

# **NETWORKING KNOW-HOW!**

Learn how to Increase Cash, Capital and Connection through Networking. Whether it's a business-casual mixer, training event, or group lunch, there are loads of networking opportunities that can turn into beneficial relationships. Content includes:

- The # 1 Reason Why People Network Ineffectively
- The 3 Myths & 3 Realities of Networking
- Correct Use of Social Media So Others Contact YOU
- How/Where to Sit/Stand to Effectively Attract/Connect



# UNCOVERING CUSTOMERS

Learn the Methods to Find New Ones and Recover the Lost Ones.

Do you need to RE-ENERGIZE

your staff when it comes to Customer Service? Have SALES DECREASED or CUSTOMERS STOPPED purchasing your products or services? If so, here's a Quick List of topics:

- Busting the Common Customer Service Myths
- The 3 "Shows" that can keep CASH FLOWING IN
- Are you Failing at the 3C's & 3P's?
- How to SHINE the RIGHT LIGHT in Social Media Shadows



#### SNAKE HANDLING FOR BEGINNERS!

The How to Sink Your Fangs into Dealing with Difficult People.

No, you won't handle any reptiles, but

your group will learn how to sink their "fangs" into situations that call for Decisive, Resolute Action. Snake Handling for Beginners focuses on how to deal with the "snakes", or difficult people within your organization. Difficult people often slither and hiss, and if not handled correctly can kill the team's Purpose and Productivity. Learn how to "charm the vipers" in your midst. Topics include:

- How NOT to Get Snake Bit in the First Place
- What the "Snakes" are Really Striking at
- "Charming" Words & Phrases that Releases the Pressure
- How to Develop Your "ANTI-VENOM" if Already Bit



### FEARLESS LEADERSHIP

Position your People to Move forward as Productive Problem Solvers, Knowing HOW to Lead with Confidence.

Practical Hands-On & Take-Aways to:

- Identify Key People who Maximize Growth
- Cultivate the Top 4 Indispensable Leadership Traits
- Master Showcasing Your Talent without Showboating
- Ensure Essential Questions are Being Asked



# **BUILD TERRIFIC TEAMS!**

Whether you label your associates a Team, Tribe, Nation or Group, bottom line, it takes a team to accomplish anything significant! Learn how to get everybody on the same page to Increase Productivity, Progress and Profit! Features:

- The 9 Knows that Ensure your Team-Work Works
- Team or Work Group—What's the Difference?
- Creating a Tightly-Knit Cohort
- Sure-Fire Course Correction Techniques



# **INSERT YOUR TOPIC HERE**

Listed above are Victoria's Most Popular Presentations. If none of them quite fit what you have in mind--No Problem! Connect with her at [303] 219-0709 or at

### info@happystafftraining.com to

discuss her developing a program that Tackles Your Current Problem or Complements your event's Theme.

- Preparation Pre-conference Calls, Emails or Meetings
- Present She's There Early, Ready to Set-Up or Connect
- Post Thank-You's and Follow-up are NOT Forgotten
- Price Special Plans for Groups/Events Near Denver, CO