



November 2015

TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

Home Builders Association & the Wiregrass Area

31st Annual Barbeque and Raffle

Thursday, November 12th

6:00 pm

The Depot off Main

Grand Prize \$7000

**Tickets are \$100 each and they are
available for sale now!!!**

To Reserve Your Ticket

**Call the office at 793-6696 or Email
hbaofdothan@graceba.net**



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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net



**Home Builders Association of Dothan
& the Wiregrass Area**

Invite you to our annual

Christmas Party

Friday, December 11, 2015

6:30 pm

@

EUFAULA COUNTRY CLUB



**Call the office 334-793-6696 or
email hbaofdothan@graceba.net to
make reservations!**





Home Builders Association of
Dothan & the Wiregrass Area

Invite you to our
Holiday Luncheon

Wednesday, December 9, 2015

12:00 Noon

Dothan Country Club

Please call the office at
334-793-6696 or email
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Registration due: Friday, January 15, 2016

Entries due: Friday, February 26, 2016

Awards Banquet: Saturday, April 9, 2016

For details, including photos of the 2015 AREA winning projects, visit:

www.RemodelAlabama.com



Presented by the
HOME BUILDERS ASSOCIATION OF ALABAMA REMODELERS

PRESIDENTS MESSAGE.....



Dear Members,

By now most of you know about the Barbeque/Raffle. But just in case you don't here's one last reminder. It'll be happening next week on Thursday November 12th starting at 6:00 PM in Downtown Dothan at The Depot off Main. The raffle tickets cost \$100 each and the maximum number of tickets to be sold is 150. During the raffle as the tickets are being drawn five people will each win \$100. The person having the last ticket drawn will win the grand prize of \$7,000.

I hope you have bought a ticket or two. More than that, a great thanks to all of you who are selling tickets. Consider the strategy of going in with one or more people and forming a pool to increase your odds of winning. As the old saying goes, half a loaf is better than none!

Year in and year out, the Barbeque/Raffle tops all of our events for participation and attendance. We've had many great events in 2015 and attendance has been quite good at each of them. It's going to be interesting to see if the Barbeque/Raffle maintains its status as the top event. I can tell you that the buzz is beginning to build and, if the indicators are correct we are going to have a great, fun-filled evening.

I know the main thing for most of you is to have enjoy the evening and also to win but I can't help closing this message without pointing out that this is the only event that your Home Builders Association conducts where the money raised stays within the association and helps fund future activities. This and your annual dues are our main sources of revenue. Please keep this in mind as you are considering buying a ticket or selling a ticket or both. Win or lose you are a winner either way. If you don't have a source for buying a ticket just call the home builders office at (334) 793-6696 to get one to sell or to buy.

After next week's Barbeque/Raffle we'll only have one more local event. In keeping with our efforts to do some new and different things during 2015 we will be closing out the year with a Holiday Luncheon on Wednesday, December 9, at noon at the Dothan Country Club. There will be no formal program as such, just a nice meal in a nice location for good food and fellowship. It's your association's way of giving thanks and showing some appreciation to so many of you for what you've done to keep the association going in what can only be described as a mediocre economy at best here in the Wiregrass. This time of year gets hectic so please put the Holiday Luncheon on your calendars now. Speaking of calendars, please note that unlike most of our events that occur on Thursdays, this one is on a Wednesday.

Since I started this column with a reminder I might as well finish it with a one. Registration is open for the International Builders Show (IBS) occurring in Las Vegas from January 19 to January 21, 2016. The show is so colossal it's hard to describe in a few words. If you want to know more details go to www.buildersshow.com and you'll find out plenty. The word is that even for a town with as many hotels as Las Vegas the rooms are filling up fast. The event is expected to draw more than 75,000 builders, trade contractors, and suppliers and 2,000 exhibiting brands. So those of you who may be on the fence about going if you want to book a good hotel room and find a convenient journey via the airlines you should go ahead and register now.

I look forward to seeing you next week at the Barbeque/Raffle. Best of luck.



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Phillip Tidwell

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Amy Schutz

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Chuck McCall

Mac Construction

Henry/Barbour Co.

Gerald Phillips

Trademark Custom Homes

Nat'l Senior Life Director

Bill Deloney

Deloney Construction

MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

November Anniversaries

ASSOCIATE MEMBERS

AAAA Construction
Anderson Builders & Associates
APAXX Inc
Brian Holloway Carpet One
Chilton's Home Improvements
Employment Advocates
Home Mortgage of America
Interlinc Mortgage Services
Lakeside Building Materials
Northstar Engineering Services
Olive Industrial
Ronnie Williams Vinyl Services

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Snell Flooring
Southeast Alabama Gas District
Southern Hardwood Flooring
Southern Lumber Supply
Southern Wall Systems
Stokes Floor Covering
Sunsouth Bank
Vaughan Construction
Waste Management
Watkins Services

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Century 21 James Grant Realty
Hathcock Roofing & Remodeling
J & S Hammer Construction
Jesse Reeves Construction

Mike Walding Construction
RJS Hammer Construction
Trademark Custom Homes
Triad Restoration

December Anniversaries

ASSOCIATE MEMBERS

Affordable Solar Hot Water & Power
Arnold Davis Masonry
Bob Woodall Air Care Systems
Bobby Taylor Enterprises
Browning Utilities
Carpet Discount Barn
Jimmie Williams Construction
PC's Nursery & Landscaping

Reeder Concrete
Sellers Customwood
Signs Etcetera
Solomon Insurance
T & W Painting
Think South Painting
Warrington Heating & Cooling

BUILDER MEMBERS

Gerald Carroll Companies
James Tyson Company

Pointe Wiregrass Enterprises
Walker Construction

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

November

HBAA Convention

Date: Wednesday - Saturday / Nov. 4-7
Time/Location: Sandestin, FL

BBQ/Raffle

Date: Thursday / Nov. 12
Time/Location: 6 pm / The Depot off Main

Board Meeting

Date: Thursday / Nov. 19
Time/Location: 12:00 noon / HBA Office

Office Closed for Thanksgiving

Date: Thursday & Friday / Nov. 26-27

December

Holiday Luncheon

Date: Wednesday / Dec. 9
Time/Location: 12:00 noon / Dothan Country Club

Eufaula Holiday Party

Date: Friday / Dec. 11
Time/Location: 6:30 pm / Eufaula Country Club

Office Closed for Christmas

Date: Thursday & Friday / Dec. 24-25

Office Closed ½ Day

Date: Thursday / Dec. 31

January

Office Closed for New Year

Date: Friday / Jan. 1



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Greg Anderson,
New Construction Leader



FROM THE OFFICE...

Congratulations

Bill Deloney, Bill Matheny, Nancy Anderson, Steve Thompson, David Brewer & Mark Everett for recruiting new members this year! Your name will be entered into the drawing for the yeti cooler at our last meeting this year!



TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

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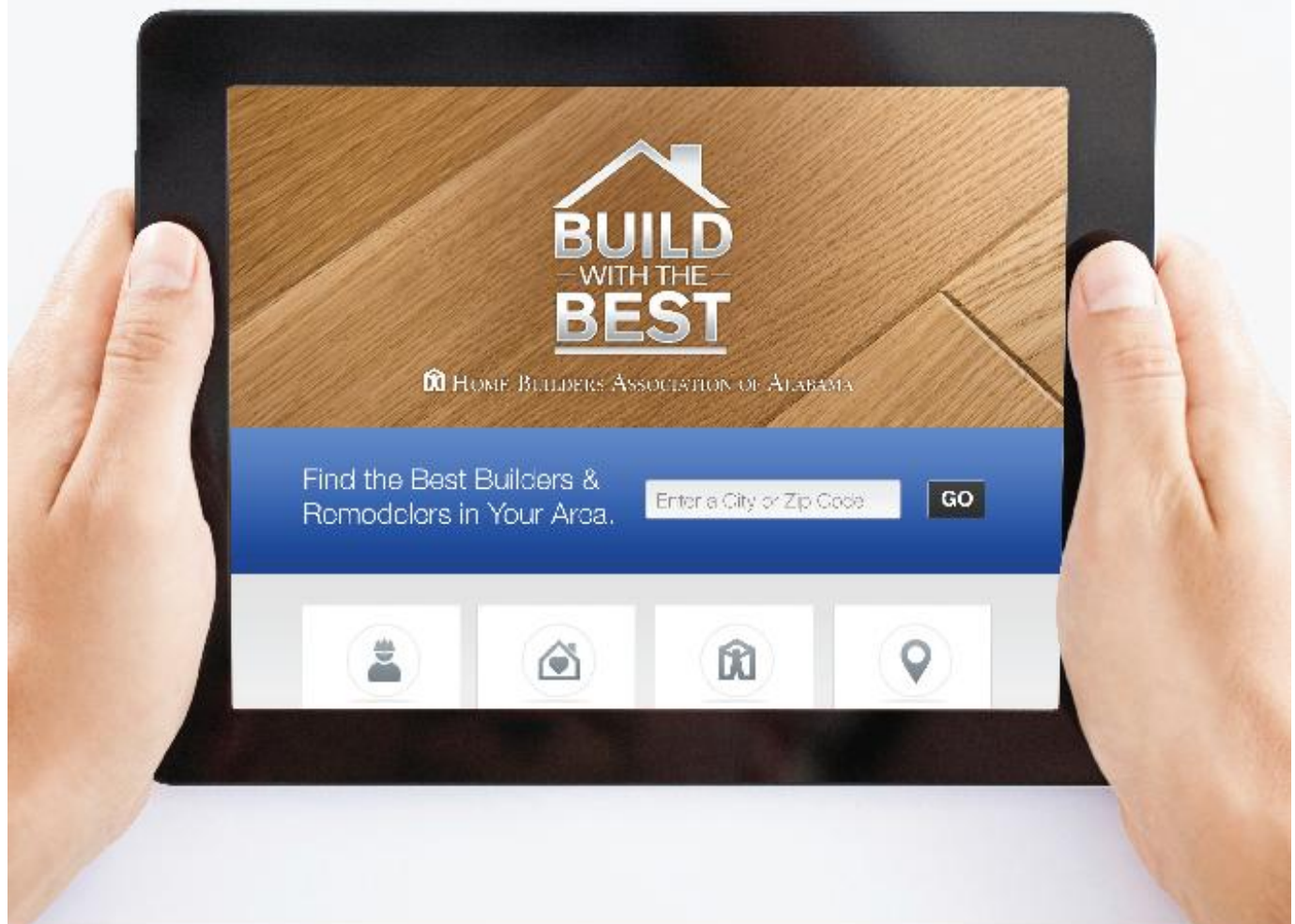
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Gilbert Restoration
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Klassic Kitchens
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Chad Roberts Paint Contractor, LLC
D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
Paul Govlet dba The Painters Paint Contracting
R and R Painting
Shelco Painting
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T&W Painting
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We Paint It

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Wiregrass Construction Co., Inc.

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Environmental & Haz Mat Services
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SCHOOLS

Wallace State Technical College

SECURITY SYSTEMS

Burdeshaw's Lock & Security

Harris Security Systems

Sanders Security

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc.

Signs Etcetera, Inc.

Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS &

ELECTRONICS

Harris Security Systems

Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

Thompson Home Improvement

TRUSSES

Robert Woodham Construction

Wholesale Wood Products

UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

Vinyl Siding Depot

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING &

PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Kornegay Construction

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

United Veterans Construction

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

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RESIDENTIAL BUILDING PERMITS

2015

	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY	21	5,856,238
JUNE	20	4,811,493
JULY	25	7,580,612
AUGUST	16	3,878,359
SEPT	17	4,472,966
OCT		
NOV		
DEC		
YEAR TOTAL	175	46,189,669



www.nahb.org/MA

JUST THE FACTS ABOUT **ABPAC**

ALABAMA BUILDERS
POLITICAL ACTION COMMITTEE

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

Save The Dates!!!!

November 12

BBQ/Raffle

December 9th

Holiday Luncheon

December 11th

Eufaula's Holiday Party



NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you can earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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