

## COMPREHENSIVE WEALTH PLANNING & MANAGEMENT

Wealth Management is more than investment advice as it touches all parts of a person's financial life. It is both a high-level and personal service that combines financial planning, investment management, accounting, tax planning, retirement, estate planning, and other planning as needed by the client.

"Comprehensive Wealth Management" incorporates the client's entire balance sheet, including his or her business, stock options, deferred compensation, insurances, even future earnings, into a single, holistic plan with the goal of aligning each piece of the "wealth puzzle" to create the most rewarding outcome, as defined by the client.