



SAABE TIMES

A publication of the San Antonio Association of Building Engineers

September 2017

Mark Your Calendar

JOIN US FOR OUR SEPTEMBER MEETING!

The next General Membership Meeting of the San Antonio Association of Building Engineers is set for 11:30 am on THURSDAY, SEPTEMBER 21, 2017 at the Embassy Suites San Antonio Northwest, located at 7750 Briaridge, San Antonio, TX 78230.

Amcon Controls will be sponsoring and presenting on Sloan Flush Valves

RSVPs are due no later than Monday, September 18, 2017. YOU MUST RSVP or you will have to wait until all attendees are seated. If your 2017 Membership Dues remain unpaid, you can view the presentation but WILL NOT be served a meal.

If you must cancel your RSVP, please email Britney Brantley at saabetx@gmail.com BY MONDAY SEPTEMBER 18TH AT 5:00PM so we can cancel your meal. Cancellations received after this time will still be invoiced.

RSVPs are REQUIRED, so we can be sure to have enough meals on hand!

Many thanks to our Vendor Sponsors!

Master Level

Gerloff Company, Inc.
Western Waterproofing

Journeyman Level

Dedicated Landscape Solutions
Fox Service Company
Voss Lighting



SAABE

LAST QUARTER(ISH) PROMOTION STARTS NOW!

WE ARE STARTING A MONTH EARLY! DO YOU KNOW ANY ENGINEERS OR VENDORS THAT SHOULD BE A PART OF SAABE? ANYONE THAT HAS ATTENDED AS A GUEST AND ITS TIME TO MAKE IT OFFICIAL?

STARTING SEPTEMBER 1ST, SAABE WILL BE STARTING OUR LAST QUARTER PROMOTION (ONE MONTH EARLY!). FOR ALL NEW MEMBERS THAT **JOIN NOW**, YOU GET THE REMAINDER OF 2017 AND ALL OF 2018 FOR JUST THE COST OF A 2018 MEMBERSHIP.

THAT'S FOUR MONTHS OF MEMBERSHIP AND ALL ITS BENEFITS FOR FREE! YOU CAN'T BEAT IT!

We will also offer incentives for our existing members to make recommendations, anyone that you recommend that signs up and pays for membership before the end of the year, you will get a thank you gift from SAABE!

Email saabetx@gmail.com for details!

JOIN NOW!

Above the Ceiling

by Robert Andrews, SAABE President

What a month August was....

Hurricane Harvey has come and gone, and while the storm damage is minimal in San Antonio, we are still fighting with the "gas shortage" that isn't a gas shortage. I actually ran into a person at Home Depot trying to decide if he should buy a few 5 gallon Homer Buckets for the cheaper than one 5 gallon gas can.

Dependency has been on the fore front of my mind during this time. Take a moment to think about what happens if this was a non-self-inflicted / local shortage. Plans are already in place for first responders (you just think the gas stations are out). However, what about our daily commute or delivery services? Bexar Towing for example had a mishap as well with their onsite diesel tank, which resulted in some challenges for their business. If half the city went out to fill up on water and bread for a storm, how would it look if prices were expected to double due to shipping costs? Perhaps it would be a windfall for the Farmers Markets.

CONTINUED...

While we're on the topic of dependency, SAABE is dependent on our members to keep the proverbial doors open. We are working diligently to obtain new members for both regular and associates. If you know of anyone that could, maybe, might be interested, please send them towards myself or any of the board members.



CURIOUS ABOUT CBE?

Not sure what it is? Not sure if you would qualify?

CBE STANDS FOR CERTIFIED BUILDING ENGINEER AND BASED ON EXPERIENCE, YOU CAN RECEIVE CERTIFICATION FROM SAABE. THIS CAN HELP YOU IN THE SAN ANTONIO INDUSTRY.

CHECK OUT SAABE.ORG ON THE MAIN PAGE FOR MORE INFORMATION.

Philips InstantFit

A New Generation for Linear LED T8 Lighting



Easily upgrade to LED from fluorescent!

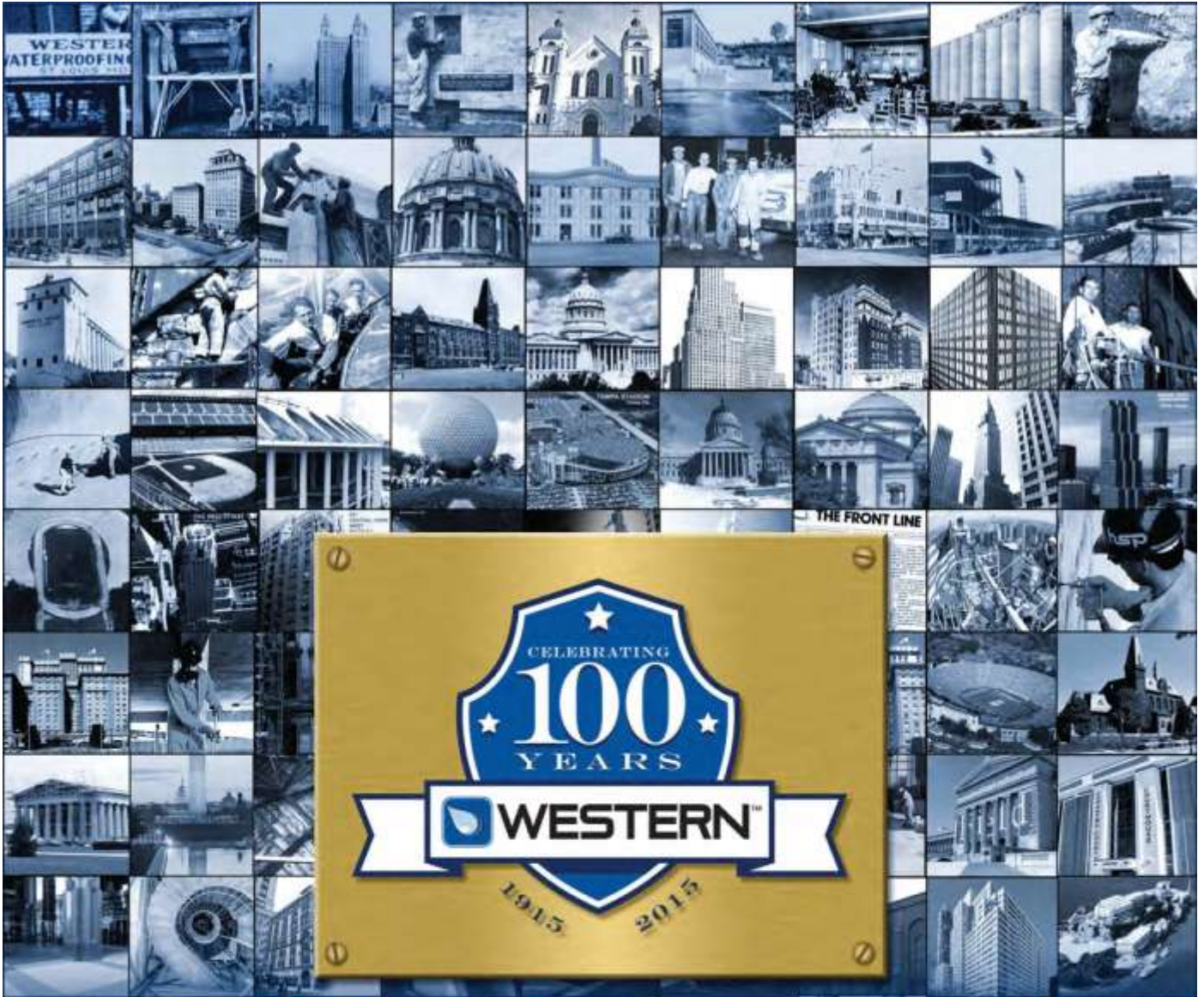
- Plug and Play
- Energy savings
- Sustainability

vosslighting.com



Voss Lighting

5670 Randolph Blvd
San Antonio, TX 78233
210.967.8766



WE'VE BEEN BUILDING UP TO THIS MOMENT FOR OVER A CENTURY.

My, where does the time go? For the past 100 years Western Waterproofing has restored some of the greatest buildings and landmarks all across our great nation. And now, after a century of unsurpassed excellence, we turn to reinvent ourselves. To offer a wider variety of specialty services to an even wider variety of industries, Western Construction Group's five member companies, and 30+ branches, will now be known as Western Specialty Contractors. Although our name may have changed, our dedication to quality service and our employees will never waiver. For the next 100 years and many more to come.



SAABE JOB BANK

Looking for a job? Know a great Engineer who will be a great asset to San Antonio building?



Check out the SAABE Job Bank on our website at www.saabe.org.

Have a job position to fill? Email your job posting and contact information to saabetx@gmail.com to get your listing on our website!



New member and need to get your name out there? Put it here!

CONTACT OUR ASSOCIATION MANAGER AT

SAABETX@GMAIL.COM
TO FIND OUT HOW!

Serving Texas' commercial clientele for over 40 years.



Specializing in:
Preventive Maintenance
Infrared Thermography
Building Automation
Power Conditioning
Drain Jetter Service
Med-Gas Certified
Tenant Finish-Out

- ✓ HVAC
- ✓ Refrigeration
- ✓ Plumbing
- ✓ Electrical



Reg Rates 8a-6p
Licensed & Insured
Emergency Service 24/7

SAABE SPOTLIGHT

by Justin Titus

Alex Garcia

Chief Engineer
Transwestern
4801 NW Loop 410, Ste. 223
San Antonio, TX 78229
210-681-2494
Alex.garcia@transwestern.com



Tell us about yourself.

I am 45 years old, I was born in Rosita, Mexico. It is a small humble coal mining town in the state of Coahuila. When I was around 4, my family migrated to San Antonio as we had family living in the states. I come from a large family. I have 5 sisters and 4 brothers. Unfortunately, in May of 2015, I lost my brother, Carlos, to Glioblastoma, it's a form of brain cancer. I have always been involved in giving back and helping our local community. As a Freemason, it's one of the things that we're most proud of, giving back. My entire family is a big supporter of a foundation called Head for the Cure Foundation. They perform research to find a cure for this type of brain cancer. My family was one of the top 3 fundraising teams last year. Like many of my fellow engineers, I have a series of certifications, experience, and skill set that helps in tackling the day to day challenges that arise in this industry.

How long have you been a member of SAABE?

I have been a member of SAABE for many years. I recently just returned to the industry, as I took some time off to start our small family business (auto sales). One of my first priorities when joining Transwestern in April was my membership to SAABE. I really love the networking opportunities and friends. I'm astounded on the amount of knowledge, experience, and capability that fills the room every month. I have been fortunate to have worked with many of you, it's a great organization I'm proud to be a member.

Family and Children?

I have been married to my wonderful wife for 10 years. We have a blended family, consisting of 6 kids, 3 boys and 3 girls. 5 of our children are in local college and one is a freshman in high school. My wife and older kids manage the business during the day, keeping everyone busy.

What hobbies keep you busy?

Most of my free time is spent with my wife and kids; boating, biking and fishing at the local lakes, still trying to hook that big one. I enjoy just hanging out in the garage at home barbequing and working on things. Currently restoring a '79 Trans-Am (Bandit) and an '88 Fierro GT Fastback. Both seem to be taking a lot longer than I thought but still fun and quality time with my family. Living life with a purpose.

What Advice would you share with those thinking about joining SAABE?

It's a great organization, a must for anyone getting into the industry. I haven't met anyone that is not willing to share their knowledge with one-another.

Continued...

Be curious and make sure that you like what you are doing. In this industry at first its hard physical, mental work, but it's important to be on top of your organizational skills. My father would always say, "If you love what you're doing, you will never have to worry about money". Also, surround yourself with people who are more experienced than yourself and learn from them. Ask questions, take trade courses, get certification and such, and take advantage of any free classes out there. Finally, don't be afraid to get your hands dirty and take a hands-on approach, you will probably learn more by doing it then reading about it.

How did you get into the trade/Industry?

I have been fortune to always been mechanically inclined and good with my hands, for whatever reason, starting with welding and cutting at age 13 and working on tractors. In 1989, at age 17, I started working at a hotel called La Mansion Del Rio. It was a part time job, while still in high school. I began as a "gopher", with the maintenance guys. The director of Engineer Dept., Gary, an ex-Naval Officer, told me that I should look into making a career of it, because he saw potential in me, because I loved the type of work I was doing. So after much schooling from TEEC to boiler schools in Houston, and a short 28 years later, I'm proud to be working with some of the best engineers in the city.



VERY IMPORTANT POLICY CHANGE

Due to rising costs in the industry, SAABE will be implementing a new policy. There has been a recurring theme of Regular members RSVPing to the luncheons and then not attending. When you RSVP, we have provide a headcount to the venue and when you don't show, SAABE still has to pay for your plate. On average, we spend \$300 or more on lunches each month for members that were not present. Due to this, beginning in January 2018, we will begin charging our Regular members for recurring no-shows to the luncheons. If you RSVP and don't attend, you will get one free pass per year and if you miss a second time, you will be charged \$20.00, the cost of your lunch. We hate to put this policy in place and have avoided it for many years, but this is a cost that SAABE can't continue to absorb and our options are to drastically raise annual dues, or implement a policy that charges per occurrence. We appreciate your understanding. Should you have any questions, please contact any SAABE Board member.

Membership Memo

By Kendal Langenberg

Tis the season! No, not THAT season...at least, not quite yet! Tis the season in which we now begin offering an extra-special deal to all new members! What is this extra-special deal, you ask? Any new member who pays his annual dues between now and the end of 2017 will receive active membership status for the balance of this year and **all of 2018**. **That's right** – any paid new members from now through the end of this year will be granted membership status immediately and inclusion in all SAABE events from now through the end of 2018! What a deal!!!

Also...as an added bonus...any current member who refers a paid new member during this promo will receive a special gift from SAABE! So...put on your thinking caps. Who do you know that used to be a member that has dropped off somewhere in the past? Who do you know that has never taken the plunge into our wonderful organization? If they're in the industry, they should be in SAABE! Period! Let's all work together to grow SAABE!

On another note, please be advised that we have a dues increase coming for 2018. Invoices for the new year will reflect the changes, and should be emailed out in the next 30-60 days. These changes are merely to keep up with the rising costs of running an organization such as ours, and clearly SAABE is still a great deal, considering all the wonderful benefits that are enjoyed by our members.

I look forward to seeing everyone at the September luncheon! In the meantime, please don't hesitate to send any potential members my way if I can be of service as your membership director. I am here to answer any questions or just to twist a potential member's arm to get them to join! Whatever it takes.

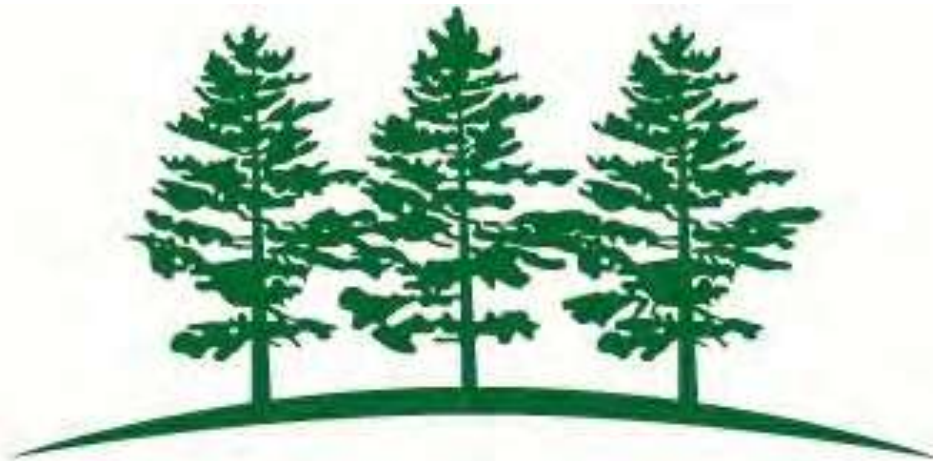
GET INVOLVED!

**WANT TO SEE SAABE IMPROVE AND GROW?
HAVE SOME IDEAS ON WAYS WE CAN IMPROVE AND INCREASE OUR MEMBER BENEFITS?**

GET INVOLVED! SAABE IS ALWAYS LOOKING FOR ENGINEERS AND VENDORS TO GET INVOLVED, PROVIDE FEEDBACK AND IDEAS FOR WAYS WE CAN MAKE OURSELVES BETTER!

WE ARE NOT AGAINST CHANGE! WE ASK OUR EXISTING MEMBERSHIP TO HELP US LEARN AND GROW!

IF YOU ARE INTERESTED IN PROVIDING INSIGHT, GIVING IDEAS AND SPENDING TIME HELPING OUR ORGANIZATION, CONTACT OUR ASSOCIATION MANAGER AT SAABETX@GMAIL.COM.



Dedicated Landscape Solutions

Gerloff Company Inc

C A T A S T R O P H E M A N A G E M E N T

Fire Investigation Support Fire & Water Restoration
Deodorization Structural Cleaning
Project Management Disaster Planning
Pack Out & Storage Contents Cleaning
Structural Drying and Water Extraction
Deoderization

24 Hour Emergency Service

San Antonio
210-490-2777

Austin
512-926-8833

Toll-Free
800-486-3621

www.gerloffinc.com



GCI REMEDIATION LTD.

Mold Remediation Indoor Air Quality Services
24 Hour Emergency Service

San Antonio 210-490-7108 Toll-Free 866-779-4424
www.gcirem.com

Gerloff **Floors & Fixtures**

Carpet • Flooring • Lighting • Plumbing Fixtures
Cabinets • Countertops
210-490-2777

San Antonio



Association of Building Engineers

SAABE TIMES
September 2017

PO Box 781261
San Antonio TX 78278

Final Thought:

"Education is the most powerful weapon which you can use to change the world."

-Nelson Mandela

2017 BOARD OF DIRECTORS

OFFICERS

President
Robert Andrews, CBE-M, SMA
Sirell Real Estate Services
(210) 477-8800
randrews@sirell.com

1st Vice President
Louis Vega, Jr., CBE-M
Transwestern
(210) 525-8228
louis.vega@transwestern.net

2nd Vice President
Art Martinez, CBE-J
HPI Real Estate Management
(210) 828-7712
amartinez@hpitx.com

Treasurer
Pete Munoz
CBRE
(210) 289-7129
pete.munoz@cbre.com

Secretary Pro-tem
Joseph Nuncio
Sirell Real Estate Services
(210) 496-3849
jnuncio@sirell.com

Past President
Paul Thompson
Endura Advisory Group
(210) 384-9150
pthompson@endurasa.com

BOARD MEMBERS

Vendor Rep
Dwayne Putney
Entech Sales & Service, Inc.
(210) 410-6145
dwayne.putney@entechsales.com

Education Director
John Leifester
Dedicated Landscape Solutions
(210) 771-7081
john@dedicatedls.com

Membership Director
Kendal Langenberg
Voss Lighting
(210) 885-5194
kendal.langenberg@vosslighting.com

COMMITTEE CHAIRS

Social Committee
Lauren Littlefield
Blackmon Mooring
(210) 352-0976
llittlefield@bmsmanagement.com

SAABE Serves Committee
Stacey Mercer
Blackmon Mooring
(210) 218-6663
smercerc@bmsmanagement.com

BESST Committee
Position Open