

EROS HOTEL

NEW DELHI, NEHRU PLACE

RATE AGREEMENT 2017-2018

BETWEEN

Eros Hotel, New Delhi, Nehru Place, with its office at American Plaza, Nehru Place, New Delhi- 110019 **represented by Manav Kapoor** hereinafter referred to as "Eros Hotel"

AND

International Society of Automation with its office at Address: B-45 sector 8 Noida **represented by Mr Radheysham Tiwari** herein after referred to 'International Society of Automation.

1. SUBJECT OF THE AGREEMENT

The subject of this agreement is between the parties defined above concerning the provision of rates at the Hotel for accommodation of transient business guests granted by the Hotel to the Company under the conditions stipulated by this agreement.

2. DURATION OF THE AGREEMENT

Subject to Section 8 below, the agreement will be valid from **September 1, 2017 until March 31, 2018** and shall not be automatically extended and is to be re-negotiated in **August 2018** for the following season.

ROOM RATES & CONDITIONS

1.09.2017 till 31.03.2018

Room Types	Single Room	Double Room
Superior room	INR 7,000	INR 8,000
Executive room	INR 9,500	INR 10,500
Premium room	INR 11,000	INR 12,000

1.04.2018 till 31.08.2018

Room Types	Single Room	Double Room
Superior room	INR 5,500	INR 6,500
Executive room	INR 8,000	INR 9,000
Premium room	INR 9,500	INR 10,500

Rates are confidential, quoted in INR and are valid per room, per night and inclusive of:

- **Complimentary Buffet Breakfast per person per night.**
- Exclusive of applicable taxes (subject to change). Rates are net, non-commissionable for transient business travel only up to 08 rooms per night

(Nehru Place New Delhi - 110019, India Tel.: +91 11 4122 3344 Fax: +91 11 2622 4288 www.eroshotels.co.in

e Regd. Office: Nehru Place Hotels Ltd. S-1, American Plaza, International Trade Tower, Nehru Place New Delhi - 110019

xcluding bookings for conference or group events) and confirmed upon availability. Rates and conditions cannot be applied for clients attending city-wide congresses, meetings or events, which are contracted by separate Groups & Conventions Agreement.

- Daily local newspapers
- Two bottles of water on a per day basis
- A maximum of 2 adults and 2 children below the age of 12 can be accommodated in a room.
- Personal safe in each room
- **Wi-fi** in the room can be used with our compliments.
- Tea/ Coffee units in each room

Additional inclusions for EXECUTIVE ROOM:

- Eros Executive Room -Continental **breakfast**, tea & coffee at **Executive Lounge**.
- Eros Executive Room -**Evening cocktails** with appetizing canapés & snacks.
- Complimentary access to Executive Lounge.
- **Wi-fi** in the room can be used with our compliments.
- One way complimentary **airport transfer**.

Additional inclusions for Premium ROOM:

- Eros Premium Room -Continental **breakfast**, tea & coffee at **Executive Lounge**.
- Eros Executive Room -**Evening cocktails** with appetizing canapés & snacks.
- Complimentary access to Executive Lounge.
- **Wi-fi** in the room can be used with our compliments.
- Two way complimentary **airport transfer**.

4. RATE REVIEW AND ADJUSTMENT

The above rates are based on the Company achieving a minimum of **N.A. room-nights** in 2017 "Annual Room Night Production." The Hotel will review room night production on a monthly basis. Should the Hotel find that room night production in an applicable period is below the Hotel's expectations based on the Annual Room Night Production levels stated in this Agreement, Hotel shall be entitled to immediately, upon notice to Company, adjust the above room rates.

5. RESERVATIONS / CANCELLATIONS / CHECK-IN / CHECK-OUT / EARLY DEPARTURE FEE / LATE CHECK OUT

RESERVATIONS: Hotel requires a guarantee by the guest's credit card or guarantee by the Company.

Reservation methods:

Reservations Direct to Hotel	011 41223344 ; reservations@eroshotels.co.in
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Staff name	Mobile number
Manav Kapoor	9711206496

CANCELLATIONS All cancellations and amendments received less than 48 hours prior to arrival time and no shows would be subject to retention charge of 1 night room tariff and taxes.

CHECK-IN is as of 12.00 p.m., **CHECK-OUT** is to be completed by 12.00 p.m.

EARLY DEPARTURES which are advised by the guest 24 hours or more, prior to the new date of departure, will not be charged. Early Departures which are advised 24 hours, up to 12 noon on the day of new departure may be charged for one night at the hotel discretion.

LATE CHECK OUT

Late Check Out Charges:			
25%	50%	75%	100%
1200-1600	1600-1800	1800-2000	After 2000

(e) **TERMINATION.** Either party may terminate this Agreement without cause upon thirty (30) days' written notice to the other party.

(f) **JURISDICTION AND GOVERNING LAW.** Legal disputes in relation to the interpretation or use of this Agreement shall be settled before the courts in the city and country where the Hotel is located (or the closest available)

and the laws of the country where the Hotel is located shall be the governing law.

(g) **MISCELLANEOUS.** Except for an assignment to any parent corporation, subsidiary or successors-in-interest to either party (excluding competitors of the other party), neither party may assign any rights, duties, obligations or privileges under this Agreement without the written consent of the other party. This Agreement constitutes the entire agreement between the parties and supersedes any and all prior agreements or representations, whether oral or written, pertaining to the content hereof and may not be amended except by a written document signed by all parties. No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon any party unless made in writing and signed by all parties. The parties agree that for purposes of this Agreement and any amendment or modification thereto, or for any other notice or communication between the parties, signatures sent or received by facsimile transmission will be considered as enforceable and valid as original signature by the party signing. For the avoidance of doubt, emails, including emails that bear an electronic "signature block" identifying the sender, do not constitute signed writings for purposes of this Agreement. A failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement, or to exercise any option which is hereby provided, or to require at any time performance of the provisions hereof, shall in no way be construed a waiver of, nor

preclude the exercise of, any of the provisions of this Agreement. The undersigned expressly agree and warrant that they are authorized to sign and enter into this Agreement on behalf of the party for which they sign.

AGREED AND SIGNED BY:

Eros Hotel Nehru Place, Nehru Place

Signature:

Name: Manav Kapoor
Date: October 09, 2017

International Society of Automation

Signature:

Name: - Mr. Radheysham Tiwari
Date: - October 09, 2017