Human Numbers is grateful for the opportunity to work with your contact center. We are dedicated to helping you meet your forecasting and scheduling goals and request that you complete the following questionnaire in preparation of the work to follow.

We understand you may not have immediate answers to all of these questions; just complete it to the best of your ability. If you need clarification about any of the data requested, please contact us at 770-609-6565

| Company and Contact Information |  |                      |  |  |
|---------------------------------|--|----------------------|--|--|
| Company Name                    |  | Survey Completed by: |  |  |
| Address                         |  | Name                 |  |  |
| City, State, Zip                |  | Title                |  |  |
| Phone Number                    |  | Email Address        |  |  |

| Contact Center Information:                               |          |         |
|---|----------|---------|
| Address (City/State)                                      |          |         |
| Operating Hours   |          |         |
| Number of Agents  |          |         |
| Full time and part time %                                 |          |         |
| What types of calls do you handle? (check all that apply) |          |         |
| 🗌 Inbound   | Outbound | Blended |
| Last Year's Call Volume                                   |          |         |
| (include abandons, too)                                   |          |         |
| This Year's Forecasted Call                               |          |         |
| Volume  |          |         |
| Outbound %  |          |         |
| Describe products/services                                |          |         |
| offered by your center                                    |          |         |
| Is an outsourcer used? If                                 |          |         |
| so, % of calls, how routed,                               |          |         |
| etc.  |          |         |

| Goals, Metrics, and YTD Results    |      |             |
|------------------------------------|------|-------------|
|                                    | GOAL | YTD RESULTS |
| Service Level or ASA               |      |             |
| Abandonment Rate (%)               |      |             |
| Average Talk Time (Inbound)        |      |             |
| After Call Wrap-up Time (Inbound)  |      |             |
| Average Talk Time (Outbound)       |      |             |
| After Call Wrap-up Time (Outbound) |      |             |
| Occupancy or Utilization %         |      |             |
| Overtime Ratio                     |      |             |
| Attrition Rate                     |      |             |

Re-humanize your call center

| Agent Data                  |  |  |
|-----------------------------|--|--|
| List any non-phone          |  |  |
| activities that agents      |  |  |
| handle (email, fax, etc.)   |  |  |
| Are any agents multi-       |  |  |
| skilled? (list each skill)  |  |  |
| How long does it take to    |  |  |
| train a new agent?          |  |  |
| Do existing agents          |  |  |
| participate with on-the-job |  |  |
| training of new agents?     |  |  |

| Technology                 |  |  |
|----------------------------|--|--|
| WFM Software Vendor,       |  |  |
| version #, and any         |  |  |
| optional modules           |  |  |
| Who is the ACD/PBX         |  |  |
| Manufacturer?              |  |  |
| List any additional        |  |  |
| components that interface  |  |  |
| with WFM (payroll, QA, IT, |  |  |
| etc.)                      |  |  |
| WFM Servers:               |  |  |
| Manufacturer and O/S.      |  |  |

Additional information that you could begin collecting now and will be helpful at the time of our kick-off meeting includes:

- WFM Job Descriptions
- Access to historical data including volumes, handle times, abandons, and service results for each forecast group:
  - Interval Data for the past six weeks
  - Monthly Data for the past 24 months
- Any existing staffing models, forecasts, and schedules in production today
- Scheduling assumptions, and any special schedule compliance rules. We need schedule spans, lunch and break details, and special exceptions that are in place (ex. day care/school)
- Schedule Adherence actuals and goals.
- Human Factors: historical or planned information about
  - Vacation
  - o Absenteeism
  - Training/Coaching/1:1s
  - o Meetings
  - User Testing, QA Reviews
  - FMLA (planned and historical)
  - Productive IBC (in-between call) time (ex. Reading emails)
  - $\circ$  Anything else that takes your agents out of the building or away from the customer