

ATT: OCTI Clients:

OCTI is pleased to be your assigned U.S represented “Agent” to our client seeking to import U.S manufacturing goods and services such as; Commercial or Residential Raw Material, Mining and/or off-road Construction Equipment etc. The agent will be attempting to provide the client with the necessary manufactures of the products, goods or services. **The established financial institutions shall facilitate the necessary financial support for the proposed transaction. Comprised from the contracted engineering drawing reports, which shall be enclosed in the original application documents, together with all other requirements; as such demanded by the financial organizations.**

The financing request documents should be structured between the proposed Clients Administrative Department Bank and the established U.S Manufacturing Company Administrative Bank, and shall including but not limited; to engineering drawing and specification, international procurement contract, attorney retainer and administrators fee. financing insurance. Raw materials type and/or pre-engineering/manufacturing building, and/or technical equipment, freightage and trucking, shipping and exports custom duties/charges, etc.

To facilitate a smooth and fast transactions, the “Agent’ must engage the service of a major banking institutions in the U.S that will act as the go-between guarantors and verifier of the client financial institution in the importing country/port, together with the U.S manufacture acceptant of letter of guarantee payment for the services to be provided. Unless specified by the manufacture of the exporting goods, if the manufacture is already exporting to this port and have their own international payment guarantor’s system in place.

The client financial relationship with his or her local banks and/or the proposed procurement contract may be subjected to verification by the foreign consulate in the U.S through means of legal proceedings by an Attorney-at-law within the U.S.

REMINDER: The following examples demonstrate the Client’s and OCTI financial partners working requirements and guidelines for international client’s. We are using this medium to signify our desire to work with (private or government business sector) in the supplying of America manufacture goods and/or services, equipment and commodities to international buyers and/or contracted projects/services. We have the capacity and capability to deliver based on the following:

- ❖ We provide answers to many traditional and non-traditional financial complexities in international trade. Our overall aim is to articulate ample financing solutions for manufacturers, exporters and importers, and for public and private sector projects in both mature and emerging economies.
- ❖ We allow credit terms to be available for private and/or sovereign projects with payment periods ranging from 3 to 10 years. Project sizes: small – up to \$5 million; medium - \$5 to \$100 million; large size – over \$100 million; USA currency only.
- ❖ We have provided facilities with numerous projects in Africa, the Middle East, South America and the Caribbean that include buses, trucks, farming equipment, commercial, industrial and residential housing, infrastructure development

including offshore and onshore oilfield construction and supplying equipment, among others.

Financing is usually available for up to 85% of the total transaction value, therefore a contribution from the International client of 15% is required up front and the balance is secured through the guarantee of a “**First Class International Bank**”, within or outside of the client’s country. It’s the guarantee’s bank primary responsibility to provide sustainable and legitimate contract with instrumental sources of repayment to OCTI project financing partners that support their client.

All financial transaction agreement is structured between the primary OCTI project funding institution and the client guarantor’s institution. **No transaction for financial project support shall be constructed between any individuals. OCTI strongly recommend only bank to bank transaction,** all projects and contracts shall be reviewed and approved by the financing institutions. OCTI financing partner’s institution shall retain the right to all titles and assets surrounding the contracted projects, for the purpose of financing repayment guaranteed, and with the support of the guarantor’s banks, including their terms and conditions.

OCTI policies and practices recommend only one financing partner per-project, unless the project size is too large for one partner, therefore we shall always seek the consent of the primary partners before the involvement of other partners outside of the contracted projects agreements. We fully respect the rights and confidentiality information surrounding our partners and clients.

THE CLIENT PROJECT START-UP REQUIREMENTS

1. **(Only If needed)** Redesign and recalculation of project engineering drawing’s to specified the amount of raw materials and equipment that shall be imported from the U.S. The quantities of raw material and or equipment must show above 50% of the overall project cost and including another 20 - 30% U.S on site project management support, which could be subjected to additional U.S financing. Collective the client project must seem to have sufficient U.S contents that can qualified for the financing support,

FIRST TAKE-OFF ITEMS SUCH AS THE FOLLOWING AND SEND IT TO ME

- Underground drainage culvert system
- Underground piping system
- Underground utilities system
- Foundation steel and framing materials
- Roofing framing materials
- Roofing covering materials
- Windows and doors materials
- Kitchen cabinets and counter tops materials
- Flooring materials
- Electricals fixtures and wiring materials
- Plumbing and appliances
- A/C Unities and accessories’ materials

- Paints and trims material
- Lumbers for framing etc.

If the client is satisfied with his/her local banking institution, the institution must first start the process on behalf of the client. Once the client agent as establish the products and the manufactures to provide the export items, the local bank must be willing to provide a letter of guaranteed for up to 85% of the total project valued that will be financing, along with an instruments of repayment plan to OCTI financial partners, on behalf of the U.S verification guarantor bank.

1. This institution will be acting as the distributor and collector of the financing loan. (No funds will be in the hands of the client only to the parties providing the goods and/or services).
2. The client must provide the proof and source of the up-front 15% payment before the 85% is released, the 15% can be towards any item in the contract that the banks will stipulate or agreeable between the client and the banks, (OCTI) have no arrangement as such.
3. The client should contact their guarantor institution for the security letter of financial credibility in-supporting with 2 to 3 years' financial statement, and should be up to date from the local bank.
4. If the client is willing to meet all the above requirements, at this stage OCTI shall provide the client with the procurement attorney, the retainer expenses will be the client, cost and condition will be stipulate, representation will be providing for drafting of all legal documents and contracts agreements including but not limited; to procurements, liaisons with the banks, and foreign consulate in the U.S, etc.
5. The contract documents process should be including but not limited to; Engineering and drawing specification request, releasing of financial partner's information, manufacturing and preparation, logistic estimation of final cost, the client must provide full project detail for final analysis of the project to determine if the project can be completed as budgeted, to prevent construction overrun, be aware that this recalculation could change the previous budgeted cost.
6. OCTI will carefully review all project estimate before submitting the project for financial approval. All project proposal must provide a US conversion sheet for all calculations, measurements and cost stated in local currency.

OCTI would appreciate all recipient's earliest response to our request as this will assist our client to complete the proposed project. OCTIventures is a project's coordinators and management team, consulting agent and general contracting company, NOT THE FINANCIERS, but do reserve the right to all projects negotiations in the interest of both the Financing Banks and the Clients.

www.bpcventures.com can provide some information to 832-435-5434 wjames.bpc@gmail.com
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