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## Nathan Wilmers

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ACADEMIC POSITIONS	MIT Sloan School of Management Assistant Professor, Work and Organization Studies, 2018-present
EDUCATION	Harvard University Ph.D., Sociology, 2018 <ul style="list-style-type: none"><li>• Dissertation: “The New Economic Segmentation: Work, Inequality, and Market Power”</li></ul> M.A., Sociology, 2016  University of Chicago B.A., Philosophy, 2010
RESEARCH INTERESTS	Wage and Earnings Inequality, Economic Sociology, Labor Unions, the Sociology of Work
PEER-REVIEWED PUBLICATIONS	Desmond, Matthew and Nathan Wilmers. forthcoming. “Do the Poor Pay More for Housing? Exploitation, Profit, and Risk in Rental Markets,” <i>American Journal of Sociology</i> .  Wilmers, Nathan. 2018. “Wage Stagnation and Buyer Power: How Buyer-Supplier Relations Affect U.S. Workers’ Wages, 1978-2014,” <i>American Sociological Review</i> , 83: 213-242. <ul style="list-style-type: none"><li>• Reported in <i>The Boston Globe</i>, <i>The Wall Street Journal</i>, <i>The Hill</i> and <i>Fox Business</i>.</li></ul> Wilmers, Nathan. 2017. “Does Consumer Demand Reproduce Inequality? High-income Consumers, Vertical Differentiation and the Wage Structure,” <i>American Journal of Sociology</i> , 123: 178-231. <ul style="list-style-type: none"><li>• Winner, Granovetter Award for Best Paper in Economic Sociology (ASA), 2018</li><li>• Co-winner, Consumers and Consumption Graduate Student Award (ASA), 2017</li><li>• Honorable Mention, Consumers and Consumption Distinguished Scholarly Publication Award (ASA), 2017</li><li>• Reported in <i>The Washington Post</i>, <i>Nature Human Behavior</i>, <i>NBC</i> and <i>CNBC</i></li></ul> Wilmers, Nathan. 2017. “Labor Unions as Activist Organizations: A Union Power Approach to Estimating Union Wage Effects,” <i>Social Forces</i> , 95: 1451-1478. <ul style="list-style-type: none"><li>• Featured in <i>National Affairs</i>, <i>Work in Progress</i>, and <i>Scholars Strategy Network</i></li></ul>
OTHER PUBLICATIONS	Wilmers, Nathan. 2017. “Sociological Perspectives on Economic Inequality,” <i>Cambridge Handbook of Sociology</i> , ed. Korgen, Kathleen. New York: Cambridge University Press.
IN PREPARATION	Wilmers, Nathan. “Power Inside and Outside the Firm: How Institutions Restrained Pay Inequality in the 1970s.”  Wilmers, Nathan and Per Lundborg. “The Family as a Wage-setting Institution: Wage Inequality, Solidarity and Familial Hierarchies.”

Wilmers, Nathan. "Sources of Workplace Fragmentation: Multi-National Evidence from Linked Employer-Employee Data."

Wilmers, Nathan and Clemens Aepli. "Product Market Competition and Wage Inequality: Evidence from the Occupational Employment Survey and the Quarterly Census of Employment and Wages."

Wilmers, Nathan and Barry Eidlin. "Does Democracy Pay? Determinants of Organizational Effectiveness in Labour Unions."

#### GRANTS AND FELLOWSHIPS

Washington Center for Equitable Growth Doctoral Research Grant: "Unions, Managers and Monopolies: How Concentration and Managerial Power Contribute to Rising Wage Inequality," 2017

Harvard GSAS Completion Fellowship, 2017

Social Sciences & Humanities Research Council of Canada: "Does Democracy Pay? Determinants of Organizational Effectiveness in Labour Unions" (Co-PI with Barry Eidlin), 2017

Fonds de recherche du Québec, Research Grant: "Organizational Democracy and Effectiveness: Is There a Tradeoff? The Case of Labour Unions" (Co-PI with Barry Eidlin), 2017

Institute for Quantitative Social Science Graduate Research Grant, 2017

National Science Foundation Doctoral Dissertation Improvement Grant: "Market Concentration, Skill Segregation, and Rising Wage Inequality" (Co-PI with Bruce Western), 2017

Weatherhead Initiative on Gender Inequality Small Research Grant, 2016

Center for American Political Studies Seed Grant (2), 2016

Swedish Research Council, Graduate Research Opportunities Worldwide, 2015

National Science Foundation, Graduate Research Opportunities Worldwide, 2015

Center for American Political Studies Seed Grant (1), 2014

National Science Foundation, Graduate Research Fellowship, 2013

Multidisciplinary Program in Inequality and Social Policy, Harvard University, Doctoral Research Grant, 2013

#### AWARDS

ASA Granovetter Award for Best Paper in Economic Sociology, 2018

ASA Consumers and Consumption Graduate Student Award (Co-Winner), 2017

Honorable Mention, ASA Consumers and Consumption Distinguished Scholarly Publication Award, 2017

Certificate of Distinction, Harvard Bok Center for Teaching and Learning (2), 2015

Certificate of Distinction, Harvard Bok Center for Teaching and Learning (1), 2014

Presidential Scholar in Harvard Graduate School of Arts and Sciences, 2012

#### AFFILIATIONS

Visiting Researcher, Bureau of Labor Statistics, 2017-present

Graduate Research Fellow, Weatherhead Initiative in Gender Inequality, 2017

Affiliate, Institute for Quantitative Social Science, 2016-2018

Special Sworn Status, US Census Bureau, 2016-2017

Visiting Researcher, Swedish Institute for Social Research (SOFI), 2015

Fellow, Harvard Multidisciplinary Program in Inequality and Social Policy, 2013-2018

#### INVITED PRESENTATIONS

“Product Market Competition and Wage Inequality: Evidence from the Occupational Employment Survey and the Quarterly Census of Employment and Wages.”

- Bureau of Labor Statistics, Brownbag Seminar. 2018.

“Wage Stagnation and Buyer Power: How Buyer-Supplier Relations Affect U.S. Workers’ Wages, 1978-2014”

- MIT/Harvard Economic Sociology Seminar. 2017.
- Social Demography Seminar, Harvard Center for Population and Development Studies. 2017.

“Labor Unions as Activist Organizations: A Union Power Approach to Estimating Union Wage Effects”

- Swedish Institute for Social Research, Labor Economics Brownbag Seminar. 2015.

#### CONFERENCE PRESENTATIONS

“Complex Jobs and Unique Jobs: Organizational Sources of Employee Bargaining Power”

- American Sociological Association. 2018.
- Junior Faculty Organizational Theory Conference. 2018.
- BRIQ Workshop on Firms, Jobs and Inequality. 2018.

“Labor Union Structure: Centralization, Density and Democracy”

- Labor and Employment Relations Association. 2018.

“Power Inside and Outside the Firm: How Institutions Restrained Pay Inequality in the 1970s”

- Changing Job Quality: Causes, Consequences, and Challenges (Russell Sage Foundation and W.K. Kellogg Foundation). 2018.

“Wage Stagnation and Buyer Power: How Buyer-Supplier Relations Affect U.S. Workers’ Wages, 1978-2014”

- American Sociological Association Annual Meeting. 2017.
- Economic Sociology/Organizations, Occupations and Work Mini-conference. 2017.
- Academy of Management Annual Meeting. 2017.

“The New Industrial Segmentation: Inequality, Economic Dynamism and Market Position”

- RC28 Social Stratification and Mobility Summer Meeting. 2017.

“Do the Poor Pay More for Housing? Exploitation and Profit-Seeking in Rental Markets” (with Matthew Desmond)

- American Sociological Association Annual Meeting. 2017.

“Task Reallocation and Earnings Inequality: Using Nepotistic Hiring to Study Earnings Effects of Task Reallocation” (with Per Lundborg)

- Aage Sørensen Memorial Conference. 2016.

“Between-firm Earnings Inequality: New Evidence from Large Firms, 1950-2014”

- Social Science History Association. 2015.

“Labor Unions as Activist Organizations: A Union Power Approach to Estimating Union Wage Effects”

- American Sociological Association Annual Meeting. 2015.

“Can High Income Consumers Increase Within-Industry Wage Inequality?”

- Aage Sørensen Memorial Conference. 2015.
- American Sociological Association Annual Meeting. 2014.

TEACHING  
EXPERIENCE

15.311: Organizational Processes, Fall 2018  
Instructor

SOC 97: Sociological Theory, Fall 2014 and Spring 2015.  
Teaching Fellow

- Certificate of Distinction, Harvard Bok Center for Teaching and Learning

SERVICE

Chair, Committee for Granovetter Award for Best Paper in Economic Sociology, 2019.

Coordinator, Workshop on History, Culture and Society, 2014-2015.

Reviewer, *American Sociological Review*, *American Journal of Sociology*, *Socius*, *Theory & Society*, *Comparative European Politics*, *Industrial and Labor Relations Review*.