

Post-acute healthcare provider saves 11% on food service and supplies



Organization advances life-changing mission

Pennsylvania Non-Profit Organization provides vital resources for individuals and families facing life-changing situations, from the earliest stages of life through the many stages of aging. They have created life changing communities throughout Pennsylvania serving 61,000 individuals this past year alone.

The client was looking for food service consulting expertise that could evaluate and improve their operations and reduce costs. In addition, the client needed to focus their vital resources on high priority initiatives.

Project Information

Expense:	Food Services
Industry:	Healthcare
Hidden Savings:	\$330,000 annually
Supplier:	Incumbent & New
Savings:	11%

"ERA consultants were extremely knowledgeable in food service management, supply sourcing and spend management techniques."

Quote from Senior Vice President & CFO

Food costs reduced while high quality and service level standards maintained/enhanced

ERA food service consultants conducted a thorough evaluation of foodservice management and procurement operations. A review of food service operations and related spend revealed significant savings opportunities. Food quality and service levels were reviewed and maintained or enhanced.

Sustainable Savings Achieved

Savings, quality and service levels are being maintained through a 24 month monitoring and review process with food service management. Organizational alignment on process changes and new operational benchmarks helps ensure continued monthly savings and also identifies new savings opportunities.