































# **Anchorage Alaska**



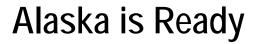






# **Appetite For Football**







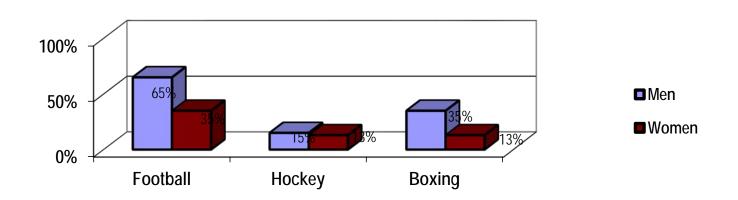




## **Anchorage Demographics**

- 347,646 Total Population of Anchorage & Mat-Su
- 51% Male or 177,300
- 49% Female or 170,346
- ▶ 38% Age 10-34 or 132,105

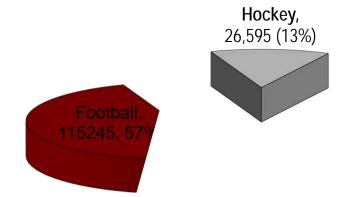
Football vs. Other Sports



Source: Scripps Howard News Service, December, 2003.



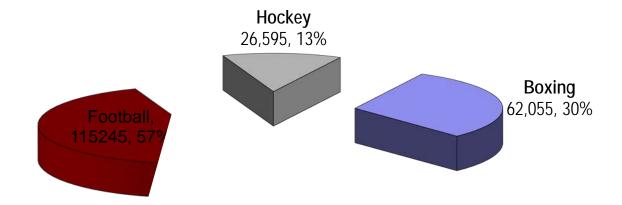
## **Sports Fans in Anchorage**



**Source:** Scripps Howard News Service, December, 2003.



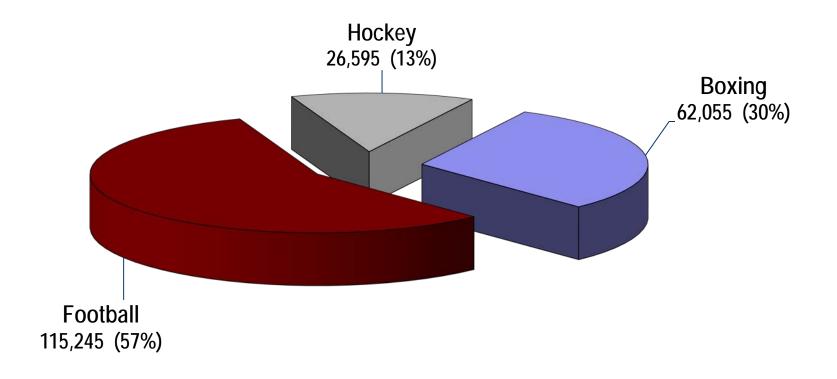
## **Sports Fans in Anchorage**



Source: Scripps Howard News Service, December, 2003.



## **Sports Fans in Anchorage**



Source: Scripps Howard News Service, December, 2003.



## **Anchorage Facilities**

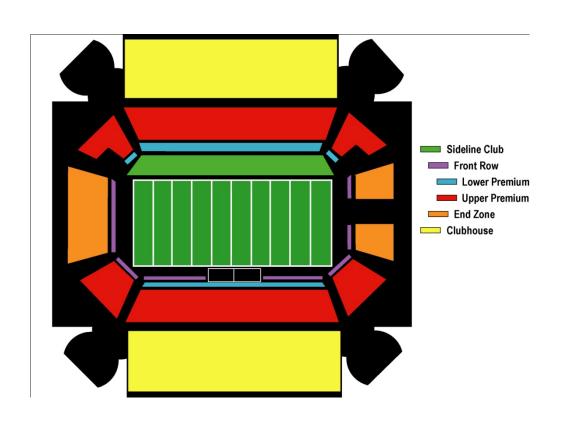
#### George M. Sullivan Arena

- Owned by Municipality of Anchorage
- Managed by SMG
- ▶ Playing Surface 200′ x 100′, Height of 85′
- ► AFL Estimated Seating: 6,500 to 6,800

### Agreement:

- ▶ 3 year lease
- ▶ \$2,000 Per game
- ▶ \$1 Rebate >3,000 up to 5,000
- Concession 80/20
- Merchandise 100% APS
- Parking 100% SMG
- Setup \$4,500













## Public Relations & Marketing



- Web Site Launch
- Name The Team Contest
- **▶ 2 Press Conferences**
- Saturday Market
- Grass Roots





- **▶** Over <u>70</u> cheerleader applicants
- Over <u>12</u> qualified head coach applicants.
- ► Over <u>350</u> player applicants
- ► 1200 season ticket reservations
- ► Over \$10,000 in merchandise sales



Over \$390,000 in advertising and sponsorship



## **Broadcast Media**

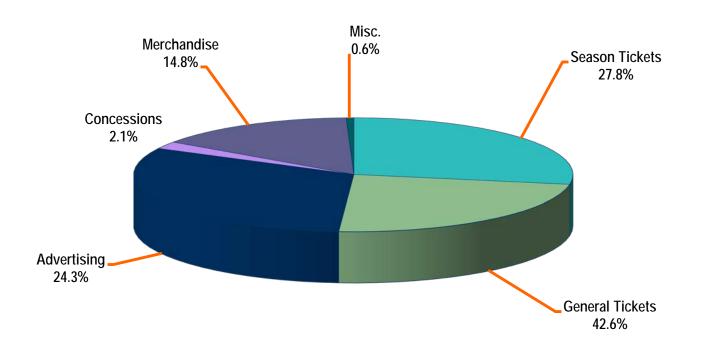
- \$100,000 Full-Media Marketing Campaign
- TV and radio broadcast negotiations
- Continued press interface

## **Community Interaction**

- Special promotions
- Player autograph sessions
- Cheerleader appearances & volunteer activities



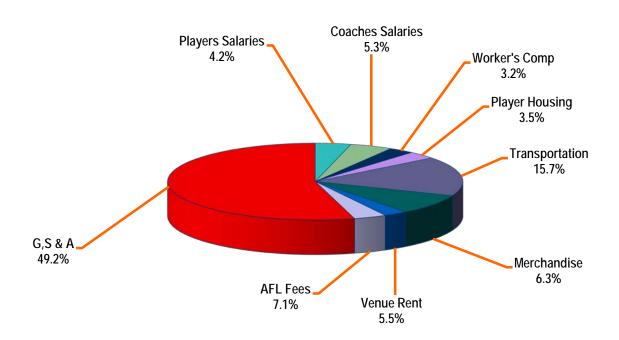
## **Projected Annual Revenue**



**Source**: Anchorage Professional Sports Business Plan, May 2006. Averages based on percent of total sales from the five year projections (2007 – 2011).



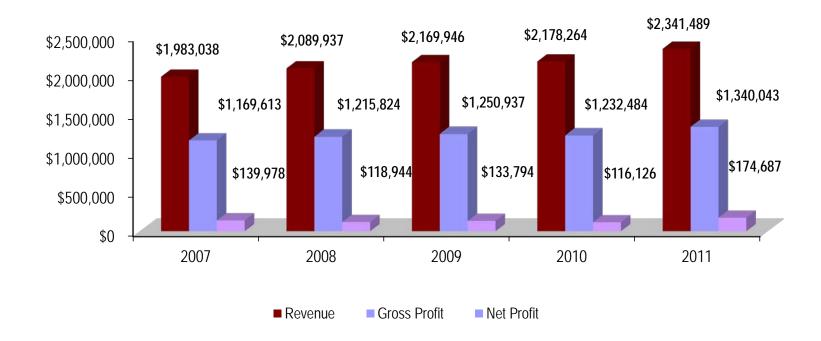
## **Projected Annual Expenses**



**Source:** Anchorage Professional Sports Business Plan, May 2006. Averages based on percent of total sales from the five year projections (2007 – 2011).



## 5 Year Profit Projections



Financial Projections and Estimates – There is no assurance that the financial projections and estimates used in this presentation will be achieved.

Source: Anchorage Professional Sports Business Plan, May 2006



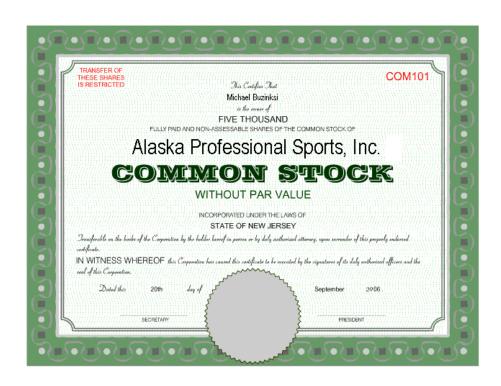
## Alaska Professional Sports, Inc.

#### **Function & Organizational Chart STOCKHOLDERS** BOARD OF DIRECTORS President Secretary Treasurer Denise Brown-Robinson Rand Magner Vacant Vacant V.P. Marketing & Community V.P. Sales V.P. Finance V.P. Operations Relations Laura White-Ritchie ir. Advertising Sale **Head Coach** Anchorage Chamber Sponsorship Sales Game Day Sales Community Fairbanks Chamber Vacant (GDS) AVCB AEDC APS Retail Sales Media Sales (APS) Special Olympics Vacant Concession Web Site Sales Sales Assistant (WSS) Product Licenses Vacant (PL) Admin. Asst. Game Team Volunteer 19 Members Cheerleading Coach Taxi Squad Cheerleading Squad 2 Members X Members



## **Public Corporation**

- ► IPO registered on August 4th
- ► 150,000 Shares
- \$10 per share
- 2,000 share minimum







# BRINGING PROFESSIONAL FOOTBALL TO THE LAST FRONTIER