

TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

ABPAC Golf Tournament and Cookout



ABPAC Golf Tournament

Thursday, March 24, 2016 Highland Oaks Golf Course

Registration 11:30 a.m. Shotgun Start 12:00 Noon



Cookout

Thursday, March 24, 2016 Highland Oaks Golf Course Following Golf Tournament (Approximately 5:00 p.m.)

SIGN UP FOR THE GOLF TOURNAMENT TODAY!
See Form on next page......



Members Do Business With Members!

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

ABPAC GOLF TOURNAMENT

(Alabama Builders Political Action Committee)

SIGN UP TODAY!

Thursday, March 24, 2016

HIGHLAND OAKS GOLF **COURSE**

Registration and Range Balls 11:30 a.m.

Shotgun Start 12:00 noon



SEND THIS FORM TO:

Home Builders Association of Dothan & the Wiregrass Area

P.O. Box 9791 · Dothan, AL 36304

You may e-mail to hbaofdothan@graceba.net or call the office at 334-793-6696

CHECKS MUST BE MADE PAYABLE TO "ABPAC" (We also accept VISA and MasterCard)

"PRO"	" PACKAGE \$500
Includes Team Sponsor	rship, Hole Sponsorship and Mulligans
Team Name:	
Team Members / Handicap:	
, 1	3
2	4
"TEAM	I SPONSOR" \$400
Team Name:	
Team Members / Handicap:	
1	3
2	4
Phone:	E SPONSOR" \$200
Contact Person /phone:	
	L SPONSOR" \$500
Contact 1 cison / phone.	
"BEVERAGE	E CART SPONSOR" \$200
"BEVERAGE Name on sign:	
Name on sign:	

The future of the housing industry lies in the active participation of its members. Only a strong, unified building industry can succeed for the benefit of its individual members. Stand behind the association that supports your industry ...

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA!



Locally Owned & Operated 334-702-4477 www.martinenvironmentalsvrs.com







We want to thank Jim Martin owner of
Martin Environmental Services for
sponsoring and hosting
Home Builders Association's February
General Membership Meeting!!



PRESIDENTS MESSAGE......



Last month went by fast, but that did not hinder us from getting a lot done. I'm always impressed by the hard work and dedication of our staff, board members, and associate council. We held our General Membership meeting at Martin Environmental and it was well attended by our members. Thank you for showing up and supporting the meeting. Jim Martin and Brandon Hurst were great hosts and treated us to a delicious fish fry lunch.

Our state directors went to Montgomery for the Winter Board meeting. We had the usual meetings with a strong focus on recruiting new members. With our self-insured workman's comp rates lower, it seems we are primed to attract new members. Our local association has recently added 5 new members and our retention rate continues to be higher than the national average.

During our trip to Montgomery we attended a reception with State Legislators. Unfortunately, they were late to the party because they were working overtime debating a bill that would raise minimum wages. Hopefully the good guys won that debate. Clearly we need to support the good guys who will vote to protect our industry and we accomplish this mission through our Alabama Builders Political Action Committee (ABPAC).

This month just happens to be when we hold our annual ABPAC golf tournament. The associate council has worked diligently to organize a great tournament and we need golf teams to make this event a success. This is a very important fundraiser so please take time to join us on March 24th to play in our ABPAC golf tournament.

Thanks
David Brewer



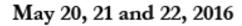
www.nahb.org/ma





HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

2016 Parade of Homes





The dates are set! The Home Builders Association of Dothan & the Wiregrass Area is pleased to host the 2016 Parade of Homes on May 20, 21 and 22, 2016.

Since the mid 1960s the Home Builders Association of Dothan & the Wiregrass Area has brought this popular annual event to our community. This is the best opportunity for citizens of Dothan and the surrounding areas to see the superb craftsmanship and design of area home builders, suppliers and subcontractors. The Parade of Homes is highly anticipated by our community and hundreds of people come out to tour the homes.

Your Association's Parade of Homes committee is pleased to offer an improved advertising campaign. It includes the enhanced sponsorship benefits listed below. We hope we can count on you to make the 2016 Parade of Homes a successful event!

SPONSORSHIP OPPORTUNITIES

ONLY **\$50**

PARADE PARTNER - Same LOW price with MORE advertising coverage!

Only one advertising opportunity has been offered in past years, which included your company name in an ad in the Dothan Eagle. We are pleased to enhance this advertising opportunity for the SAME LOW PRICE of only \$50!

Company recognition in Tapeline!

★Recognition in our full page ad in the Sunday edition of The Dothan Eagle!

STEP IT UP A NOTCH! Make CERTAIN to get the coverage your company deserves by taking advantage of one of the 4 Major Sponsorships sold!

MAJOR SPONSOR \$600

- ☀ Name and Company logo on Chairman's page in Parade of Home Magazine
 - * Company name listed in The Dothan Eagle ad as a Major Sponsor
 - * Recognition in Tapeline as Major Sponsor
 - * Company name listed on TV commercials as Major Sponsor
 - * Recognition in press release
 - * Company name and logo on banner at Showcase Homes

Could we have your sponsorship commitment by April 22, 2016?





Cambrian Ridge, Greenville

Support the building trades at the 22ND ANNUAL AHB FOUNDATION GOLF CLASSIC

THANK YOU, SPONSORS!







We're the good heat.



Join us for a fun day of golf and networking while supporting the future of our industry. Proceeds from the Golf Classic provide scholarships for students entering the building trades in Alabama.

Learn more & register at WWW.AHBFOUNDATION.ORG

For information about sponsorship opportunities, contact Candi Stroh at 1-800-745-4222 or candistroh@hbaa.org.



Pest Control THE COMPLETE SOLUTION



Your Baiting Specialists

793-7471







FREE ESTIMATES

Service For Termites, Roaches, Ants, Rats Mice, Fleas, Etc. Residential, Commercial Industrial. Financing Available

LICENSED & INSURED FOR YOUR PROTECTION

Termite Damage Contract **New Construction Pretreating** AL & GA Wood Infestation Reports For Real Estate Closings & Refinancings



MAILING ADDRESS P.O. BOX 1322 DOTHAN, AL 36302

IF OUT OF TOWN CALL 1-877-448-2267 Toll Free Professional Service For Over 40 Years

OFFICE ADDRESS 134 SOUTHGATE RD. DOTHAN, AL

Welcome New Members

Studio Azure, LLC **Bruce Gernt**

Stone Martin Builders, LLC Mitchell Martin

Steamboat Custom Homes, LLC Jansen Tidmore

> A & W Construction Lisa Wilson

Wells Precision Painting Terry Wells

All N Two Construction, LLC Larry Wilbanks

Dream Big Construction Shan Kizziah

Jamer Trucking Inc Theresa Little

M & A Construction LLC Juan Martinez



P.O. Box 1789 **DOTHAN, ALABAMA 36302**

WE ENJOY SERVING YOU HOME•BUILDERS HOME•OWNERS

Brick • Brick Pavers Masonry Fireplaces Complete Cement • Mortar Masonry Cleaners • Sealers Ceramic • Quarry Tile • Marble, Travertine Tumbled Marble Granite • Cast Stone, Slate Natural & Man Made Stone Glass Block

230 ROSS CLARK CIRCLE N.E. 794-4173 Brick 794-2585 Tile



www.nahb.org/MA



ADAM ROLLINS Fax: 334.678.8827 COMMI

Phone: 334.677.4411 Ext. 105

Direct: 334.836.4105 ERCIAL BANKING NMLS ID: 950170 Cell: 334.596.2492

Email: arollins@sunsouthbank.com

P.O. Box 1910 108 Jamestown Boulevard Dothan, Alabama 36302 www.sunsouthbank.com

Darryl Matthews Branch Manager



GULFEAGLE SUF

108 Phil Forrester Road Dothan, AL 36303

Email: dmatthews@gulfeaglesupply.com

Ph. (334) 794-3385 Fax (334) 794-5756

Distributors of Roofing and Building Material Products Throughout the Southeast, Southwest and Midwest U.S.A. www.gulfeaglesupply.com

2016 Board of Directors

President

David Brewer

Brewer Construction

1st Vice President

Ben Saliba

Alfred Saliba Corporation

2nd Vice President

Mike Blissett

Blissett Construction

<u>Secretary-Treasurer</u>

Greg Anderson

Bob Woodall Air Care Systems

Associate Council
Chairman

Jim Martin

Martin Environmental

Membership <u>Chairman</u>

Gina Grant
Century 21 James Grant Realty

Membership Co-Chairman

Nancy Anderson

ADK Building Supply

State Directors

Bart Liddon

Bart Liddon Homes

David Brewer

Brewer Construction

Mark Everett

Everett Construction

Tommy Tolleson

Tolleson Construction

Jessie Ingram

Wiregrass Electric Coop

Alternate State

<u>Directors</u>

Matthew Anderson

Omega Builders

James Hays

O & B Properties

Local Directors

Steve Thompson

Slingluff United Insurance

Derek Sauls

Harris Security

Woody Clark

Builders Lighting & Appliance

Darryl Matthews

Gulfeagle Supply

Allen Loyed

Hewes Construction

Michael Townsend

Townsend Building Supply

National Directors

Mark Everett

Everett Construction

Bart Liddon

Bart Liddon Homes

Alternate Nat'l Directors

Mark Saliba

Alfred Saliba Corporation

Chuck McCall

Mac Construction

Henry/Barbour Co.
Gerald Phillips

Trademark Custom Homes

Nat'l Senior Life Director
Bill Deloney

Deloney Construction

2016 Associate Council

Jim Martin - Chairman

Martin Environmental

Derek Sauls

Harris Security

Greg Anderson

Bob Woodall Air Care Systems

Steve Thompson Slingluff United Insurance

Nancy Anderson

ADK Building Supply

Michael Townsend
Townsend Building Supply

Jim Waters *Gulfeagle Supply*

Jessie Ingram
Wiregrass Electric

Ann Borland *Interlinc Mortgage*

Amanda Smith Mayer Electric

Casey Camp

IM Electric

Tanner Clark

Clark's Flooring

Stacy Hobbs

Century 21 James Grant Realty



MEMBERSHIP UPDATE

351Members (88 Builders & 270 Associate Members) + 83.3% Retention Rate

March Anniversaries

ASSOCIATE MEMBERS

C&R Contracting LLC C&S Heating & Cooling City of Dothan D&R Homework LLC G&G Contractors H&M Flooring LLC Home Depot Johnstone Supply

LDC Incorporated LJ Smith Stair Systems Long's Refrigeration McDaniel & Associates Paul Camp Custom Pool Builders LLC Paulk's Service Company Inc Wallace State Technical College Wiregrass Construction Co Inc

BUILDER MEMBERS

BH Williams Company Doug Lewis Construction Co Inc Hammer Licensed General Contractor

RCS Construction LLC Tolleson Construction LLC

April Anniversaries

ASSOCIATE MEMBERS

Brown's Heating & AC LLC C&C Mechanical Contractors C&N Construction LLC Chad Aycock dba No Limit Construction Easterwood Enterprises Flowers Insurance Great Southern Wood Preserving Inc Harris Drywall **HNB First Bank** Independent Concrete Services Ivey Drywall LLC Ketchum Enterprises LLC

All Star Pest Control LLC

Kyle's Rod & Rooter Inc Mark Dunning Industries Inc Mike Goodson Roofing LLC Poole Concrete Contractor Quality Home Building & Renovation Regions Mortgage Slingluff United Insurance Southern Blowpipe **Tabor Pest Control** Team Linda Simmons Real Estate The Dothan Eagle Townsend's Andersen Showroom WP Home Repairs, LLC Wholesale Wood Products

BUILDER MEMBERS

Blissett Builders **Britton Homes** Ciecierski Construction **Dothan Awning Company**

Hewes Construction LLC JC Cordell Jr Construction LLC Multi-Struct Parkes & Pierce Homes

Affiliate Members

Olivia Baldwin Century 21 James Grant Realty

Stacev Hobbs Century 21 James Grant Realty

Ramona Milev Berkshire Hathaway Home Services

Lynn Miley Berkshire Hathaway Home Services

EVENTS CALENDAR

March

Board Meeting

Date: Thursday / March 10 12:00 noon / HBA Office Time/Location:

ABPAC Golf Tournament

Date: Thursday / March 24

11:00 am / Highland Oaks Golf Course Time/Location:

April

Board Meeting

Data: Thursday / April 14 Time/Location: 12:00 noon / HBA Office **General Membership Meeting**

Thursday/ April 21 Date: Time/Location: 12:00 noon / TBA

May

Board Meeting

Date: Thursday / May 12 Time/Location: 12:00 noon / HBA Office

Fish Fry Parade of Homes Kick-off

Date: Thursday/ May 19

Time/Location: 6:00 pm / Showcase Home **Parade of Homes Ribbon Cutting**

Thursday/ May 20-22

12:00 noon / TBA Time/Location:





PORTABLE TOILET SERVICES



PORTABLE TOILET SERVICE

CONSTRUCTION • INDUSTRIAL OUTDOOR SPECIAL EVENTS

LOCALLY OWNED & OPERATED **SINCE 1964**

Prompt, Dependable, Service

2321 N. Range Street, Dothan, Alabama 36303

In the last two years, the Fund has returned over \$40 MILLION in safety credits and dividends to qualifying Fund members.

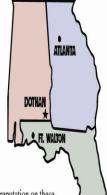


It pays to be a member of the



Delivering Quality, Dependability and Service since 1908...





Service, Quality, Dependability and Integrity. Since 1908 Couch has built its reputation on these principles. We invite you to contact one of our representatives before you start your next construction project, so we may provide any technical advice on your concrete goods. We can also recommend qualified professionals for proper installation. We are proud to be your concrete supplier.



COUCH READY MIX USA

Dothan (334) 794-8725

- Cutting-Edge Technology - Dedication to Service



When working on your next Custom Home Project, we want you to not only think of Bob Woodall Air Care, we want you to CALL BOB!

In addition to our staff of well trained comfort advisors & technicians, we are proud to introduce Greg Anderson, our New Construction Leader. With more than 20 years of experience in new construction, Greg is ready to offer his expertise to make your next project as easy as pie... Apple Pie!

Compare Apples to Apples... and then Call Bob!

CUSTOM HOME DIVISION

CallBob.com • 334.340.1111

234 Ross Clark Circle • Dothan, AL 36303 AL Lic: 83996 FL Lic: 452942 GA Lic: CN209553



Greg Anderson, New Construction Leader



FROM THE OFFICE...

2016 HBAA Winter Board Meeting and Legislative Reception



David Brewer at President's Meeting



Back L to R: James Hays, Bill Deloney, Bart Liddon, Mark Saliba, Seated: David Brewer & Marella Collins



L to R: Mark Saliba, Bart Liddon and James Hays

TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

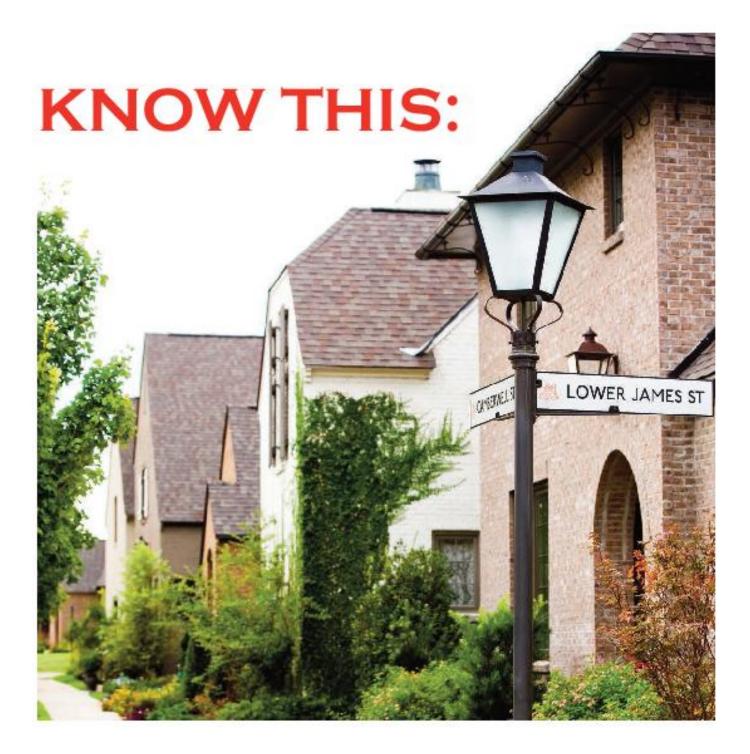
- 10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
- 9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
- 8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
- 7. Education- The potential drawback of skimping outweighs any savings.
- **6**. The professional distinction of membership makes a strong case in today's market. There's really no excuse for home builders working today NOT to budget for membership.
- 5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
- **4.** Public awareness, representation in the media and government affairs all benefit from the power of our numbers. As a member, you're a part of the solution.
- 3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
- 2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?

 When it comes to connections, you always need more than you think.
- 1. The best is yet to come. As the industry changes, so too does our association. Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.



Suilding 1,000 average single-family homes generates \$36 million in taxes and revenues for state, local and federal governments.

Source: National Association of Home Builders



Member Advantage at a Glance www.nahb.org/ma

Houzz - Free access to Houzz Concierge Service, plus special discounts on local advertising programs and up to 10% off Houzz Shop products. Learn more at www.houzz.com/NAHBmembers.

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR.

General Motors - \$500 private offer on most Buick, Chevrolet and GMC vehicles. Business owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives. Visit www.nahb.org/gm to find out more.

Marsh – Insurance coverage for members, employees and families including major and short-term medical, HSAs, income protection, critical illness, dental, vision, whole- and term-life, and AD&D through the individual marketplace. Group options for more than 50 employees available as well. Call 855-292-8849 or visit http://Marsh.NAHBExchange.com

G&K Services - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit www.eMemberBenefits.com/NAHB or call Your National Account Specialist at 713-967-6214 to request a quote or free site assessment.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, Option 3, Department 2046 and mention NAHB.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 800-MEMBERS (800-636-2377) for more information.

TransFirst - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.TransFirstAssociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and mention NAHB or visit www.dell.com/nahb.

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 and mention NAHB.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387and use BCD code Z536900.

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb.

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

NAHB Career Center www.nahb.org/careers - 20% off standard rates for job posting and 15% off other HR services.

HBAA Benefits

Membership in the Home Builders Association of Alabama comes with many benefits to help you and your business. Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

Saving You & Your Company Money

The Alabama Home Builders Self Insurers Fund offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. The Home Builders Association Builders Risk Program is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.

The HBAA Member Rebate Program helps builders and remodelers earn money back on products you're likely already using on the jobsite.

Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.

The Verizon Wireless Discount helps you save money on calling plans, phones and accessories.

Protecting & Promoting Our Industry

Active governmental involvement ensures home building issues are addressed in the Alabama legislature.

Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.

The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.

The Alabama Home Builders Foundation addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

Keeping You Informed

Publications like Alabama Homebuilder magazine keep you updated on changes in the industry as well as within HBAA.

The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.

Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

Boosting Your Professional Development

Special Interest Councils & Committees address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.

Educational Opportunities help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodelor (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

For more information on how to become an HBAA member, please contact the local HBA in your area or call (800) 745-4222.

Scholarships

The Alabama Home Builders Foundation scholarship was founded in 1995 with a mission to help fund deserving students who are interested in pursuing an education in the residential building trades in the state of Alabama. As of 2015, the Foundation has awarded over \$500,000 in scholarship funding has been awarded to over 1,000 students.

Eligibility:

Must be a resident of Alabama

Must be enrolling in, or attending, a junior college, technical school or university in Alabama

Must be enrolled in a construction-related curriculum

Deadline and Submission:

Applications submitted electronically, through the AHB Foundation website, must be received by end-of-business day, March 15th

All mailed applications must be postmarked by March 15th

All faxed and emailed applications must be received by end-of-business day March 15th

Applications should be sent to: Alabama Home Builders Foundation

P.O. Box 241305

Montgomery, AL 36124

Applications can be faxed to: 334-834-5380

Applications can be emailed to: Artemismoore@hbaa.org

Required Attachments:

College or high school transcript (whichever is most recent)

Minimum of one letter of recommendation from an HBAA member, teacher or supervisor Proof of residency, such as a copy of a state-issued identification or a copy of a utility bill

Skills and Trades AHB Foundation Generally Supports:

Agriscience Building Science/Construction Engineering

Civil Engineering Plumbing

Carpentry/Cabinetry Electrical Engineering
Drafting and Design Engineering (general)

Electrical Technology HVAC/HVACR
Graphic Design Landscaping
Mechanical Engineering Masonry

Sustainable Construction

Note: This list is not exclusive to other trades. Should an applicant demonstrate that their education will lead to a career in residential building; the AHB Foundation Scholarship Committee will consider the application for possible funding.

Factors the AHB Foundation Scholarship Committee Considers:

Career Goal

Past Recipient

Financial Need

Academic Achievement

Extra-curricular Activities

Letters of Recommendation

Completeness of Application

Application Received by Deadline

For questions on the application or the application process, please contact Artemis Moore at 334-834-3006 or at: Artemismoore@hbaa.org.

GPO ENROLLMENT PERKS

GREAT OFFERS FROM VERIZON WIRELESS



National Purchasing Partners Members

Verizon Wireless is proud to be the wireless service provider of National Purchasing Partners-Construction

This means you'll get access to Verizon 4G LTE, America's Largest 4G LTE Network, plus great deals on Calling Plans and all of our latest phones and accessories. Corporate Subscribers are eligible for the following offers:

- Save 22% off Monthly Access fees
 T-or 2-year line term on eligible calling plans \$34.59 or ligher regid. For Small Business SharePlan® discount available only on primary line.
- Get 25% off eligible Verizon Wireless accessories

These discounts are a result of an agreement negotiated between NPP and Verizon Wireless. Each NPP Member must have a FREE membership with NPP and accept the Verizon Wireless Member Agreement. Initial registration can be completed by visiting www.mynpp.com.

- Step 1: Go to www.mynpp.com and click "Join Now."
- Step 2: Select "Construction" from the dropdown menu and complete the registration form. You will receive a username, password and member ID from NPP.
- Step 3: Return to www.mynpp.com and login with your assigned username, password and member ID.
- Step 4: Select "Vertzon Wireless" under Vendor Discounts section and complete
 the form

Contact NPP-Construction Member Support at 800-810-3909 for more information.

CALL 800.810.3909

CLICK www.mynpp.com

VISIT www.findmyvzwrep.com



ADDITIONAL PROMOTIONAL OFFERS

Ask your Vertean Wireless Business Specialist for more information.



JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create \$300 million in economic activity.
- The HBAA's legislative efforts reduced property tax on developed lots by 50% for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!
- The HBAA convinced the Alabama
 Department of Public Health to create a state lead paint program in order to keep EPA out of Alabama and to lower costs for Alabama remodelers.
- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws.
- HBAA-backed legislation eliminated the prohibition on pre-sale agreements for lot sales. This victory means commercial lenders will be more likely to provide development financing in the future.
- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, reducing the administrative burden on investment property owners.

- The HBAA eliminated local government's ability to charge a business license on each unit in a multifamily development. This ensures that owners will not have to pay a fee on units that are not generating revenue.
- The HBAA took the lead in crafting Alabama's first statewide energy and building code that reflects the wishes of Alabama's builders, NOT the Federal DOE.
- HBAA legislative efforts ensure that tax appeals are heard before a tribunal instead of members of the Department of Revenue staff.
- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house.
- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.
- The HBAA is working to expand incentives for wind resistant construction and retrofits statewide through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

It PAYS to be a member-ask us how you can give back to ABPAC today!



NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
 - Certified Graduate Associate (CGA)
 - Certified Graduate Builder (CGB)
 - Certified Graduate Remodeler (CGR)
 - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
 - Certified New Home Sales Professional (CSP)
 - Graduate Master Builder (GMB)
 - Graduate Master Remodeler (GMR)
 - Housing Credit Certified Professional (HCCP)
 - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
 - Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you many earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.

Get paid for products you already use with the HBAA's newest member benefit--our MEMBER REBATE PROGRAM!



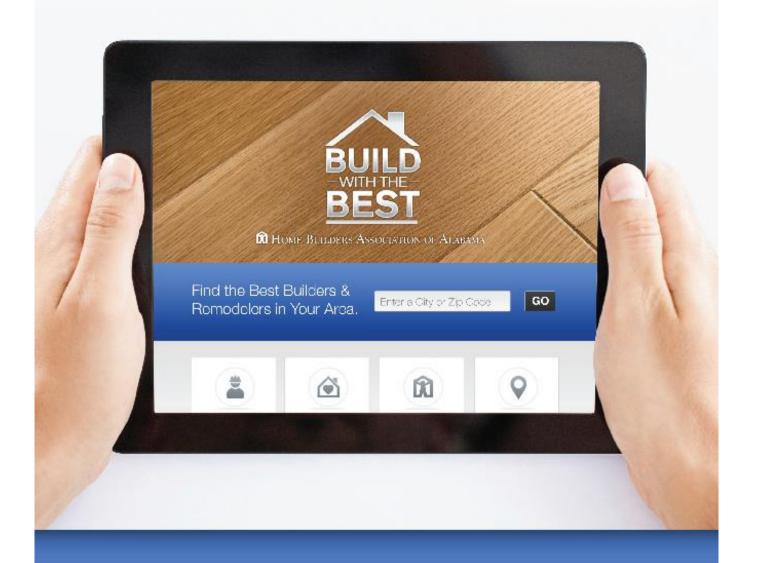
Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

PARTICIPATING MANUFACTURERS INCLUDE: **BLANCO** Rilco **BRADFORD WHITE** columns, inc. Clopay **CLOSET**MAID Turn to the Experts exterior **⊘**DELTA PORTFOLIO DIXIE PACIFIC THINK OUTSIDE. Honeywell TYPON HB mansfield. Honeywell Jacuzzi LUTRON SECURITY PORTER PAINTS PITTSBURGH PAINTS ROYAL THERMA rapid response **Building Products** WARMLYYOURS FenceScape Luinkey It pays to be a member of the Home Builders Association of Alabama!

Visit www.hbarebates.com/hbaa.html

Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

Build only with the best builders and remodelers in the state – members of the **Home Builders Association of Alabama.**

www.BamasBestBuilders.com



ASSOCIATE MEMBER DIRECTORY

ACCOUNTANTS

Bevis, Eberhart, Browning, Walker & Stewart, CPA McDaniel & Associates

APPLIANCES

Builders Lighting & Appliance

Klassic Kitchens Lowe's of Dothan Mayer Lighting Showroom

AUTO DEALERSHIPS

Solomon Chevrolet Cadillac

BANKS, COMMERCIAL

Ameris Bank
Compass Bank
HNB First Bank
Peoples South Bank
Servis First Bank
SunSouth Bank

BRICK SUPPLIERS

Couch USA

Jenkins Brick & Tile Company, LLC

Whatley Supply

BUILDERS EQUIPMENT & RENTALS

Rental Equipment & Supply Co., LLC

BUILDERS SPECIALTIES

Affordable Solar Hot Water & Power

Buddy's Building Supply Builder's Lighting & Appliance Colby Construction Co., Inc.

Dothan Awning Co.

Dothan Discount Bldg. Mat. & Insulation

Dream Big Construction Easterwood Enterprises Employment Advocates, LLC Eufaula Hardware Store

Klassic Kitchens L J Smith Stair Systems

Lakeside Building Materials, Inc.

Lakeside building Materials, inc

Lehman Construction Nowcom, LLC Saints Industries Southern Blowpipe Southside Granite Co The Woodpile, Inc. Wholesale Wood Products

BUILDERS SUPPLY & MATERIALS

ABC Supply Company, Inc.

ADK Building Supply Buddy's Building Supply

Cross Roads Building Supply,Inc.

Home Depot Klassic Kitchens

Lakeside Building Materials

Lowe's of Dothan

Marvin's Building Materials Eufaula

Norandex Building Materials

Parksite, Inc Saints Industries Southeast Fire Protection Surplus Warehouse The Woodpile, Inc.

Townsend's Andersen Showroom

Southern Lumber Supply

CABINET SHOPS & SUPPLIES

BLS Custom Cabinet Design, LLC Darley Cabinetry & Millworks LLC

Easterwood Enterprises
Grantham's Cabinets, Inc.

Klassic Kitchens

Marquis Kitchens & Baths Sellers Customwood, Inc. Tri-State Cabinet & Mill Work, LLC

Woodcraft of Dothan, Inc

CARPENTRY & REMODELING

Adkison Steel

Alpha Woodworks, LLC

Anderson Builders & Associates LLC

C&N Construction, LLC

Chad Aycock dba No Limit Construction

Chilton Home Improvements

Colby Construction
D&R Homework
Dan Brown Remodeling
Donald Trawick Construction
Featherston Construction
Gilbert Restoration
Goree Construction

Hathcock Roofing & Remodeling

James Diehl

Hammer, LLC

J&B Custom Carpentry Jesse Reeves Construction

Laur-Hann MAK, LLC RCS Construction Studio Azure, LLC

Troy Ginn Remodeling & Renovation Tyler King dba Kings Residential

WP Home Repairs, LLC

CARPET & FLOORING

Brian-Holloway Carpet One

Builders Lighting Carpet Discount Barn Carpetland USA of Dothan Clark's Hardwood Refinishing

D&R Homework, LLC Discount Carpet Barn, Inc. H&M Flooring, LLC Klassic Kitchens Smith's Seamless Floors Snell Flooring LLC

Southern Hardwood Flooring dba Wiregrass Pipe

Stokes Floor Covering

Tri-State Paint

CENTRAL VACUUM SYSTEMS

Builders Lighting & Appliance Harris Security Systems. Mayer Lighting Showroom

Sanders Security
CERAMIC TILE

Enterprise Wholesale

Stokes Floor Covering

Tile Time, LLC Whatley Supply

CITY

City of Dothan

CIVIL ENGINEERING

Northstar Engineering Services, Inc.

CONCRETE PRODUCTS & SUPPLIES, FINISHING DESIGN,

CONCRETE PUMPING

Argos Ready Mix, LLC

Bobby White dba Bobby White Construction

C&R Contracting, LLC CL & Associates, Inc.

Couch USA

Independent Concrete Services
Jones Concrete Finishing, LLC
Peterman's Concrete Finishers
Poole Concrete Contractor
Quality Redi-Mix, LLC
Reeder Concrete
S&L Contractors, LLC
Trawick Concrete Finishers

Williams's Masonry
DOORS & WINDOWS

DOORS & WINDOWS
American Wallzone
Ansley's TKW
D&R Homework, LLC
Dothan Awning Co.
Dunbarton Corporation
Lowe's of Dothan

Shwinco Architectural Products

The Woodpile, Inc.

Townsend's Andersen Showroom

DRAFTING & ARCHITECTS

Gosselin Design

DRYWALL

Circle City Drywall Grayson Drywall Harris Drywall Ivey Drywall. Red's Painting

Southern Wall Systems, LLC Steve Brown Drywall Sutton Drywall

ELECTRICAL SUPPLIES &

CONTRACTORS

A/C Electrical & Plumbing

Beall Electric

Builders Lighting & Appliance C&C Mechanical Contractors Hathcock Plumbing & Electric

JM Electric Supply

Jackson Gas & Electric Service Co.
Mayer Lighting Showroom
Mike's Plumbing & Electric, LLC
Professional Engineering Services, LLC

Steve's Plumbing & Electric Trinity & Associates Electrical Vinson Plumbing & Electric Watkins Plumbing & Electric

FENCES

Dothan Awning Co. Fenced In, LLC

Smith Custom Iron Works
Tri-State Fence & Iron Works, Inc.

FRAMING

Adams Construction Company

C&R Contracting, LLC G&G Contractors J&S Construction JD Adkinson Siding

Jimmy Williams Construction

KWT Framing Levy Greer LLC Madrid Framing, LLC

Quality Home Building & Renovation Inc.

Super Framers Construction

GARAGE DOORS

MP Garage Doors LLC

GAS

Jackson Gas & Electric

Southeast Alabama Gas District

GLASS, MIRRORS &

GLASS PRODUCTS

Circle City Glass Dothan Glass Eufaula Glass

<u>GUTTERS</u>

Dothan Awning Co. Spann Brothers, LLC

HEATING & AIR CONDITIONING

Bob Woodall Air Care Systems, Inc.

Brown's Heating & AC, LLC C&C Mechanical Contractors C&S Heating & Cooling

Cosby's Heating & Cooling - Appl. Svc. Fail's Heating & Air Conditioning Jackson Gas & Electric Service, Inc.

Johnstone Supply Lewis-Smith Supply Long's Refrigeration

Micheal's Heating & Cooling, Inc.

Olive Industrial, LLC

Paulk's Service Company, Inc. Quality Sheet Metal and Air, LLC Warrington Heating & Cooling

INSULATION

Dothan Discount Bldg. Mat. & Insulation

EE Bentley Insulation

INSURANCE

Cornelius Insurance Co. Flowers Insurance Garner Insurance

Insurance Center of the Southeast Mallory-Tate Insurance Services, LLC

Slingluff United Insurance Solomon Insurance The Eufaula Agency

Young Johnston & Associates

LAND GRADING

Wood Backhoe Service

LANDSCAPING, LAWN CARE,

IRRIGATION & NURSERY

Boyce Landscaper, LLC Dothan Irrigation Murray's Irrigation

Mustard Seed Landscaping, LLC PC's Nursery & Landscaping, Inc.

LIGHTING

Builder's Lighting & Appliance

Lowe's of Dothan

Mayer Lighting Showroom

LOT CLEARING, SITE WORK

AND DEMOLITION

Bobby Taylor Enterprises, Inc.

CL & Associates

Eufaula Equipment Associates, LLC

Lingo Sand Weston Backhoe Wood Backhoe Service MASONRY CONTRACTORS

Arnold Davis Masonry Bello Brick & Masonry Ben's Masonry

Jim Monk Masonry

Lee Ready Masonry Norman Saffold Masonry M&A Construction LLC Ricky Starling Masonry

Rock Solid
Southern Masonry
Southside Granite Co.
Terry Clements Masonry
MEDIA & PUBLICATIONS

The Dothan Eagle

METAL WORK

Armour Construction, LLC

Sandra Murdock dba Metal Works

Superior Metal Systems

MORTGAGE COMPANIES

Ameris Bank Brand Mortgage Compass Bank

Home Mortgage of America, Inc InterLinc Mortage Services, LLC

MidSouth Bank Mortgage America Regions Mortgage SunSouth Bank Synovus Mortgage

Tyndall Federal Credit Union
NON-PROFIT ORGANIZATIONS

Wiregrass Habitat for Humanity

PAINTS, SUPPLIES & CONTRACTORS

AAAA Construction BLP Mobile Paints Ben Darley Painting, Inc. Brackin Wholesale Coatings Chad Roberts Paint Contractor, LLC

D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC

Paul Govlet dba The Painters Paint Contracting

R and R Painting Shelco Painting Sherwin-Williams T&W Painting

Think South Painting, Inc.
Tri-State Paint LLC
Tye Remodeling

Villani Painting

Wells Precision Painting

PAVINO

Midsouth Paving, Inc.

Wiregrass Construction Co., Inc.

PEST CONTROL &

ENVIRONMENTAL TREATMENT

All Star Pest Control, LLC Cook's Pest Control

Environmental & Haz Mat Services

Tabor Pest Control
Terminix International
PLUMBING SUPPLIES &

AC Electrical & Plumbing C&C Mechanical Contractors

Fast AZ Service LLC

CONTRACTORS

Gencon Associates M & U, LLC Hathcock Plumbing & Electric

J&J Plumbing LLC

Jackson Gas & Electric Service, Inc.

Jones Plumbing, LLC Kyle's Rod & Rooter, Inc. Lewis-Smith Supply

Mike's Plumbing & Electric, LLC Steve's Plumbing & Electric Vinson Plumbing & Electric Watkin's Plumbing & Electric

POOLS & COMPONENTS

Cox Swimming Pools, Inc. Dothan Awning Co.

Paul Camp Custom Pool Builders, LLC

PROPERTY MANAGEMENT,

LAND DEVELOPMENT

O & B Properties Rock Creek Apartments Stillwater Group

REAL ESTATE

Alfred Saliba Corporation

Berkshire Hathaway HomeService Properties

H&B Adventures James Grant Realty Register Realty Co., Inc.

Team Linda Simmons Real Estate

Tom West Company

Young Johnston & Associates

REMODELERS

(See CARPENTRY & REMODELING)

RESTORATION

Vaughan Construction/Svcs., Inc.

Triad Restoration, Inc.

ROOFING CONTRACTORS &

SUPPLIES

All N Two Construction, LLC

APAXX Inc.

C&N Construction Company

CP Roofing

D&R Homework, LLC

Dwayne Welch dba Welch's Roofing

Gilley Roofing Gulfeagle Supply

Hathcock Roofing & Remodeling

MAC Construction

Mike Goodson Roofing, LLC

Steel Drive Enterprises, Inc.

Welch's Roofing

SCHOOLS

Wallace State Technical College

SECURITY SYSTEMS

Burdeshaw's Lock & Security Harris Security Systems

Sanders Security

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc. Dothan Vault & Septic Tank Hathcock Plumbing and Electric Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc Signs Etcetera, Inc. Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS &

ELECTRONICS

Harris Security Systems

Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

TRUCKING

Jamer Trucking

TRUSSES

Robert Woodham Construction Wholesale Wood Products

UTILITIES

Alabama Power Co.
Browning Utilities, LLC
Pea River Electric Co-Op
Southeast Alabama Gas District
Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC
Dothan Awning Co.
Homeworks, LLC
JD Adkinson Siding
Ronnie Williams Vinyl Service

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services Mark Dunning Industries, Inc. Martin Environmental Services Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING &

PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

A&W Construction

Accolade Construction, Inc.
Alfred Saliba Corporation
Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc. Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction
CS Adams Enterprises LLC
Dan Lee Construction
Darley Construction

Delmar Paulk Construction
Deloney Construction, Inc.
Dennis Granger Construction

Diversified General Contractors, LLC Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.
Everett Construction Co., Inc.
Gencon Associates, Inc.
General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling Hewes Construction, LLC Hicks Construction

Hollon Contracting, LLC

Don't forget about our wonderful GM discount! For more details call the office today! 334-793-6696



JC Cordell, Jr. Construction, LLC JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Lake City Builders M&M Home Builders

M4 Development LLC MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct Omega Builders Parkes & Pierce Homes

Picerne Military Housing
Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc. S&J Cobb Construction

Sewell Construction
Shelley Construction

Smith Construction
Southern Home Builders, LLC

Steamboat Custom Homes, LLC Stone Martin Builders, LLC

Superior Metal Systems, Inc Tolleson Construction, LLC Tom West Company

Trademark Custom Homes Triad Restoration, Inc. Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction
Woodland Development
Wright Construction

RESIDENTIAL BUILDING PERMITS

2016

	PERMITS	\$VALUE
JANUARY	17	5,034,021
FEBRUARY		
MARCH		
APRIL		
MAY		
JUNE		
JULY		
AUGUST		
SEPTEMBER		
OCTOBER		
NOVEMBER		
DECEMBER		
YEAR TOTAL	17	5,034,021



ReDuce ReUse ReCycle

Vinyl Siding, Molding/Trim, Counter Tops, Appliances, Home & Office Furniture, Doors and much more!!!

Merchandise is discounted up to 75% off retail. We are open to the public.

All proceeds from the ReStore are used to help fulfill the mission of Wiregrass Habitat, to build affordable quality homes in partnership with families in need.

2304 Montgomery Hwy, Dothan, AL 36302 Phone: 334-699-1570 Fax: 334-678-7361

LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and nonmembers. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



FREE ESTIMATES

SULATION & RE-INSULATION

- ATTICS
- FLOORSWALLS

E. E. BENTLEY INSULATION COMPANY

793-1449 or 792-2979

718 S. FOSTER

DOTHAN, ALABAMA





136 New Hope Road Midland City, AL 36350

(334) 983-8001

