

# MENTOR OUTREACH EVENT

Event Diversifying with Small Ruminants

*(Please use separate form for each event and specify which event took place)*

Date June 8-9 2022

Total money spent for event \$1131.94

(Mentor), (Scrapie) or (Wool) Outreach money spent for event \$1000

Approximately how many producers, consumers or registrants were involved?

Between both programs (NE and SD) we reached 43 producers in-person (21 in NE and 22 in SD). The program was also offered virtually and attended by 7.

What happened at this event?

With the growing interest of starting sheep enterprises, extension professionals and state sheep association executives from South Dakota, Nebraska, and Kansas developed a program for producers with existing operations that are interested in starting a sheep enterprise. The program was delivered in O'Neill, NE on June 8th, and Chamberlain, SD on June 9th. The program included topics on multi-species grazing, general sheep production, and how to economically incorporate sheep into an operation. The workshop began with a presentation from Dr. Alison Crane, Wyoming Wool Grower Association Executive Secretary on the benefits of multi-species grazing. We had great discussion about rotation options between cattle and sheep, fencing, and livestock guardian animals. Next, Jaelyn Quintana, SDSU Extension Sheep Field Specialist opened up discussion on general considerations when starting a sheep enterprise covering a wide variety of topics from diseases to vaccination protocols to market trends. Randy Saner Extension Educator for UNL discussed nutritional differences when developing rations for sheep and cattle. Dr. Lisa Surber presented on marketing options for both lambs and wool. The day ended with a panel discussion with three experienced producers that have also offered to serve as mentors.

## Diversifying with Small Ruminants Agenda

- 10:00-10:45 → Multispecies Grazing – Dr. Alison Crane
- 10:45-11:30 → General Considerations for Raising Sheep– Jaelyn Quintana
- 11:30-12:15 → Sheep Protein & Energy vs Cow’s Protein & Energy Needs– Randy Saner
- 12:15-1:15 → Lunch
- 1:15-2:00 → Marketing Your Products- Dr. Lisa Surber
- 2:00-3:00 → Producer Panel

What was accomplished at this event to further Mentor Outreach?

A panel discussion helped producers that are incorporating sheep understand how other producers are making it successful. Discussions allowed participants to network other people incorporating small ruminants into their existing operation. The three panel speakers agreed to continue collaborations with the program and serve as mentors for beginning sheep producers in the future.

### Mentors

Cody Chambliss

[codychambliss@hotmail.com](mailto:codychambliss@hotmail.com)

P.O. Box 606

Highmore, SD 57345

Lealand Schoon

[Lealand.schoon@usda.gov](mailto:Lealand.schoon@usda.gov)

P.O. Box 215

White River, SD 57579

Lynn Kartak

[dlkartak@hotmail.com](mailto:dlkartak@hotmail.com)

29666 318th Ave

Colome, SD 57528



What perception did a **participant** walk away with?

We made the program as comprehensive as we could to help participants understand the basic level of raising sheep and the benefits of diversified operations. After receiving evaluations, 100% of participants agreed that the program was a valuable investment of their time and that they would incorporate or expand small ruminants in their operation.

Attached to this form are copies of checks, receipts, and invoices to cover the financial output for this event.

Randy Saner, Extension Educator  
Lincoln-Logan-McPherson Counties  
348 W State Farm Road  
North Platte Nebraska 69101  
<http://llm.unl.edu>  
Office 308-532-2683 Email: [randy.saner@unl.edu](mailto:randy.saner@unl.edu)

# INVOICE

INVOICE # 101  
DATE: 6/16/2022

**TO:**

Jaelyn Quintana  
SDSU Extension  
711 N Creek Dr.  
Rapid City, SD 57703

| DESCRIPTION              | TOTAL    |
|--------------------------|----------|
| 6-7-22 dinner meal       | \$6.68   |
| 6-8-22 dinner meal       | \$39.83  |
| 6-7-22 Hotel – Super 8   | \$109.67 |
| 6-8-22 Hotel – AmericInn | \$162.24 |

**TOTAL DUE    \$318.44**

Randy Saner, Extension Educator  
Lincoln-Logan-McPherson Counties  
348 W State Farm Road  
North Platte Nebraska 69101  
<http://llm.unl.edu>  
Office 308-532-2683 Email: [randy.saner@unl.edu](mailto:randy.saner@unl.edu)



**TO:**

Jaelyn Quintana  
SDSU Extension  
711 N Creek Dr.  
Rapid City, SD 57703

Cost Object 2263422311

# INVOICE

INVOICE # 201  
DATE: 6/16/2022

| DESCRIPTION                                       | TOTAL   |
|---|---------|
| 6-8-22 Fuel – Gus Stop Lake Andes, SD             | \$41.46 |
| 6-9-22 Fuel – I-80 Cenex North Platte, NE         | \$20.21 |
| 6-9-22 Fuel – Ainsworth Road Runner Ainsworth, NE | \$34.71 |

**TOTAL DUE \$96.38**

**From:** Holiday Inn Express  
**Sent:** Monday, August 15, 2022 4:42 PM  
**To:** Quintana, Jaelyn  
**Subject:** A copy of your bill from Holiday Inn Express O'Neill

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## *We hope you enjoyed your stay at Holiday Inn Express O'Neill*

As requested, here is a copy of your hotel bill.

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### *Hotel Information*



O'Neill  
1020 East Douglas Street  
NE 68763

**Front desk:** 14023364500

### *Billing Information*

JAELYN QUINTANA  
25893 S FAIRBURN RD

### *Room Summary Information*

**Room:** 307  
**Check-in Date:** Tue 07 Jun 2022  
**Check-out Date:** Wed 08 Jun 2022

FAIRBURN, SD 57738-5036

US

Folio Number: 123491  
Confirmation Number: 43679831

| Date            | Description      | Amount  |
|-----------------|------------------|---------|
| Wed 08 Jun 2022 | *****9970        | -151.62 |
| Tue 07 Jun 2022 | *Accommodation   | 133     |
| Tue 07 Jun 2022 | City Tax - Room  | 2.66    |
| Tue 07 Jun 2022 | Lodging Tax      | 6.65    |
| Tue 07 Jun 2022 | State Tax - Room | 9.31    |



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Only the reservation as entered into and confirmed by our system will be honored. Any written or printed confirmation that has been altered may be rejected by the hotel.

As exchange rates may fluctuate from the time a reservation is made until the time of arrival, the confirmed rate is



**AMERICINN CHAMBERLAIN, SD**  
 1981 EAST KING STREET  
 CHAMBERLAIN, SD 57325-0654 US  
 Phone: 605-234-0985  
 Fax: 605-234-0986  
 Email: chamberlain.sd@americinn.com  
 Printed: 6/9/2022 3:40:24 PM

Date Of Invoice: 6/9/2022  
 Last Invoice:  
 Amount Due: \$400.00  
 Enclosed Amount:

Bill To: 504-570292  
 SDSU EXTENSION RAPID CITY  
 711 N Creek Drive  
 Rapid City, SD 57703  
 US  
 JAELYN QUINTANA  
 970-819-6359

| Account | Invoice # | Date     | Comments                         | Type | Amount   | Applied | Balance  |
|---------|-----------|----------|----------------------------------|------|----------|---------|----------|
|         |           | 6/9/2022 | CATERING 30 PLATES @ \$9.50 EACH | REST | \$285.00 | \$0.00  | \$285.00 |
|         |           | 6/9/2022 | MEETING ROOM ROOSTER 6/9/22      | MTRM | \$115.00 | \$0.00  | \$115.00 |

| Current  | Over 30 | Over 60 | Over 90 | Over 120 | Balance Due |
|----------|---------|---------|---------|----------|-------------|
| \$400.00 | \$0.00  | \$0.00  | \$0.00  | \$0.00   | \$400.00    |

*Okay to pay  
 Jaelyn Quintana*





AMERICINN CHAMBERLAIN, SD  
 1981 EAST KING STREET  
 CHAMBERLAIN, SD 57325-0654 US  
 Phone: 605-234-0985  
 Fax: 605-234-0986  
 Email: chamberlain.sd@americinn.com  
 Hotel ID: 52030  
 Printed: 6/9/2022 9:21:45 AM

**Folio (Detailed)**

Name: QUINTANA, JAELYN  
 Address: 1445 4TH ST  
 STURGIS, SD 57785 US  
 Room: 112  
 Rate Plan: RACK  
 Arrival: 6/8/2022 (Wed)  
 Room Type: NQQ1, 2 QUEEN BED  
 Daily Rate: STANDARD  
 Departure: \$150.00 + \$15.50 Tax  
 6/9/2022 (Thu)  
 Confirmation Number: 84960ED061549  
 ACCOUNT/ INVOICE#: 800-857434  
 WyndhamRewards #: 216052257B  
 Nights: 1  
 GTD: DS - DISCOVER  
 XXXX XXXX XXXX 9970  
 Guests: 1/0

Room Rate:  
 6/8/2022 (Wed) - 6/8/2022 (Wed) \$150.00 + \$15.50 Tax per night.

| Date     | Code  | Description   | Amount     | Balance  |
|----------|-------|---------------|------------|----------|
| 6/8/2022 | RM    | ROOM CHARGE   |            |          |
| 6/8/2022 | TAX 1 | STATE TAX     | \$150.00   | \$150.00 |
| 6/8/2022 | TAX 2 | CITY TAX      | \$6.75     | \$156.75 |
| 6/8/2022 | TAX 3 | MUNICIPAL TAX | \$3.00     | \$159.75 |
| 6/8/2022 | TAX 4 | TOURISM TAX   | \$1.50     | \$161.25 |
| 6/8/2022 | TAX 5 | OCCUPANCY FEE | \$2.25     | \$163.50 |
| 6/9/2022 | DS    | DS (9970)     | \$2.00     | \$165.50 |
|          |       |               | (\$165.50) | \$0.00   |

**Summary**

| Room     | Tax     | F&B    | Other  | CC         | Cash   | DB     |
|----------|---------|--------|--------|------------|--------|--------|
| \$150.00 | \$15.50 | \$0.00 | \$0.00 | (\$165.50) | \$0.00 | \$0.00 |

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Guest Signature: Jaelyn Quintana

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