

Rancho Santa Teresa Swim & Racquet Club 286
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Fall Membership Meeting 2018 Minutes
Rancho Santa Teresa Swim and Racquet Club
Sunday October 14, 2018

Board Members Present: Dirk Seidel (President), Vic Haddad (Treasurer), Christine Francis (Secretary), Jack Winchester, Norm Collier, John O'Byrne and Michael Kirtland

Board Members Absent: None

Staff Present: Alana Martinez

Call to order: Dirk calls the meeting to order at 7:03 pm

Dirk verifies we have a quorum of board members. Dirk verifies with the ballot counters to begin tallying the results and that the polls will be open for the next 30 minutes.

Dirk introduces himself, and addresses the 5 members present (there were 11 by the end of the meeting). The board goes down the line and introduces themselves. Arian, candidate on the ballot introduces himself.

Dirk summarizes the 2018 activity calendar. He talks about the major 2018 projects, office renovation, chlorine feeder. The board updated the pool rules and regulations, as well as the employee handbook. There was lots of discussion over the year about the redesign of the front entry, as well as handicap parking.

Dirk talks about the solar issues we as a club face, the major issue being financing. Without an APN, there can be no loan.

Treasurer Report

Vic shares our Operating funds balance as well as reserve funds balances in the bank. Vic explains our new reserve fund account with Fidelity Investment. Vic goes over the 2018 income forecast, the report card of the past year.

Alana announces the polls close in 15 minutes.

Vic shows the 2018 expense forecast, then the operation costs exposures. The minimum wage increases next season again, and is included in our budget. There are some potential pool repairs, there are also 59 delinquent members, and there is a blueprint of a easy access ramp that is ready to be built as soon as the financing is decided. Norm explains the bids came in around \$85,000.

Question: What are the consequences of being delinquent?

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Answer: The house is turned over to a collection agency, after it is 7 quarters past due, where there is a lien put on the house, and possibly a notice of foreclosure.

Jack suggests putting hand rails in the front of the club.

Vic shares opportunities to minimize exposures: Improve level of all lessons, by law approval for associate member change, continue monitoring all income and expense, and solar alternative.

Dirk explains the intention to update the bylaws over the winter by member vote to add an Associate Membership option to replace the current Season Guest Pass program. Our current budget reflects no Associate Memberships or Season Guest passes. It is very restrictive, so hopefully the members will vote to approve this proposed change when it comes in the mail. The new by law change will be modeled after local swim clubs that currently use the system and have it written into their by laws. A law firm has been hired to help with the process.

Alana announces the polls are closed.

Dirk shows the reserve and replacement plans, out to the year 2021.

Mike presents the 2019 budget assumption: no guest pass program will cut \$45,000 from the budget, so that means there need to be cost cuts to cover the income loss. If the Stingrays cover their costs, the pool can still be heated for them over the winter. The new season will be May 11- September, on Labor Day, no morning lap swim, close all pools September – April, and reduce office hours.

Question: How will the daylight savings impact us?

Answer: It won't

Michael presents the budget and explains how the numbers are determined.

Question: Have we looked at what it would cost the members if we just increased the price to offset the cost?

Answer: $\$52,000$ (Season guest pass holders + non member swim lesson income)/761 = $\$68$ per household.

Question: What about the minimum wage increase?

Answer: The position of Office Aid will be eliminated, and there will only be Lifeguards being paid minimum wage on duty to check in members and cover the work the Aids provided.

The floor open for questions

Question: Regarding the back pool and hot tub being open to children, if the status of the club is purely private, can the rules be reinstated as adult only.

Answer: The private status is irrelevant to the discrimination law.

Question to the member: How did the change impact your summer?

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Answer: Greatly, the noise and splashing deterred my summer use. Discussion follows. One option to restrict the age back there would be to sell alcohol, or allow gambling back there.

Election results are read

Arian Collen 160, 2 year term

Vic Haddad 162, 2 year term

Michael Kirtland 163, 2 year term

Niraj Toprani 149, 1 year term

With a total of 195 ballots turned in.

The by law change 169 yes, 16 no

150 votes were required to make a quorum, and there were 195 votes accepted today.

The meeting is adjourned at 8:05 pm

The next board meeting is 7:00 pm October 15, 2018.

Respectfully submitted by: Christine Francis
Rancho Santa Teresa Swim and Racquet Club Board Secretary