

Appendix D: Sample Price List  
 Sample Bidder Price List (Excel File)

Bidder Name: Amelia Telephone Corporation (d/b/a TDS Telecom)						
Bid Number: Amelia County Public Schools VoIP RFP (no number on RFP)						
Category #	Item	Description	Term/ Convenience Contract Discount % from MSRP	Minimum Volume/ Additional Discount %/MSRP	E-Rate Eligibility (Y/N /Partial)	E-Rate Discount % from MSRP
1-B	AP100 - AP900	Wireless Access Points	40%	200/2% 500/5% 1000/10%	Yes	42%
		<b>Voice</b> pricing is based length of contract, the number of voice stations and the phone package purchased. For example:				
		36-month term, Unified Communications package for 30-59 stations, \$27.95	N/A	N/A	N*	N/A
		24-month term, Unified Communications package for 30-59 stations, \$31.95	N/A	N/A	N*	N/A
		12-month term, Unified Communication package for 30-59 stations, \$42.95	N/A	N/A	N*	N/A
		36-month term, Mobility & Management package for 30-59 stations, \$24.95	N/A	N/A	N*	N/A
		24-month term, Mobility & Management package for 30-59 stations, \$28.95	N/A	N/A	N*	N/A
		12-month term, Mobility & Management package for 30-59 stations, \$39.95	N/A	N/A	N*	N/A
		<b>*E-rate funding for voice services ends on June 30, 2018, per the FCC.</b>				
		<b>Internet</b> pricing is based on speed and the type of service. For example:				
		15x1 DSL \$69.00 per month	N/A	N/A	Y	See next page

						Each school has a different % of E-rate discount
		Internet pricing continued				
		25x 5 DSL \$84.00 per month	N/A	N/A	Y	"
						"
		Dedicated Internet Access*				"
		50Mbps \$1,100 per month	N/A	N/A	Y	"
		100Mbps \$1,300 per month	N/A	N/A	Y	"
		500Mbps \$1,600 per month	N/A	N/A	Y	"
		1Gbps \$2,200 per month	N/A	N/A	Y	"
		*Assumes On-Net. Any location requiring construction will be subject to additional costs.				