

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Strong buyer activity has continued into the fall, which is normally the start of the seasonal slowing of the housing market. With stronger buyer activity in the market this year and the continued constrained supply of homes for sale, speedy sales and multiple offers are likely to remain a common occurrence and will keep the housing market hot even when the weather is cooling.

While mortgage rates remain near record lows, The Mortgage Bankers Association reports that lending standards are tightening, which makes it a bit more difficult for some buyers to qualify. At the same time, unemployment remains substantially higher than a year ago due to COVID19. Despite all this, buyers are out in full force this fall, showing amazing resilience in the middle of a pandemic.

Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	635	683	+7.6%	6,349	5,684	-10.5%
Closed Sales	525	614	+17.0%	4,764	4,633	-2.7%
Days on Market	77	66	-14.3%	80	78	-2.5%
Median Sales Price*	\$135,000	\$156,520	+15.9%	\$132,000	\$144,000	+9.0%
Average Sales Price*	\$164,477	\$186,868	+13.6%	\$161,957	\$172,398	+6.4%
Percent of List Price Received*	98.1%	100.0%	+1.9%	98.4%	99.2%	+0.8%
Months Supply of Inventory	4	3	-25.0%	---	---	---
Total Volume (in 1'000s)	\$86,351	\$114,737	-32.9%	\$771,078	\$798,374	+3.5%

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	58	66	+13.8%	549	543	-1.1%
Closed Sales	41	59	+43.9%	432	423	-2.1%
Days on Market	71	71	---	84	81	-3.6%
Median Sales Price*	\$210,000	\$203,000	-3.3%	\$172,000	\$174,000	+1.2%
Average Sales Price*	\$201,313	\$211,359	+5.0%	\$174,747	\$186,925	+7.0%
Percent of List Price Received*	98.0%	98.2%	+0.2%	97.9%	98.3%	+0.4%
Months Supply of Inventory	4	3	-25%	---	---	---
Total Volume (in 1'000s)	\$8,254	\$12,470	+51.1%	\$75,491	\$79,069	+4.7%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2019	9-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		1,113	1,120	+ 0.6%	10,983	9,698	- 11.7%
Pending Sales		925	1,109	+ 19.9%	8,378	8,278	- 1.2%
Closed Sales		913	1,079	+ 18.2%	8,269	8,122	- 1.8%
Days on Market Until Sale		80	71	- 11.3%	83	82	- 1.2%
Median Sales Price		\$135,000	\$159,724	+ 18.3%	\$135,000	\$145,000	+ 7.4%
Average Sales Price		\$161,148	\$188,831	+ 17.2%	\$160,969	\$170,665	+ 6.0%
Percent of List Price Received		96.6%	98.4%	+ 1.9%	96.9%	97.9%	+ 1.0%
Housing Affordability Index		239	211	- 11.7%	239	233	- 2.5%
Inventory of Homes for Sale		3,296	2,395	- 27.3%	—	—	—
Months Supply of Inventory		3.6	2.7	- 25.0%	—	—	—

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Lucas County

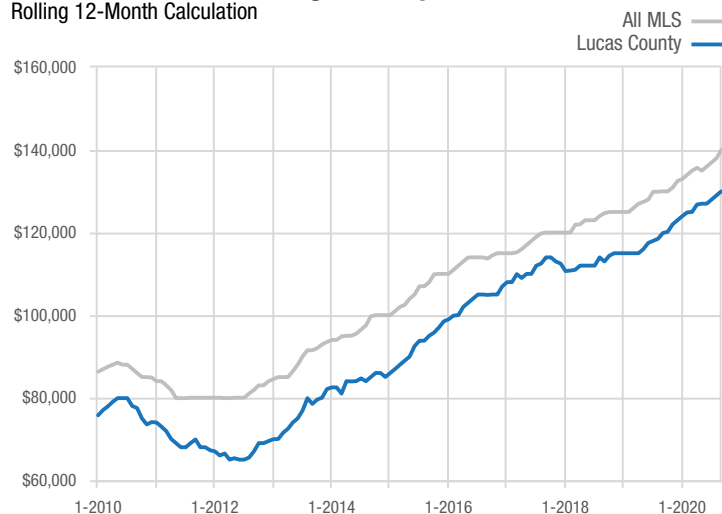
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	542	570	+ 5.2%	5,429	4,815	- 11.3%
Pending Sales	444	530	+ 19.4%	4,110	4,066	- 1.1%
Closed Sales	439	525	+ 19.6%	4,051	3,948	- 2.5%
Days on Market Until Sale	76	65	- 14.5%	79	77	- 2.5%
Median Sales Price*	\$124,950	\$151,500	+ 21.2%	\$122,900	\$133,310	+ 8.5%
Average Sales Price*	\$145,520	\$178,111	+ 22.4%	\$148,286	\$161,328	+ 8.8%
Percent of List Price Received*	96.4%	98.6%	+ 2.3%	96.7%	97.9%	+ 1.2%
Inventory of Homes for Sale	1,522	1,107	- 27.3%	—	—	—
Months Supply of Inventory	3.4	2.5	- 26.5%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	50	56	+ 12.0%	467	452	- 3.2%
Pending Sales	34	54	+ 58.8%	373	361	- 3.2%
Closed Sales	34	47	+ 38.2%	362	345	- 4.7%
Days on Market Until Sale	71	75	+ 5.6%	86	83	- 3.5%
Median Sales Price*	\$191,250	\$196,000	+ 2.5%	\$165,000	\$173,000	+ 4.8%
Average Sales Price*	\$193,678	\$206,425	+ 6.6%	\$168,341	\$184,507	+ 9.6%
Percent of List Price Received*	97.2%	97.3%	+ 0.1%	96.7%	97.6%	+ 0.9%
Inventory of Homes for Sale	129	122	- 5.4%	—	—	—
Months Supply of Inventory	3.3	3.2	- 3.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

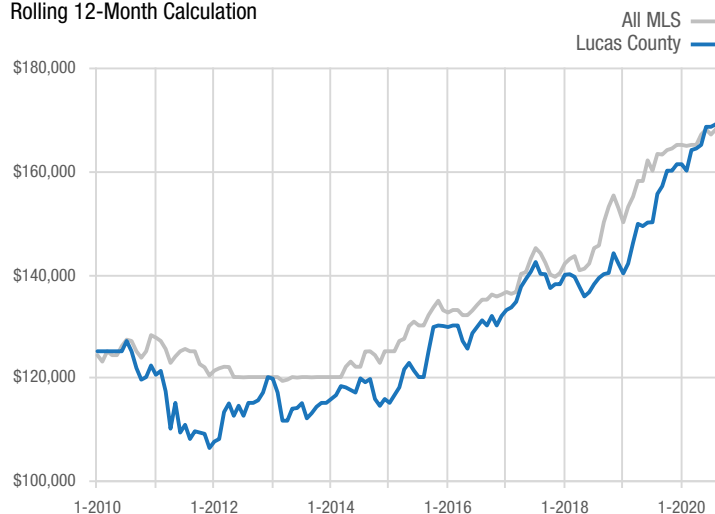
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County

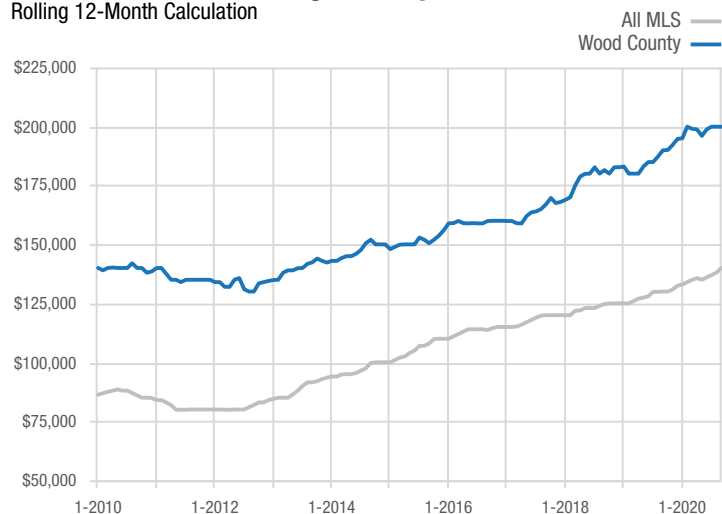
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	132	106	- 19.7%	1,335	1,169	- 12.4%
Pending Sales	112	139	+ 24.1%	1,052	1,016	- 3.4%
Closed Sales	114	130	+ 14.0%	1,043	990	- 5.1%
Days on Market Until Sale	86	67	- 22.1%	84	81	- 3.6%
Median Sales Price*	\$210,000	\$200,500	- 4.5%	\$195,000	\$200,000	+ 2.6%
Average Sales Price*	\$251,238	\$238,273	- 5.2%	\$223,519	\$227,115	+ 1.6%
Percent of List Price Received*	97.4%	99.6%	+ 2.3%	98.0%	99.1%	+ 1.1%
Inventory of Homes for Sale	369	263	- 28.7%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	11	9	- 18.2%	108	121	+ 12.0%
Pending Sales	7	14	+ 100.0%	82	107	+ 30.5%
Closed Sales	8	18	+ 125.0%	82	105	+ 28.0%
Days on Market Until Sale	67	55	- 17.9%	67	70	+ 4.5%
Median Sales Price*	\$223,950	\$215,000	- 4.0%	\$196,000	\$189,900	- 3.1%
Average Sales Price*	\$224,319	\$227,917	+ 1.6%	\$198,466	\$199,332	+ 0.4%
Percent of List Price Received*	97.4%	98.6%	+ 1.2%	97.0%	98.3%	+ 1.3%
Inventory of Homes for Sale	32	22	- 31.3%	—	—	—
Months Supply of Inventory	3.6	2.1	- 41.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

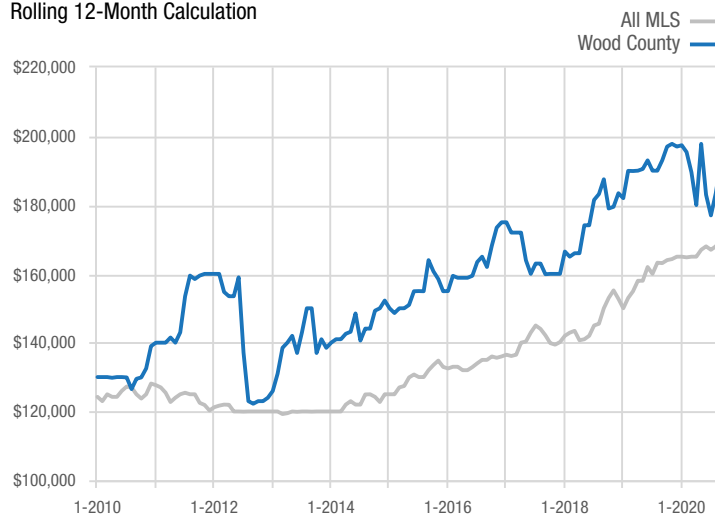
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Toledo

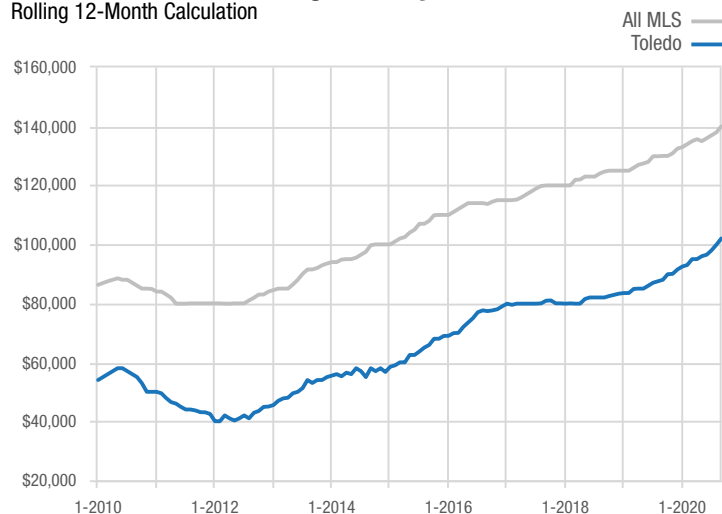
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	361	405	+ 12.2%	3,496	3,188	- 8.8%
Pending Sales	279	357	+ 28.0%	2,689	2,704	+ 0.6%
Closed Sales	278	338	+ 21.6%	2,673	2,601	- 2.7%
Days on Market Until Sale	74	60	- 18.9%	78	75	- 3.8%
Median Sales Price*	\$89,900	\$118,000	+ 31.3%	\$90,000	\$105,000	+ 16.7%
Average Sales Price*	\$103,037	\$130,114	+ 26.3%	\$105,049	\$120,444	+ 14.7%
Percent of List Price Received*	95.7%	98.5%	+ 2.9%	95.9%	97.5%	+ 1.7%
Inventory of Homes for Sale	965	718	- 25.6%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	28	27	- 3.6%	262	207	- 21.0%
Pending Sales	16	23	+ 43.8%	209	183	- 12.4%
Closed Sales	17	22	+ 29.4%	206	179	- 13.1%
Days on Market Until Sale	70	58	- 17.1%	83	70	- 15.7%
Median Sales Price*	\$145,000	\$133,700	- 7.8%	\$121,000	\$140,000	+ 15.7%
Average Sales Price*	\$143,756	\$138,050	- 4.0%	\$129,471	\$146,554	+ 13.2%
Percent of List Price Received*	96.9%	96.1%	- 0.8%	96.0%	97.0%	+ 1.0%
Inventory of Homes for Sale	70	48	- 31.4%	—	—	—
Months Supply of Inventory	3.1	2.5	- 19.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

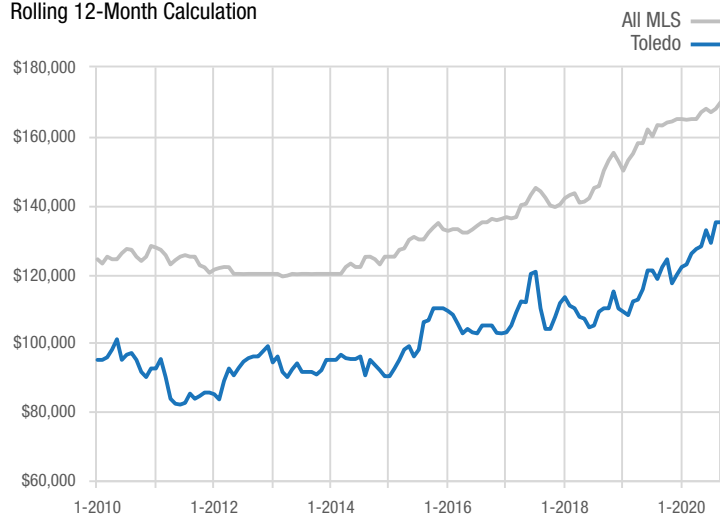
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Sylvania

43560 and 43617

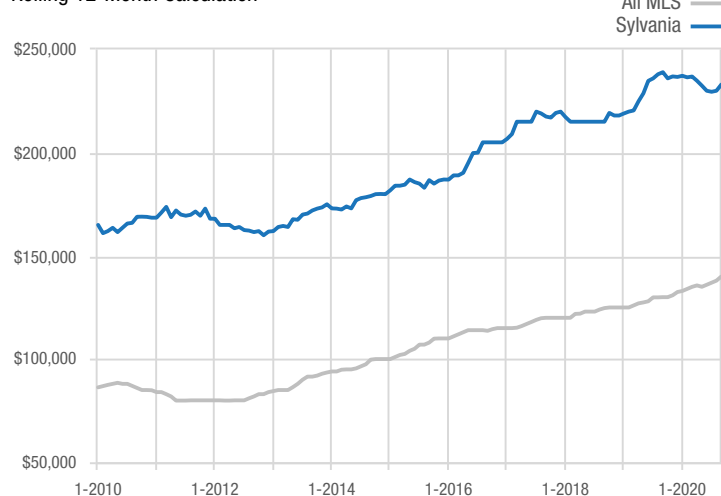
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	71	67	- 5.6%	667	598	- 10.3%
Pending Sales	44	76	+ 72.7%	448	513	+ 14.5%
Closed Sales	44	80	+ 81.8%	438	509	+ 16.2%
Days on Market Until Sale	73	74	+ 1.4%	80	81	+ 1.3%
Median Sales Price*	\$239,800	\$262,500	+ 9.5%	\$240,000	\$235,000	- 2.1%
Average Sales Price*	\$249,144	\$284,336	+ 14.1%	\$258,978	\$251,175	- 3.0%
Percent of List Price Received*	97.2%	98.6%	+ 1.4%	98.3%	98.7%	+ 0.4%
Inventory of Homes for Sale	214	136	- 36.4%	—	—	—
Months Supply of Inventory	4.5	2.5	- 44.4%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	16	20	+ 25.0%	143	148	+ 3.5%
Pending Sales	12	16	+ 33.3%	106	112	+ 5.7%
Closed Sales	5	14	+ 180.0%	98	104	+ 6.1%
Days on Market Until Sale	72	94	+ 30.6%	101	101	0.0%
Median Sales Price*	\$227,000	\$199,200	- 12.2%	\$198,500	\$211,450	+ 6.5%
Average Sales Price*	\$241,760	\$201,561	- 16.6%	\$204,645	\$210,092	+ 2.7%
Percent of List Price Received*	98.9%	99.5%	+ 0.6%	97.7%	98.5%	+ 0.8%
Inventory of Homes for Sale	41	49	+ 19.5%	—	—	—
Months Supply of Inventory	3.6	4.2	+ 16.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Spring Meadows

MLS Area 05: 43528 (Includes Holland)

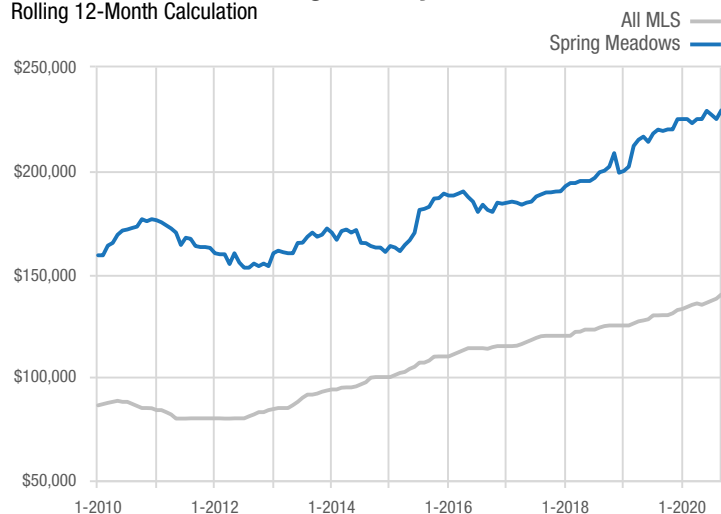
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	23	18	- 21.7%	285	211	- 26.0%
Pending Sales	23	25	+ 8.7%	208	176	- 15.4%
Closed Sales	30	25	- 16.7%	207	172	- 16.9%
Days on Market Until Sale	75	82	+ 9.3%	78	83	+ 6.4%
Median Sales Price*	\$210,500	\$229,500	+ 9.0%	\$223,000	\$229,900	+ 3.1%
Average Sales Price*	\$213,177	\$256,706	+ 20.4%	\$222,340	\$237,187	+ 6.7%
Percent of List Price Received*	100.2%	97.7%	- 2.5%	98.5%	98.8%	+ 0.3%
Inventory of Homes for Sale	82	47	- 42.7%	—	—	—
Months Supply of Inventory	3.6	2.5	- 30.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	2	6	+ 200.0%	34	50	+ 47.1%
Pending Sales	5	6	+ 20.0%	35	39	+ 11.4%
Closed Sales	5	6	+ 20.0%	33	39	+ 18.2%
Days on Market Until Sale	62	93	+ 50.0%	97	78	- 19.6%
Median Sales Price*	\$275,900	\$237,500	- 13.9%	\$209,900	\$207,342	- 1.2%
Average Sales Price*	\$258,580	\$249,516	- 3.5%	\$222,237	\$229,611	+ 3.3%
Percent of List Price Received*	98.0%	91.9%	- 6.2%	97.3%	98.0%	+ 0.7%
Inventory of Homes for Sale	7	13	+ 85.7%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

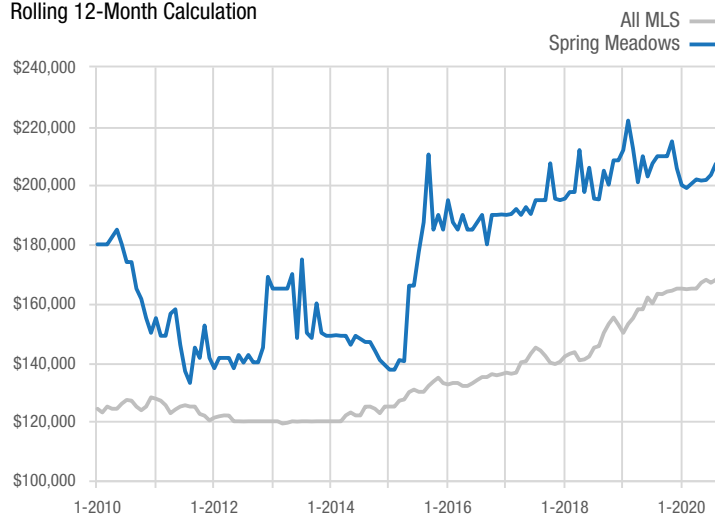
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Monclova

MLS Area 06: 43542

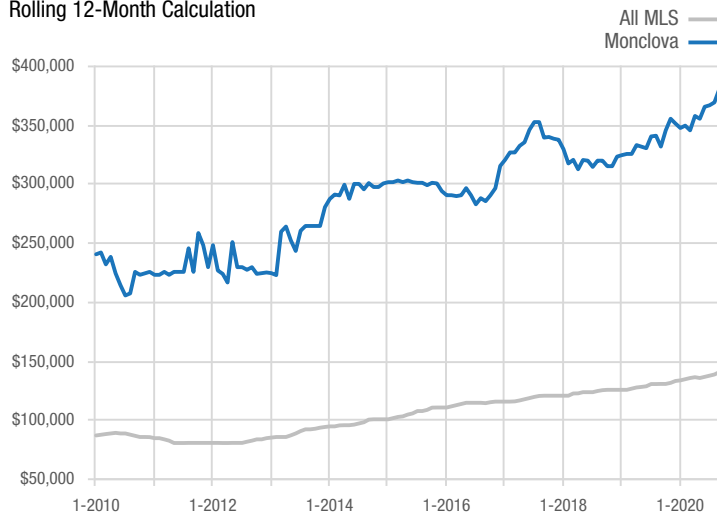
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	7	4	- 42.9%	79	53	- 32.9%
Pending Sales	4	7	+ 75.0%	56	51	- 8.9%
Closed Sales	5	6	+ 20.0%	55	49	- 10.9%
Days on Market Until Sale	46	93	+ 102.2%	102	117	+ 14.7%
Median Sales Price*	\$192,500	\$403,925	+ 109.8%	\$341,025	\$385,000	+ 12.9%
Average Sales Price*	\$231,080	\$376,808	+ 63.1%	\$342,805	\$375,395	+ 9.5%
Percent of List Price Received*	98.6%	96.0%	- 2.6%	97.5%	97.9%	+ 0.4%
Inventory of Homes for Sale	32	12	- 62.5%	—	—	—
Months Supply of Inventory	5.3	2.2	- 58.5%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	1	—	2	13	+ 550.0%
Pending Sales	2	4	+ 100.0%	2	7	+ 250.0%
Closed Sales	2	3	+ 50.0%	2	6	+ 200.0%
Days on Market Until Sale	77	87	+ 13.0%	77	69	- 10.4%
Median Sales Price*	\$271,500	\$279,000	+ 2.8%	\$271,500	\$284,000	+ 4.6%
Average Sales Price*	\$271,500	\$280,667	+ 3.4%	\$271,500	\$283,300	+ 4.3%
Percent of List Price Received*	97.0%	98.7%	+ 1.8%	97.0%	99.7%	+ 2.8%
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	2.1	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

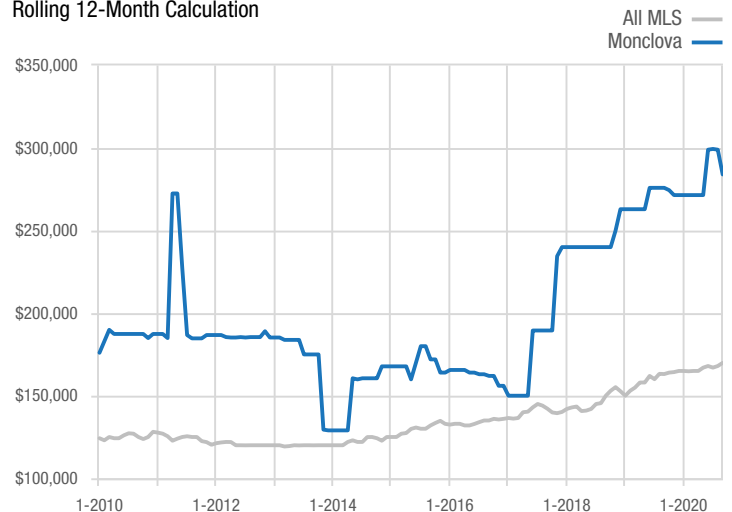
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Maumee

MLS Area 07: 43537

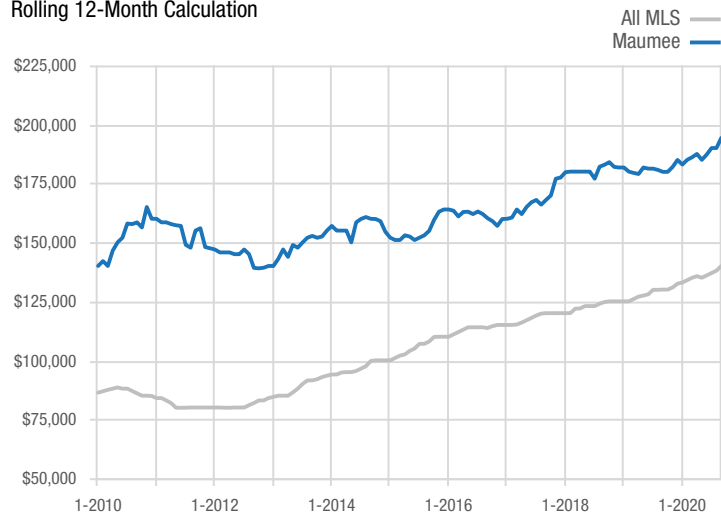
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	41	33	- 19.5%	433	387	- 10.6%
Pending Sales	35	38	+ 8.6%	332	302	- 9.0%
Closed Sales	30	35	+ 16.7%	322	296	- 8.1%
Days on Market Until Sale	78	57	- 26.9%	72	67	- 6.9%
Median Sales Price*	\$169,900	\$231,000	+ 36.0%	\$180,000	\$198,500	+ 10.3%
Average Sales Price*	\$198,038	\$230,693	+ 16.5%	\$214,923	\$230,604	+ 7.3%
Percent of List Price Received*	97.9%	100.4%	+ 2.6%	98.4%	98.6%	+ 0.2%
Inventory of Homes for Sale	106	88	- 17.0%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	7	5	- 28.6%	55	48	- 12.7%
Pending Sales	4	4	0.0%	44	32	- 27.3%
Closed Sales	5	5	0.0%	42	33	- 21.4%
Days on Market Until Sale	93	61	- 34.4%	61	81	+ 32.8%
Median Sales Price*	\$292,000	\$315,000	+ 7.9%	\$210,500	\$205,000	- 2.6%
Average Sales Price*	\$256,800	\$396,503	+ 54.4%	\$229,200	\$220,861	- 3.6%
Percent of List Price Received*	98.7%	98.8%	+ 0.1%	98.4%	97.8%	- 0.6%
Inventory of Homes for Sale	16	16	0.0%	—	—	—
Months Supply of Inventory	3.6	4.1	+ 13.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

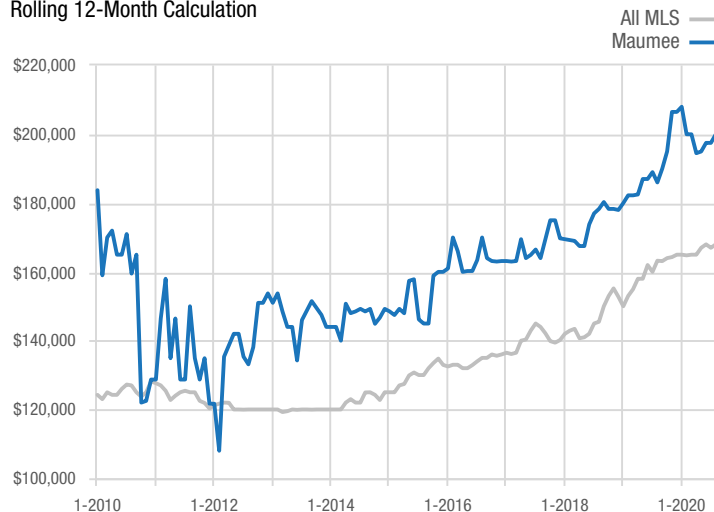
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Whitehouse

MLS Area 08: 43571

Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	11	10	- 9.1%	160	117	- 26.9%
Pending Sales	16	9	- 43.8%	105	90	- 14.3%
Closed Sales	14	13	- 7.1%	102	90	- 11.8%
Days on Market Until Sale	75	69	- 8.0%	84	84	0.0%
Median Sales Price*	\$254,000	\$305,000	+ 20.1%	\$270,000	\$292,750	+ 8.4%
Average Sales Price*	\$273,057	\$299,877	+ 9.8%	\$263,841	\$295,869	+ 12.1%
Percent of List Price Received*	99.6%	97.1%	- 2.5%	98.6%	98.5%	- 0.1%
Inventory of Homes for Sale	45	30	- 33.3%	—	—	—
Months Supply of Inventory	4.3	3.2	- 25.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	2	—	3	8	+ 166.7%
Pending Sales	0	0	—	2	6	+ 200.0%
Closed Sales	0	0	—	2	6	+ 200.0%
Days on Market Until Sale	—	—	—	89	31	- 65.2%
Median Sales Price*	—	—	—	\$179,000	\$216,250	+ 20.8%
Average Sales Price*	—	—	—	\$179,000	\$220,550	+ 23.2%
Percent of List Price Received*	—	—	—	94.4%	100.0%	+ 5.9%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.7	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

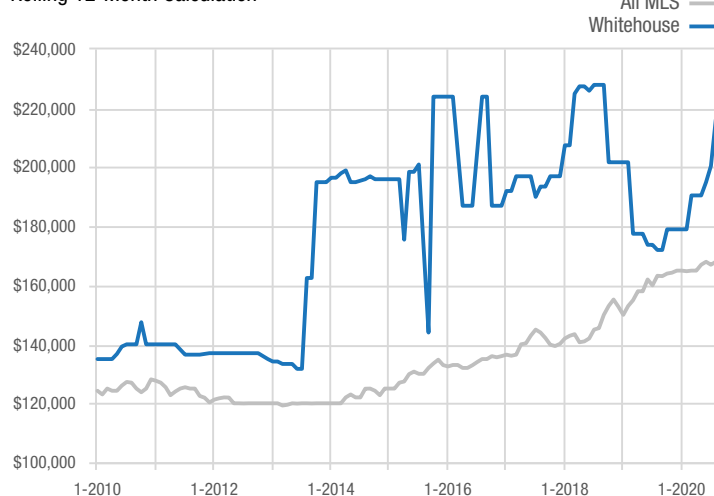
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Waterville

MLS Area 10: 43566

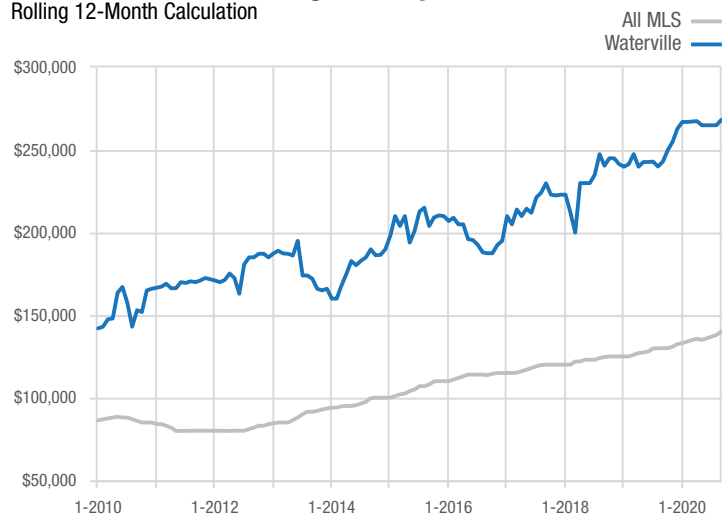
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	14	14	0.0%	137	113	- 17.5%
Pending Sales	17	9	- 47.1%	106	92	- 13.2%
Closed Sales	15	12	- 20.0%	100	95	- 5.0%
Days on Market Until Sale	73	45	- 38.4%	81	90	+ 11.1%
Median Sales Price*	\$263,000	\$301,800	+ 14.8%	\$263,000	\$274,500	+ 4.4%
Average Sales Price*	\$250,800	\$298,575	+ 19.0%	\$257,086	\$265,881	+ 3.4%
Percent of List Price Received*	98.0%	101.7%	+ 3.8%	98.2%	98.6%	+ 0.4%
Inventory of Homes for Sale	32	36	+ 12.5%	—	—	—
Months Supply of Inventory	2.8	3.6	+ 28.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	3	5	+ 66.7%	28	26	- 7.1%
Pending Sales	1	3	+ 200.0%	19	20	+ 5.3%
Closed Sales	2	2	0.0%	19	18	- 5.3%
Days on Market Until Sale	43	65	+ 51.2%	53	99	+ 86.8%
Median Sales Price*	\$142,450	\$224,500	+ 57.6%	\$165,000	\$227,000	+ 37.6%
Average Sales Price*	\$142,450	\$224,500	+ 57.6%	\$170,584	\$235,039	+ 37.8%
Percent of List Price Received*	96.8%	98.0%	+ 1.2%	98.9%	99.2%	+ 0.3%
Inventory of Homes for Sale	9	9	0.0%	—	—	—
Months Supply of Inventory	4.1	3.9	- 4.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

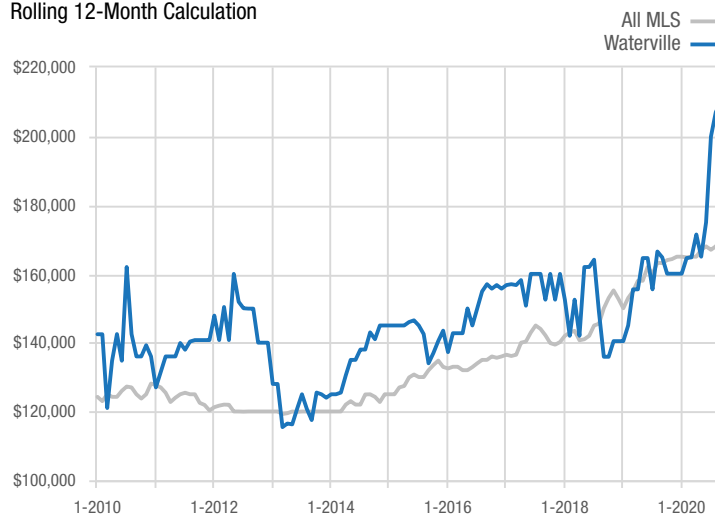
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Franklin Park / Trilby

MLS Area 11: 43623

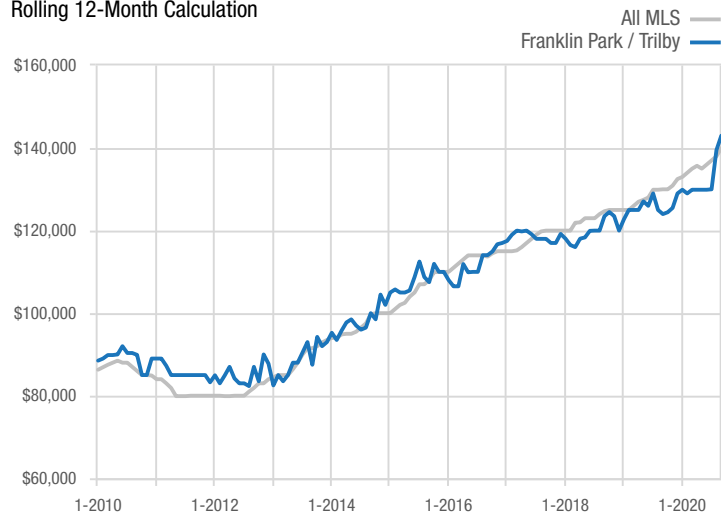
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	26	31	+ 19.2%	244	235	- 3.7%
Pending Sales	22	32	+ 45.5%	187	211	+ 12.8%
Closed Sales	28	28	0.0%	187	203	+ 8.6%
Days on Market Until Sale	56	43	- 23.2%	76	68	- 10.5%
Median Sales Price*	\$108,500	\$155,000	+ 42.9%	\$124,900	\$146,260	+ 17.1%
Average Sales Price*	\$120,811	\$190,362	+ 57.6%	\$150,852	\$175,489	+ 16.3%
Percent of List Price Received*	100.8%	98.5%	- 2.3%	98.8%	98.8%	0.0%
Inventory of Homes for Sale	65	44	- 32.3%	—	—	—
Months Supply of Inventory	3.3	2.0	- 39.4%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	1	—	17	17	0.0%
Pending Sales	1	1	0.0%	13	14	+ 7.7%
Closed Sales	0	1	—	13	14	+ 7.7%
Days on Market Until Sale	—	16	—	55	72	+ 30.9%
Median Sales Price*	—	\$144,000	—	\$115,000	\$129,000	+ 12.2%
Average Sales Price*	—	\$144,000	—	\$123,185	\$119,314	- 3.1%
Percent of List Price Received*	—	102.9%	—	98.7%	96.4%	- 2.3%
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	2.5	2.2	- 12.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

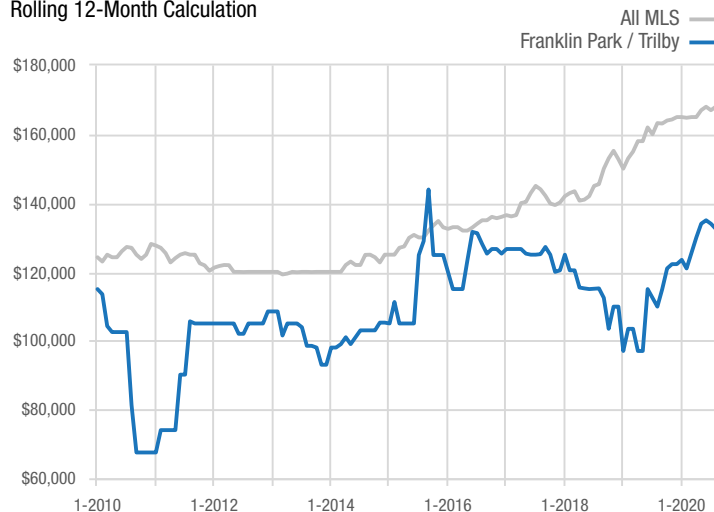
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Tremainsville

MLS Area 12: 43613

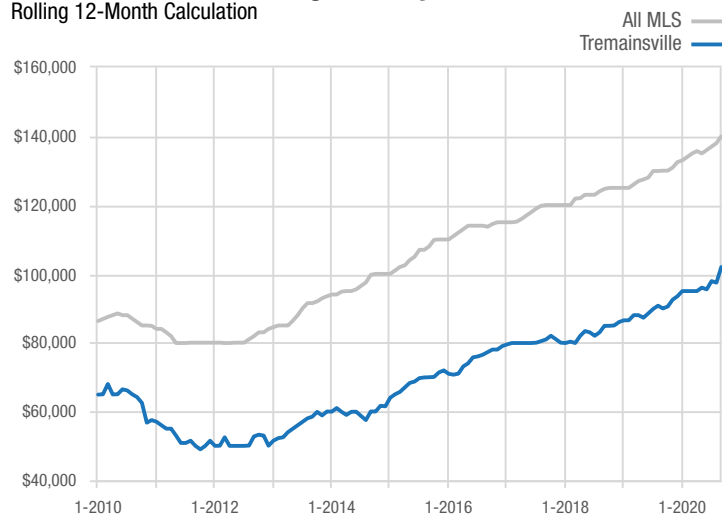
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	57	70	+ 22.8%	549	515	- 6.2%
Pending Sales	57	72	+ 26.3%	465	439	- 5.6%
Closed Sales	49	73	+ 49.0%	453	410	- 9.5%
Days on Market Until Sale	73	51	- 30.1%	84	65	- 22.6%
Median Sales Price*	\$73,900	\$115,950	+ 56.9%	\$90,125	\$104,944	+ 16.4%
Average Sales Price*	\$78,997	\$110,419	+ 39.8%	\$89,954	\$101,556	+ 12.9%
Percent of List Price Received*	98.4%	100.2%	+ 1.8%	96.6%	98.6%	+ 2.1%
Inventory of Homes for Sale	128	105	- 18.0%	—	—	—
Months Supply of Inventory	2.6	2.3	- 11.5%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	1	2	+ 100.0%
Pending Sales	0	1	—	0	3	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	81	—	—	72	—
Median Sales Price*	—	\$80,000	—	—	\$78,750	—
Average Sales Price*	—	\$80,000	—	—	\$78,750	—
Percent of List Price Received*	—	94.2%	—	—	92.8%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

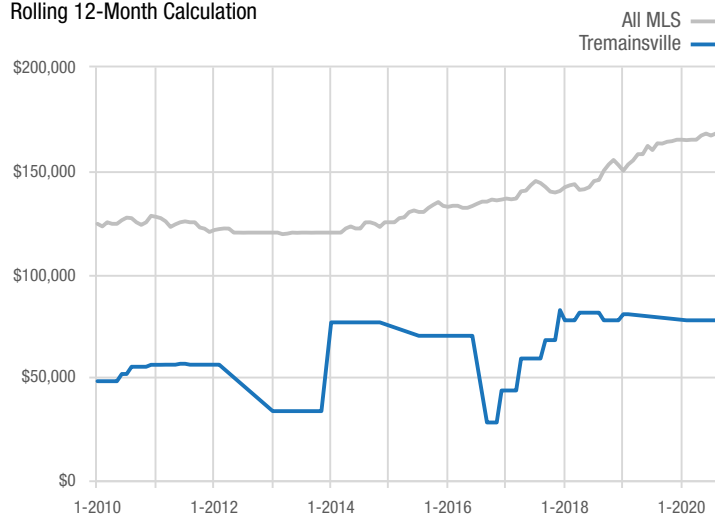
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Five Points / Northtowne

MLS Area 13: 43612

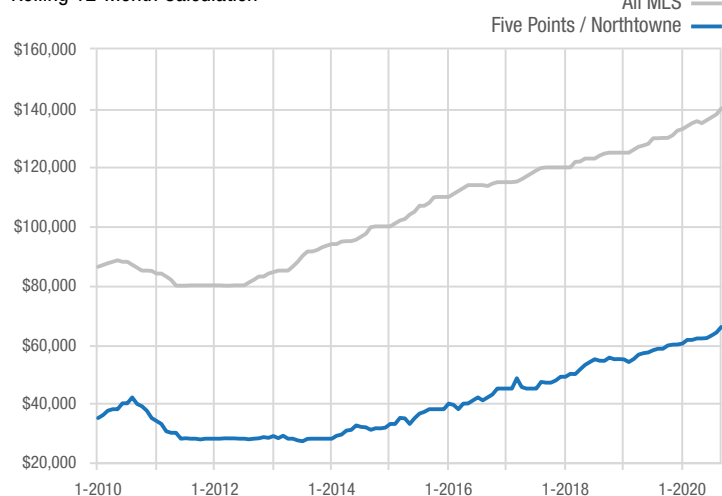
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	42	50	+ 19.0%	381	350	- 8.1%
Pending Sales	26	27	+ 3.8%	315	314	- 0.3%
Closed Sales	27	30	+ 11.1%	315	306	- 2.9%
Days on Market Until Sale	71	63	- 11.3%	80	79	- 1.3%
Median Sales Price*	\$59,900	\$85,000	+ 41.9%	\$59,900	\$68,420	+ 14.2%
Average Sales Price*	\$60,577	\$81,026	+ 33.8%	\$62,394	\$70,780	+ 13.4%
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	95.3%	97.6%	+ 2.4%
Inventory of Homes for Sale	108	83	- 23.1%	—	—	—
Months Supply of Inventory	3.2	2.3	- 28.1%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Point Place

MLS Area 14: 43611

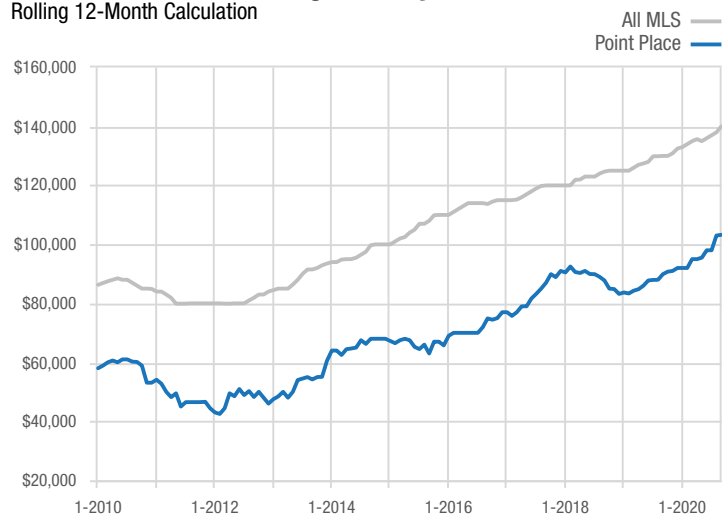
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	30	25	- 16.7%	260	241	- 7.3%
Pending Sales	24	27	+ 12.5%	195	219	+ 12.3%
Closed Sales	18	26	+ 44.4%	192	216	+ 12.5%
Days on Market Until Sale	68	67	- 1.5%	72	75	+ 4.2%
Median Sales Price*	\$103,450	\$107,000	+ 3.4%	\$91,000	\$104,000	+ 14.3%
Average Sales Price*	\$111,961	\$114,602	+ 2.4%	\$96,831	\$106,878	+ 10.4%
Percent of List Price Received*	100.7%	97.8%	- 2.9%	96.5%	98.1%	+ 1.7%
Inventory of Homes for Sale	78	51	- 34.6%	—	—	—
Months Supply of Inventory	3.6	2.2	- 38.9%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	0	- 100.0%	2	1	- 50.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	2	0	- 100.0%
Days on Market Until Sale	—	—	—	30	—	—
Median Sales Price*	—	—	—	\$117,000	—	—
Average Sales Price*	—	—	—	\$117,000	—	—
Percent of List Price Received*	—	—	—	92.5%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

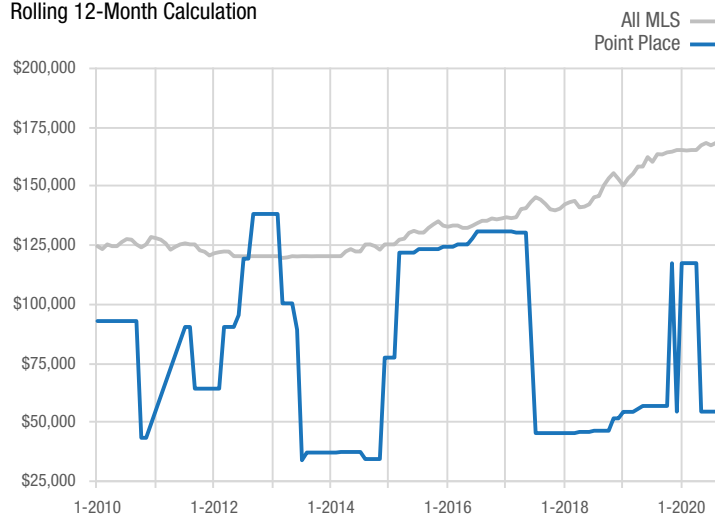
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

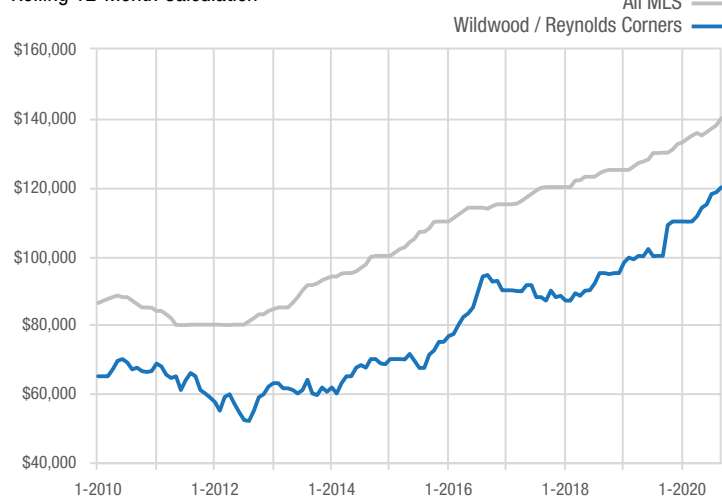
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	32	43	+ 34.4%	363	330	- 9.1%
Pending Sales	30	20	- 33.3%	293	263	- 10.2%
Closed Sales	28	25	- 10.7%	290	262	- 9.7%
Days on Market Until Sale	72	71	- 1.4%	73	71	- 2.7%
Median Sales Price*	\$87,500	\$121,000	+ 38.3%	\$105,000	\$120,000	+ 14.3%
Average Sales Price*	\$110,000	\$137,700	+ 25.2%	\$119,357	\$130,469	+ 9.3%
Percent of List Price Received*	96.9%	101.1%	+ 4.3%	98.0%	99.1%	+ 1.1%
Inventory of Homes for Sale	85	75	- 11.8%	—	—	—
Months Supply of Inventory	2.8	2.5	- 10.7%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	5	2	- 60.0%	62	47	- 24.2%
Pending Sales	5	5	0.0%	49	52	+ 6.1%
Closed Sales	4	4	0.0%	47	50	+ 6.4%
Days on Market Until Sale	54	65	+ 20.4%	79	78	- 1.3%
Median Sales Price*	\$136,450	\$185,000	+ 35.6%	\$102,000	\$133,000	+ 30.4%
Average Sales Price*	\$135,725	\$168,778	+ 24.4%	\$105,616	\$127,119	+ 20.4%
Percent of List Price Received*	99.2%	95.3%	- 3.9%	95.3%	96.7%	+ 1.5%
Inventory of Homes for Sale	16	2	- 87.5%	—	—	—
Months Supply of Inventory	2.7	0.4	- 85.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

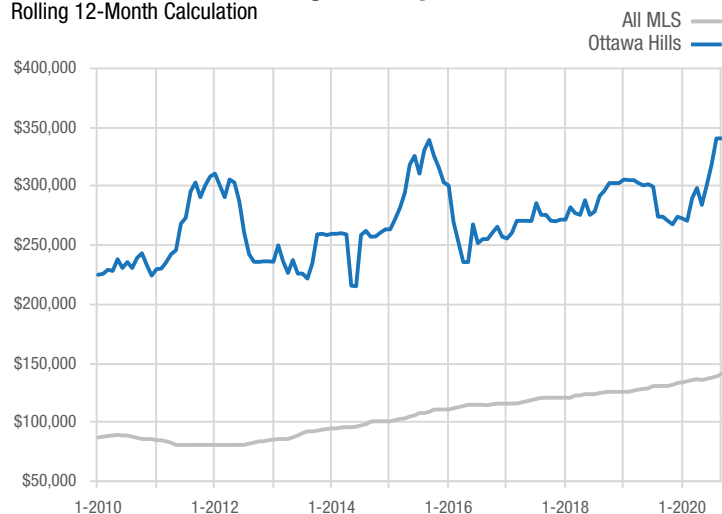
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	12	7	- 41.7%	119	115	- 3.4%
Pending Sales	6	6	0.0%	77	78	+ 1.3%
Closed Sales	5	6	+ 20.0%	76	76	0.0%
Days on Market Until Sale	294	164	- 44.2%	120	108	- 10.0%
Median Sales Price*	\$497,500	\$380,000	- 23.6%	\$273,450	\$349,500	+ 27.8%
Average Sales Price*	\$388,900	\$386,858	- 0.5%	\$327,070	\$382,567	+ 17.0%
Percent of List Price Received*	92.6%	94.8%	+ 2.4%	96.7%	95.9%	- 0.8%
Inventory of Homes for Sale	44	28	- 36.4%	—	—	—
Months Supply of Inventory	6.0	3.7	- 38.3%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	2	0	- 100.0%	18	13	- 27.8%
Pending Sales	2	2	0.0%	17	11	- 35.3%
Closed Sales	3	1	- 66.7%	17	10	- 41.2%
Days on Market Until Sale	107	132	+ 23.4%	126	108	- 14.3%
Median Sales Price*	\$83,500	\$84,500	+ 1.2%	\$82,500	\$170,000	+ 106.1%
Average Sales Price*	\$113,500	\$84,500	- 25.6%	\$91,410	\$185,390	+ 102.8%
Percent of List Price Received*	89.0%	90.0%	+ 1.1%	95.2%	92.8%	- 2.5%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	1.7	1.5	- 11.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

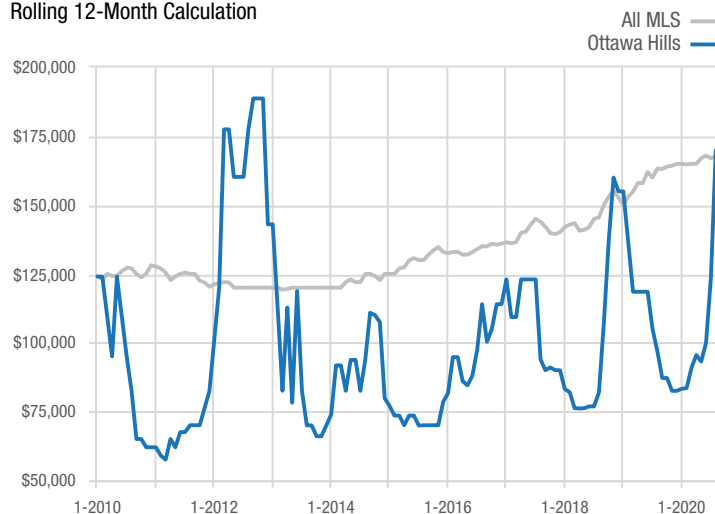
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	18	19	+ 5.6%	251	207	- 17.5%
Pending Sales	24	27	+ 12.5%	206	189	- 8.3%
Closed Sales	21	25	+ 19.0%	203	182	- 10.3%
Days on Market Until Sale	60	57	- 5.0%	73	74	+ 1.4%
Median Sales Price*	\$135,000	\$162,500	+ 20.4%	\$122,250	\$132,000	+ 8.0%
Average Sales Price*	\$129,704	\$160,046	+ 23.4%	\$126,396	\$137,250	+ 8.6%
Percent of List Price Received*	94.5%	103.8%	+ 9.8%	96.5%	99.2%	+ 2.8%
Inventory of Homes for Sale	66	32	- 51.5%	—	—	—
Months Supply of Inventory	2.8	1.5	- 46.4%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	1	—	5	6	+ 20.0%
Pending Sales	0	1	—	7	5	- 28.6%
Closed Sales	0	1	—	7	5	- 28.6%
Days on Market Until Sale	—	42	—	63	37	- 41.3%
Median Sales Price*	—	\$66,500	—	\$125,000	\$66,500	- 46.8%
Average Sales Price*	—	\$66,500	—	\$117,557	\$71,580	- 39.1%
Percent of List Price Received*	—	88.8%	—	97.3%	89.9%	- 7.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

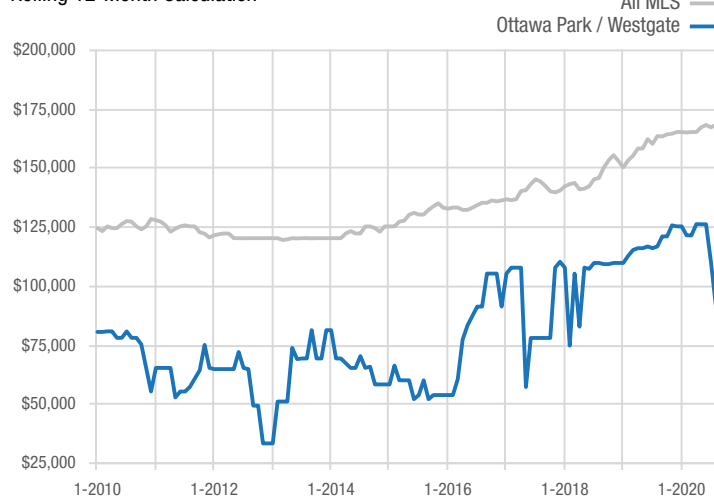
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde West End

MLS Area 18: 43610 and 43620

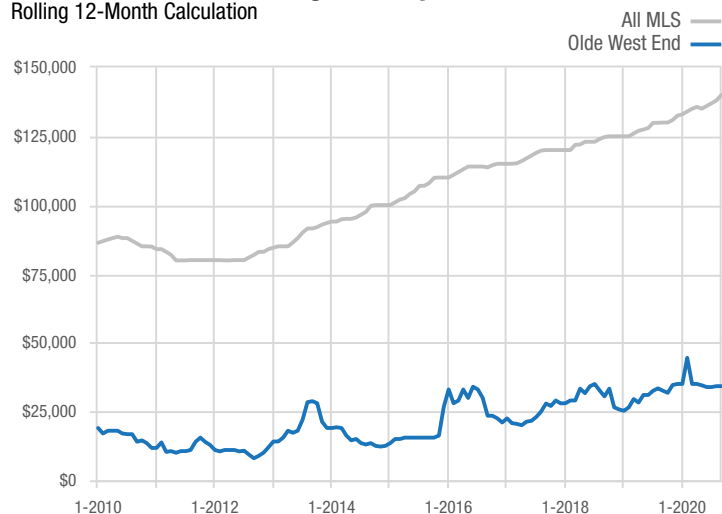
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	8	13	+ 62.5%	64	62	- 3.1%
Pending Sales	4	10	+ 150.0%	38	40	+ 5.3%
Closed Sales	6	4	- 33.3%	37	34	- 8.1%
Days on Market Until Sale	107	111	+ 3.7%	105	98	- 6.7%
Median Sales Price*	\$65,000	\$64,889	- 0.2%	\$38,500	\$34,500	- 10.4%
Average Sales Price*	\$99,721	\$68,269	- 31.5%	\$76,863	\$66,364	- 13.7%
Percent of List Price Received*	80.3%	94.4%	+ 17.6%	90.1%	91.6%	+ 1.7%
Inventory of Homes for Sale	26	33	+ 26.9%	—	—	—
Months Supply of Inventory	5.8	6.3	+ 8.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	2	5	+ 150.0%
Pending Sales	0	1	—	1	4	+ 300.0%
Closed Sales	0	1	—	3	4	+ 33.3%
Days on Market Until Sale	—	59	—	119	63	- 47.1%
Median Sales Price*	—	\$55,000	—	\$78,000	\$54,925	- 29.6%
Average Sales Price*	—	\$55,000	—	\$72,000	\$59,213	- 17.8%
Percent of List Price Received*	—	91.8%	—	88.3%	95.1%	+ 7.7%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.9	- 10.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

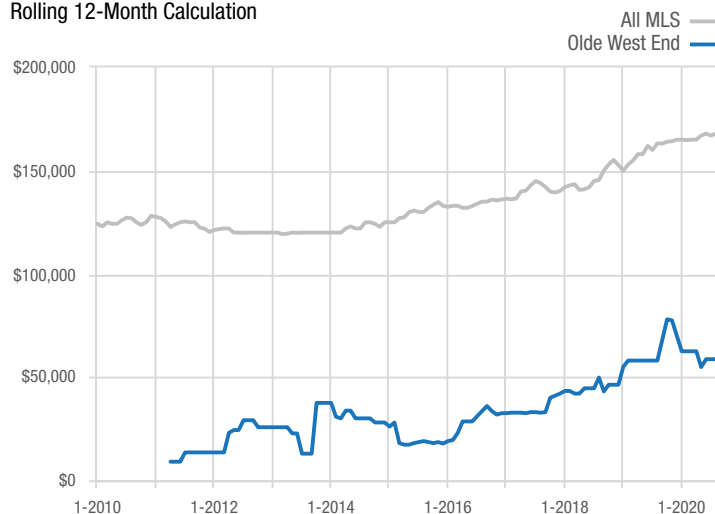
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde North End

MLS Area 19: 43608

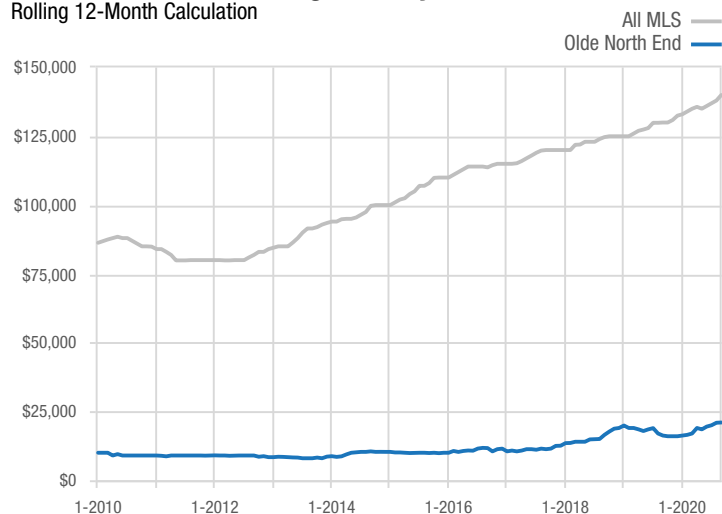
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	17	6	- 64.7%	128	94	- 26.6%
Pending Sales	3	15	+ 400.0%	72	72	0.0%
Closed Sales	4	9	+ 125.0%	75	67	- 10.7%
Days on Market Until Sale	155	41	- 73.5%	81	93	+ 14.8%
Median Sales Price*	\$10,250	\$24,000	+ 134.1%	\$15,500	\$21,170	+ 36.6%
Average Sales Price*	\$11,225	\$24,171	+ 115.3%	\$18,164	\$25,607	+ 41.0%
Percent of List Price Received*	81.3%	82.7%	+ 1.7%	85.3%	91.6%	+ 7.4%
Inventory of Homes for Sale	43	22	- 48.8%	—	—	—
Months Supply of Inventory	5.3	2.8	- 47.2%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Towne Centre

MLS Area 20: 43604

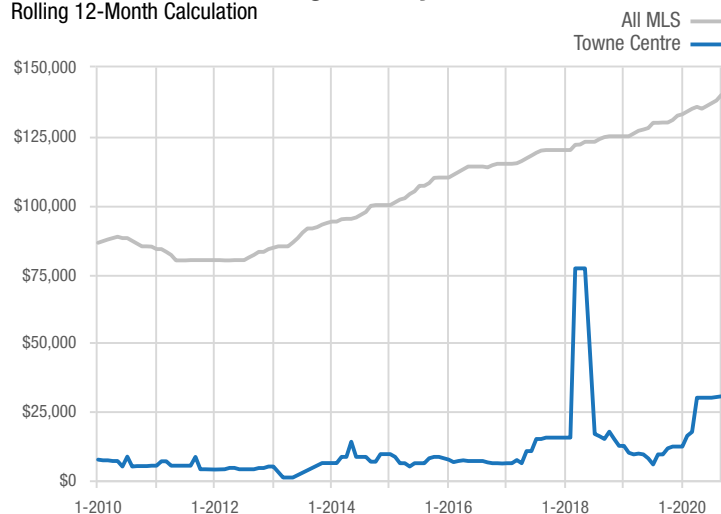
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	2	—	19	11	- 42.1%
Pending Sales	0	2	—	8	11	+ 37.5%
Closed Sales	0	1	—	8	10	+ 25.0%
Days on Market Until Sale	—	27	—	59	134	+ 127.1%
Median Sales Price*	—	\$53,025	—	\$11,925	\$35,250	+ 195.6%
Average Sales Price*	—	\$53,025	—	\$10,746	\$48,428	+ 350.7%
Percent of List Price Received*	—	126.3%	—	80.4%	90.8%	+ 12.9%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	3.2	2.9	- 9.4%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	3	1	- 66.7%	15	8	- 46.7%
Pending Sales	0	1	—	18	7	- 61.1%
Closed Sales	2	0	- 100.0%	18	6	- 66.7%
Days on Market Until Sale	108	—	—	101	48	- 52.5%
Median Sales Price*	\$218,500	—	—	\$193,823	\$212,250	+ 9.5%
Average Sales Price*	\$218,500	—	—	\$200,758	\$214,567	+ 6.9%
Percent of List Price Received*	98.2%	—	—	97.4%	94.9%	- 2.6%
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	1.7	0.5	- 70.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

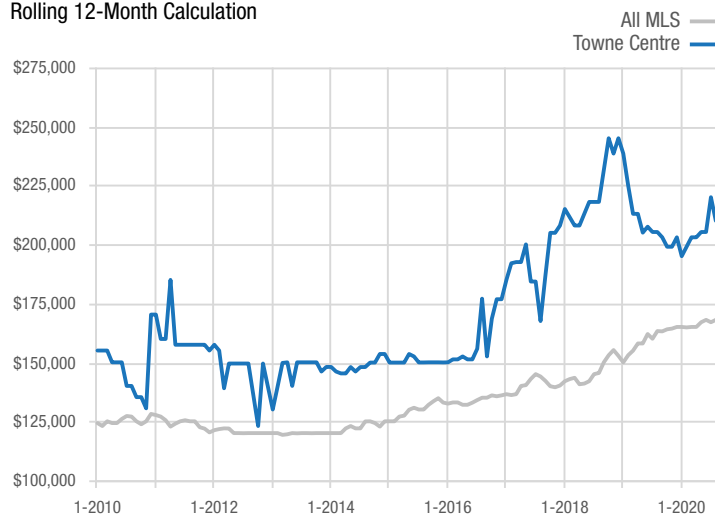
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Scott Park

MLS Area 21: 43607

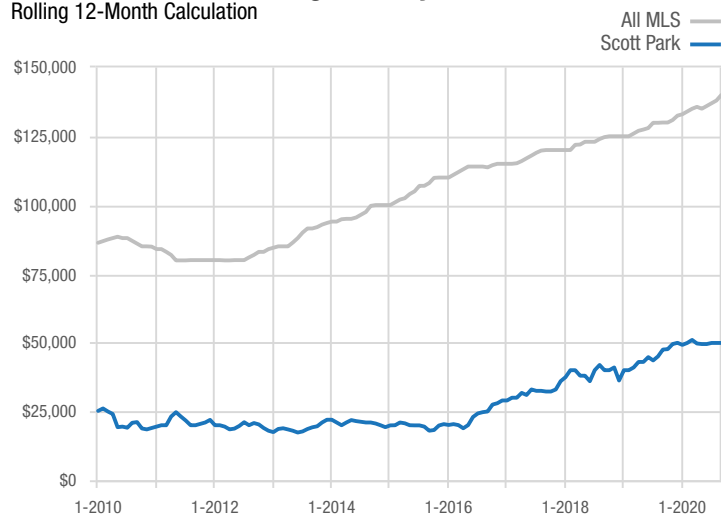
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	15	21	+ 40.0%	154	136	- 11.7%
Pending Sales	15	15	0.0%	129	99	- 23.3%
Closed Sales	15	10	- 33.3%	130	90	- 30.8%
Days on Market Until Sale	49	55	+ 12.2%	88	70	- 20.5%
Median Sales Price*	\$38,000	\$37,500	- 1.3%	\$49,200	\$45,000	- 8.5%
Average Sales Price*	\$54,693	\$45,450	- 16.9%	\$56,323	\$56,134	- 0.3%
Percent of List Price Received*	86.3%	94.5%	+ 9.5%	92.0%	93.2%	+ 1.3%
Inventory of Homes for Sale	40	38	- 5.0%	—	—	—
Months Supply of Inventory	2.7	3.3	+ 22.2%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

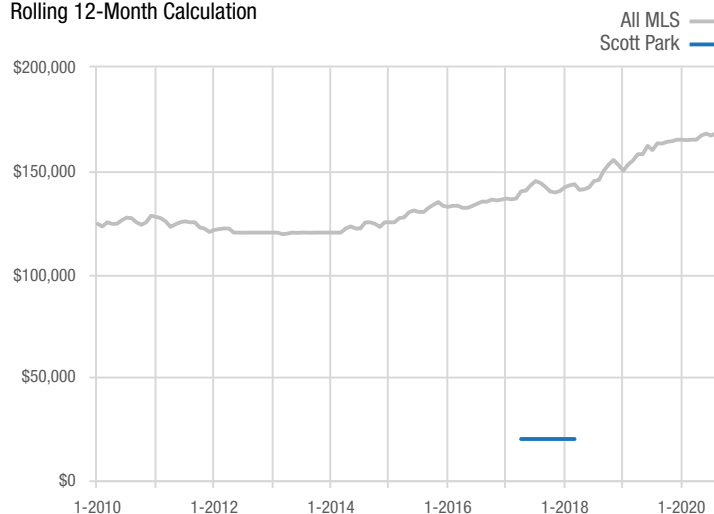
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde South End

MLS Area 22: 43609

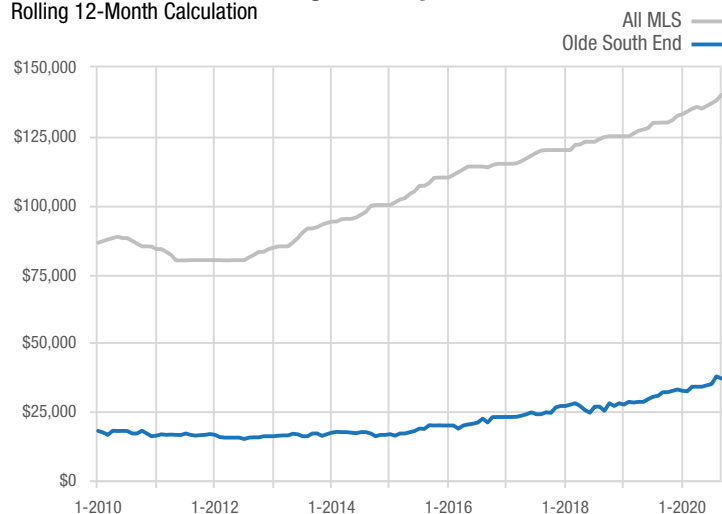
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	23	31	+ 34.8%	208	191	- 8.2%
Pending Sales	11	22	+ 100.0%	144	154	+ 6.9%
Closed Sales	13	14	+ 7.7%	150	143	- 4.7%
Days on Market Until Sale	63	53	- 15.9%	67	75	+ 11.9%
Median Sales Price*	\$40,500	\$36,500	- 9.9%	\$32,500	\$38,500	+ 18.5%
Average Sales Price*	\$39,150	\$42,271	+ 8.0%	\$34,171	\$39,745	+ 16.3%
Percent of List Price Received*	87.1%	92.7%	+ 6.4%	91.6%	92.1%	+ 0.5%
Inventory of Homes for Sale	55	43	- 21.8%	—	—	—
Months Supply of Inventory	3.2	2.7	- 15.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	150	—	—
Median Sales Price*	—	—	—	\$233,000	—	—
Average Sales Price*	—	—	—	\$233,000	—	—
Percent of List Price Received*	—	—	—	98.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

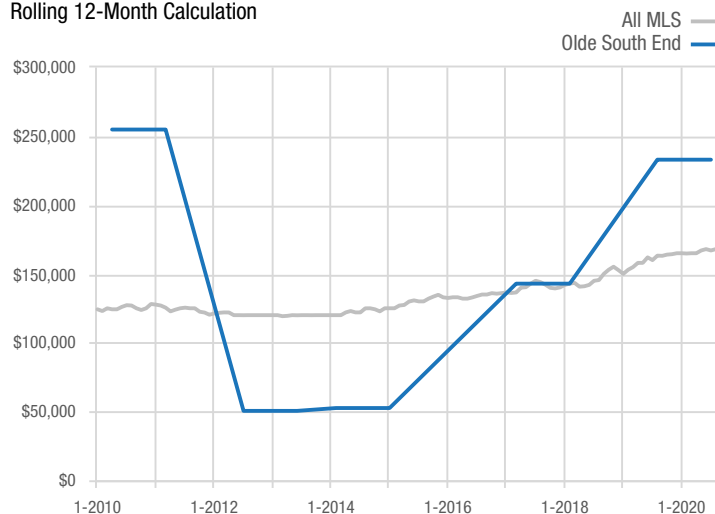
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Heatherdowns Blvd / River Rd

MLS Area 23: 43614

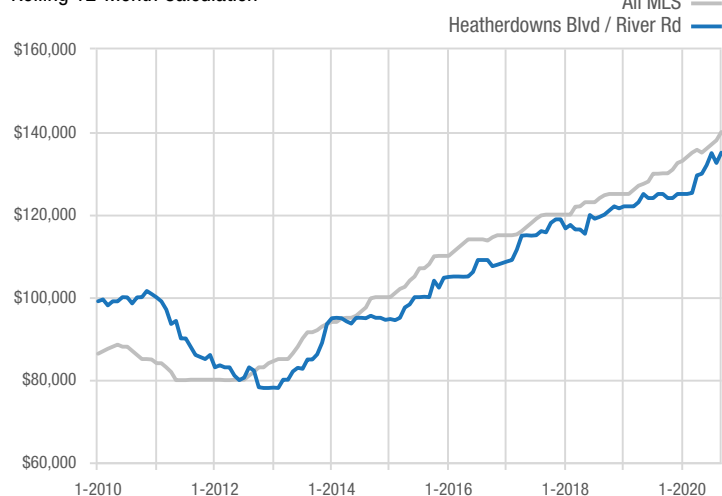
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	45	48	+ 6.7%	414	403	- 2.7%
Pending Sales	34	52	+ 52.9%	326	365	+ 12.0%
Closed Sales	41	57	+ 39.0%	321	359	+ 11.8%
Days on Market Until Sale	69	61	- 11.6%	74	73	- 1.4%
Median Sales Price*	\$121,500	\$151,500	+ 24.7%	\$125,000	\$138,000	+ 10.4%
Average Sales Price*	\$124,183	\$154,734	+ 24.6%	\$128,437	\$146,957	+ 14.4%
Percent of List Price Received*	97.0%	99.1%	+ 2.2%	98.3%	99.1%	+ 0.8%
Inventory of Homes for Sale	112	83	- 25.9%	—	—	—
Months Supply of Inventory	3.2	2.2	- 31.3%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	8	6	- 25.0%	59	40	- 32.2%
Pending Sales	1	4	+ 300.0%	42	33	- 21.4%
Closed Sales	2	5	+ 150.0%	42	34	- 19.0%
Days on Market Until Sale	47	49	+ 4.3%	81	69	- 14.8%
Median Sales Price*	\$56,025	\$117,000	+ 108.8%	\$77,950	\$123,500	+ 58.4%
Average Sales Price*	\$56,025	\$115,280	+ 105.8%	\$84,720	\$125,353	+ 48.0%
Percent of List Price Received*	93.9%	99.6%	+ 6.1%	93.3%	97.4%	+ 4.4%
Inventory of Homes for Sale	19	12	- 36.8%	—	—	—
Months Supply of Inventory	4.2	3.4	- 19.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

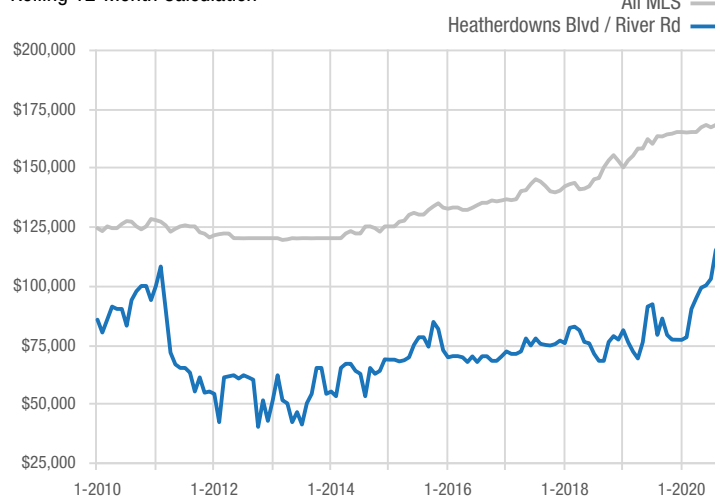
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



East River

MLS Area 24: 43605

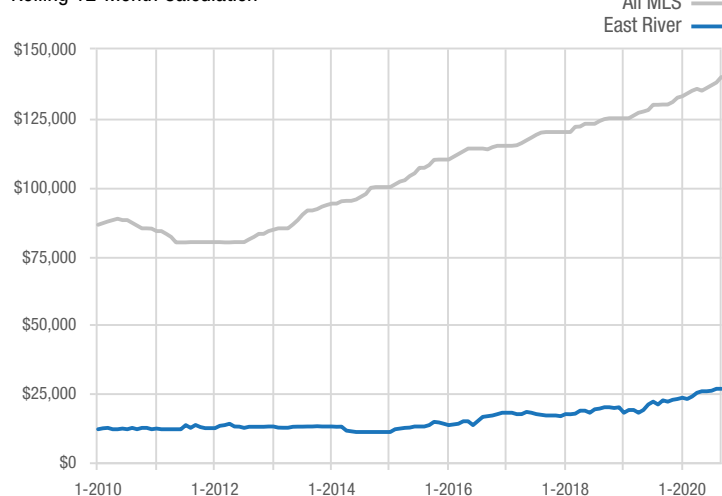
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	18	22	+ 22.2%	161	135	- 16.1%
Pending Sales	13	10	- 23.1%	118	118	0.0%
Closed Sales	12	14	+ 16.7%	121	115	- 5.0%
Days on Market Until Sale	89	59	- 33.7%	80	92	+ 15.0%
Median Sales Price*	\$35,000	\$29,800	- 14.9%	\$22,950	\$27,000	+ 17.6%
Average Sales Price*	\$38,382	\$31,888	- 16.9%	\$27,804	\$32,193	+ 15.8%
Percent of List Price Received*	88.8%	92.6%	+ 4.3%	90.5%	93.5%	+ 3.3%
Inventory of Homes for Sale	54	37	- 31.5%	—	—	—
Months Supply of Inventory	3.7	2.6	- 29.7%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

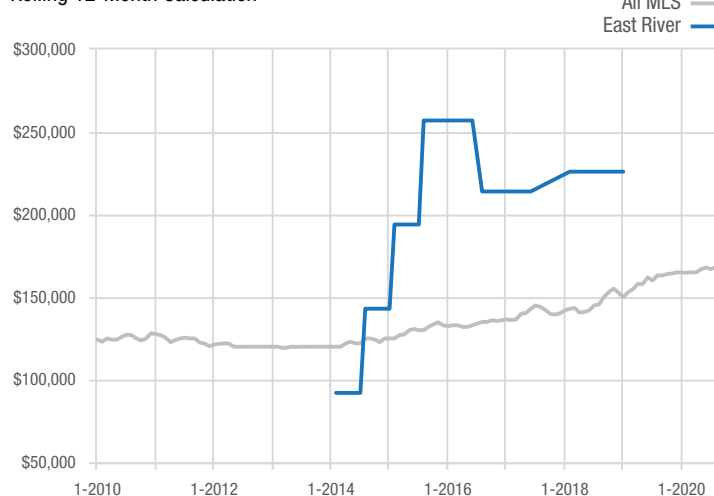
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Oregon

MLS Area 25: 43616

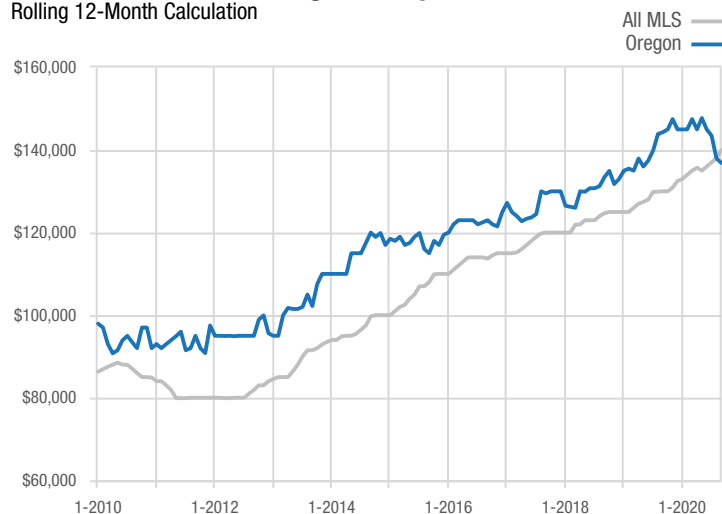
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	23	27	+ 17.4%	237	223	- 5.9%
Pending Sales	24	21	- 12.5%	203	198	- 2.5%
Closed Sales	23	20	- 13.0%	196	197	+ 0.5%
Days on Market Until Sale	114	86	- 24.6%	85	84	- 1.2%
Median Sales Price*	\$142,000	\$133,750	- 5.8%	\$154,950	\$137,000	- 11.6%
Average Sales Price*	\$162,191	\$157,198	- 3.1%	\$163,813	\$157,359	- 3.9%
Percent of List Price Received*	95.5%	98.9%	+ 3.6%	98.0%	98.7%	+ 0.7%
Inventory of Homes for Sale	66	59	- 10.6%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	4	+ 300.0%	7	9	+ 28.6%
Pending Sales	0	2	—	4	7	+ 75.0%
Closed Sales	2	0	- 100.0%	4	5	+ 25.0%
Days on Market Until Sale	65	—	—	48	89	+ 85.4%
Median Sales Price*	\$147,500	—	—	\$195,450	\$169,900	- 13.1%
Average Sales Price*	\$147,500	—	—	\$187,725	\$176,260	- 6.1%
Percent of List Price Received*	95.7%	—	—	97.5%	102.6%	+ 5.2%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	2.3	2.1	- 8.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

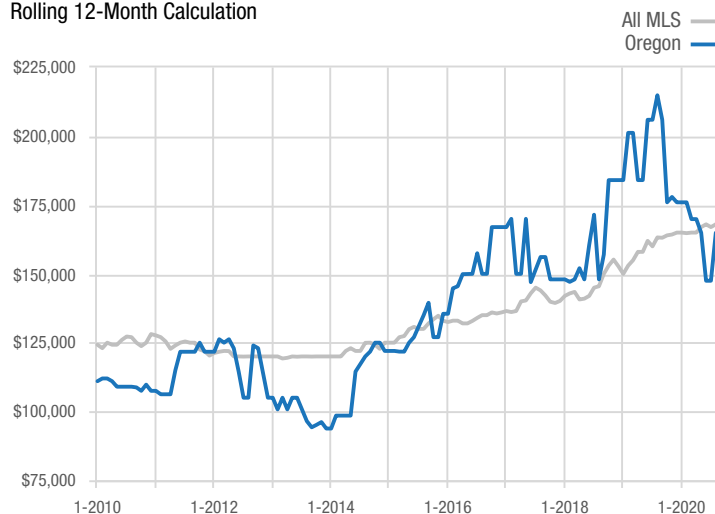
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	2	+ 100.0%	16	23	+ 43.8%
Pending Sales	5	1	- 80.0%	16	19	+ 18.8%
Closed Sales	3	2	- 33.3%	14	18	+ 28.6%
Days on Market Until Sale	155	190	+ 22.6%	95	90	- 5.3%
Median Sales Price*	\$215,000	\$192,500	- 10.5%	\$184,000	\$133,500	- 27.4%
Average Sales Price*	\$187,300	\$192,500	+ 2.8%	\$172,986	\$161,694	- 6.5%
Percent of List Price Received*	94.8%	98.8%	+ 4.2%	93.5%	99.7%	+ 6.6%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	1.8	2.5	+ 38.9%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

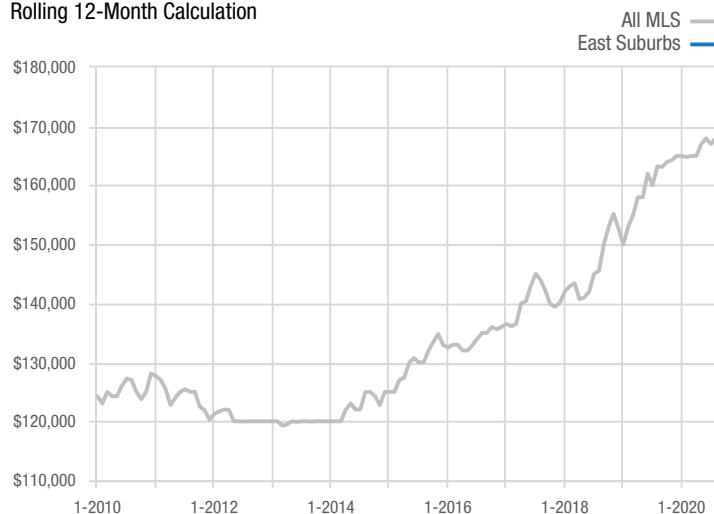
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Perrysburg / Perrysburg Twp

MLS Area 53: 43551

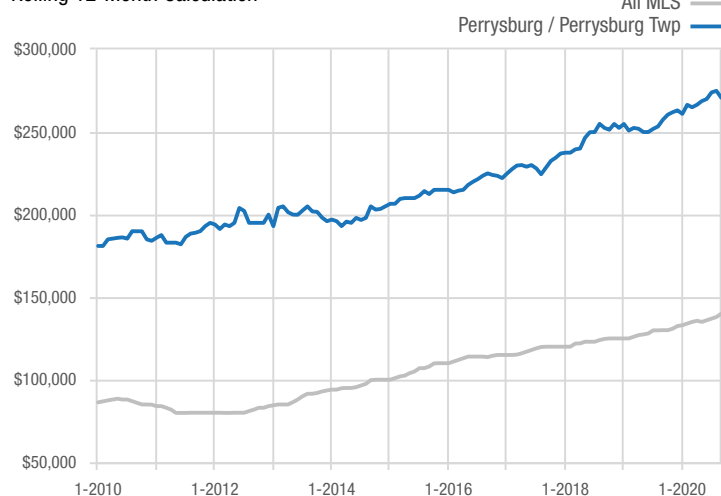
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	60	38	- 36.7%	597	512	- 14.2%
Pending Sales	47	51	+ 8.5%	448	422	- 5.8%
Closed Sales	57	47	- 17.5%	444	410	- 7.7%
Days on Market Until Sale	89	83	- 6.7%	91	88	- 3.3%
Median Sales Price*	\$293,000	\$249,900	- 14.7%	\$263,000	\$272,000	+ 3.4%
Average Sales Price*	\$330,818	\$311,032	- 6.0%	\$300,387	\$303,224	+ 0.9%
Percent of List Price Received*	98.4%	98.7%	+ 0.3%	98.5%	98.8%	+ 0.3%
Inventory of Homes for Sale	173	122	- 29.5%	—	—	—
Months Supply of Inventory	3.8	2.7	- 28.9%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	9	7	- 22.2%	76	84	+ 10.5%
Pending Sales	4	7	+ 75.0%	58	73	+ 25.9%
Closed Sales	5	11	+ 120.0%	57	72	+ 26.3%
Days on Market Until Sale	83	54	- 34.9%	71	73	+ 2.8%
Median Sales Price*	\$242,900	\$211,500	- 12.9%	\$208,000	\$205,500	- 1.2%
Average Sales Price*	\$259,260	\$226,882	- 12.5%	\$217,995	\$204,452	- 6.2%
Percent of List Price Received*	97.3%	98.5%	+ 1.2%	96.6%	98.0%	+ 1.4%
Inventory of Homes for Sale	23	16	- 30.4%	—	—	—
Months Supply of Inventory	4.0	2.2	- 45.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

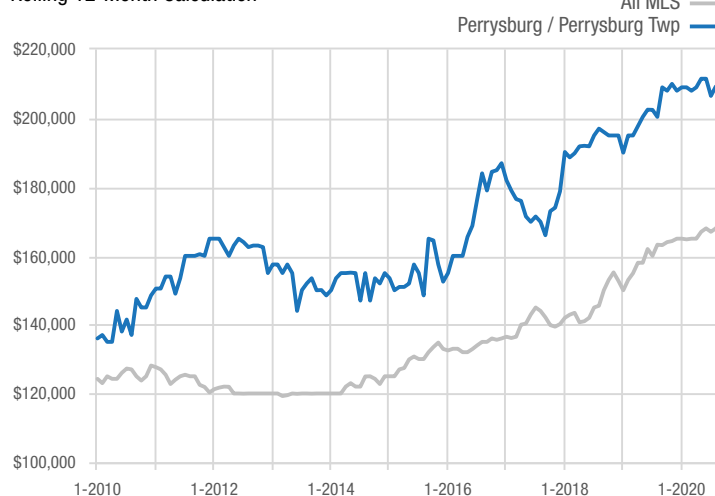
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

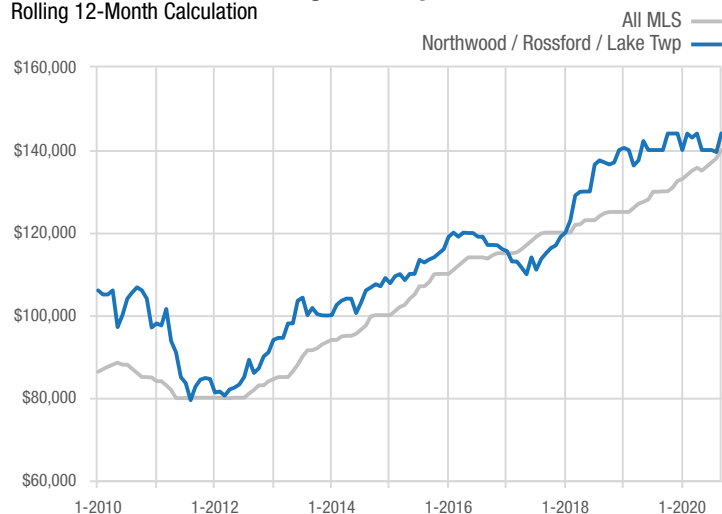
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	20	17	- 15.0%	243	231	- 4.9%
Pending Sales	23	32	+ 39.1%	214	211	- 1.4%
Closed Sales	20	33	+ 65.0%	213	209	- 1.9%
Days on Market Until Sale	70	64	- 8.6%	80	73	- 8.8%
Median Sales Price*	\$130,500	\$183,000	+ 40.2%	\$145,000	\$145,000	0.0%
Average Sales Price*	\$125,590	\$183,965	+ 46.5%	\$152,599	\$155,997	+ 2.2%
Percent of List Price Received*	95.8%	100.1%	+ 4.5%	98.1%	99.4%	+ 1.3%
Inventory of Homes for Sale	55	42	- 23.6%	—	—	—
Months Supply of Inventory	2.2	1.9	- 13.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	0	- 100.0%	11	4	- 63.6%
Pending Sales	2	0	- 100.0%	10	3	- 70.0%
Closed Sales	2	0	- 100.0%	10	3	- 70.0%
Days on Market Until Sale	37	—	—	78	30	- 61.5%
Median Sales Price*	\$186,250	—	—	\$185,500	\$43,900	- 76.3%
Average Sales Price*	\$186,250	—	—	\$158,320	\$43,133	- 72.8%
Percent of List Price Received*	97.8%	—	—	98.0%	103.0%	+ 5.1%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

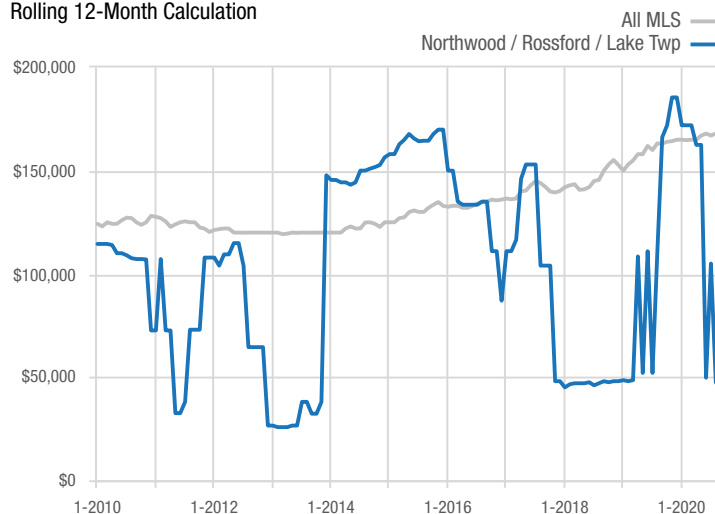
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Bowling Green

MLS Area 55: 43402

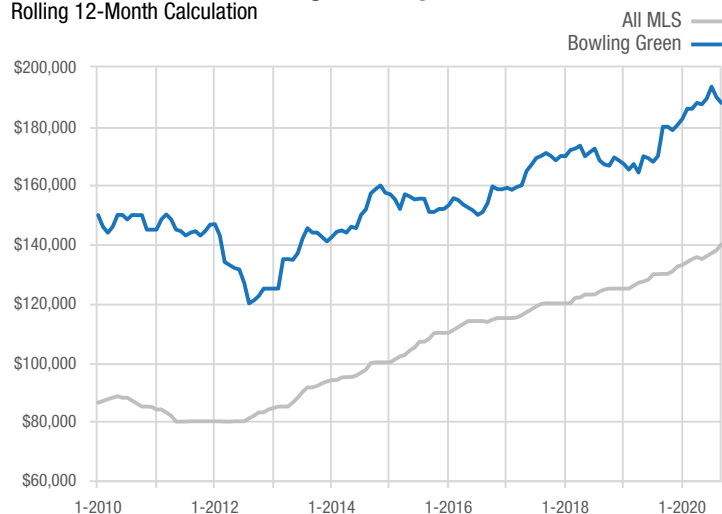
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	20	26	+ 30.0%	183	168	- 8.2%
Pending Sales	21	24	+ 14.3%	158	150	- 5.1%
Closed Sales	19	22	+ 15.8%	157	144	- 8.3%
Days on Market Until Sale	68	49	- 27.9%	71	64	- 9.9%
Median Sales Price*	\$215,000	\$209,750	- 2.4%	\$184,000	\$193,000	+ 4.9%
Average Sales Price*	\$247,014	\$231,551	- 6.3%	\$201,726	\$207,012	+ 2.6%
Percent of List Price Received*	97.9%	99.6%	+ 1.7%	98.1%	99.3%	+ 1.2%
Inventory of Homes for Sale	47	41	- 12.8%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	2	+ 100.0%	17	30	+ 76.5%
Pending Sales	1	6	+ 500.0%	11	27	+ 145.5%
Closed Sales	1	7	+ 600.0%	11	27	+ 145.5%
Days on Market Until Sale	46	57	+ 23.9%	44	70	+ 59.1%
Median Sales Price*	\$125,750	\$236,000	+ 87.7%	\$137,500	\$189,900	+ 38.1%
Average Sales Price*	\$125,750	\$229,543	+ 82.5%	\$165,850	\$212,070	+ 27.9%
Percent of List Price Received*	96.8%	98.8%	+ 2.1%	99.1%	98.7%	- 0.4%
Inventory of Homes for Sale	8	4	- 50.0%	—	—	—
Months Supply of Inventory	3.6	1.4	- 61.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

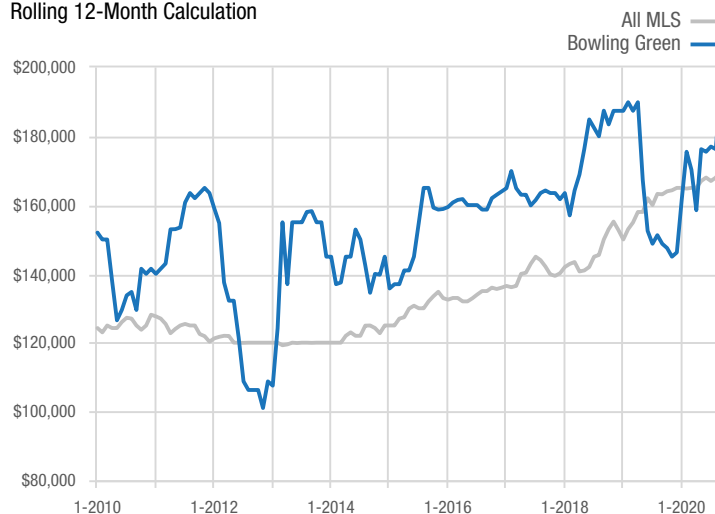
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

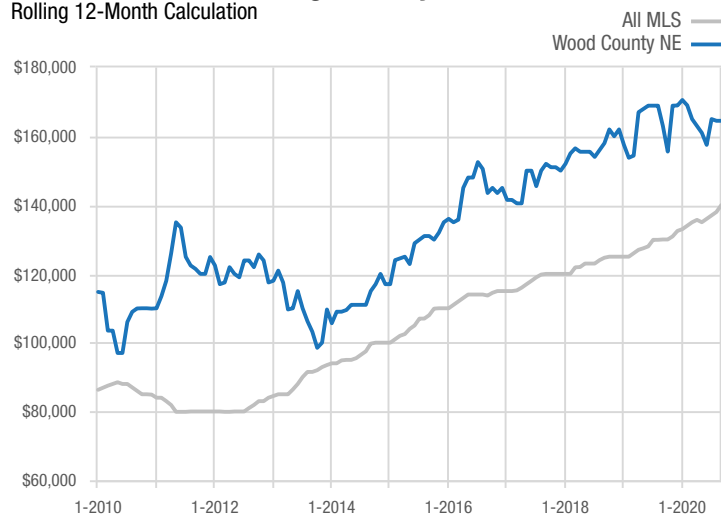
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	2	6	+ 200.0%	68	53	- 22.1%
Pending Sales	5	6	+ 20.0%	52	54	+ 3.8%
Closed Sales	6	3	- 50.0%	52	53	+ 1.9%
Days on Market Until Sale	70	33	- 52.9%	65	103	+ 58.5%
Median Sales Price*	\$163,000	\$153,300	- 6.0%	\$175,000	\$164,000	- 6.3%
Average Sales Price*	\$169,398	\$191,933	+ 13.3%	\$174,455	\$165,000	- 5.4%
Percent of List Price Received*	100.8%	102.1%	+ 1.3%	97.5%	98.1%	+ 0.6%
Inventory of Homes for Sale	13	13	0.0%	—	—	—
Months Supply of Inventory	2.1	2.4	+ 14.3%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	39	—
Median Sales Price*	—	—	—	—	\$125,000	—
Average Sales Price*	—	—	—	—	\$125,000	—
Percent of List Price Received*	—	—	—	—	100.0%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

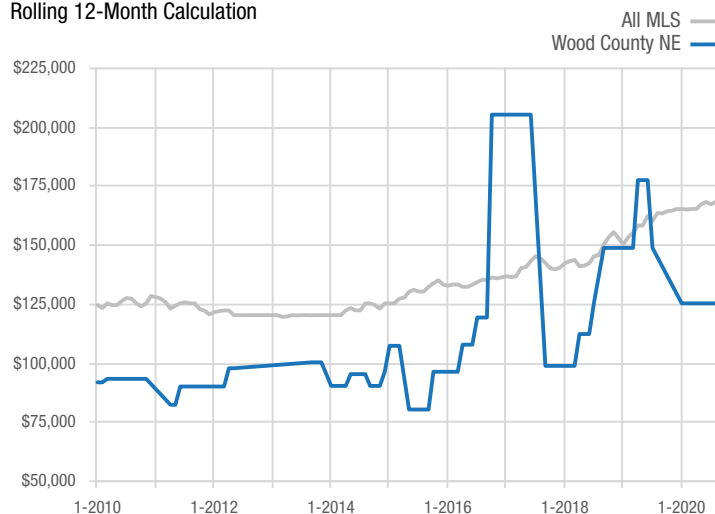
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

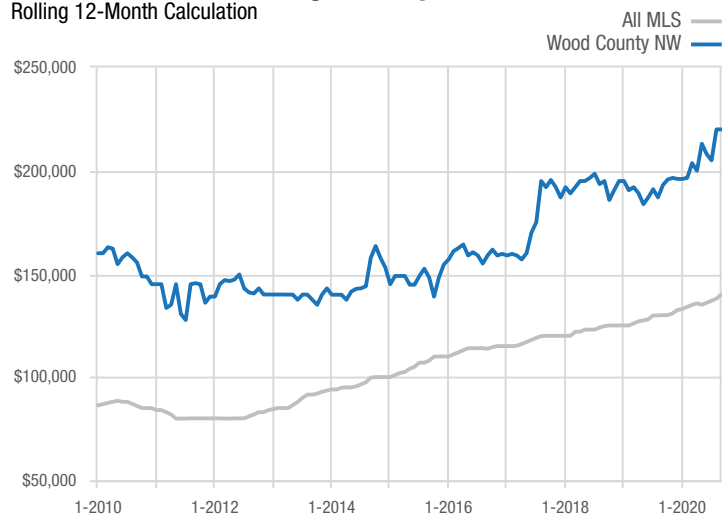
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	7	7	0.0%	87	73	- 16.1%
Pending Sales	5	7	+ 40.0%	72	61	- 15.3%
Closed Sales	3	9	+ 200.0%	72	60	- 16.7%
Days on Market Until Sale	57	77	+ 35.1%	81	80	- 1.2%
Median Sales Price*	\$232,000	\$254,950	+ 9.9%	\$195,500	\$225,000	+ 15.1%
Average Sales Price*	\$242,467	\$243,913	+ 0.6%	\$202,131	\$236,808	+ 17.2%
Percent of List Price Received*	98.0%	100.8%	+ 2.9%	98.6%	101.0%	+ 2.4%
Inventory of Homes for Sale	22	19	- 13.6%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	3	1	- 66.7%
Pending Sales	0	1	—	2	2	0.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	32	125	+ 290.6%
Median Sales Price*	—	—	—	\$115,000	\$116,000	+ 0.9%
Average Sales Price*	—	—	—	\$115,000	\$116,000	+ 0.9%
Percent of List Price Received*	—	—	—	91.0%	85.9%	- 5.6%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

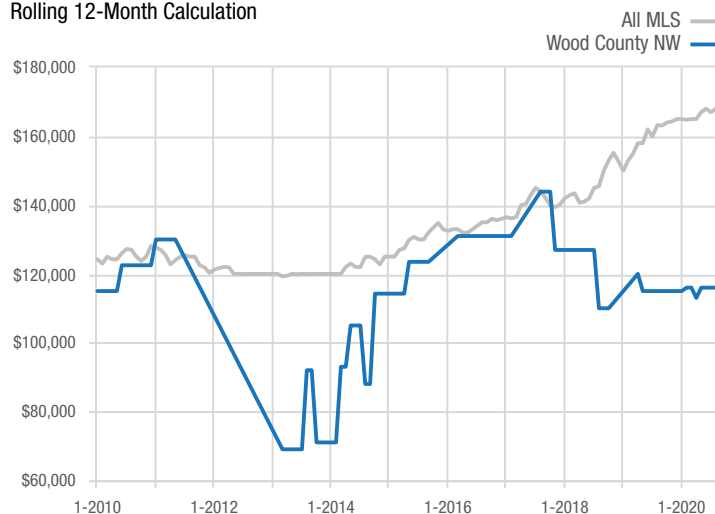
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County SE

MLS Area 57: South of US 6, East of SR 25

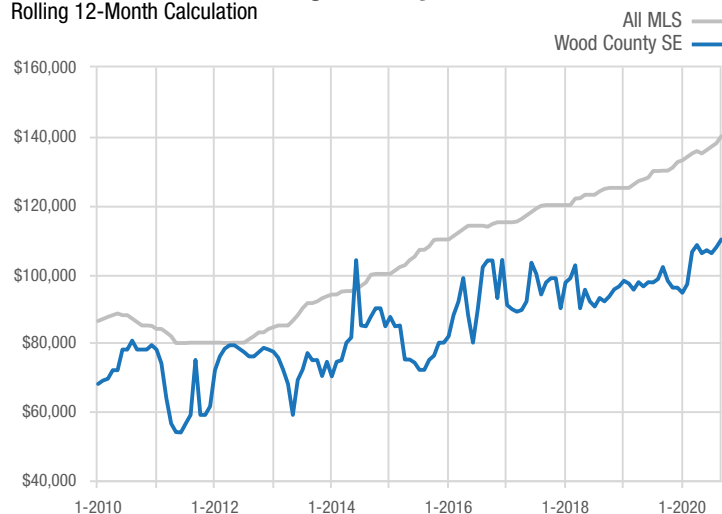
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	8	4	- 50.0%	69	55	- 20.3%
Pending Sales	5	10	+ 100.0%	49	49	0.0%
Closed Sales	3	7	+ 133.3%	48	46	- 4.2%
Days on Market Until Sale	48	59	+ 22.9%	87	74	- 14.9%
Median Sales Price*	\$138,500	\$135,000	- 2.5%	\$95,500	\$112,000	+ 17.3%
Average Sales Price*	\$125,000	\$183,557	+ 46.8%	\$109,126	\$137,304	+ 25.8%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	94.0%	99.1%	+ 5.4%
Inventory of Homes for Sale	28	7	- 75.0%	—	—	—
Months Supply of Inventory	5.5	1.2	- 78.2%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	123	—	—
Median Sales Price*	—	—	—	\$85,000	—	—
Average Sales Price*	—	—	—	\$85,000	—	—
Percent of List Price Received*	—	—	—	94.4%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

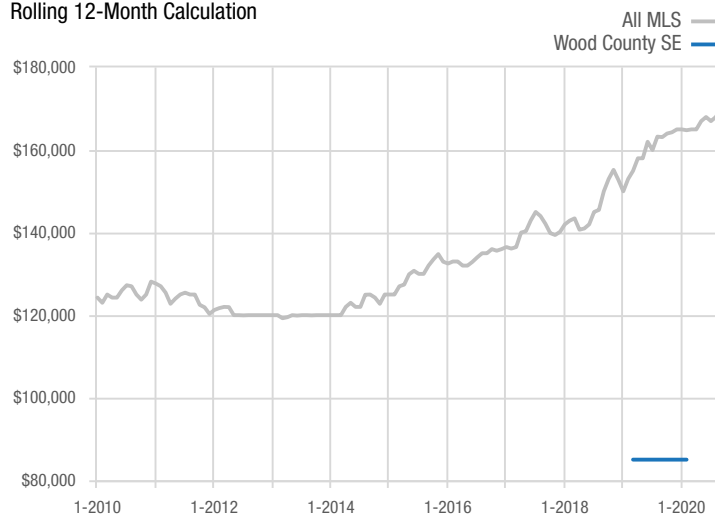
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County SW

MLS Area 52: South of US 6, West of SR 25

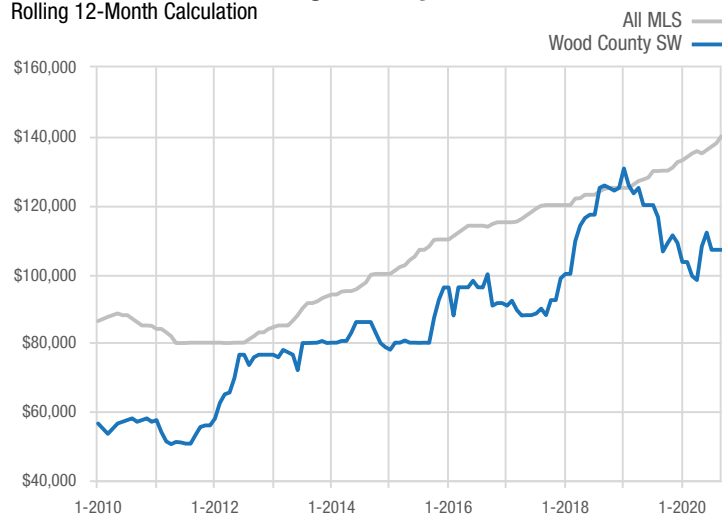
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	12	7	- 41.7%	64	66	+ 3.1%
Pending Sales	6	7	+ 16.7%	42	53	+ 26.2%
Closed Sales	5	7	+ 40.0%	41	52	+ 26.8%
Days on Market Until Sale	223	44	- 80.3%	94	83	- 11.7%
Median Sales Price*	\$94,500	\$107,000	+ 13.2%	\$111,500	\$108,500	- 2.7%
Average Sales Price*	\$84,700	\$110,800	+ 30.8%	\$116,414	\$113,020	- 2.9%
Percent of List Price Received*	89.6%	99.9%	+ 11.5%	96.5%	98.8%	+ 2.4%
Inventory of Homes for Sale	19	17	- 10.5%	—	—	—
Months Supply of Inventory	3.7	2.9	- 21.6%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

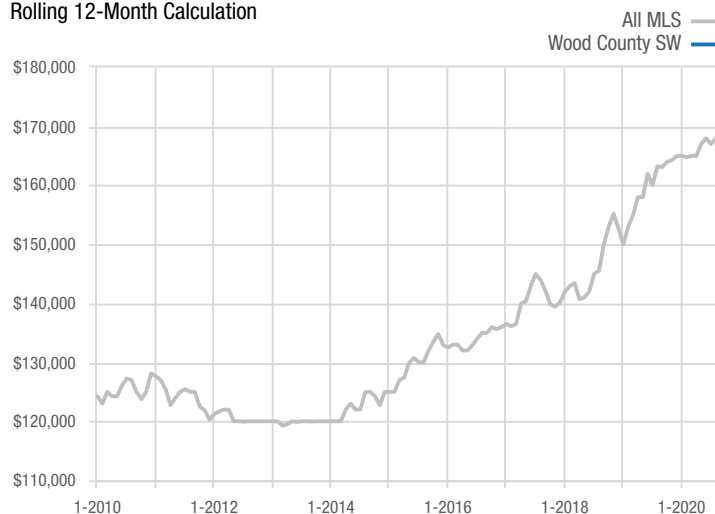
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.