



U. S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
409 3rd Street, SW 2nd Floor
WASHINGTON, DC 20416
202-205-7075
www.sba.gov/dc

April 26, 2017

Ms. Erica Robertson
President
Adeptus Solutions, Inc.
1818 Library Street, Suite 500
Reston, VA 20190

Dear Ms. Robertson,

The Washington Metropolitan Area District Office of the U.S. Small Business Administration (SBA) has reviewed your 8(a) Annual Update (SBA Form 1450) and supporting documentation for program year September 12, 2015 to September 11, 2016. It is our determination that your firm continues to meet the criteria for 8(a) status.

Most contracts that are awarded under the 8(a) Program are usually a result of the direct marketing efforts of the 8(a) firm. SBA will do its best to assist you in your efforts to obtain contracting opportunities.

This office would also like to encourage you to participate in any training offered to you and your key staff in the areas of government contracting and marketing outreach during the program year by the Washington Metropolitan Area District Office and /or other SBA business partners. You are encouraged to utilize all of the SBA's business counseling resources available to you including the Service Corps of Retired Executives (SCORE), and the Small Business Development Centers (SBDCs). Please feel free to contact the Annual Eligibility Recertification Team at DCrecert8a@sba.gov or at (202) 205-8800 to discuss these services or your firm's developmental requirements.

We wish you continued success in the growth and development of your business.

Sincerely,

Annual Eligibility Recertification Team
8(a) Business Development Program