent (compared to the first seven months last year, after the inflation adjustment). Sales have been down in 18 of the most recent 23 months.

At the state level, Arizona's retail sales were down 1.9 percent in July, but were up 1.4 percent for the first seven months of the year.

Cochise County's restaurant and bar sales were down 13.5 percent in July and 4.5 percent for the first seven months of the year. Sales have been down in 10 of the most recent 12 months.

Statewide restaurant and bar sales were down 2.2 percent in July, but were up 2.8 percent for the first seven months of 2017.

Hotel/motel receipts in Cochise County were up 11.2 percent in July and 14.5 percent for the first seven months of the year. Countywide hotel/motel receipts have been up in 11 of the most recent 12 months.

At the state level, hotel/motel receipts were up 5.8 percent in July and 7.2 percent for the first seven months of the year.

At the city level, retail sales in Benson were up 12.6 percent in July, but were down 0.4 percent for the first seven months of 2017. Sales have been down in 12 of the most recent 19 months.

Restaurant and bar sales in Benson were down 8.9 percent in July and 6.1 percent for the first seven months of the year. Year-over-year sales have been down in 13 of the past 19 months.

Benson's hotel/motel receipts were up 58.2 percent in July and 14.1 percent for the first seven months of the year. Sales have been up in each of the past four months following declines in eight of 10 months.

In Bisbee, retail sales were up 5.6 percent in the July comparisons, but down 1.5 percent for the first seven months of 2017. Sales have been down in 12 of the most recent 19 months.

Restaurant and bar sales in Bisbee were up 8.7 percent in July and 16.5 percent for the first seven months of the year. Sales have been up in 10 of the most recent 12 months of data.

Hotel/motel receipts in Bisbee were up 65.8 percent in July and 13.4 percent in the first seven months of the year. Sales have been up in 14 of the most recent 19 months.

In Douglas, retail sales were down 27.4 percent in the July comparisons and 9.9 percent for the first seven months of 2017. Sales have been down in 23 of the most recent 25 months.

Restaurant and bar sales in Douglas were up 51.8 percent in July, but were down 7.8 percent for the first seven months of the year. Sales have been down in seven of the most recent 10 months of data.

Hotel/motel receipts in Douglas were up 27.4 percent in July, but were down 7.7 percent for the first seven months of the year. Sales have seen considerable instability, alternating between positive and negative growth since the beginning of last year.

In Huachuca City, retail sales were up 69.1 percent in the July comparisons and 15.6 percent for the first seven months of 2017. Sales have been up in 11 of the past 13 months.

In Sierra Vista, retail sales were down 2.1 percent in July and 0.9 percent for the first seven months of 2017. Sales have been down in six of the most recent 10 months.

Restaurant and bar sales in Sierra Vista were down 0.9 percent in July, but up 0.1 percent for the first seven months of the year. Sierra Vista's restaurant and bar sales have been down in eight of the most recent 12 months of data.

Sierra Vista's hotel/motel receipts were down 6.2 percent in July, the first decline following nine consecutive months of growth. Lodging receipts were up 10.4 percent for the first seven months of 2017 and sales have been up in 15 of the past 19 months.

In Tombstone, retail sales were up 55.5 percent in July and 1.3 percent for the first seven months of the year. Tombstone's retail sales have seen considerable instability since the beginning of last year with sales up in nine and down in 10 of the most recent 19 months of data.

In Willcox, retail sales were down 7.7 percent in the July comparisons, but were up 0.2 percent for the first seven months of 2017. Sales have been up in three of the past four months (following five consecutive months of decline).

Restaurant and bar sales in Willcox were up 3.1 percent in July and 1.5 percent for the first seven months of the year. Sales have been up in three of the past five months (following declines in seven of 10 months).

Hotel/motel receipts in Willcox were up 31.6 percent in July and 29.6 percent for the first seven months of 2017. Sales have been up for seven consecutive months and have been up in 11 of the most recent 13 months.

COCHISE COUNTY SALES

	<i>July 2017</i>	<i>July 2016</i>	<i>Change</i>	<i>Inflation-adjusted Growth*</i>	<i>YTD 2017</i>	<i>YTD 2016</i>	<i>YTD Change</i>	<i>YTD Inflation-adjusted Growth*</i>
Arizona								
Retail	\$4,989,692,943	\$4,996,674,786	-0.1%	-1.9%	\$37,112,975,338	\$35,841,823,180	3.5%	1.4%
Restaurant/Bar	\$1,025,900,941	\$1,030,523,841	-0.4%	-2.2%	\$8,265,347,200	\$7,874,590,541	5.0%	2.8%
Hotel/Motel	\$197,156,357	\$183,280,104	7.6%	5.8%	\$2,030,298,187	\$1,856,524,732	9.4%	7.2%
Cochise County								
Retail	\$67,886,521	\$63,450,482	7.0%	5.3%	\$473,087,857	\$467,118,314	1.3%	-0.9%
Restaurant/Bar	\$12,064,035	\$13,680,819	-11.8%	-13.5%	\$87,299,540	\$89,411,426	-2.4%	-4.5%
Hotel/Motel	\$2,879,087	\$2,550,282	12.9%	11.2%	\$24,167,924	\$20,722,056	16.6%	14.5%
Benson								
Retail**	\$4,674,301	\$4,090,281	14.3%	12.6%	\$32,892,852	\$32,315,014	1.8%	-0.4%
Restaurant/Bar	\$997,989	\$1,075,545	-7.2%	-8.9%	\$7,619,726	\$7,934,846	-4.0%	-6.1%
Hotel/Motel	\$419,584	\$262,353	59.9%	58.2%	\$3,249,685	\$2,795,465	16.2%	14.1%
Bisbee								
Retail	\$1,930,533	\$1,798,398	7.3%	5.6%	\$14,818,283	\$14,729,595	0.6%	-1.5%
Restaurant/Bar	\$848,588	\$768,311	10.4%	8.7%	\$6,811,176	\$5,739,700	18.7%	16.5%
Hotel/Motel	\$290,595	\$173,468	67.5%	65.8%	\$2,579,797	\$2,233,290	15.5%	13.4%
Douglas								
Retail	\$7,367,018	\$9,905,836	-25.6%	-27.4%	\$66,227,500	\$71,795,713	-7.8%	-9.9%
Restaurant/Bar	\$1,527,098	\$994,485	53.6%	51.8%	\$8,008,565	\$8,491,929	-5.7%	-7.8%
Hotel/Motel	\$256,796	\$198,838	29.1%	27.4%	\$1,465,520	\$1,551,444	-5.5%	-7.7%
Huachuca City								
Retail	\$703,027	\$411,506	70.8%	69.1%	\$3,397,677	\$2,884,782	17.8%	15.6%
Sierra Vista								
Retail	\$38,326,898	\$38,478,951	-0.4%	-2.1%	\$271,574,235	\$268,310,500	1.2%	-0.9%
Restaurant/Bar	\$6,855,773	\$6,800,955	0.8%	-0.9%	\$50,137,554	\$49,043,119	2.2%	0.1%
Hotel/Motel	\$1,350,470	\$1,413,229	-4.4%	-6.2%	\$10,374,773	\$9,216,151	12.6%	10.4%
Tombstone								
Retail	\$1,514,350	\$962,985	57.3%	55.5%	\$8,188,194	\$7,915,876	3.4%	1.3%
Willcox								
Retail***	\$2,663,591	\$2,831,940	-5.9%	-7.7%	\$21,269,699	\$20,775,049	2.4%	0.2%
Restaurant/Bar	\$711,222	\$678,597	4.8%	3.1%	\$4,854,360	\$4,683,717	3.6%	1.5%
Hotel/Motel	\$344,462	\$258,271	33.4%	31.6%	\$2,898,604	\$2,200,442	31.7%	29.6%

Note: State and county data reflect actual sales; city data are estimates based on sales tax collections. Retail excludes food for home consumption (except Douglas). YTD = Year to Date. * Inflation rate determined by change in Consumer Price Index (CPI-U). **Excludes single items over \$5,000. ***Excludes single items over \$1,250. Source: U.S. Bureau of Labor Statistics, Arizona Department of Revenue, City of Benson, City of Bisbee, City of Douglas, City of Sierra Vista, City of Willcox, and Cochise College Center for Economic Research.