



Adam Talbot Associate

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Professional Expertise

Adam Talbot is an Associate with the South Florida Industrial Team of Chris Metzger, Rick Etner, Christopher Thomson, Matthew McAllister and JD Brussels. Adam provides business development support and helps to manage client partnerships for the Team out of the firm's West Palm Beach office. His passion for building strong relationships from the ground up reinforces the Team's unwavering dedication to serving the community.

Before joining Cushman & Wakefield, Talbot worked as Regional Account Manager for Europe, the Middle East, and Africa at Green Hills Software Inc., the largest independent vendor of embedded software solutions. There, he managed more than 50 domestic and international accounts and won several million-dollar design contracts, including Leonardo's next generation cockpit platform for the M-346 trainer aircraft. His client list included notable defense and aerospace contractors such as Lockheed Martin, BAE Systems, Inc., Turkish Aerospace Industries, Inc. and Northrup Grumman Corporation. His extensive work in the aerospace and defense industry has provided Adam with a unique insight into the needs of today's high-tech users.

Professional Affiliations

- Cushman & Wakefield Future Leaders (CWFL)

Education

- University of Notre Dame, BS, Chemical and Bioengineering