



BAYSHORE PRODUCE

Weekly Market
Guide
July 20th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Valencias are still in an ACT OF GOD with higher prices and shortages in supply. Lemons are also in an ACT OF GOD. Green beans remain higher in prices and tighter in supply. Lettuce is steady.

PRODUCT ALERTS



Red Onions



Pepper



Citrus



Avocado

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to rise through the summer. Rates could jump as high as 20% over the next several weeks and remain that way until the market settles.



WEATHER

Southeast: Rain and thunderstorm chance all week, with summer temps.

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun and clouds cool temps.

Coachella: Hot mostly clear sunny days and cool nights

Fruits

CROP REPORT



Apples – Quality and supplies are good on all varieties.



Avocado - Mexico and Cali. are slowing down as we change from Mexican old to new crop; Peru is peaking.



Banana - Excellent quality and no major concerns



Blackberries – Quality is improving, and prices are coming down.



Blueberries – Quality is improving, and prices are coming down.

Fruits

CROP REPORT



Grapes - Central CA continues to ramp up with strong quality; however, triple digit heat is reducing harvesting time.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Fair quality at this time.



Mangoes - Good supply and good availability



Melons Cantaloupe – Excellent Brix and flavor overall. Smaller fruit (15/18s) have been limited since transition. The CA heat has pushed some fields forward

Fruits

CROP REPORT



Melon Honeydew - market is stable and in full swing out of the valley. Quality is favorable, sizing is heavy with 5&6's, and the sugar is outstanding.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - Both Anjou and Gold Bosc pears are available, but they are beginning to wind down for the season.



Pineapple - Demand remains firm, quality is good and supplies are stable. FOB quotes at the port are mostly unchanged.

Fruits

CROP REPORT



Raspberries - Quality is improving, and prices are coming down..



Strawberries – Quality is improving, and prices are coming down.



Watermelon - Seedless watermelon market has eased back to normal. Supplies are available in Georgia and Missouri with other local regions expected to start soon. There is also a steady supply available out of California.

Vegetable

CROP REPORT



Asparagus - Mexico and Peru continues to be steady on all sizes. Market pricing and demand should also remain steady for the next 2 weeks.



Broccoli - The market and supplies are steady. Demand is good.



Cauliflower - The market and supplies are steady. Demand is good.



Carrots – Quality and volume are both good.



Corn – GA is slowing and quality is becoming inconsistent. Supplies are improving from IN, NJ, and NY with better quality



Celery - Supplies are lighter this week, but markets and quality are still good. Michigan celery has started showing fair quality.

Vegetable

CROP REPORT



Cucumber – GA is done and the Carolinas are short as rain affected early plantings; NJ and MI are starting. Overall, supply and quality are fair as we await new fields next week.



Eggplant - Transition continues up the East Coast and into MI with good supplies and quality; more Choice are available than Fancy.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – Tight from heat causing lighter weights and smaller size, but quality is good. Expected to improve next week

Vegetable

CROP REPORT



Green Onion - The market is weak due to decreased demand and ample crossings from Mexico.



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies are slightly lower and demand is up slightly. The market will be a little more active going into the weekend. Quality is nice.



Leaf Green and Red- Red leaf quality is good. Demand is average and supplies are normal. Green leaf supplies are normal showing good demand and quality

Leaf Romaine - Supplies have returned to normal and demand is slowly getting better. Quality is good with occasional fringe burn.

Vegetable

CROP REPORT

Leaf Romaine Hearts - Supplies are normal. Demand and quality are good.



Onions - Mostly out of CA, a few from New Mexico. The quality out of Cali. is good on all colors. Alert on Reds, supplies are very light



Pepper, Bell – GA is done, and volume from the Carolinas is improving. NJ and MI are just getting started with more Choice, Suntans and smaller sizes



Potato – Burbank quality is a little better than we have seen with a few pressure bruises and some internal sprouts.



Spinach - Quality is fair to good, and we are seeing more mech. damage from warming weather.



Squash – Supplies are good on the East Coast with more zucchini than yellow squash. GA is done

Vegetable

CROP REPORT



Tomato - Rounds: Steady and improving supplies are coming out of Tennessee, the Carolinas, Virginia and Alabama. Quality has made a turn and is beginning to improve as well. In general, markets are down this week.

Romas: Roma prices are mixed but down based on quality. Product loading in Tennessee and Alabama. Quality and volume are good in the west despite a slight tick in pricing on larger sized fruit in the West.

Grapes: Supplies are good out of Virginia and South Carolina with good quality being reported. Expect a stable market through July.

Cherries: Supply is marginal, FOB prices are mixed, and quality will be hit or miss due to the recent rain.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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