

February 26, 2016

To: All Eaton B-Line series Distributors, Wholesalers, Manufacturer's Representatives, and Sales Personnel

Subject: Global B-Line Division General Price Increase Announcement

Driven by market conditions and operational cost increases, Eaton's B-Line Division will be implementing a price increase on specific B-Line series product lines effective May 1, 2016. This increase will apply to all stock, special price agreements, and new projects for both stock and made-to-order B-Line series products.

This announcement is intended to provide notice that all previous B-Line series product pricing or B-Line series product price sheets currently in effect shall be replaced by the updated pricing as indicated for all orders received on or after May 1, 2016.

Although the amount of the increase may vary by item, the estimated averages will be distributed as follows for each product lines:

<u>B-Line series Product Lines</u>	<u>Average Increase</u>
Spring Steel Fasteners	1.5%
Seismic	2.0%
Electrical Enclosures	1.5%
Metering	2.0%

All applicable B-Line series price sheets will be available in both spreadsheet and PDF form on or before April 1, 2016. The U.S. price sheets may be downloaded at:
<http://www.cooperblineline.com/pricing-us>

If you have any questions regarding this announcement, please contact your local Eaton's B-Line series product Manufacturer's Representative or salesperson directly.

Thank you for your continued support of Eaton's B-Line Division.

Respectfully,



Jeremy Martin
Director of Marketing



Keith Eagle
VP of Sales