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Hospitality up, retail down in August

In August, Cochise County's restaurant and bar sales and lodging receipts were up, while retail sales were down, compared to August last year (after adjusting for inflation).

Countywide restaurant and bar sales were up 5 percent in August, but were down 3.4 percent for the first eight months of the year (compared to the first eight months last year, after the inflation adjustment). Year-over-year sales have been down in 10 of the most recent 13 months.

Statewide restaurant and bar sales were up 2.4 percent in August and 2.8 percent for the first eight months of 2017.

Hotel/motel receipts in Cochise County were up 7.3 percent in August and 13.7 percent for the first eight months of the year. Countywide hotel/motel receipts have been up in 12 of the most recent 13 months.

At the state level, hotel/motel receipts were up 7 percent in August and 7.2 percent for the first eight months of the year.

Cochise County's retail sales were down 0.7 percent in August. For the first eight months of 2017, retail sales were down 0.8 percent. Sales have been down in 19 of the most recent 24 months.

At the state level, Arizona's retail sales were up 5 percent in August and 1.8 percent for the first eight months of the year.

At the city level, retail sales in Benson were up 3.7 percent in August and 0.1 percent for the first eight months of 2017. The city's retail sales have seen considerable instability, with sales down in 12 of the most recent 20 months.

Restaurant and bar sales in Benson were up 4.9 percent in August, but were down 5 percent for the first eight months of the year. Year-over-year sales have been down in 13 of the past 20 months.

Benson's hotel/motel receipts were up 28.4 percent in August and 15 percent for the first eight months of the year. Sales have been up in each of the past five months following declines in eight of 10 months.

In Bisbee, retail sales were down 3.4 percent in the August comparisons and 1.8 percent for the first eight months of 2017. Sales have been down in 13 of the most recent 20 months.

Restaurant and bar sales in Bisbee were down 10 percent in August, but were up 13.3 percent for the first eight months of the year. Sales have been up in 10 of the most recent 13 months of data.

Hotel/motel receipts in Bisbee were down 20 percent in August, but were up 9.8 percent in the first eight months of the year. Sales have been up in 14 of the most recent 20 months.

In Douglas, retail sales were down 5.3 percent in the August comparisons and 9.3 percent for the first eight months of 2017. Sales have been down in 24 of the most recent 26 months.

Restaurant and bar sales in Douglas were down 34 percent in August and 11.2 percent for the first eight months of the year. Sales have been down in eight of the most recent 11 months of data.

Hotel/motel receipts in Douglas were down 2.7 percent in August and 7.1 percent for the first eight months of the year. Sales have alternated between positive and negative growth since the beginning of last year.

In Huachuca City, retail sales were up 5.2 percent in the August comparisons and 14.5 percent for the first eight months of 2017. Sales have been up in 12 of the past 14 months.

In Sierra Vista, retail sales were up 1.3 percent in August, but were down 0.7 percent for the first eight months of 2017. Sales have been down in six of the most recent 11 months.

Restaurant and bar sales in Sierra Vista were up 3.5 percent in August and 0.5 percent for the first eight months of the year. Despite the overall year-to-date increase, Sierra Vista's restaurant and bar industry has seen instability with sales down in eight of the most recent 13 months of data.

Sierra Vista's hotel/motel receipts were up 0.1 percent in August. Lodging receipts were up 9.1 percent for the first eight months of 2017 and have been up in 16 of the past 20 months (including 10 of the past 11 months).

In Tombstone, retail sales were up 11.4 percent in August and 2.2 percent for the first eight months of the year. Tombstone's retail sales have been up in four of the past five months following declines in 9 of 15 months.

In Willcox, retail sales were up 2 percent in the August comparisons and 0.4 percent for the first eight months of 2017. Sales have been up in four of the past five months (following five consecutive months of decline).

Restaurant and bar sales in Willcox were up 4 percent in August and 1.8 percent for the first eight months of the year. Sales have been up in four of the past six months (following declines in seven of 10 months).

Hotel/motel receipts in Willcox were up 9.2 percent in August and 27.4 percent for the first eight months of 2017. Sales have been up for eight consecutive months and have been up in 11 of the most recent 13 months.

COCHISE COUNTY SALES

	<i>August 2017</i>	<i>August 2016</i>	<i>Change</i>	<i>Inflation-adjusted Growth*</i>	<i>YTD 2017</i>	<i>YTD 2016</i>	<i>YTD Change</i>	<i>YTD Inflation-adjusted Growth*</i>
Arizona								
Retail	\$5,290,571,616	\$4,949,161,410	6.9%	5.0%	\$42,403,546,954	\$40,790,984,590	4.0%	1.8%
Restaurant/Bar	\$1,042,001,697	\$998,743,595	4.3%	2.4%	\$9,307,348,897	\$8,873,334,136	4.9%	2.8%
Hotel/Motel	\$193,407,311	\$177,556,200	8.9%	7.0%	\$2,223,705,498	\$2,034,080,932	9.3%	7.2%
Cochise County								
Retail	\$65,721,344	\$64,889,436	1.3%	-0.7%	\$538,809,201	\$532,007,750	1.3%	-0.8%
Restaurant/Bar	\$12,090,600	\$11,304,152	7.0%	5.0%	\$99,390,140	\$100,715,578	-1.3%	-3.4%
Hotel/Motel	\$2,794,126	\$2,558,224	9.2%	7.3%	\$26,962,050	\$23,280,280	15.8%	13.7%
Benson								
Retail**	\$4,294,029	\$4,065,157	5.6%	3.7%	\$37,186,882	\$36,380,171	2.2%	0.1%
Restaurant/Bar	\$923,856	\$864,967	6.8%	4.9%	\$8,543,582	\$8,799,813	-2.9%	-5.0%
Hotel/Motel	\$249,688	\$191,532	30.4%	28.4%	\$3,499,372	\$2,986,997	17.2%	15.0%
Bisbee								
Retail	\$1,841,601	\$1,869,812	-1.5%	-3.4%	\$16,659,884	\$16,599,407	0.4%	-1.8%
Restaurant/Bar	\$725,518	\$788,940	-8.0%	-10.0%	\$7,536,694	\$6,528,640	15.4%	13.3%
Hotel/Motel	\$217,321	\$265,067	-18.0%	-20.0%	\$2,797,118	\$2,498,357	12.0%	9.8%
Douglas								
Retail	\$9,695,431	\$10,031,426	-3.3%	-5.3%	\$75,922,931	\$81,827,139	-7.2%	-9.3%
Restaurant/Bar	\$863,320	\$1,270,639	-32.1%	-34.0%	\$8,871,885	\$9,762,568	-9.1%	-11.2%
Hotel/Motel	\$217,258	\$218,981	-0.8%	-2.7%	\$1,682,778	\$1,770,425	-5.0%	-7.1%
Huachuca City								
Retail	\$392,413	\$366,173	7.2%	5.2%	\$3,790,091	\$3,250,955	16.6%	14.5%
Sierra Vista								
Retail	\$38,157,446	\$36,952,056	3.3%	1.3%	\$309,731,681	\$305,262,556	1.5%	-0.7%
Restaurant/Bar	\$7,080,045	\$6,714,427	5.4%	3.5%	\$57,217,599	\$55,757,545	2.6%	0.5%
Hotel/Motel	\$1,388,729	\$1,360,336	2.1%	0.1%	\$11,763,502	\$10,576,487	11.2%	9.1%
Tombstone								
Retail	\$818,873	\$722,182	13.4%	11.4%	\$9,007,067	\$8,638,057	4.3%	2.2%
Willcox								
Retail***	\$2,917,647	\$2,806,496	4.0%	2.0%	\$24,187,346	\$23,581,545	2.6%	0.4%
Restaurant/Bar	\$579,553	\$546,835	6.0%	4.0%	\$5,433,913	\$5,230,552	3.9%	1.8%
Hotel/Motel	\$296,745	\$267,012	11.1%	9.2%	\$3,195,349	\$2,467,454	29.5%	27.4%

Note: State and county data reflect actual sales; city data are estimates based on sales tax collections. Retail excludes food for home consumption (except Douglas). YTD = Year to Date. * Inflation rate determined by change in Consumer Price Index (CPI-U). **Excludes single items over \$5,000. ***Excludes single items over \$1,250. Source: U.S. Bureau of Labor Statistics, Arizona Department of Revenue, City of Benson, City of Bisbee, City of Douglas, City of Sierra Vista, City of Willcox, and Cochise College Center for Economic Research.