

# Sponsoring classes by Cardinal Capers

instructor:- Maxine Haller OTR/L

When all is said and done...

A 2 day class costs: \$ 10,000 to make happen

You can pay \$10,000 upfront and be re-imbursed in the following way:

1. \$ 1000 facility fee (\$500 per day)
2. \$200 projector rental fee (\$100 per day)
3. \$80 snack / drink budget. Must include reverse osmosis filtered water
4. My travel costs are covered in this fee - \$475
5. My accommodation and my car rental is covered in this fee - \$585
6. Up to 24 participants are included in this fee – you may charge them what you like. (Above 24 the additional cost is \$425 per participant.)
7. Includes a manual for each participant (\$45 per manual) - \$ 1080
8. Includes certificates for each participant with CEU's (\$10 per certificate) - \$240
9. Maintenance of records of the class attendance for 7 years
10. You collect the money - all class fees are made out to you.
11. You give me the names and registration information of the students 7 days before the class for the maintenance of the records, for giving prereading and for overseeing the licensing of the students.

\$1280.00 money back

This means it can cost as little as \$365 per person if you have 24 participants.

If you charge 450 per person, the min number of people you will need is 20. Anything over that you make a profit. (up to about \$2000.)

Or you can agree to host without up-front cost by agreeing to provide the following at no monetary cost

1. The room space and seating items
2. A projector
3. Take me snack shopping on the morning of the class
4. Place for me to sleep and shower.
5. Car shuttle from the airport on my arrival and back again when I leave.
6. Shuttle me to and from the class venue.
7. You will need to cover my airfare and shuttle if there fewer than 14 Registrants - \$475 cost

\$1280.00 value saved (VS)

$450+100+35=585$  VS

I will collect the class fees through my systems and handle all registrations.

The price of the class in this set up is \$495 full tuition, \$450 early bird, \$302.25 repeat student.

If there are 17 registrants paying at least early bird price you can get one "host spot" for the cost of the manual which is \$45.

\$420 VS

The cut off for the class to go ahead is the Early Bird Date. At which point the airfare flight will be booked and the airfare becomes due if fewer than 14 people sign up but you still want to go ahead with the class.

I will cover:

1. The manuals
2. The certificates
3. Maintenance of class records
4. Any other costs that I incur.