分飯創作 BREAKING RICE

they're breaking bread, we're Breaking Rice

WHO WE ARE company profile



We are storytellers.

We are creative thinkers.

We are storytellers.

We are creative thinkers.

We are creators.

Founded in 2019 by Canadian writer-director Thomas Lo, Breaking Rice Films creates high calibre video content that is visually compelling, story-driven and relentlessly creative.

Thomas Lo

storyteller | creative director | film director

An award-winning writer-director from Toronto, Thomas made his way to Hong Kong to build upon his independent film and television credentials.

Thomas spent the following thirteen years honing and perfecting his craft. He worked at an advertising production house, wowwowtank, for 8 years as a Writer/Director, a Copy-based Creative with 4As agencies like Saatchi & Saatchi and Ogilvy & Mather, among others, and most recently at a social media marketing agency, Digital Business Lab, as Creative Director.

Now with **Breaking Rice**, Thomas is looking to carve out his niche with his dynamic creations.



At a glance

- Toronto Film School Alum, Marketing Grad
- Worked on reality TV show Canadian Idol (3 seasons)
- Independent filmmaker + Video Director
- 34th HKIFF Short Film Invitee with award-winning film
- Selected to 2012 Fresh Wave Competition
- 13 years as Creative + Director

OUR PROCESS the way we work

Breaking Rice is when something is shared and a relationship is cultivated

Our process is simple, one that embodies the true spirit of collaboration between the client and us:

- Interpret the brief from client with precision
- Research and gather information
- Brainstorming sessions + with client input
- Concept and/or story development + sharing with client
- Content creation and production + shared oversight with client

OUR SERVICES

what we can do for you

Content Creation

Content Creation

Concept Development

Content Creation

Concept Development

Film & Video Production

Content Creation

Film & Video Production

Concept Development

Work With Words - Scripts | Copy

Content Creation

Concept Development

Film & Video Production

Work With Words – Scripts | Copy

Social Media Marketing

OUR WORK portfolio

CREATIVE

INFINITI

Client: Infiniti (HK)

Tasks

- Creative Strategy
- Concept Development
- Tagline/Hashtag (English)
- Visual & Video Content
- Copy for Social Media Posts
- Live Stream



Infiniti Social Media Campaign Playlist

https://www.youtube.com/playlist?list=PLsqJoZumqkJTdDLcamelsIMtZWTXxgPuS

Art Tram

Collaborators: HKwalls, XEME, HK Tramways

Tasks

- Creative Campaign Strategy
- Concept Development
- Visual & Video Content
- Copy for Social Media Posts
- Live Stream
- Campaign Management



Art Tram Social Media Campaign Playlist

https://www.youtube.com/playlist?list=PLsqJoZumqkJT6Ni6 3xSN7KY0xFiOd2f0

19

The Hudson

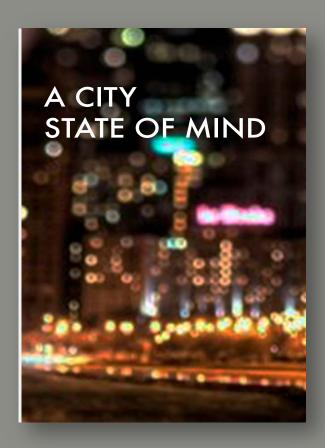
Client: Henderson Land Properties

Tasks

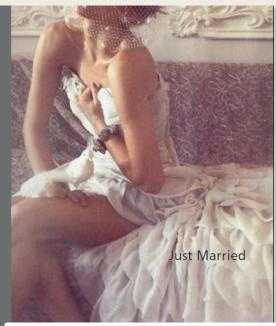
- Name Generation (English)
- Tagline (English)
- Mood Book (next slide)
- Mood Video



The Hudson Mood Book









The Altitude

Client: Kerry Properties

Tasks

- Name Generation (English)
- Tagline (English)
- Mood Book (next slide)

Make a statement



At The Altitude, how you live is an extension of who you are. "Live with confidence, peace, and clarity."



The Altitude Mood Book

the 縉臨峰 ALTITUDE

Be very, very understated



Indifference in being different

獨享與眾不同

Simply, simple elegance

the new luxury

Nestled in a discreet part of Happy Valley is The Altitude, bordering on

Symbolizing the tradition of Mid-Levels luxury living of being classy. tasteful, and elegant. The Altitude was built on these pre-requisites. Designed with a focus on a modernist philosophy that is characteristic of The International Style, the architecture is consistent with this simplistic

It is always the simple things in life that bring the most joy.

通信再张报李郑打造的批写地平山罕贵地段。重新定属平山豪宅的生活。现代主属的建筑理 土、反映中面形立時刊の志蔵、但如此別物情・凝固質を計画量・透得能的因子能の設計 耐水田大計議を装着品の養り取れ之中・全面展現仕界最累置建築の確認水平。

预的 - 成就快聚化活



CONCEPT DEVELOPMENT

Treatment Excerpts



K11 MUSEA
CONCEPT STATEMENT

Concept Two THE JOURNEY OF A MUSE

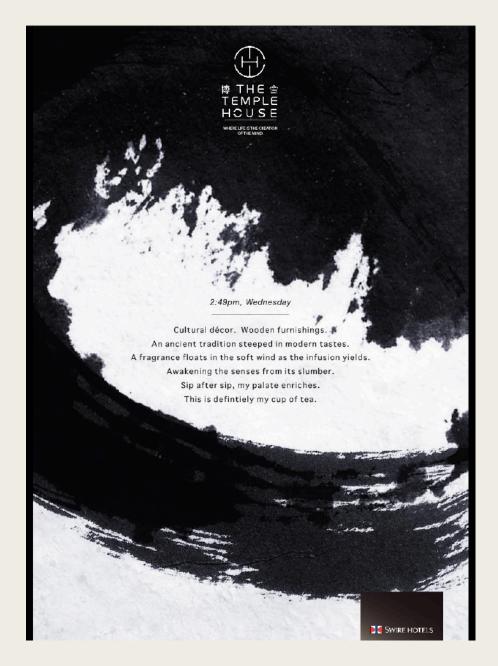
A muse is defined as a personified force that is the source of artistic inspiration. What the definition doesn't describe is the most remarkable aspect of a muse: its journey.

Sure, a muse can simply be a person, place or thing but how that affects the creative mind is the most crucial element to its existence. It empowers the mind to reach beyond the norm and take leaps of faith you wouldn't otherwise take. It influences you in ways nothing else could. It takes you on a journey of exploration and discovery. And this is the adventure we are signing up for...

The Journey of a Muse.



太古地產 SWIRE PROPERTIES



Carlyle Ello.

CARLYLE & CO.

Creative Direction - Option 2 Breakdown

With "A Grotto In The Sky" concept, we will focus on the intangibles, the new private club experience and with an underlying theme of human connection. As our target audience is presumably well-travelled and cultured, there will likely be an instant appeal to this concept. The word "sky" can also be regarded as the elevated view of its members on their status, vision, and life perspective.

The pre-launch will be a period of teasers that will be led by skyrelated visuals with limited text and possibly a short VO to express/describe a feeling and experience for videos.

For post-launch, we can show content on the many ways privacy is enhanced in this new club and the diversity of its members.

PROPOSED CONTENT

4 Photos/month (May-August) in IG Grid 4 Videos/month (May-August) in IG Story Format

Sub-Themes by month covering photo and video (Pre-Launch)

May - Cloud Aesthetic

June - Cloud Art

July - Views (from/of the location)

August – Time-stamped moments from Carlyle & Co. experiences (connecting with stranger-turned-friend, marriage proposal, celebrity spending time with friends without any disturbances, first impression)

Post-Launch Content (TBD)





BMW

CREATIVE CONCEPT - OPTION ONE

With this **Actions Speak Louder** concept, we can tackle the main objectives succinctly.

Keeping the communication simple, we can make a statement with a compelling visual that speaks directly to the audience. No extras

Content Creation:

- Poll Stickers on Facebook that can engage audiences with leadership-themed questions
- · Short videos in the vein of "Live Function" on iPhone camera
- Parallax Photography where images move ever so slightly, creating a moment in time and can use as a reveal
- Use of 360 photography can give us an "action" that can reveal features of the car with a unique and flexible treatment

Platforms: Facebook (main focus) + LinkedIn

Format: 4x5 posts

No. of Content: approx. 20-25 pcs.

Drive Leads: Use of Ad Boosts on both platforms for quality

lead generation

OPTION: Another way to emphasize the leadership theme of this campaign, we would recommend activating a top-tier Influencer/Celebrity who is known for being a leader in their field. We would use them in a brand ambassador role where they would appear throughout the campaign in a variety of





INFINITI Launch

It's What You Do With It That Counts.

Life has a way of empowering us in many different ways. One of the least expected ways is with quiet insecurities but this is exactly the moments INFINITI wants to embrace and embellish.

If two lovebirds have a hard time figuring out how to connect with each other because the man is shy and the woman is traditional, does it really matter who makes the first move? In the grand scheme of things, it's meaningless. These people belong together, so it doesn't matter who makes the first move, it's what you do with it that counts. So...

Make It Count.











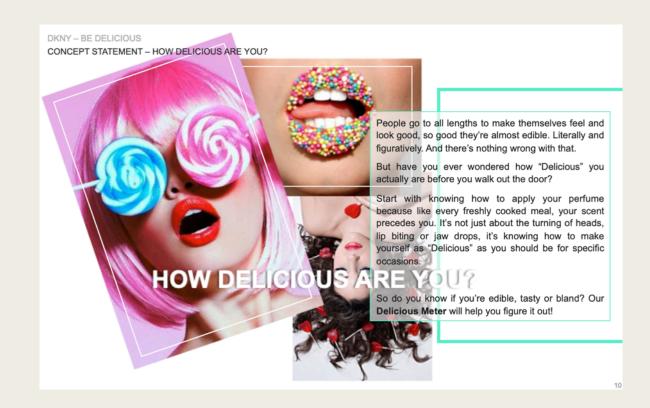
TIME TO MAKE A MOVE

Although the evolution of design has overtaken this industry, the shoe still does what it is supposed to do regardless of brand, colour, or shape. It takes you from A to B and from B to Z. It takes you to work. It walks you down a catwalk, It pushes you through the finish line. Cushions your jump. Props you up. It doesn't matter who you are, what you're doing, or where you're going, shoes are staples of life anywhere around the world. It makes the world go round. And this is where we want to begin, rev warnt to take it back to the most fundamental use of shoes: to put you in motion.

It does no good when shoes are left on display. It requires life to be its finishing touch. To justify its worth. Regardless of how you wear it or what you wear it for, shoes are meant for wearing and, according to fans of Nancy Sinatra, boots for walking. We want audiences to see ASH in motion. To encourage them to sport their collection their orwn way. Showcase how they make ASH work for them. And leave a trail for others to follow. Our vision is to have a collection of content reflecting one particular attitude that resonates with people of all walkings of life, to encourage people to...

Move Your ASH.





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Panasonic



READING MATERIAL

Books + Brochures

"Artistry Reflected"





REFLECTIONS OF ARTISTRY

The inspiration of masonry.
Stumble across. A pianist, a conductor, a ceramist, a painter, and an architect.
Coming and going. Banyan trees canopies providing shade. Rooted in the ground with shades of earth. In a neighbourhood of old yet new. The hipster crowd.
Mingling and mixing. A building, with mirrors that reflect, with design inspirations from a western concrete jungle. Architectural heritage, a deep landscape of a timeless form and an Artisanal community.

Similar yet different. Artistry reflected.

A myraid of lares were paived to connect, parallel streets within the encampment for pedestrian use and alleviate traffic on the main streets. Most of these laines have maintained its use to this day along with an iconic representation of that era, the T-shaped street sign.

T-shaped street signs are significant in symbolizing the evolution of Hong Kong. The variations of design and display have enriched the diverse streetscape of Hong Kong, as some of the old street signs still in use are representative of the cultural identity of the neighbourhood it is displayed in troday.

These oft-overlooked artifacts can be found in Sai Ying Pun along Centre Street for the pedestrian pathways that travel east to west. This includes David Lane and Tak Sing Lane, among others.



Architecture Heritage

Street Signs

-

"This is My Nature"



ISLAND GARDE



WORDS FROM MY CHILDHOOD

SOME THINGS RESONATE MORE NOW THAN WHEN THEY WERE SAID.

爸爸常言道「物競天擇,適者生存」,自然之美,自然而然, 就是大自然可愛的地方。經歷磨練切磋,萬物間,自然取得平衡。



I remember dad would always say, "A home is not a home

without a legacy". He taught me that a home needs family

traditions, stay true to who we are. Leave behind a way

of life that my children can aspire to achieve as he did



I will never forget the last day of school, he took me on a hike to the top of a mountain. When we got up there, he handed me a piece of paper and a pen. He told me to write to my future self, sell him what I wanted for my future. We sat there for about an hour while I figured it out. My future was in my hands from that day forward. I have never felt more empowered.

追求率鮮,身心平和,沒有領域。置身部識別,世界也仿佛 ി等了、婚的間。看見時間的波轉。最現其物在生生不息。現 如自然問時介電子,每4,以於另一一次 個人都是特別的存在。每人都應有國自的生活而奏。開時這 機模置。贴於自然,子衛生活,才也哲理。

NWD China Photobook



AND SO IT BEGINS ...

With a vision, an idea
Deploying our IMAGINATION
We delve beyond the fringes of convention
To manifest the Societado

From simple notes and drawings To vivid designs stertwined with greens and blues. We refine every tiny detail Cnaft with fervant precision To realize our grandest ideas.

his is our journey to the Speciacula

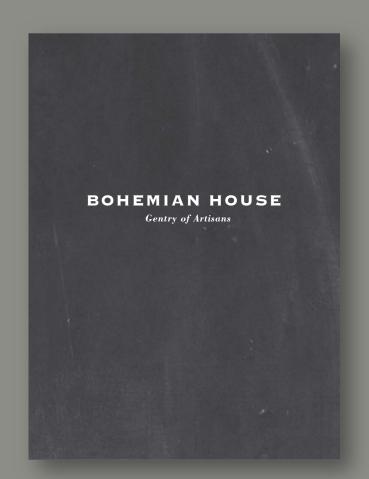
THE GREATEST CIFT...

Can be found in timelessness, the enduring. Celebrating the importance of HERITAGE. And the triumphs of their time. Reminisco the influences that provoked. The Evolution we live in today.

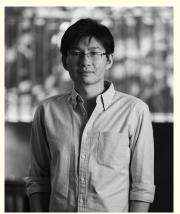
> History will remembe Those who envisage the future We built Today for tomorro We develo For the next generatio We transforr

Embracing Evolution of a New World.

"Gentry of Artisans"



INTERVIEW





INTERVIEW WITH EXECUTIVE CHEF CHRIS MA

Fish School?

CHRIS: Our restaurant fuses traditional Hong Kong ingredients into contemporary dishes. What I mean by that is our dishes are inspired by the use of dried seafood and dried fruit which are cultural ingredients that is usually cooked in a certain way, the "traditional" way. Having said that, we also use a lot of fresh ingredients to complement our use of dried foods. Simply put, we try to bring the old world into the modern world with our creations. That is what guests can expect.





and it being one of our main inspirations, ment. It's also uncommon to find a resit is quite convenient for me to source



taurant whose storefront is in a back alley. This is not to hide from the public eye, rather it's the novel idea of prioritizing our CHRIS:With the type of dishes we offer it is quite fitting as this district has always a chief of the talking. We are like a hidden treasure tranquil and it's something we feel reflects to the talking. We are like a hidden treasure







Ignite your Senses



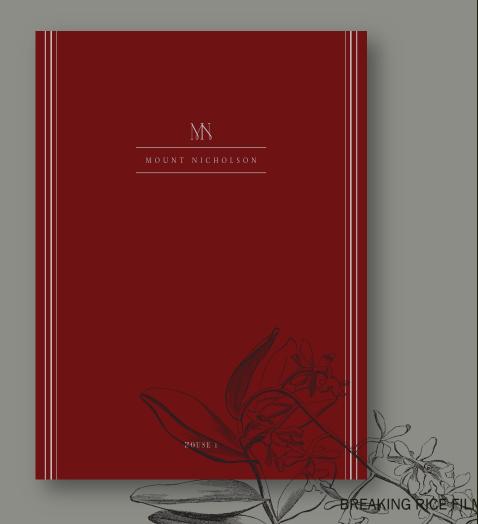




he atmospheric food market is a microcosm of Hong Kong culture produce. Yet its true beauty lays in the market's concoction of scents, ounds, and sights that arouse your imagination. Whatever your appetite lesires, the fresh ingredients are here.

12 House Books + 2 Tower Books

"Mount Nicholson"



ROBERT A.M. STERN ARCHITECTS



PLATE 2
—
ROBERT A.M. STERN

ROBERT A.M. STERN, the leading architect in the development of Mount Nicholson, brought to the project his philosophy that integrates modern and traditional architecture, together with early nineteenth-century neo-classical and 'Hollywood movies in the 1930s' impiration, to the design of House I.

Embracing the natural setting of The Peak, Robert A.M. Stem Architects worked closely with landscape architect OLIN to maximize the views from Mount Nicholson. Seeking a beautifully proportioned design, the architects sought to achieve complete elegance in the Mount Nicholson interpretation of what luxury living can represent. When someone enters this property, they will step into a total design

that extends from front doors, and so

Describing city", Robert Stern nestled against a st level of luxury to 1 sought materials fr

complete this mode

HOUSE 1

GREATEST EXCLUSIVITY, PRESTIGE AND PRIVACY

A TWO-STOREY SIGNATURE HOME ON ITS OWN VIEWPOINT TERRACE

 $HOUSE\ 1\ OFFERS\ GREAT\ exclusivity\ and\ privacy\ amidst\ the\ entire\ development.$

The house commands the end of the tree-lined boulevard.

European-inspired bronze finish metal gates lead into the house's private landscaped arrival court.

Designed inside and out wholly by Robert A.M. Stern Architects,

House 1 has two storeys and four large ensuites.

The Great Chamber separates the dressing room, bathsuite and sleeping rooms for Him and Her.

An expansive garden with a grand arrival court and every possible private comfort,

makes House 1 ideal for hosting banquets and parties 3.

Beguile and charm your senses. With family, friends and distinguished guests, $\,$

experience what pre-eminent luxury can offer.

"66 Private Collectables"



PREFACE

There is a certain mystique about collectors. Their desires to complete their collections are immense, educated, and intensive. Their devotion is like no other, has neither boundaries or restraints. They are the few who truly appreciates the significance of history, depth, and acutely, in details.

An intrinsic value is invariably attached to each item, a numeral usually representing its worth as per estimates. Yet from their perspective, regardless of what the estimates or the realized values are indicated as, these rare items are just simply, priceless.

The following sixty-six timeless collectables were carefully examined and selected for its value among collectors, its place in history, and the magnitude of its existence.

Your fulfilment begins here...



18 / 66

ROTHSCHILD FABERGÉ EGG (1902)

FABERGÉ, CARL

The House of Fabergé held clout in Russia during the 1870s to early 1900s garnering several distinctions from all around Europe and Russia including the title "Goldsmith by special appointment to the Imperial Crown" by Czar Alexander III (1885). It was he who bestowed this and commissioned jeweler Peter Karl Fabergé to make Easter eggs as a gift to his wife.

Under the supervision of Fabergé, in the workshop of Michael Perchin for Béatrice Ephrussi de Rothschild, one of the most valued eggs was presented to Germaine Halphen for her engagement with Beatrice's younger brother. The Rothschild Fabergé Egg (1902) realized US\$13,747,000 by Christie's London in 2007.

ADVERTISEMENTS

"The Hudson" billboard ad



"The Riverpark" billboard ad



"The Masterpiece" print ad



"SPCA Dogathon" print ad



"Island Garden" print ad

Copy:

It's back to the basics, to feel and experience nature.

Here, you can enjoy the serenity and relaxation with privacy.

Be surrounded by comfort and ease.

Mount Parker, Lei Yue Mun Park and Holiday Village nearby.

Built upon the mountains, with lush emerald beauty.

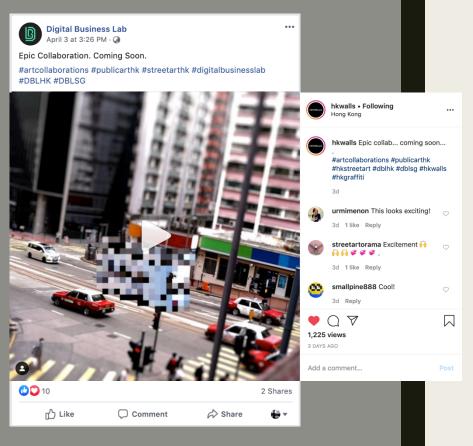
ISLAND GARDEN is close to 2300 hectares of natural green, a luxury of tranquility.

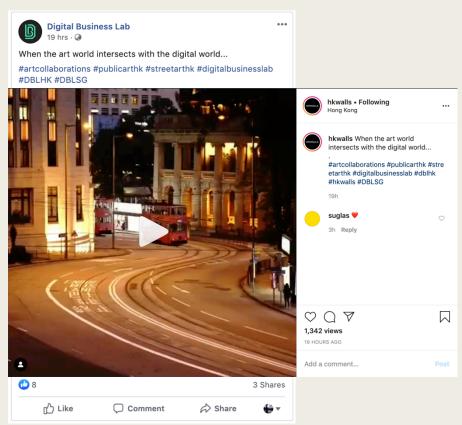
Live the legacy of Island East. Magnificently crafted, elegant, and timeless.



DIGITAL MARKETING

Campaign Hashtags + Taglines





#arttram

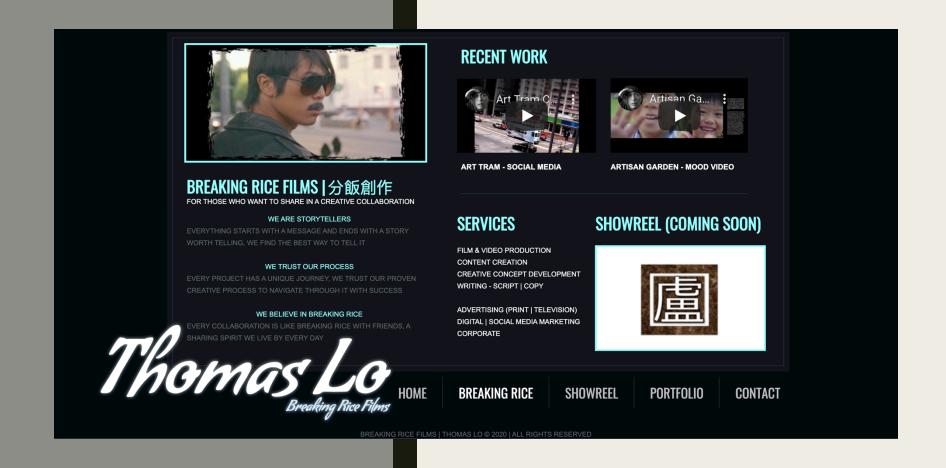


#imadeitcount

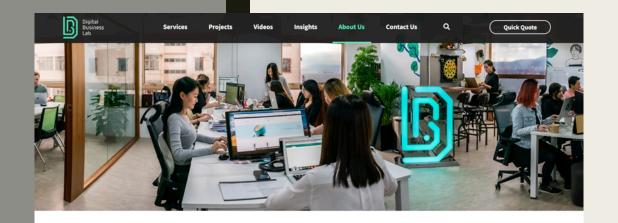


Bark You Up at 645

WEBSITE CONTENT



Website: www.thomas-lo.com



About Us

We are digital marketing agency in Hong Kong and Singapore

specialising in social media strategy, influencer marketing and video production.

Our Philosophy

In the ever-changing digital sphere, we are a social media marketing agency which stays informed. We approach with a learning mindset and apply a mix of meaningful content, smart data and agile project management.

Mission Statement

We provide expert knowledge and experience in digital business to our clients with our team of passionate individuals committed to our values. Fuelled by ongoing learning and a holistic approach to business, our end-to-end social media solutions coupled with our hub of digital expertise, inspire and engage audiences to build long-term partnerships with our clients.

Curiosity

Remain relevant, current and innovative. Love what we do and continue upgrading.

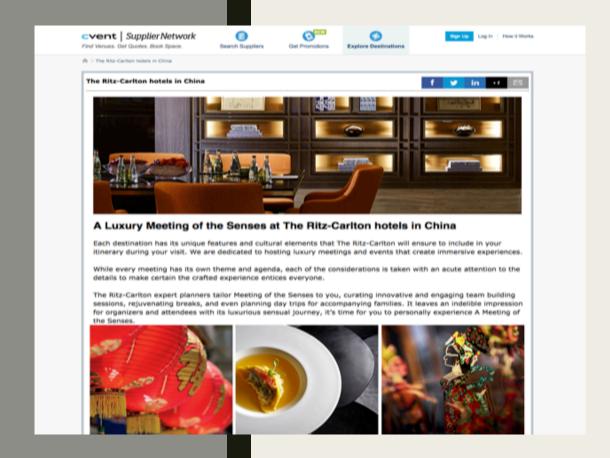
Agile

Always a step ahead.

Entrepreneurship

Offer pragmatic, affordable and business centric solutions and insights to develop businesses.

Website: www.digital-business-lab.com



Website: www.cvent.com/rfp



Website: www.bark645.com/en

THE NEW TriBeCa IN HONG KONG

With top-notch facilities like transportation and the continuous transformation of its commercial and entertainment sectors, it has had a profoundly positive effect on visitors and residents alike in this arts and cultural hub. The Masterpiece sits in the perfect spot, at the centre of the ever-rising buzz. The additions of K-11, the world's first art mall, and the five-star Hyatt Regency to this centrepiece completes the rebranding of this lavish and fashionable precinct into the New TriBeCa, the most prestigious district in the city and a world-class metropolis.



Website: www.themasterpiece.com

(Offline)

BRANDING

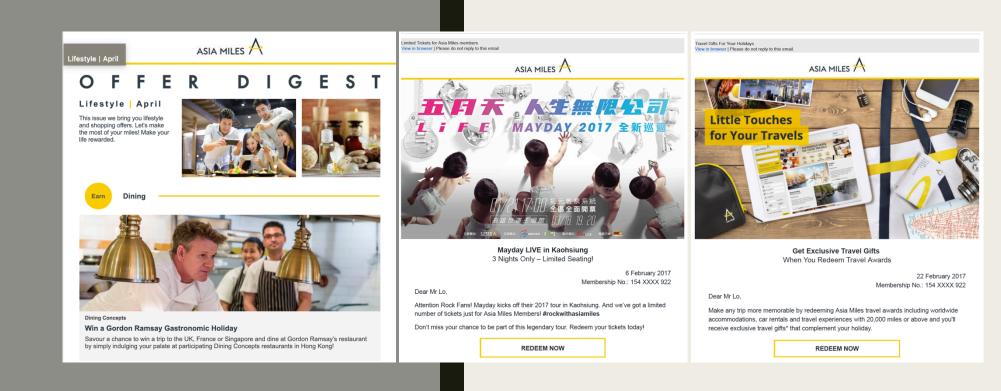
Name Generation



- Name Generation requires deep thought and precision. It is the label that will lead the branding of a product for the duration of its lifetime.
- For residential buildings, it reflects the mastery of crafting a residence that people will be proud to call home.

COPYWRITING

English



EDM Samples



Like Stare 45 people like this, Sign Up to see what your friends like.

Where Experiential Marketing Begins at Hello

Pragmatic expansion strategy has resulted in steady growth for a young and innovative company powered by JULIANA LO and KRYSTAL LIE.

Opening its doors in 2001, SMS Event Marketing has seen its boutique Talwan operations blossom into a burgeoning international company in the past fifteen years. Rapidly expanding into Greater China, SMS moved its headquarters to Shanghai while operating in Taipei, Kaohsiung, Beijing, and recent additions in Hong Kong (2014) and Seoul (2016).

With steady prouth and consistent performance led by the creative and personable General Manager. Juliana Lo, SMS Hong Kong has become a force to be recognized in a tough market full of veteran

"Hong Kong is a very competitive market," says Lo. "There are many big players who have been around for many years, and have had long-standing relationships with companies. Being a new player in the market, our focus initially was to establish ourselves. Fortunately, in the past couple of years, we have started to build a positive name and reputation for ourselves in the industry."



Director of Events and Strategy, Krystal Lie, also helped usher SMS Hong Kong into the market with aplomb. Amid some initial difficulties, this dynamic duo has paired their underdog mentality with a blue-collared work ethic to put their stamp on the event management scene.

"Lay low, work hard and stay humble," adds Lie. "We strive to provide the best solutions to our clients by equipping ourselves with all the resources required to deliver a memorable and positive event every time."

An experienced team renowned for their besonise relationship management, creative actitude, a taste for quality and always on the pulse of innovative technology, SMS has built an impressive portfolio with worldclass events and clients.

"Our HK office is small, but we pride ourselves with quick turnaround time, our flexibility in answering client's briefs, our high level of quality service, along with great experience in conceptualizing and managing world-class events," boasts Lo. adding, "Our team is comprised of producers and designers with extensive experience in various types of events at all scales."

"Our ability to turn around creative proposals quickly, offering greater care and flexibility to clients, while committing to deliver only the best is what we do and who we are."

Expanding their Horizons



(http://hkmvc.mediazone.com.hk/wpcontent/uploads/2016/10/hkmvc17_SMS3.jpg/As the team continues its ascension, Juliana is always looking for ways to improve SMS Hong Kong's standing within the Asian market and to expand its business internationally.

"Our expansion into various markets have typically begun with a market demand, and also it was an opportunity for us to gain greater exposure and

expand our current portfolio to not just Great China, but to other international markets," says Lo, and underlining that "We will continue to work hard and strive to be the best that we set out to be."

With their strong disposition, continued excellence in client relations, and impeccable efficiency with creative flair in their planning and execution, SMS Hong Kong looks forward to a bright and fruitful future.

"Our ability to turn around creative proposals quickly, offering greater care and flexibility to clients, while committing to deliver only the best is what we do and who we are," states Lie.

We also ensure we build a close relationship and get to know our clients better, so to ensure we clearly understand their specific needs and particular wants." Their work speaks for itself, it's undoubtedly worldclass. And seemingly fit to do business as such.

For additional information, please visit www.smsevent.cc (http://www.smsevent.cc) and Facebook Page www.facebook.com/smseventmarketing (http://www.facebook.com/smseventmarketing).

Hong Kong's Business Leaders share market and interest intelligence in the pages of HKMVC 2017

[Like Share 45 people like this, Sign Up to see what your friends like.

Posted in Evert Management (http://hismsc.mediacone.com/histotogory/levent-management/L-96MHC-2017 Detail/Name mediazone.com/Natiategory/Name/2013/1. HXMVC Awards Detail/Name, mediazone.com/Natiategory/Name/ events/). Marketing (http://filmis.mediacons.com/h/sategory/marketing/) Tagged Branding Date (hismar mediacone com hishae/branding), Evert Management Date (hismar mediacone com hishae/branding). management/i Marketing Intqu/hkmvc.mediazone.com.hk/tag/marketing/i

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- ➤ The Future of Smart Transport is Now! | SCANIA (http://hkmvc.mediazone.com.hk/the-future-ofsmart-transport-is-now-scania/)
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- Got Kirls with Special Education Needs? | PLAI, BEHARDUR CONSULTING (http://hkmvc.mediazone.com.hk/got-kids-with-special-education-needs-p-l-a-l-behaviour-consulting/)

Press Release

A legend is born. A perfect sanctuary surrounded by the most beautiful nature, Draped by endless shades of blue, the Peak in its element. A revival of a life lived gracefully, Dedicated to enjoyment of life's precious moments. World class living, embodied in peaceful fervor. Now and Forever. 創鑄・經典 當顯赫大宅置身桃源仙境 一望無垠的蔚藍遇上茂密恬靜的翠綠 這裏,讓生命更高雅 時刻更珍貴 盡顯國際級生活氣魄,實現悠然愜意的生活享受 此刻,永恆

Introduction Statement

FILM SCRIPTS

Film Scripts Available upon request







List of Scripts

Buck Wild - Feature Film
Love Hurts - Feature Film
Eyes of a Room - Feature Film

<u>Cocktail Definition – Short Film</u> <u>Shades of Rogue – Short Film</u>

Maid in Wanchai - Short Film

RJHK – Short Film Harry's Message in a Bottle – Short Film Herman's Plight – Short Film

OUR CLIENTS the collaborators

Clients

It takes two to tangle.

And with Breaking Rice, you can rest assured we have your best interests at heart throughout the entire collaborative process.

The relationship cultivated with clients is crucial in creating outstanding content. It is the confidence shown from the client that empowers us to push the limits of creativity to achieve their objectives and exceed their expectations.

List of companies we have had the opportunity to collaborate with





SAATCHI & SAATCHI





















CONTACT Breaking Rice

If you're looking for a creative collaborator for your next project, contact us for a quote!

Breaking Rice Films Ltd.

19-31 Yee Wo Street Causeway Bay, Hong Kong T: +852 6846 3620

Website

http://www.thomas-lo.com/breaking-rice.html

E: breakingricefilms@gmail.com tlo@thomas-lo.com

We look forward to Breaking Rice with you!

THANK YOU talk soon.