## ISSUE AT-A-GLANCE

Budget Amendment Number One of Fiscal Year (FY) 2019 contains three adjustments requested by the Administration totaling $\$ 8,609,008$. The amendment proposes transferring $\$ 6,323,124$ from the Airport Enterprise Fund to the City's General Fund for anticipated costs related to consolidating the Airport and City Police Departments and \$2,044,100 for the assumption of fiduciary duties related to the Drug Enforcement Administration Metro Narcotics Task Force. More information on these proposals can be found in the Administration's transmittal. There is also a Council-added item (I-1) in the amount of \$90,000 to reimburse the RDA for Pioneer Park improvement cost overruns.

Item A-3 $(\$ 75,000)$ of the proposed budget adjustments would use Fund Balance monies. If the Council approves all the proposed expenditures, remaining Fund Balance is estimated at $11.32 \%$ or just over $\$ 30.8$ million. This is approximately $\$ 3.6$ million above the required minimum $10 \%$ threshold. Additional information related to the proposed amendments can be found in the associated report sections below.

## ADDITIONAL \& BACKGROUND INFORMATION

## Impact Fees Update

On May 14, 2018 the Administration provided Attachment A (three pages) showing the results of a new tracking system for impact fees. The information is summarized in the table below. The attachment also provides details on refunding amounts and dates over the next six years and lists of unfinished projects with impact fee funding. Updated figures are expected to be available later this year for the Council's annual CIP project-specific funding discussions.

| Type | Unallocated Cash <br> "Available to Spend" | Next Refund Trigger Date |
| :---: | :---: | :---: |
| Fire | $\$ 234,792$ | August 2020 |
| Parks | $\$ 58,443$ | February 2020 |
| Police | $\$ 1,738,632$ | May 2018 |
| Streets | $\$ 4,286,170$ | October 2018 |

## Excerpt of Revenue and Expense Update from Administration's Transmittal

The following chart shows a projection of General Fund Revenue through May 2018.

| Revenue | FY17-18 <br> YTD <br> Budget |  |  | FY17-18 <br> YTD <br> Actuals |
| :--- | ---: | ---: | ---: | ---: |
| Property Taxes | $\$$ | $101,306,392$ | Variance <br> Favorable <br> (Unfavorable) |  |
| Sales and Use Tax | $\$$ | $64,512,732$ | $\$$ | $66,010,423$ |


| Franchise Tax | \$ | 197,151,727 | \$ | 195,076,395 | (\$2,075,332) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PILOT |  |  |  |  |  |
|  | \$ | 28,651,754 | \$ | 30,911,059 | \$2,259,305 |
| TOTAL TAXES | \$ | 6,049,454 | \$ | 5,216,290 | $(\$ 833,164)$ |
| Licenses and Permits | \$ | 1,290,000 | \$ | 2,616,146 | \$1,326,146 |
| Intergovernmental | \$ | 7,251,705 | \$ | 5,463,723 | (\$1,787,982) |
| Interest Income | \$ | 3,634,560 | \$ | 3,411,855 | $(\$ 222,705)$ |
| Fines and Forfeitures | \$ | 5,252,494 | \$ | 5,562,997 | \$310,503 |
| Parking Meters | \$ | 5,255,384 | \$ | 4,732,800 | $(\$ 522,584)$ |
| Charges and Services | \$ | 11,054,188 | \$ | 10,767,073 | $(\$ 287,115)$ |
| Miscellaneous Revenue | \$ | 8,991,179 | \$ | 8,857,837 | $(\$ 133,342)$ |
| TOTAL GENERAL FUND | \$ | 274,582,445 | \$ | 272,616,175 | (\$1,966,270) |

Given the revenue projection above fund balance would be projected as follows:

| Salt Lake City |  |  |  |
| :---: | :---: | :---: | :---: |
| General Fund |  |  |  |
| Fund Balance Projections |  |  |  |
|  | 2016 Actual | 2017 Actual | 2018 Projection |
| Beginning Fund Balance | 42,973,129 | 41,091,897 | 50,670,995 |
| Budgeted Use of Fund Balance | $(1,355,000)$ | $(600,186)$ | $(287,868)$ |
| Prior Year Encumbrances | $(6,664,655)$ | $(7,080,454)$ | $(7,298,041)$ |
|  |  |  |  |
| Estimated Beginning Fund Balance | 34,953,474 | 33,411,257 | 43,085,086 |
| Beginning Fund Balance Percent | 13.74\% | 12.84\% | 15.80\% |
|  |  |  |  |
| Year End CAFR Adjustments |  |  |  |
| Revenue Changes | 2,294,411 | 9,945,924 | - |
| Expense Changes (Prepaids, Receivable, Etc.) | 9,592,315 | 8,830,156 | $(3,740,627)$ |
| Fund Balance w/ CAFR Changes | 41,222,146 | 52,187,337 | 39,344,459 |
| Final Fund Balance Percent | 16.21\% | 20.05\% | 14.43\% |
| Budget Amendment Use of Fund Balance | $(5,618,054)$ | $(5,805,205)$ |  |
| BA\#1 Revenue Adjustment |  |  | 2,037,000 |
| BA\#1 Expense Adjustment |  |  | $(7,062,720)$ |
| BA\#3 Expense Adjustment |  |  | $(300,000)$ |
| BA\#4 Revenue Adjustment |  |  | 850,000 |
| BA\#4 Expense Adjustment |  |  | $(950,000)$ |
| BA\#5 Revenue Proposed |  |  | 90,000 |
| BA\#5 Expense Proposed |  |  | $(350,000)$ |
| Projected Revenues |  |  | $(2,800,000)$ |
|  |  |  |  |
| Adjusted Fund Balance | 29,335,420 | 46,382,132 | 30,858,739 |
| Adjusted Fund Balance Percent | 11.53\% | 17.82\% | 11.32\% |
|  |  |  |  |
| Projected Revenue | 254,363,252 | 260,286,681 | 272,616,175 |

## Section A: New Items

## A-1: Transfer Airport Police Department Funds and 68 Officers to General Fund

The Administration is recommending the Council approve budget and staffing changes to consolidate the International Airport Police with the City Police Department ("unified force"). The primary benefits of the change are operational including enhanced coordination for responding to major events, consistency in policies, response, training, etc.

The consolidation does not include Airport Police vehicles which will continue to be maintained and replaced by the Airport Fleet Fund. Transition costs such as repainting vehicles are expected to be absorbed by the Airport Enterprise Fund's existing FY19 budget. Potential efficiency savings from consolidation such as hiring and purchasing, training, and internal affairs are possible but are not included in this budget amendment. This item includes:

- $\$ 6.3$ million in anticipated reimbursements from the Airport Enterprise Fund to the City's General Fund;
- $\$ 166,784$ of increased expenditures from the Airport Enterprise Fund to cover higher police officer compensation (Airport police officers will be brought up to the same compensation levels as the City Police Department); and
- Updating the staffing document to transfer 68 police officer FTEs from the Airport Enterprise Fund to the City Police Department (no reduction in staffing levels).

Policy Questions
> Staffing Changes - The Council may wish to ask the Administration if staffing levels are not changing then how are staffing titles and positions changing (for example, not having two police chiefs, are new leadership positions needed such as a new deputy chief, captain, etc.)?
o Civilian Positions - The Council may wish to ask the Administration if the consolidation is expected to impact any civilian positions (become redundant, need to transfer civilian positions between departments, etc.).
> Organizational Structure - The Council may wish to ask the Administration how will the 68 police officers from the Airport be integrated into SLCPD's staffing structure (create new bureau, spread between existing bureaus, other)?

## A-2: Assumption of Fiduciary Duties for DEA Metro Narcotics Task Force $\mathbf{( \$ 2 , 0 4 4 , 1 0 0 )}$

On May 15, 2018 the Council adopted an amended interlocal agreement with the DEA Metro Narcotics Task Force and participating municipalities to become the "Host Fiscal Agency." Approving this proposed budget adjustment will implement the financial component of the interlocal agreement. The HFA is responsible for (1) receiving and managing all task force funds, (2) facilitating use of the city's procurement policies and (3) required financial reporting and (4) overall fiscal accountability. Up to $\$ 30,000$ annually is provided to the HFA to compensate for administrative costs related to fiduciary responsibilities.

## A-3: Expanded Jazz Festival (\$75,000 - Fund Balance)

The Administration is requesting $\$ 75,000$ to create "community building jazz educational programs" in addition to the current annual festival. An RFP was issued to solicit community proposals and select a winning bid. The Council may wish to refer to the below policy questions. There was insufficient time for staff to learn more about the funding request between receiving the revised transmittal and publishing deadlines.

## Policy Questions

> Total City Funding for Festival ( $\$ 118,500$ in FY 19) - The Council may wish to ask the Administration what the City's total funding would be for the Jazz Festival with and without the additional \$75,000.
o The Jazz Festival received $\$ 35,000$ of City funding in the FY19 Budget under the Civic Support section of Non-departmental.
o In 2018, the Jazz Festival requested $\$ 15,000$ and was awarded $\$ 8,500$ from the City's annual Arts, Culture and Events (ACE) Fund.
o Administrative staff have indicated to Council Staff that ACE funds will not be required in future years, and that the $\$ 75,000$ allocation is all that will be required. The Council may wish to ask the Administration how to memorialize this concept so that the intent is reflected in future budget years.
> Request for Proposals (RFP) and Process - The Administration indicates an RFP was issued for awarding the $\$ 75,000$. The Council may wish to ask the Administration to share a copy of the RFP, how it was developed and elaborate on the goals of the project such as "community building jazz educational programs."
> Metrics for Pilot Program - The Council may wish to ask the Administration what success would look like for this new program and what metrics could be tracked to show progress?
> Ongoing or One-time - The Council may wish to ask the Administration why is this expenditure recommended to be ongoing? If the \$75,000 expenditure is ongoing then it must be included in the FY2020 Mayor's Recommended Budget (using one-time funds to pay for an ongoing expense).

## Section B: Grants for Existing Staff Resources Section

(None)

## Section C: Grants for New Staff Resources Section

## (None)

## Section D: Housekeeping

(None)

## Section E: Grants Requiring No New Staff Resources

(None)

## Section F: Donations

(None)

## Section G: Council Consent Agenda - Grant Awards

(None)

## Section I: Council Added Items

I-6: Reimburse RDA CBD for Pioneer Park Improvements Cost Increases (\$90,000 - CIP Cost Overrun Account)
On July 10 the RDA Board approved \$90,000 from the CBD's unappropriated holding account for capital projects. The motion was made with the understanding that the CIP Cost Overrun Account - which is intended to provide gap financing in these situations - will reimburse the RDA and that the Administration will review the project for parks impact fee eligibility. This approach was used because waiting for the next General Fund budget amendment would have requirement the project to be re-bid thereby exposing the City to likely cost increases and construction delays.

## ATTACHMENTS

1. Impact Fees Tracking Report (June 30, 2018)

## ACRONYMS

CBD - Central Business District
CIP - Capital Improvement Program
FY - Fiscal Year
HFA - Host Fiscal Agency
RFP - Request for Proposals
RDA - Redevelopment Agency
TBD - To Be Determined

## Impact Fee Summary <br> As of June 30, 2018

|  | Cash Balance | Encumbrances | Refunds | Unallocated Cash |
| :---: | :---: | :---: | :---: | :---: |
| Police | 3,440,065 | 99,988 | 1,166,134 | 1,758,333 |
| Fire | 2,913,138 | 218,077 | 37,971 | 300,964 |
| Parks | 8,780,670 | 182,402 | 113,442 | 246,419 |
| Street | 10,004,421 | 1,621,361 | 0 | 4,694,220 |
| Total | 25,138,294 | 2,121,829 | 1,317,547 | 6,999,936 |
| Funds at Risk of Refund | Next Trigger Date | FY Q4 | 1st Half FY 2019 | 2nd Half FY 2019 |
| Police | May 2018 | 0 | 841,966 | 309,075 |
| Fire | August 2020 | 0 | 0 | 0 |
| Parks | February 2020 | 0 | 0 | 0 |
| Street | October 2018 | 0 | 503,149 | 1,031,138 |
| Total |  | 0 | 1,345,115 | 1,340,212 |

Impact Fees
As of June 30, 2018

| Police |  |
| :--- | :--- |
| Cost Center | Description |
| 8405005 | Public Safety Building Replcmn |
| 8410001 | Crime ab rent |
| 8417006 | Police impact fee refunds |
| 8417016 | Sugarhouse Police Precinct |
| 8417019 | Capital Facilities Plan |
| 8418013 | Police Refunds |
| 8484001 | Impact fee - Police |


| Budget-Amended | CashBalance | BondsEscrowHeldByOthers | YTDExpenditures | Encumbrances | APandRetainage | RemainingAppropriation | Reconciling Items | RemainingCash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14,068.28 | 14,068.28 | - |  | - | - | 14,068.28 |  | 14,068.28 |
|  | 118.10 | - |  | 118.10 |  | (118.10) |  |  |
|  | 510,828.00 | - |  |  |  |  |  | 510,828.00 |
| 500,000.00 | 498,568.87 |  | 1,431.13 | 99,870.00 |  | 398,698.87 |  | 398,698.87 |
| 2,841.88 | 2,841.88 | - | - | - |  | 2,841.88 |  | 2,841.88 |
| 1,078,938.17 | 655,306.21 | - | 423,631.96 | - | - | 655,306.21 |  | 655,306.21 |
|  | 1,758,333.46 | - | $(624,136.81)$ | $-$ | - | 624,136.81 |  | 1,758,333.46 |

Fire

| Cost Center | Description | Budget-Amended | CashBalance | BondsEscrowHeldByOthers | YTDExpenditures | Encumbrances | APandRetainage | RemainingAppropriation | Reconciling Items | RemainingCash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8413001 | Study for Fire House \#3 | 115,700.00 | 115,700.00 |  |  |  |  | 115,700.00 |  | 115,700.00 |
| 8415001 | Fire Station \#14 | 7,650.50 | 7,150.00 | - | 500.50 | 7,150.00 |  |  |  |  |
| 8415002 | Fire Station \#3 | 116,314.08 | 19,878.23 |  | 103,720.77 | 11,025.22 | 7,394.92 | 1,568.09 |  | 1,458.09 |
| 8416006 | Fire Station \#14 | 2,157,109.10 | 1,531,096.69 | - | 932,401.98 | 89,715.23 | 306,389.57 | 1,134,991.89 |  | 1,134,991.89 |
| 8416007 | Fire refunds | 133,207.51 | (44,859.32) | - | 50,376.99 |  |  | 82,830.52 | 82,830.52 | 37,971.20 |
| 8416009 | Fire Station \#3 | 2,336,963.74 | 842,196.19 | - | 1,627,980.08 | 110,186.86 | 133,212.53 | 598,796.80 |  | 598,796.80 |
| 8417015 | Fire Training Center | 499,533.39 | 55,340.38 | - | 499,533.39 | - | 55,340.38 | - |  | - |
| 8417019 | Capital Facilities Plan | 2,841.88 | 2,841.88 | - |  | - |  | 2,841.88 |  | 2,841.88 |
| 8484002 | Impact fee - Fire |  | 383,794.17 | - |  |  |  |  | (82,830.52) | 300,963.65 |

Parks

| Cost Center | Description |
| :---: | :---: |
| 8416002 | 337 Community Garden, 337 S 40 |
| 8416003 | Downtown Park, location TBD |
| 8416005 | 9 9line park |
| 8416008 | Park refunds |
| 8417002 | Downtown Park Improvements |
| 8417003 | Downtown Park |
| 8417004 | McClleland Trail |
| 8417008 | Parks and Public Lands Compreh |
| 8417010 | Folsom Trai//City Creek Daylig |
| 8417011 | Marmalade Park Block Phase II |
| 8417012 | Parley's Trail Design \& Constr |
| 8417013 | Rosewood Dog Park |
| 8417014 | Redwood Meadows Park Dev |
| 8417017 | Jordan R Trail Land Acquisitn |
| 8417018 | Jordan R 3 Creeks Confluence |
| 8417019 | Capital Facilities Plan |
| 8418002 | Cwide Dog Lease Imp |
| 8418004 | Fairmont Park Lighting Impr |
| 8418005 | Bridge to Backman |
| 8418015 | Parks Impact Fees |
| 8484003 | Impact fee - Parks |


| Budget-Amended | CashBalance | BondsEscrowHeldByOthers | YTDExpenditures | Encumbrances | APandRetainage | RemainingAppropriation | Reconciling Items | RemainingCash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 119,186.08 | 27,591.12 |  | 92,970.51 | 21,708.60 | 1,375.55 | 4,506.97 |  | 4,506.97 |
| 900,000.00 | 900,000.00 | - |  |  | - | 900,000.00 |  | 900,000.00 |
| 980,398.54 | 856,694.90 | - | 144,309.89 | 13,832.30 | 20,606.25 | 822,256.35 |  | 822,256.35 |
| 12,384.83 | 11,796.28 | - | 588.55 |  |  | 11,796.28 |  | 11,796.28 |
| 945,000.00 | 945,000.00 | - | - | - | - | 945,000.00 |  | 945,000.00 |
| 1,600,000.00 | 1,600,000.00 | - | - | - | - | 1,600,000.00 |  | 1,600,000.00 |
| 95,031.72 | 86,049.48 | - | 8,982.24 | 86,049.48 | - | - |  | - |
| 7,500.00 | 7,500.00 | - |  | - | - | 7,500.00 |  | 7,500.00 |
| 354,661.00 | 353,879.84 | - | 781.16 | - | - | 353,879.84 |  | 353,879.84 |
| 1,357,527.00 | 1,149,644.47 | - | 207,882.53 | - | - | 1,149,644.47 |  | 1,149,644.47 |
| 343,119.50 | 327,678.45 | - | 15,441.05 | 979.45 | - | 326,699.00 |  | 326,699.00 |
| 218,262.80 | 211,185.24 | - | 7,077.56 | - | - | 211,185.24 |  | 211,185.24 |
| 92,590.00 | 92,590.00 | - | - | - | - | 92,590.00 |  | 92,590.00 |
| 80,800.00 | 2,945.50 | - | 77,854.50 | - | - | 2,945.50 |  | 2,945.50 |
| 672,000.00 | 597,886.12 | - | 88,533.56 | 6,379.47 | 14,419.68 | 577,086.97 |  | 577,086.97 |
| 2,841.88 | 2,841.88 | - |  |  |  | 2,841.88 |  | 2,841.88 |
| 238,600.00 | 236,626.86 | - | 1,973.14 | - | - | 236,626.86 |  | 236,626.86 |
| 615,000.00 | 614,822.61 | - | 8,830.17 | 53,452.82 | 8,652.78 | 552,717.01 |  | 552,717.01 |
| 408,000.00 | 407,872.11 | - | 127.89 | - | - | 407,872.11 |  | 407,872.11 |
| 101,645.75 | 101,645.75 | - |  | - | - | 101,645.75 |  | 101,645.75 |
|  | 246,419.30 | - |  | - | - |  |  | 246,419.30 |

Streets

| Cost Center | Description | Budget-Amended | CashBalance | BondsEscrowHeldByOthers | YTDExpenditures | Encumbrances | APandRetainage | RemainingAppropriation | Reconciling Items | RemainingCash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8406001 | Gladiola Street | 85,729.02 | 20,026.94 |  | 65,702.08 | 15,000.00 |  | 5,026.94 |  | 5,026.94 |
| 8412001 | 500/700 S Street Reconstructio | 43,777.91 | 43,777.91 | - | - | - | - | 43,777.91 |  | 43,777.91 |
| 8412002 | Indiana Ave/900 S Rehab Design | 124,593.18 | 124,593.18 | - | - | - | - | 124,593.18 |  | 124,593.18 |
| 8414001 | 700 South Reconstruction | 550,802.23 | 550,802.23 | - | - | - | - | 550,802.23 |  | 550,802.23 |
| 8414003 | Pedestrian Safety Devices | 13,509.16 | 13,509.16 | - |  | 13,509.16 |  |  |  |  |
| 8414005 | Transit Study | 1,274.53 |  | - | 1,274.53 | - | - |  |  |  |
| 8415004 | 700 South Reconstruction | 1,531,194.24 | 1,515,888.93 | - | 15,305.31 | 141,996.83 | - | 1,373,892.10 |  | 1,373,892.10 |
| 8416001 | Indiana Ave./900 South Rehabil | 610,128.31 | - | - | 610,128.31 | - | - | - |  | - |
| 8416004 | 1300 S Bicycle Bypass (pedestr | 44,282.52 | 42,832.69 | - | 1,449.83 | - |  | 42,832.69 |  | 42,832.69 |
| 8417005 | $2100 \mathrm{~S} / \mathrm{McClleland} \mathrm{HAWK}$ signal | 84,591.76 | 71,724.35 | - | 13,356.98 | 71,234.78 | 489.57 |  |  |  |
| 8417007 | Transportation Safety Improvem | 49,778.00 | 49,778.00 | - |  | 24,778.00 |  | 25,000.00 |  | 25,000.00 |
| 8417009 | Gladiola Street from 900 South | 1,500,000.00 | - | - | 1,500,000.00 | - | - | - |  |  |
| 8417019 | Capital Facilities Plan | 2,841.88 | 2,841.88 | - | - | - | - | 2,841.88 |  | 2,841.88 |
| 8418003 | Bikeway Urban Trails | 200,000.00 | 200,000.00 | - | - | - | - | 200,000.00 |  | 200,000.00 |
| 8418006 | 1300 E Reconst. Matching funds | 120,900.00 | 120,900.00 | - | - | 49,069.50 | - | 71,830.50 |  | 71,830.50 |
| 8418007 | Transportation Safety Imp | 250,000.00 | 250,000.00 | - |  | - | - | 250,000.00 |  | 250,000.00 |
| 8418008 | Traffic Signals Upgrades | 96,000.00 |  | - | 96,000.00 |  |  |  |  |  |
| 8418009 | Gladiola 900 SImprovements | 1,500,000.00 | 1,461,941.07 | - | 166,689.36 | 1,305,772.80 | 128,630.43 | 27,537.84 |  | 27,537.84 |
| 8418010 | Traffic Syncronization | 140,000.00 | 140,000.00 | - | - | - | - | 140,000.00 |  | 140,000.00 |
| 8418011 | 9 Line Central Ninth | 152,500.00 | 152,500.00 | - | - | - | - | 152,500.00 |  | 152,500.00 |
| 8418012 | Rose Park Lane |  | 1,737.64 | - | - | - | - |  |  | 1,737.64 |
| 8418014 | 1300 E Impact Fee | 239,797.00 |  | - | - | - | - | 239,797.00 |  |  |
| 8418016 | 500 to 700 S | 575,000.00 | 575,000.00 | - | - | - |  | 575,000.00 |  | 575,000.00 |
| 8418017 | Street Refunds | - | $(27,652.95)$ | - | - | - | - | - |  | (27,652.95) |
| 8484005 | Impact fee - Streets Westside | - | 4,694,219.79 | - | - | - | - | - |  | 4,694,219.79 |
|  |  | 7,916,699.74 | 10,004,420.82 | - | 2,469,906.40 | 1,621,361.07 | 129,120.00 | 3,825,432.27 | - | 8,253,939.75 |
| Total Impact Fees |  | 24,026,417.36 | 25,138,293.74 | - | 6,140,699.14 | 2,121,828.60 | 676,511.66 | 15,763,889.62 |  | 22,339,953.48 |

## Impact Fee Expirations by Fiscal Quarter

Fiscal
Year

## Fiscal

Quarter
Police

FY 2019
FY 2019 Q2
FY 2019 Q3
FY 2019 Q3
FY 2019 Q4
FY 2020 Q1
FY 2020 Q2
FY 2020 Q3
FY 2020 Q4
FY 2021 Q
FY 2021 Q2
FY 2021 Q3
FY 2021 Q4
Impact Fees Fees
230

308,280
136,616

4
34,54

Streets
Impact Fees Impact Fees
Total

| FY 2022 | Q1 | 22,465 | 168,325 | 644,000 | 627,042 | $1,461,832$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| FY 2022 | Q2 | 3,106 | 589,572 | 209,716 | 65,962 | 868,356 |

FY 2022 Q3
$\begin{array}{lllll}533,686 & - & - & 533,686\end{array}$
503,149 811,429
503,147
639,763
172,458 -
34,226 - $\quad$ - $1,009,937 \quad 1,044,163$
$\begin{array}{lllll}88,673 & - & 779,022 & 867,696\end{array}$
$(14,895) \quad-\quad 670,398 \quad 106,752 \quad 762,254$

55,189 241,591 1,548,891 1,159,100 $3,004,771$
$18,889 \quad 122,659 \quad 673,431 \quad 527,346 \quad 1,342,325$
$33,047 \quad 301,892 \quad 457,125 \quad 421,491 \quad 1,213,555$
$46,278 \quad(320,659) \quad 2,170,978 \quad 156,486 \quad 2,053,082$
$22,465 \quad 168,325 \quad 644,000 \quad 627,042 \quad 1,461,832$

FY 2022 Q4
FY 2023 Q1
FY 2023 Q2
Q2
$\qquad$
$\square$

- $\qquad$ --

| FY 2023 | Q3 | - | - | - | - | - |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| FY 2023 | Q4 | 863 | 2,416 | 40,272 | 11,006 | 54,558 |
| FY 2024 | Q1 | 10,650 | 27,289 | 213,156 | $\mathbf{2 8 4 , 1 4 6}$ | 535,241 |
| FY 2024 | Q2 | 9,039 | 25,352 | 437,334 | 80,018 | 551,744 |
| FY 2024 | Q3 | 11,661 | 32,624 | 517,878 | 133,412 | 695,576 |
| FY 2024 | Q4 | $\mathbf{2 6 , 1 7 7}$ | $\mathbf{1 2 8 , 3 4 4}$ | $\mathbf{2 2 0 , 5 4 6}$ | 529,732 | 904,800 |
| Total |  | $\mathbf{1 , 5 3 0 , 9 6 0}$ | $\mathbf{1 , 3 1 9 , 4 0 5}$ | $\mathbf{7 , 7 2 2 , 3 6 7}$ | $\mathbf{7 , 3 6 7 , 4 0 5}$ | $\mathbf{1 7 , 9 4 0 , 1 3 7}$ |

