



BAYSHORE PRODUCE

Weekly Market
Guide
October 25th
2018

Overview / Alerts

OVERVIEW

Due to the aftermath of Hurricane Michael, several commodities will become very short at this time and could potentially remain in EXTREME markets for several weeks. The Salinas Valley growing season will be coming to an end soon. Please see the general end dates for Salinas and start dates for Yuma.

PRODUCT ALERTS



Green Onion



Peppers



Corn



Citrus



Berries



Tomato

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be high. We are seeing an average increase of 15 to 20 percent over last year's comps.

WEATHER



Hermosillo: Mostly sunny, some days are partly cloudy, hot days cool nights

Jalisco: Mostly sunny, some days are partly cloudy, Mild temps continue.

Selma: Cooler temps, clear and sunny

Salinas: Sunny with possible fog, cool temps.

Moultrie: Cooler temps, some sunny days and some rainy days

Fruits

CROP REPORT



Apples – Quality is very good and all apples are new crop.



Avocado - Mexican quality is good, although regional weather may lead to lenticel damage.



Banana - Quality is very good.



Blackberries – Supplies are average; however, the heat in the Northern growing area of California is causing the berries to mature much faster causing some quality issues.



Blueberries – Quality is good and supplies are short. We expect to see some improvement next week

ALERT

ALERT

Fruits

CROP REPORT



Grapes - CA quality remains good with steady demand and good supplies.



Lemons - EXTREME However, we are seeing improvement in this market



Limes – Rain forecasted will tighten the market. Expect prices to continue to increase over the next week.



Mangoes - Good supply and good availability



Melons Cantaloupe – Cantaloupe production is quickly ending in CA. There will be a small amount of fruit remaining through next week. Desert production has been extremely slow to start.

Fruits

CROP REPORT



Melon Honeydew - Domestic honeydew supply in CA is very limited as growers conclude their seasons. Mostly smaller fruit is currently being harvested in CA.



Oranges – EXTREME This market will tighten back up until the navel crop starts.



Pears - Good quality with no major issues reported.



Pineapple - Quality is forecasted to remain very high, as sizing continues to improve for larger counts.

Fruits

CROP REPORT



Raspberries - Supplies are average; the heat and rain in the Northern growing area of California is causing the berries to show some quality issues.



Strawberries – The heat and the rain in the Northern growing area of California is causing the berries to show some quality issues. Supply is currently short and prices are rising.



Watermelon - CA supplies continue to tighten as western TX production remains steady with good quality. Crossings continue through Nogales, with no volume from GA, and FL remains 3 weeks away from production.

Vegetable

CROP REPORT



Asparagus - Supplies are steady, and prices and quality are good.



Broccoli - Supplies are lighter, demand has increased and the market is trending upward.



Cauliflower - Supplies are normal, demand is steady and quality is good.



Carrots – We are seeing both good quality and volume.



Corn – Supply will be disrupted from Ga due to Hurricane Michael for all South Georgia production; markets are currently very active and supplies are limited.



Celery - Supplies are steady. Markets are still fairly depressed with the lack of demand, quality is good in Salinas.

ALERT

Vegetable

CROP REPORT



Cucumber – GA supplies are steady, but starting to slow, but quality is good. Some FL growers will start up next week



Eggplant - GA supplies are steady with fair to good quality, more Choice are available than Fancy.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Supplies are tight and the market is very strong with very good quality, color and size. Fewer red and Savoy are available.



Vegetable

CROP REPORT



Green Onion - Quality is fair to good on a very limited supply coupled with strong demand. Relief is not expected for another 2-3 weeks.



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies are low, and quality is medium



Leaf Green and Red- Green leaf supplies are light, but demand and quality are good. Red leaf supplies are normal, demand is average, and quality is good.

Leaf Romaine - Supplies have returned to normal. Demand is good and quality is decent with some minimal fringe burn.

Leaf Romaine Hearts - Supplies have returned to normal and demand is good. Quality is good.

Vegetable

CROP REPORT



Onions - The onion harvest is all but finished. The onions that are in storage have good quality.



Pepper, Bell – Green pepper supplies are steady, but expect volume to decrease due to bloom drop from the hurricane. The SC season is winding down w/GA to follow. All sizes and grades are available with more Choice and Suntans available.



Potato – For the most part, internal quality has been looking really good this year.



Spinach - Quality has improved, and noting occasional light mechanical damage.



Squash – Volume is steady with more volume and better quality in zucchini than yellow squash as Fancy is tight. South FL has started with very good quality.

Vegetable

CROP REPORT



Tomato - Rounds: GA supply is very limited from the area.

Palmetto/Ruskin getting started in very light way. Things are just ramping up there and will take a few weeks to start to filling the pipe line. We are looking at relief coming around the 2nd week of November.

Romas: Still, little to no Eastern Romas are available. Demand has shifted West. Palmetto/Ruskin's first harvests are on tap to begin in about 2 weeks.

Grapes: Palmetto/Ruskin have decent numbers coming from fields and will continue to build over the upcoming weeks to drive down prices.

Cherries: Cherry supply has been steady. No change in demand, supply, or FOBs. Good crisp quality is available.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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