

Inbox

Total Items 100

Inbox ↕

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| ID ^ | Submitted on ↕ | Status ↕ | Channel ↕ | Title ↕ | Company Name ↕ | Initiator ↕ | Initiator's Manager ↕ | Total Amount ↕ | Discount ↕ | Disc% ↕ |
|-------------------------|------------------------|----------------------|-----------|-----------------------|----------------|-------------|-----------------------|----------------|------------|---------|
| 1428851 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
| 142543 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 224,000.00 | 0.00 | 0.0 |
| 5458851 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
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| 1442251 | 13-JUL-2015 13: 29 :38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
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Total Items 100 | Move to Parking Lot

Done

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Total Items 8

Parking Lot ▾

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| 2355851 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 6544851 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 5566851 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 4453851 | 13-JUL-2015 13:29:38 | Submitted | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1428654 | 13-JUL-2015 13:29:38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 4,000.00 | 0.00 | 0.0 |
| 1466651 | 13-JUL-2015 13:29:38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1454451 | 13-JUL-2015 13:29:38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1442251 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1433351 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1444351 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1433351 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |
| 1454451 | 13-JUL-2015 13:29:38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | 24,000.00 | 0.00 | 0.0 |

Create Exception

Dashboard ?
Create and edit your exceptions

Create ☰ ☰

- Bulk Request
- Customer Credit
- Non-Standard Pricing
- Returns
- Product Priority

1428851 i

Type Bulk Request
Title Dev Test regression 3

Created on 13-JUL-2015
Company Name Brian, Ariana
Exception Amount 24,000.00

Continue Draft

Cancel

1428851 i

Type Non Standard Pricing
Title Dev Test regression 3

Created on 13-JUL-2015
Company Name Brian, Ariana
Exception Amount 5,000.00

Continue Draft

Cancel

1428851 i

Type Non Standard Pricing
Title Dev Test regression 3

Created on 13-JUL-2015
Company Name USIT
Exception Amount 24,000.00

Continue Draft

Cancel

1428851 i

Type Returns
Title Dev Test regression 3

Created on 13-JUL-2015
Company Name Brian, Ariana
Exception Amount 24,000.00

Continue Draft

Cancel

Dashboard
Create and edit your exceptions

Create

| ID | Oppty ID | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Customer Country | Type | Fiscal Year | Fiscal Quater | Total Amount | Discount | Disc% |
|-------------------------|-------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|------------------|--------------|-------------|---------------|--------------|----------|-------|
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 600 | 5 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q3 | 9,000.00 | 250 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q3 | 9,000.00 | 70 | 5.5 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 2,025 | 10 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | | 24,000.00 | 70 | 6 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 280 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 70 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q4 | 24,000.00 | 250 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q4 | 24,000.00 | 70 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 9,000.00 | 280 | 6 |

Last updated on 2015-08-04 18:54:53 (UTC)

Exception Details

Title

Sub Type

Sales Org

SAP Quote Id/Web Order Number

Initiator

Initiator's Manager

SFA Opportunity ID

Margin Type

Geo/ Business unit

Currency

SAP Sold To#

Company Name

Address 1

Address 2

Country

State

District

City

Postal Code

Price Group

Company Website

Contact Name

Contact Email

Contact Phone

Justification

Booking Details

Expected booking date

Fiscal year

Fiscal quarter

Is this a leasing opportunity ? Yes No

POs expected

Free expedited shipping approve ?

Manual invoice ?

Payment method

Partial shipment

Exception Details Bulk Request 1248455

| | | | |
|--|---|---|--|
| Title <input type="text" value="Required"/> | Sub Type <input type="text" value="Required"/> | Sales Org <input type="text" value="Required"/> | SAP Quote Id/Web Order Number <input type="text"/> |
| Initiator <input type="text" value="Required"/> | Initiator's Manager <input type="text" value="Required"/> | SFA Opportunity ID <input type="text"/> | Margin Type <input type="text"/> |
| Geo/ Business unit <input type="text" value="Required"/> | Currency <input type="text" value="Required"/> | | |

| | | | |
|---|---|---|--|
| SAP Sold To# <input type="text"/> | Company Name <input type="text"/> | Address 1 <input type="text" value="Required"/> | Address 2 <input type="text"/> |
| Country <input type="text" value="Required"/> | State <input type="text" value="Required"/> | District <input type="text"/> | City <input type="text"/> |
| Postal Code <input type="text" value="Required"/> | Price Group <input type="text"/> | Company Website <input type="text"/> | |

| | | |
|---|---|---|
| Contact Name <input type="text"/> | Contact Email <input type="text" value="Required"/> | Contact Phone <input type="text" value="Required"/> |
|---|---|---|

Justification

Booking Details

| | | | |
|--|---|---|--|
| Expected booking date <input type="text"/> | Fiscal year <input type="text" value="Required"/> | Fiscal quarter <input type="text"/> | Is this a leasing opportunity ? <input type="radio"/> Yes <input type="radio"/> No |
| POs expected <input type="text" value="Required"/> | Free expedited shipping approve ? <input type="text"/> | Manual invoice ? <input type="radio"/> Yes <input type="radio"/> No | Payment method <input type="text" value="Required"/> |
| Fiscal shipping period <input type="text" value="Required"/> | Validity start date <input type="text" value="Required"/> | Validity end date <input type="text" value="Required"/> | Partial shipment <input type="text"/> |
| Store Strategy <input type="text"/> | Custom Store ID/QPRM <input type="text"/> | Order Reason <input type="text"/> | Partial shipment <input checked="" type="radio"/> Yes <input type="radio"/> No |
| Notes <input type="text"/> | | | 3rd Party Integration/Services <input checked="" type="radio"/> Yes <input type="radio"/> No |

Parts ?

[Parts Upload](#) [Spread Discount](#) [Download Parts Template](#)

| MPN | Description | Comments | Unit Price | Tier Discount(%) | Tier Discount | Functional Discount(%) | Functional Discount | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(USD) | Total Price(USD) | Recycle/eWaste |
|---------------------------|-------------|----------------------|----------------------|----------------------|---------------|------------------------|---------------------|----------------------|----------------------|----------------------|-----------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| + Add Row | | | | | | | | | | | | | | | |

| | | | |
|--------------------------------------|--|---|--|
| Subtotal 0.00 | Discount% <input type="text"/> | Total Discount (USD) <input type="text"/> | Net Subtotal 0.00 |
| Total Recycle/eWaste 0.00 | Total Copyright 0.00 | VAT/Sales Tax 0.00 | Additional Taxes 0.00 |
| Estimated Total (USD) 0.00 | Estimated Total (USD) 0.00 | Total Discount (USD) 0.00 | Download Parts <input type="button" value="Download"/> |

Leasing Details

| | | | |
|--|---|---|--|
| Frequency of payments <input type="text"/> | Type of lease <input type="text"/> | Amount of buydown required <input type="text"/> | Date of buydown quote <input type="text"/> |
| Buydown% <input type="text"/> | Payments in advance or arrears ? <input type="text"/> | Other manufacturer's equipment <input type="text"/> | Leasing AFS contact <input type="text"/> |
| Net amount to be financed <input type="text"/> | Lease rate offered to customer <input type="text"/> | Number of years <input type="text"/> | |

Returns And Replacement ?

[Parts Upload](#) [Spread Discount](#)

| PPN | Description | Comments | Unit Price | Qty | Disc % | Net Unit Price | Unit Disc | Total Disc | Total Price(EUR) | Total Price(USD) | Recycle/eWaste |
|---------------------------|-------------|----------------------|----------------------|----------------------|----------------------|----------------------|-----------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| + Add Row | | | | | | | | | | | |

| | | | |
|--------------------------------------|--|---|--|
| Subtotal 0.00 | Discount% <input type="text"/> | Total Discount (USD) <input type="text"/> | Net Subtotal 0.00 |
| Total Recycle/eWaste 0.00 | Total Copyright 0.00 | VAT/Sales Tax 0.00 | Additional Taxes 0.00 |
| Estimated Total (USD) 0.00 | Estimated Total (USD) 0.00 | Total Discount (USD) 0.00 | Download Parts <input type="button" value="Download"/> |

Reseller

| | | | |
|--|--|---|---|
| Reseller SAP # <input type="text"/> | Reseller Name <input type="text"/> | Reseller Phone <input type="text"/> | Reseller Email <input type="text"/> |
| Through Distributor? <input checked="" type="radio"/> Yes <input type="radio"/> No | | | |

Distributor Details

| | | | |
|--|---|--|--|
| Distributor SAP # <input type="text"/> | Distributor Name <input type="text"/> | Distributor Phone <input type="text"/> | Distributor Email <input type="text"/> |
|--|---|--|--|

Attachments

| # | File Name | Uploaded By | Date | Description | Delete |
|----------------------------------|-----------|-------------|------|-------------|---------------------------------------|
| 1 | | | | | <input type="button" value="Delete"/> |
| + Add Attachment | | | | | |

Email Notification

| First Name | Last Name | Email Address | Delete |
|-------------------------------------|-----------|---------------|---|
| <input type="checkbox"/> | Olga | Koutalides | EMEDU_FRA_INSR_01@apple.com <input type="button" value="Delete"/> |
| + Add Email Address | | | |

Additional Approver

| Approver Type | Name |
|--------------------------|--------------------------|
| <input type="checkbox"/> | iTunes-Approver1 James D |

Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|------------------|--------------|--------|---------------|-----------|-------------|--------------|----------|-------|
| No Records found | | | | | | | | |

Exception Details Customer Credit Exception 1248455

| | | | |
|--|---|---|--|
| Title <input type="text" value="Required"/> | Sub Type <input type="text" value="Required"/> | Sales Org <input type="text" value="Required"/> | SAP Quote Id/Web Order Number <input type="text"/> |
| Initiator <input type="text" value="Required"/> | Initiator's Manager <input type="text" value="Required"/> | SFA Opportunity ID <input type="text"/> | Margin Type <input type="text" value="Required"/> |
| Geo/ Business unit <input type="text" value="Required"/> | Currency <input type="text" value="Required"/> | | |
| SAP Sold To# <input type="text" value="Required"/> | Company Name <input type="text"/> | Address 1 <input type="text" value="Required"/> | Address 2 <input type="text"/> |
| Country <input type="text" value="Required"/> | State <input type="text" value="Required"/> | District <input type="text"/> | City <input type="text"/> |
| Postal Code <input type="text" value="Required"/> | Price Group <input type="text" value="Required"/> | Company Website <input type="text"/> | |
| Contact Name <input type="text"/> | Contact Email <input type="text" value="Required"/> | Contact Phone <input type="text" value="Required"/> | |
| Justification <input type="text" value="Required"/> | | | |

Booking Details

| | | | | | | | | | |
|--|---|---|---|--------|--------------|----------------------|-----------------------------------|---|---|
| Expected booking date <input type="text"/> | Fiscal year <input type="text" value="Required"/> | Fiscal quarter <input type="text" value="Required"/> | Is this a leasing opportunity ? <input type="text" value="Required"/> <input checked="" type="radio"/> Yes <input type="radio"/> No | | | | | | |
| POs expected <input type="text" value="Required"/> | Free expedited shipping approve ? <input type="text" value="Required"/> <input checked="" type="radio"/> Yes <input type="radio"/> No | Manual invoice ? <input type="text" value="Required"/> <input checked="" type="radio"/> Yes <input type="radio"/> No | Payment method <input type="text" value="Required"/> | | | | | | |
| Fiscal shipping period <input type="text" value="Required"/> | Validity start date <input type="text" value="Required"/> | Validity end date <input type="text" value="Required"/> | Partial shipment <input type="text"/> | | | | | | |
| Store Strategy <input type="text" value="Required"/> | Custom Store ID/QPRM <input type="text"/> | Order Reason <input type="text" value="Required"/> | Partial shipment <input type="text"/> <input checked="" type="radio"/> Yes <input type="radio"/> No | | | | | | |
| Credit Memo Notes <input type="text"/> | | Original SO# <table border="0" style="width: 100%; border-collapse: collapse;"> <tr> <td style="border-bottom: 1px solid #ccc;">Sales Order#</td> <td style="border-bottom: 1px solid #ccc;">Amount</td> <td style="border-bottom: 1px solid #ccc;">Add / Delete</td> </tr> <tr> <td><input type="text"/></td> <td><input type="text" value="0.00"/></td> <td><input type="button" value="+"/> <input type="button" value="-"/></td> </tr> </table> | Sales Order# | Amount | Add / Delete | <input type="text"/> | <input type="text" value="0.00"/> | <input type="button" value="+"/> <input type="button" value="-"/> | 3rd Party Integration/Services <input type="text"/> <input checked="" type="radio"/> Yes <input type="radio"/> No |
| Sales Order# | Amount | Add / Delete | | | | | | | |
| <input type="text"/> | <input type="text" value="0.00"/> | <input type="button" value="+"/> <input type="button" value="-"/> | | | | | | | |

Parts ?

[Parts Upload](#) [Spread Discount](#) [Download Parts Template](#)

| MPN | Description | Comments | Unit Price | Tier Discount(%) | Tier Discount | Functional Discount(%) | Functional Discount | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(USD) | Total Price(EUR) | Recycle/eWaste |
|------------------------------|----------------------|----------------------|------------------------------|-----------------------------|----------------------|------------------------|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Subtotal | | | Discount% | Total Discount (USD) | | | Net Subtotal | | | | | | | | |
| 0.00 | | | <input type="text"/> | <input type="text"/> | | | 0.00 | | | | | | | | |
| Total Recycle/eWaste | | | Total Copyright | VAT/Sales Tax | | | Additional Taxes | | | | | | | | |
| 0.00 | | | 0.00 | 0.00 | | | 0.00 | | | | | | | | |
| Estimated Total (USD) | | | Estimated Total (USD) | Total Discount (USD) | | | Download Parts | | | | | | | | |
| 0.00 | | | 0.00 | 0.00 | | | <input type="button" value="Download"/> | | | | | | | | |

Reseller

| | | | |
|--|--|---|---|
| Reseller SAP # <input type="text" value="Required"/> | Reseller Name <input type="text"/> | Reseller Phone <input type="text"/> | Reseller Email <input type="text"/> |
| Through Distributor? <input type="text" value="Required"/> <input checked="" type="radio"/> Yes <input type="radio"/> No | | | |

Distributor Details

| | | | |
|--|---|--|--|
| Distributor SAP # <input type="text"/> | Distributor Name <input type="text"/> | Distributor Phone <input type="text"/> | Distributor Email <input type="text"/> |
|--|---|--|--|

Attachments

| # | File Name | Uploaded By | Date | Description | Delete |
|---|-----------|-------------|------|-------------|----------------------------------|
| 1 | | | | | <input type="button" value="-"/> |

[+ Add Attachment](#)

Email Notification

| First Name | Last Name | Email Address | Add/Delete |
|--------------------------|-----------|---------------|--|
| <input type="checkbox"/> | Olga | Koutalides | EMEDU_FRA_INSR_01@apple.com <input type="button" value="-"/> |

[+ Add Email Address](#)

Additional Approver

| Approver Type | Name |
|--------------------------|--------------------------|
| <input type="checkbox"/> | iTunes-Approver1 James D |

Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|------------------|--------------|--------|---------------|-----------|-------------|--------------|----------|-------|
| No Records found | | | | | | | | |

Exception Details Non Standard Pricing 1248455

| | | | |
|--|---|---|--|
| Title <input type="text" value="Required"/> | Sub Type <input type="text" value="Required"/> | Sales Org <input type="text" value="Required"/> | SAP Quote Id/Web Order Number <input type="text"/> |
| Initiator <input type="text" value="Required"/> | Initiator's Manager <input type="text" value="Required"/> | SFA Opportunity ID <input type="text"/> | Margin Type <input type="text" value=""/> |
| Geo/ Business unit <input type="text" value="Required"/> | Currency <input type="text" value="Required"/> | | |
| SAP Sold To# <input type="text"/> | Company Name <input type="text"/> | Address 1 <input type="text" value="Required"/> | Address 2 <input type="text"/> |
| Country <input type="text" value="Required"/> | State <input type="text" value="Required"/> | District <input type="text"/> | City <input type="text"/> |
| Postal Code <input type="text" value="Required"/> | Price Group <input type="text" value=""/> | Company Website <input type="text"/> | |
| Contact Name <input type="text"/> | Contact Email <input type="text" value="Required"/> | Contact Phone <input type="text" value="Required"/> | |
| Justification <input type="text" value="Required"/> | | | |

Booking Details

| | | | |
|--|---|--|--|
| Expected booking date <input type="text"/> | Fiscal year <input type="text" value="Required"/> | Fiscal quarter <input type="text" value=""/> | Is this a leasing opportunity ? <input type="radio"/> Yes <input type="radio"/> No |
| POs expected <input type="text" value="Required"/> | Free expedited shipping approve ? <input checked="" type="radio"/> Yes <input type="radio"/> No | Manual invoice ? <input checked="" type="radio"/> Yes <input type="radio"/> No | Payment method <input type="text" value="Required"/> |
| Fiscal shipping period <input type="text" value="Required"/> | Validity start date <input type="text" value="Required"/> | Validity end date <input type="text" value="Required"/> | Partial shipment <input type="text"/> |
| Store Strategy <input type="text" value=""/> | Custom Store ID/QPRM <input type="text"/> | Order Reason <input type="text" value=""/> | Partial shipment <input checked="" type="radio"/> Yes <input type="radio"/> No |
| Notes <input type="text" value="Required"/> | | | |

Parts ?

[Parts Upload](#) [Spread Discount](#) [Download Parts Template](#)

| MPN | Description | Comments | Unit Price | Tier Discount(%) | Tier Discount | Functional Discount(%) | Functional Discount | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(EUR) | Total Price(USD) | Recycle/eWaste |
|----------------------|----------------------|----------------------|----------------------|----------------------|---------------|------------------------|---------------------|----------------------|----------------------|----------------------|-----------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |

| | | | |
|--------------------------------------|--|---|---------------------------------|
| Subtotal 0.00 | Discount% <input type="text"/> | Total Discount (USD) <input type="text"/> | Net Subtotal 0.00 |
| Total Recycle/eWaste 0.00 | Total Copyright 0.00 | VAT/Sales Tax 0.00 | Additional Taxes 0.00 |
| Estimated Total (USD) 0.00 | Estimated Total (USD) 0.00 | Total Discount (USD) 0.00 | Download Parts |

Leasing Details

| | | | |
|---|--|---|---|
| Frequency of payments <input type="text" value=""/> | Type of lease <input type="text" value=""/> | Amount of buydown required <input type="text"/> | Date of buydown quote <input type="text" value=""/> |
| Buydown% <input type="text"/> | Payments in advance or arrears ? <input type="text" value=""/> | Other manufacturer's equipment <input type="text"/> | Leasing AFS contact <input type="text"/> |
| Net amount to be financed <input type="text"/> | Lease rate offered to customer <input type="text"/> | Number of years <input type="text" value=""/> | |

Reseller

| | | | |
|--|--|---|---|
| Reseller SAP # <input type="text"/> | Reseller Name <input type="text"/> | Reseller Phone <input type="text"/> | Reseller Email <input type="text"/> |
| Through Distributor? <input checked="" type="radio"/> Yes <input type="radio"/> No | | | |

Distributor Details

| | | | |
|--|---|--|--|
| Distributor SAP # <input type="text"/> | Distributor Name <input type="text"/> | Distributor Phone <input type="text"/> | Distributor Email <input type="text"/> |
|--|---|--|--|

Attachments

| # | File Name | Uploaded By | Date | Description | Attach/ Delete |
|---|-----------|-------------|------|-------------|----------------|
| 1 | | | | | |

[+ Add Attachment](#)

Email Notification

| First Name | Last Name | Email Address | Delete |
|--------------------------|-----------|---------------|-----------------------------|
| <input type="checkbox"/> | Olga | Koutalides | EMEDU_FRA_INSR_01@apple.com |

[+ Add Email Address](#)

Additional Approver

| Approver Type | Name |
|--------------------------|----------------------------|
| <input type="checkbox"/> | iTunes-Approver1 James D |

Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|------------------|--------------|--------|---------------|-----------|-------------|--------------|----------|-------|
| No Records found | | | | | | | | |

Exception Details Booking Details Parts Leasing Details Reseller Distribution Details Attachments Email Notification Additional Approval Discount history

Exception Details Returns Exception 1248455

| | | | |
|---------------------------------------|--|----------------------------------|--------------------------------------|
| Title Required | Sub Type Required | Sales Org Required | SAP Quote Id/Web Order Number |
| Initiator Required | Initiator's Manager Required | SFA Opportunity ID | Margin Type |
| Geo/ Business unit Required | Currency Required | | |
| SAP Sold To# | Company Name | Address 1 Required | Address 2 |
| Country Required | State Required | District | City |
| Postal Code Required | Price Group | Company Website | |
| Contact Name | Contact Email Required | Contact Phone Required | |
| Justification Required | | | |

Booking Details

| | | | |
|---|--|---|--|
| Expected booking date | Fiscal year Required | Fiscal quarter | Is this a leasing opportunity ? Required <input checked="" type="radio"/> Yes <input type="radio"/> No |
| POs expected Required | Free expedited shipping approve ? Required <input checked="" type="radio"/> Yes <input type="radio"/> No | Manual invoice ? Required <input checked="" type="radio"/> Yes <input type="radio"/> No | Payment method Required |
| Fiscal shipping period Required | Validity start date Required | Validity end date Required | Partial shipment |
| Store Strategy | Custom Store ID/QPRM | Order Reason | Partial shipment <input checked="" type="radio"/> Yes <input type="radio"/> No |
| Notes Required | | Original SO# | 3rd Party Integration/Services <input checked="" type="radio"/> Yes <input type="radio"/> No |

Sales Order# Amount Add / Delete
 0.00

Returns Parts

[Parts Upload](#) [Spread Discount](#) [Download Parts Template](#)

| MPN | Description | Comments | Unit Price | Tier Discount(%) | Tier Discount | Functional Discount(%) | Functional Discount | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(EUR) | Total Price(USD) | Recycle/eWaste |
|------------------------------|----------------------|----------------------|------------------------------|----------------------|----------------------|------------------------|----------------------|-----------------------------|----------------------|----------------------|----------------------|----------------------|---|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Subtotal | | | Discount% | | | | | Total Discount (USD) | | | | | Net Subtotal | | |
| 0.00 | | | <input type="text"/> | | | | | <input type="text"/> | | | | | 0.00 | | |
| Total Recycle/eWaste | | | Total Copyright | | | | | VAT/Sales Tax | | | | | Additional Taxes | | |
| 0.00 | | | 0.00 | | | | | 0.00 | | | | | 0.00 | | |
| Estimated Total (USD) | | | Estimated Total (USD) | | | | | Total Discount (USD) | | | | | Download Parts | | |
| 0.00 | | | 0.00 | | | | | 0.00 | | | | | <input type="button" value="Download"/> | | |

Replacement Parts

[Parts Upload](#) [Spread Discount](#)

| PPN | Description | Comments | Unit Price | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(USD) | Total Price(USD) | Recycle/eWaste |
|------------------------------|----------------------|----------------------|------------------------------|----------------------|----------------------|----------------------|----------------------|-----------------------------|----------------------|----------------------|---|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Subtotal | | | Discount% | | | | | Total Discount (USD) | | | Net Subtotal |
| 0.00 | | | <input type="text"/> | | | | | <input type="text"/> | | | 0.00 |
| Total Recycle/eWaste | | | Total Copyright | | | | | VAT/Sales Tax | | | Additional Taxes |
| 0.00 | | | 0.00 | | | | | 0.00 | | | 0.00 |
| Estimated Total (USD) | | | Estimated Total (USD) | | | | | Total Discount (USD) | | | Download Parts |
| 0.00 | | | 0.00 | | | | | 0.00 | | | <input type="button" value="Download"/> |

Corrective Actions

| | | | |
|-------------------------------|--|--|--|
| Error Required | Who pays for Shipping charges ? Required | Restock Fee ? Required <input checked="" type="radio"/> Yes <input type="radio"/> No | Applied to Return Cap ? Required <input checked="" type="radio"/> Yes <input type="radio"/> No |
| Number of boxes opened | | | |

Attachments

| # | File Name | Uploaded By | Date | Description | Delete |
|---|-----------|-------------|------|-------------|---------------------------------------|
| 1 | | | | | <input type="button" value="Delete"/> |

[Add Attachment](#)

Email Notification

| First Name | Last Name | Email Address | Delete |
|--------------------------|-----------|---------------|---|
| <input type="checkbox"/> | Olga | Koutalides | EMEDU_FRA_INSR_01@apple.com <input type="button" value="Delete"/> |

[Add Email Address](#)

Additional Approver

| Approver Type | Name |
|--------------------------|-----------------------------|
| <input type="checkbox"/> | iTunes-Approver1 James D |


Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|------------------|--------------|--------|---------------|-----------|-------------|--------------|----------|-------|
| No Records found | | | | | | | | |

- Exception Details
- Booking Details
- Parts
- Leasing Details
- Reseller
- Distribution Details
- Attachments
- Email Notification
- Additional Approval
- Discount history


Distributor Details

Attachments

| # | File Name | Uploaded By | Date | Description | Delete |
|---|-----------|-------------|------|-------------|---|
| 1 | | | | |  |

[+ Add Attachment](#)

Email Notification

| First Name | Last Name | Email Address | Delete |
|-------------------------------|------------|-----------------------------|---|
| <input type="checkbox"/> Olga | Koutalides | EMEDU_FRA_INSR_01@apple.com |  |

[+ Add Email Address](#)

Additional Approver

| Approver Type | Name |
|------------------------------|---------|
| <input type="checkbox"/> XYZ | James D |

Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|------------------|--------------|--------|---------------|-----------|-------------|--------------|----------|-------|
| No Records found | | | | | | | | |

Create Exception Approval workflow

Total Items 100

Outbox

| ID ^ | Submitted on | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Total Amount | Discount | Disc% |
|-------------------------|------------------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|--------------|----------|-------|
| 1428851 | 13-JUL-2015 13: 29 :38 | Submitted | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | Submitted | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 224,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | Submitted | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | 4,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |
| 1428851 | 13-JUL-2015 13: 29 :38 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Peter Pan | 24,000.00 | 0.00 | 0.0 |

Approval In progress Bulk Request 1248455

Graphics Route Tabular Route

| Title | Type | Actor | State | Role | Sent on | Route Comment |
|--------------------|-----------|--------------|-------------|---------------|---------------------------------------|--------------------------|
| Initiation | | | | | | |
| Initiator | Personal | Cindy Snyder | Submitted | Initiator | Mon Aug 10 04 21 48 AM GMT + 00:00:15 | Provide more information |
| Approver | | | | | | |
| Approver | Personal | Olga | In-progress | Sales Manager | Mon Aug 10 04 21 48 AM GMT + 00:00:15 | Provide more information |
| Approver | Personal | Nathan | Pending | Manager | | |
| Implementor | | | | | | |
| Implementor | Workgroup | Fukunaga | Implementor | Implementor | | |

| Approver Type | Name | Add |
|-------------------|---------|---|
| iTunes-Approver 1 | Jon Doe |  |
| iTunes-Approver 1 | Jon Doe |  |

- Exception Details
- Booking Details
- Parts
- Leasing Details
- Reseller
- Distribution Details
- Attachments
- Email Notification
- Additional Approval
- Discount history

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business unit US -Education | Currency US Dollar | | |
| SAP Sold To# | Company Name Test | Address 1 Test | Address 2 |
| Country | State | District | City |

- Cancel
- Request More Info
- Counter offer
- Reject
- Approve
- Save
- Duplicate

Approval In progress Bulk Request 1248455

Graphics Route Tabular Route

| Title | Type | Actor | State | Role | Sent on | Route Comment |
|--------------------|-----------|--------------|-----------|-----------|---------------------------------------|--|
| Initiation | | | | | | |
| Initiator | Personal | Cindy Snyder | Submitted | Initiator | Mon Aug 10 04 21 48 AM GMT + 00:00:15 | Provide more information |
| Approver | | | | | | |
| Approver | Personal | Olga | | | | |
| Approver | Personal | Nathan | | | | |
| Implementor | | | | | | |
| Implementor | Workgroup | Fukunaga | | | | |

| Approver Type | Name | Add |
|-------------------|---------|-------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

Comment

Required

[Cancel](#)
[Request More Info](#)

Exception Details Booking Details

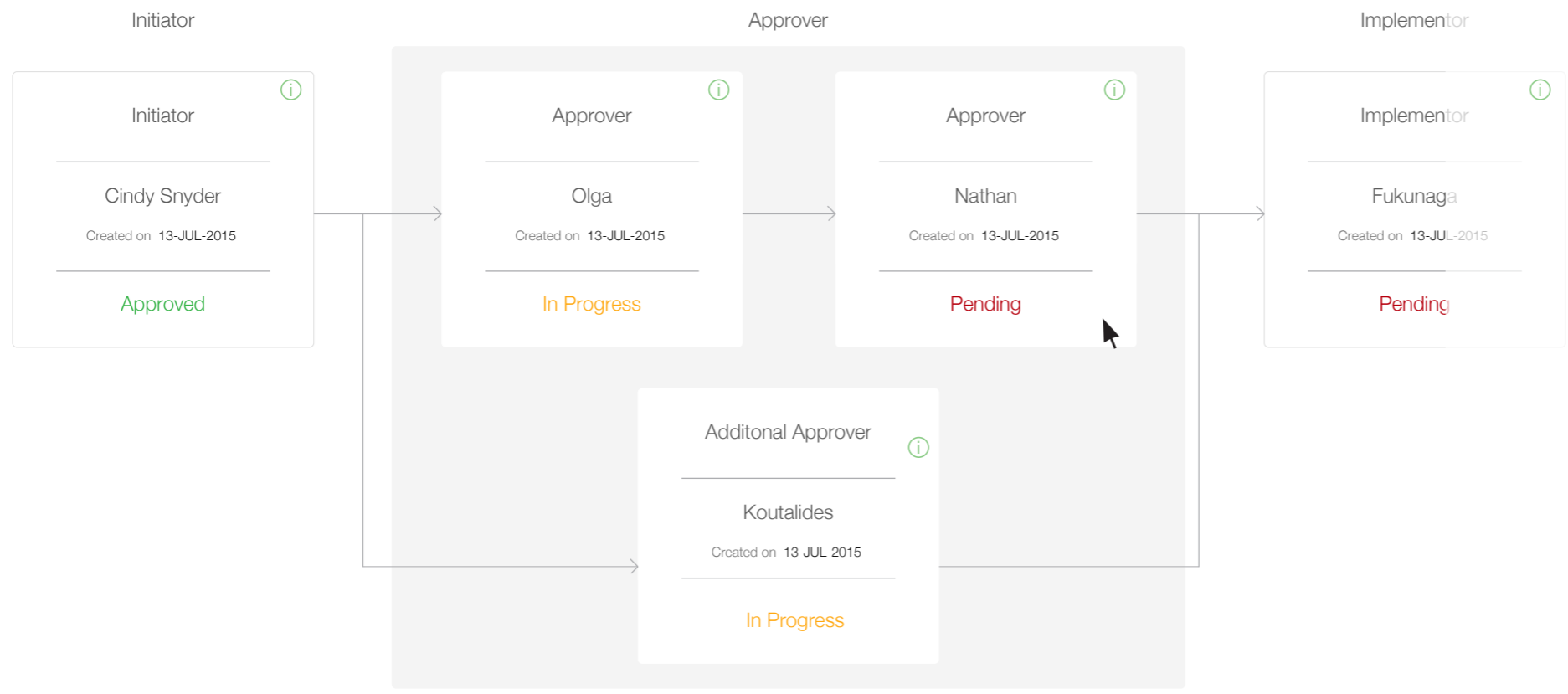
Additional Approval Discount history

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business unit US -Education | Currency US Dollar | | |
| SAP Sold To# | Company Name Test | Address 1 Test | Address 2 |
| Country | State | District | City |

Approval In progress Bulk Request 1248455

Graphics Route **Tabular Route**



| Approver Type | Name | Add |
|-------------------|---------|-------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

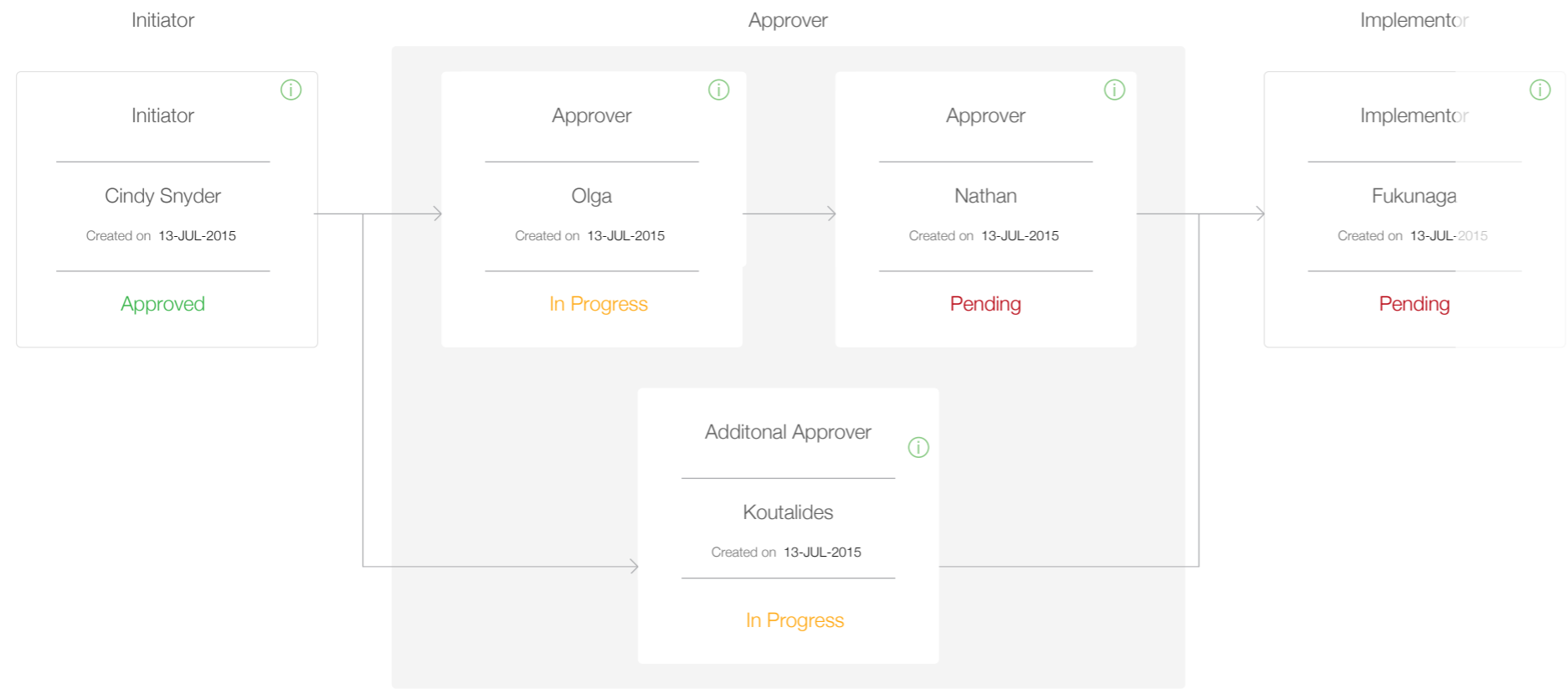
[Exception Details](#)
[Booking Details](#)
[Parts](#)
[Leasing Details](#)
[Reseller](#)
[Distribution Details](#)
[Attachments](#)
[Email Notification](#)
[Additional Approval](#)
[Discount history](#)

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business Unit | Currency | | |

Approval In progress Bulk Request 1248455

Graphics Route **Tabular Route**



| Approver Type | Name | Add |
|-------------------|---------|-------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

[Exception Details](#)
[Booking Details](#)
[Parts](#)
[Leasing Details](#)
[Reseller](#)
[Distribution Details](#)
[Attachments](#)
[Email Notification](#)
[Additional Approval](#)
[Discount history](#)

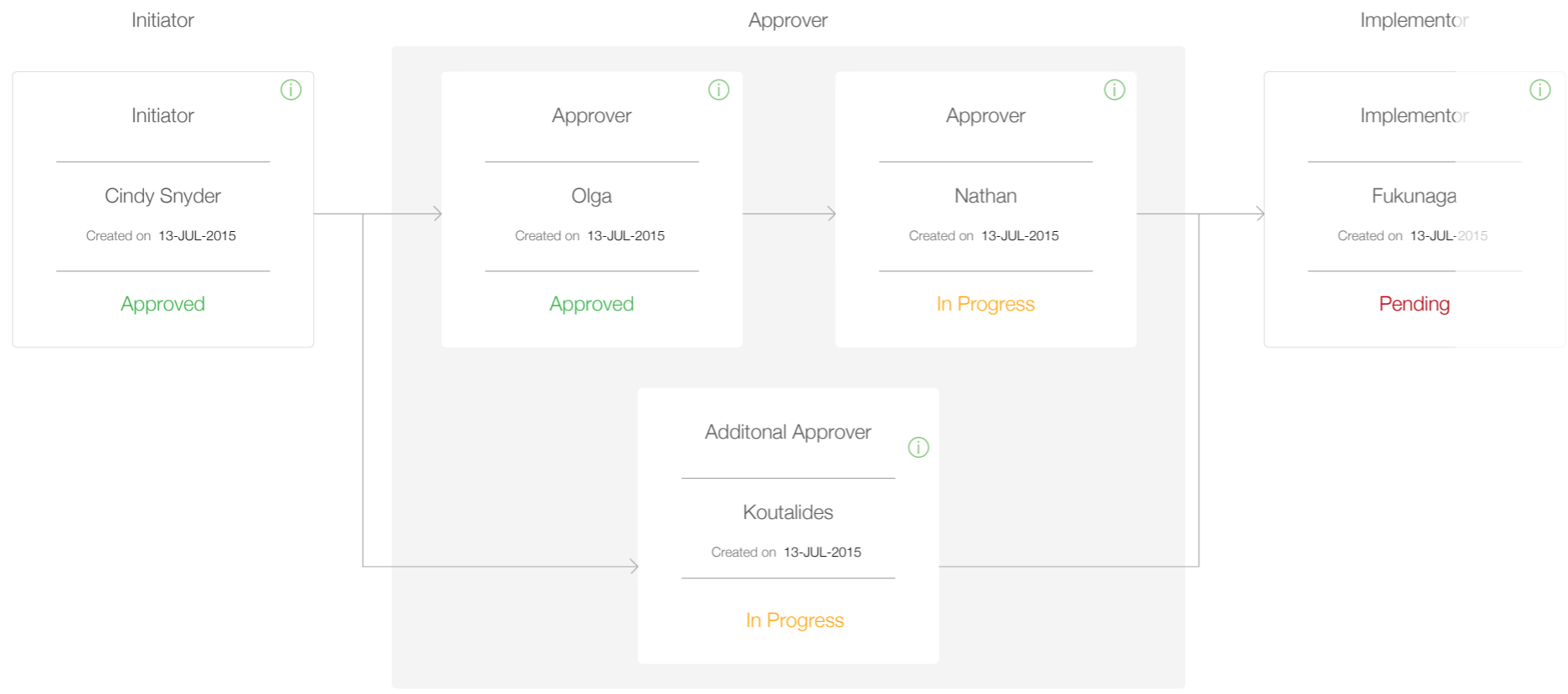
Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business Unit | Currency | | |

[Cancel](#)
[Request More Info](#)
[Counter offer](#)
[Reject](#)
[Approve](#)
[Save](#)
[Duplicate](#)

Approval In progress Bulk Request 1248455

Graphics Route **Tabular Route**



| Approver Type | Name | Add |
|-------------------|---------|-------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

[Exception Details](#)
[Booking Details](#)
[Parts](#)
[Leasing Details](#)
[Reseller](#)
[Distribution Details](#)
[Attachments](#)
[Email Notification](#)
[Additional Approval](#)
[Discount history](#)

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business Unit | Currency | | |

[Recall](#)
[Duplicate](#)

Exception Details Bulk Request 1248455

| | | | |
|---------------------------------------|--|----------------------------------|--------------------------------------|
| Title Required | Sub Type Required | Sales Org Required | SAP Quote Id/Web Order Number |
| Initiator Required | Initiator's Manager Required | SFA Opportunity ID | Margin Type |
| Geo/ Business unit Required | Currency Required | | |
| SAP Sold To# | Company Name | Address 1 Required | Address 2 |
| Country Required | State Required | District | City |
| Postal Code Required | Price Group | Company Website | |
| Contact Name | Contact Email Required | Contact Phone Required | |

Justification
Required

Booking Details

| | | | |
|------------------------------|--|-------------------------|--|
| Expected booking date | Fiscal year Required | Fiscal quarter | Is this a leasing opportunity ? Required <input type="radio"/> No <input checked="" type="radio"/> Yes |
| POs expected | Free expedited shipping approve ? | Manual invoice ? | Payment method |

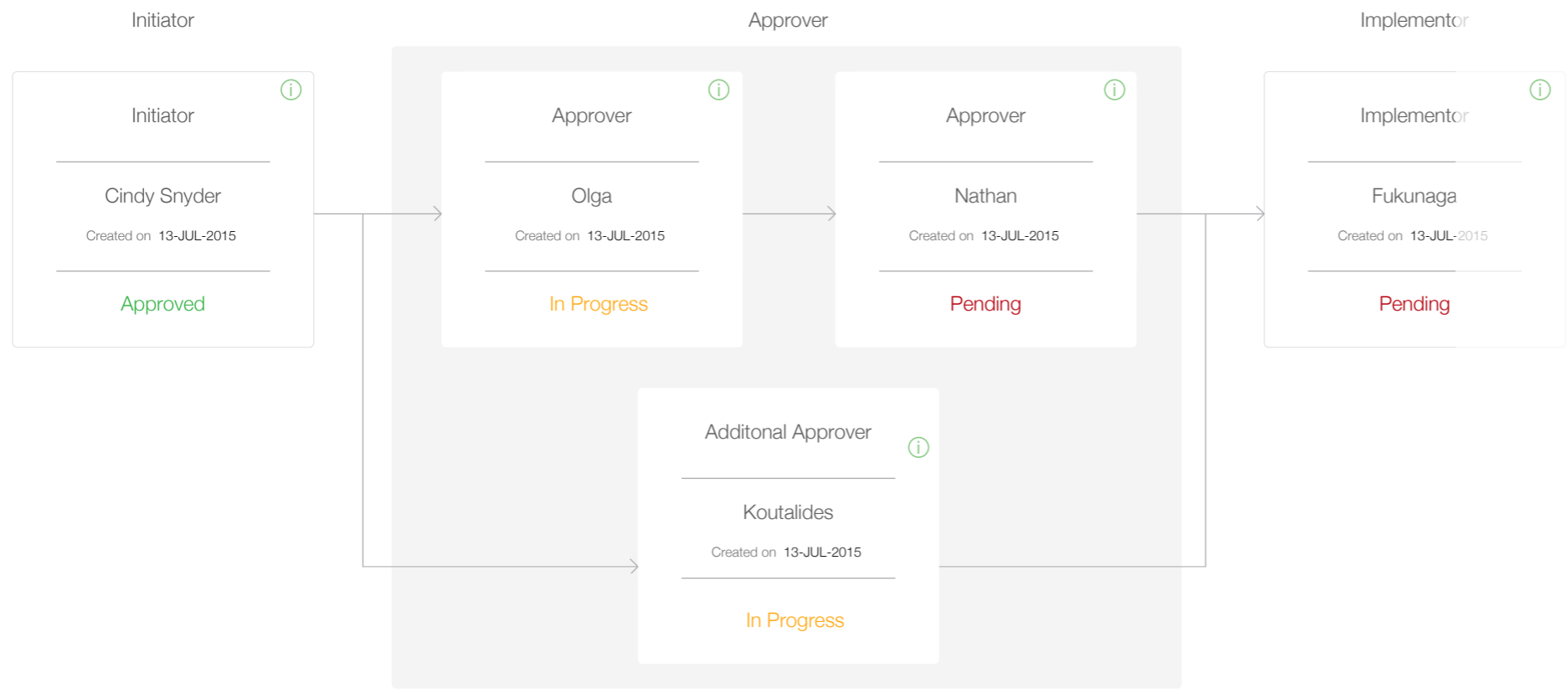
Cancel

Save

Submit

Approval In progress Bulk Request 1248455

Graphics Route **Tabular Route**



| Approver Type | Name | Add |
|-------------------|---------|-------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

[Exception Details](#)
[Booking Details](#)
[Parts](#)
[Leasing Details](#)
[Reseller](#)
[Distribution Details](#)
[Attachments](#)
[Email Notification](#)
[Additional Approval](#)
[Discount history](#)

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business Unit | Currency | | |

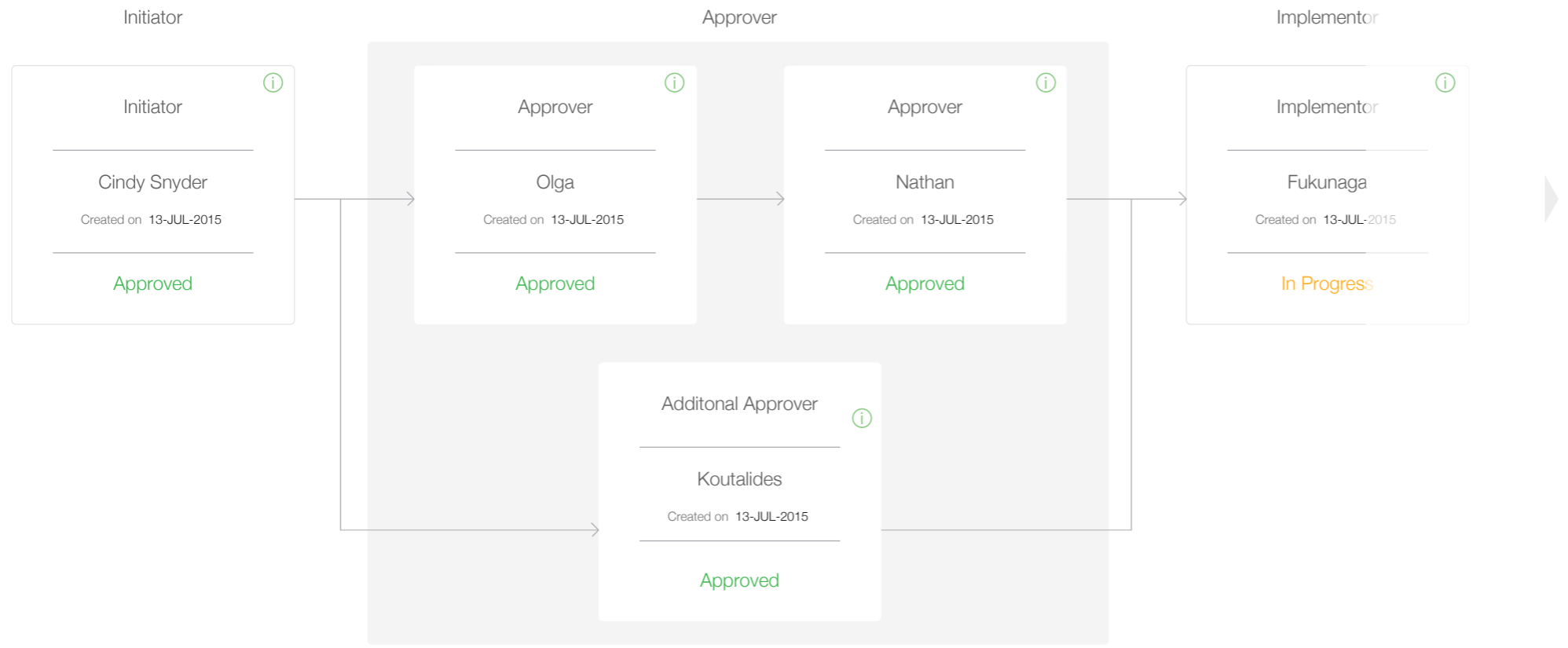
Cancel

Withdraw

Duplicate

Approval In progress Bulk Request 1248455

Graphics Route Tabular Route



| Approver Type | Name | Add |
|-------------------|---------|--------------------------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

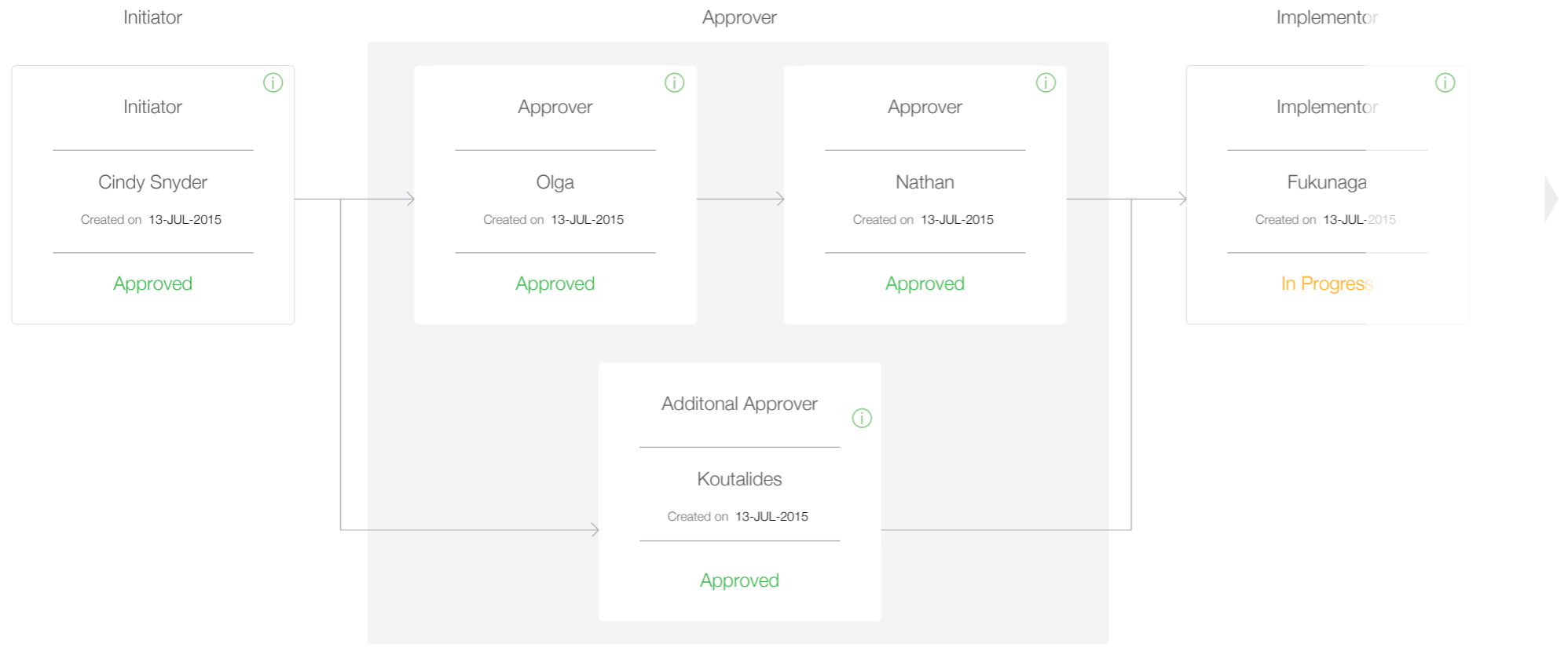
SSO/RA Closure

| Expiry Date 29-Aug 2015 | Status Final Approved | Ordering SAP Sold-To# 21544 | Reason Type Explained in Reason section | | | | | | | | | | | | |
|--|--|---|--|----------------------|------|---|---|-----|--------|--------------|----------------------|------|---|----|----|
| Ordering Customer Name Brian,Ariana | Reason In progress for approving the discount | | | | | | | | | | | | | | |
| Sales Doc | PO Number | Sales Doc Total Amount | PO Total Amount | | | | | | | | | | | | |
| <table border="1"> <thead> <tr><th>Sales Doc#</th><th>Amount</th><th>Add / Delete</th></tr> </thead> <tbody> <tr><td><input type="text"/></td><td>0.00</td><td>+ -</td></tr> </tbody> </table> | Sales Doc# | Amount | Add / Delete | <input type="text"/> | 0.00 | + - | <table border="1"> <thead> <tr><th>PO#</th><th>Amount</th><th>Add / Delete</th></tr> </thead> <tbody> <tr><td><input type="text"/></td><td>0.00</td><td>+ -</td></tr> </tbody> </table> | PO# | Amount | Add / Delete | <input type="text"/> | 0.00 | + - | 00 | 00 |
| Sales Doc# | Amount | Add / Delete | | | | | | | | | | | | | |
| <input type="text"/> | 0.00 | + - | | | | | | | | | | | | | |
| PO# | Amount | Add / Delete | | | | | | | | | | | | | |
| <input type="text"/> | 0.00 | + - | | | | | | | | | | | | | |

| | | | | | | | | | |
|---|-----------------|-------|--|----------|----------------------|-------------|--------------------|--|------------------|
| Exception Details | Booking Details | Parts | Leasing Details | Reseller | Distribution Details | Attachments | Email Notification | Additional Approval | Discount history |
| Title BulkRequest Exception: 1430314 | | | Sub Type Blanket Approval | | Sales Org 5500-US | | | SAP Quote Id/Web Order Number 5500-US | |
| Initiator USDU -USA FIDR_01 | | | Initiator's Manager USDU -USA FIDR_01 | | SFA Opportunity ID | | | Margin Type UpFront Margin | |
| Geo/ Business unit US -Education | | | Currency US Dollar | | | | | | |

Approval In progress Bulk Request 1248455

Graphics Route Tabular Route



| Approver Type | Name | Add |
|-------------------|---------|--------------------------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

SSO/RA Closure

Expiry Date:

Ordering Customer Name:

Status: Completed

Reason:

Ordering SAP Sold-To#:

Reason Type: Explained in Reason section

Sales Doc:

| Sales Doc# | Amount | Add / Delete |
|----------------------|-----------------------------------|---|
| <input type="text"/> | <input type="text" value="0.00"/> | + - |

PO Number:

| PO# | Amount | Add / Delete |
|----------------------|-----------------------------------|---|
| <input type="text"/> | <input type="text" value="0.00"/> | + - |

Sales Doc Total Amount:

PO Total Amount:

| Exception Details | Booking Details | Parts | Leasing Details | Reseller | Distribution Details | Attachments | Email Notification | Additional Approval | Discount history |
|--|-----------------|-------|---|----------|-----------------------------|-------------|--------------------|---|------------------|
| Title BulkRequest Exception: 1430314 | | | Sub Type Blanket Approval | | Sales Org 5500-US | | | SAP Quote Id/Web Order Number 5500-US | |
| Initiator USDU -USA FIDR_01 | | | Initiator's Manager USDU -USA FIDR_01 | | SFA Opportunity ID | | | Margin Type UpFront Margin | |
| Geo/ Business unit US -Education | | | Currency US Dollar | | | | | | |

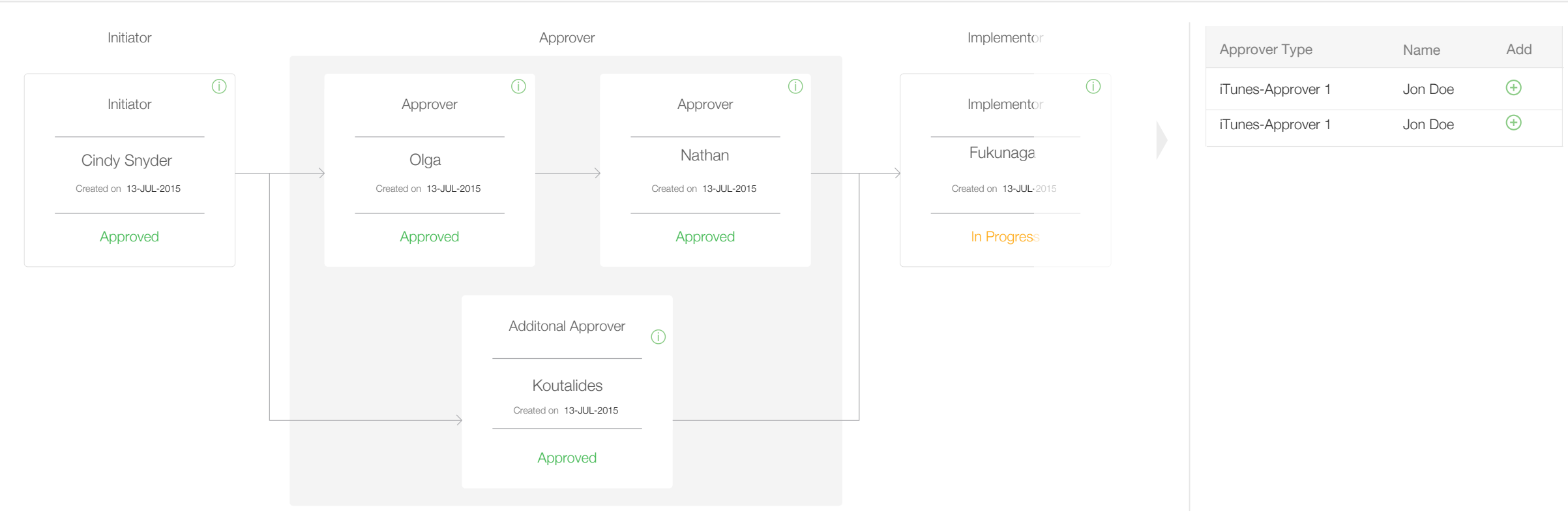
Cancel

Save

Duplicate

Approval In progress Bulk Request 1248455

Graphics Route Tabular Route



SSO/RA Closure

| Expiry Date <input type="text" value="29-Aug 2015"/> | Status <input type="text" value=""/> | Ordering SAP Sold-To# <input type="text" value="21544"/> | Reason Type <input type="text" value=""/> | | | | | | | | | | | | |
|---|---|---|--|--------------|------|------|--|--|-----|--------|--------------|------|------|--|---|
| Ordering Customer Name <input type="text" value="Brian,Ariana"/> | Reason <input type="text" value="In progress for approving the discount"/> | | | | | | | | | | | | | | |
| Sales Doc <table style="width: 100%;"><tr><th>Sales Doc#</th><th>Amount</th><th>Add / Delete</th></tr><tr><td>0.00</td><td>0.00</td><td></td></tr></table> | | Sales Doc# | Amount | Add / Delete | 0.00 | 0.00 | | PO Number <table style="width: 100%;"><tr><th>PO#</th><th>Amount</th><th>Add / Delete</th></tr><tr><td>0.00</td><td>0.00</td><td></td></tr></table> | PO# | Amount | Add / Delete | 0.00 | 0.00 | | Sales Doc Total Amount <input type="text" value="00"/> |
| Sales Doc# | Amount | Add / Delete | | | | | | | | | | | | | |
| 0.00 | 0.00 | | | | | | | | | | | | | | |
| PO# | Amount | Add / Delete | | | | | | | | | | | | | |
| 0.00 | 0.00 | | | | | | | | | | | | | | |
| | | PO Total Amount <input type="text" value="00"/> | | | | | | | | | | | | | |

- Exception Details
- Booking Details
- Parts
- Leasing Details
- Reseller
- Distribution Details
- Attachments
- Email Notification
- Additional Approval
- Discount history

Exception Details

| | | | |
|--|---|--|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |
| Geo/ Business unit US -Education | Currency US Dollar | | |
| SAP Sold To# | Company Name Test | Address 1 Test | Address 2 |
| Country United States | State Alabama | District | City Test |
| Postal Code Test | Price Group | Company Website www.usdu.com | |
| Contact Name Test | Contact Email em@il.com | Contact Phone 333 333 3333 | |
| Justification Test justification | | | |

Booking Details

| | | | |
|---|---|---|---|
| Expected booking date Single | Fiscal year 2015 | Fiscal quarter Q4 | Is this a leasing opportunity ? Yes |
| POs expected Single | Free expedited shipping approve ? Yes | Manual invoice ? Yes | Payment method |
| Fiscal shipping period Sept - P12 | Validity start date 11 - Sept - P12 | Validity end date 11 - Sept - P12 | Partial shipment Yes |
| Store Strategy | Custom Store ID/QPRM | Order Reason | 3rd Party Integration/Services Yes |
| Notes Test Notes | | | |

Parts

| MPN | Description | Comments | Unit Price | Tier Discount(%) | Tier Discount | Functional Discount(%) | Functional Discount | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(USD) | Total Price(USD) | Recycle/eWaste |
|------------------------------|-----------------------------|----------|------------------------------|------------------|---------------|------------------------|-----------------------------|--------|-----|----------------|-------------------------|------------|------------------|------------------|----------------|
| MA1234CH/A | iPod Universal Dock Adapter | | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4.00 | 10 | 95.00 | 4.00 | 40.00 | 960.00 | 960.00 | |
| Subtotal | | | Discount% | | | | Total Discount (EUR) | | | | Net Subtotal | | | | |
| 1000.00 | | | 4.00 | | | | 40.00 | | | | 0.00 | | | | |
| Total Recycle/eWaste | | | Total Copyright | | | | VAT/Sales Tax | | | | Additional Taxes | | | | |
| 0.00 | | | 0.00 | | | | 0.00 | | | | 0.00 | | | | |
| Estimated Total (USD) | | | Estimated Total (USD) | | | | Total Discount (USD) | | | | Parts | | | | |
| 960.00 | | | 960.00 | | | | 40.00 | | | | | | | | |

Leasing Details

| | | | |
|---|--|--|----------------------------------|
| Frequency of payments 960.00 | Type of lease | Amount of buydown required 00.00 | Date of buydown quote |
| Buydown% | Payments in advance or arrears ? | Other manufacturer's equipment 00.00 | Leasing AFS contact |
| Net amount to be financed 00.00 | Lease rate offered to customer 00.00 | Number of years | |

Returns And Replacement

| PPN | Description | Comments | Unit Price | Disc % | Qty | Net Unit Price | Unit Disc | Total Disc | Total Price(EUR) | Total Price(USD) | Recycle/eWaste | |
|------------------------------|-----------------------------|--------------------|------------------------------|--------|-----|----------------|-----------------------------|------------|------------------|------------------|-------------------------|--|
| MA1234CH/A | iPod Universal Dock Adapter | Provide More Deals | 100.00 | 4.00 | 10 | 95.00 | 4.00 | 40.00 | 960.00 | 960.00 | | |
| Subtotal | | | Discount% | | | | Total Discount (USD) | | | | Net Subtotal | |
| 0.00 | | | 0.00 | | | | 0.00 | | | | 0.00 | |
| Total Recycle/eWaste | | | Total Copyright | | | | VAT/Sales Tax | | | | Additional Taxes | |
| 0.00 | | | 0.00 | | | | 0.00 | | | | 0.00 | |
| Estimated Total (USD) | | | Estimated Total (USD) | | | | Total Discount (USD) | | | | Returns | |
| 0.00 | | | 0.00 | | | | 0.00 | | | | | |

Reseller

| | | | |
|-----------------------------------|-----------------------------------|--|---------------------------|
| Reseller SAP # 89862 | Reseller Name POWERDATA | Reseller Phone +412 XXX XXXX | Reseller Email |
| Through Distributor? No | | | |

Distributor Details

| | | | |
|------------------------------|-----------------------------|------------------------------|------------------------------|
| Distributor SAP # | Distributor Name | Distributor Phone | Distributor Email |
|------------------------------|-----------------------------|------------------------------|------------------------------|

Attachments

| # | File Name | Uploaded By | Date | Description | Attach/ Delete |
|---|-------------------------|-------------|------------|------------------|----------------|
| 1 | 05 May Customer duties. | ANIEBERT | 2015-08-06 | Calculation File | |

Action History

| # | Actor | Comments | Act On | Action |
|---|------------------|----------|----------------------|-----------|
| 1 | Danielle Curtain | Approved | 11-Aug-2015 22:34:35 | Completed |

Email Notification

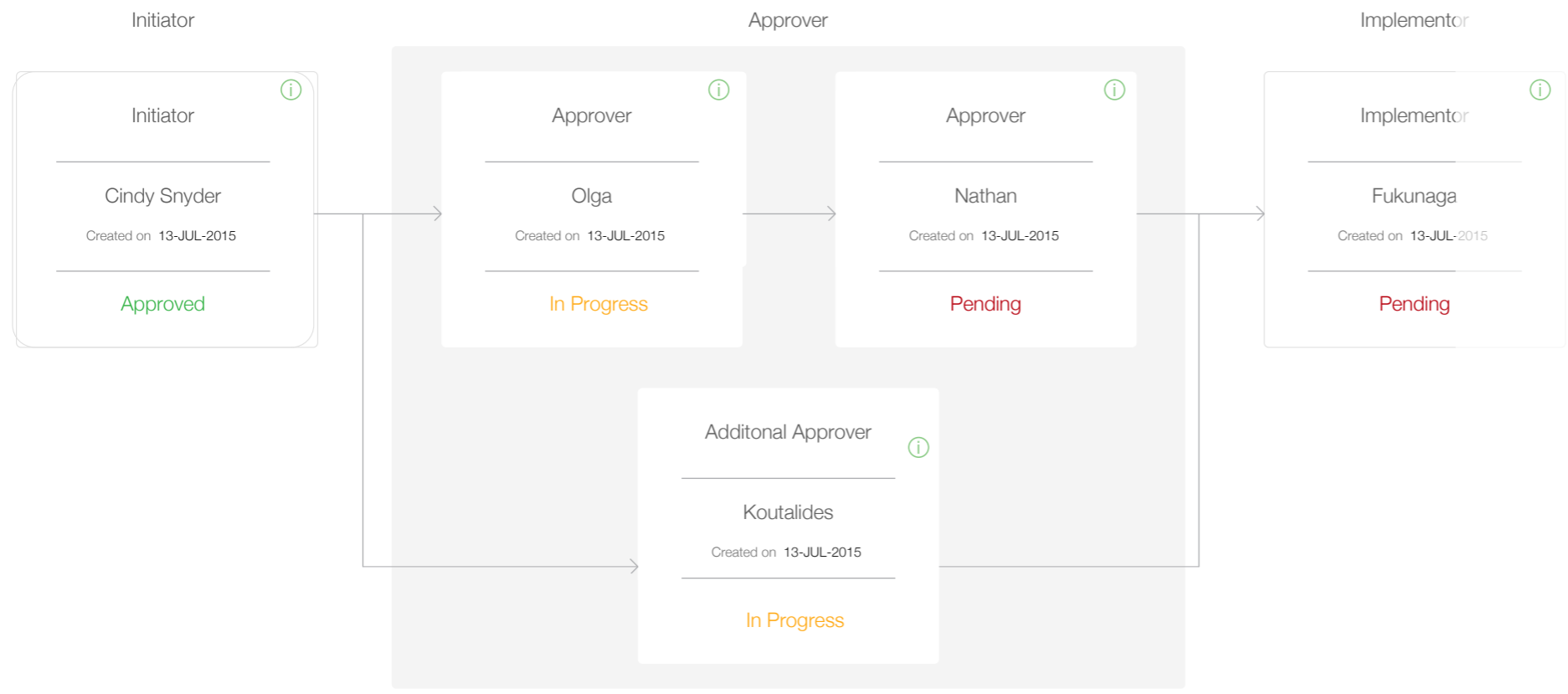
| To | Email Subject | Sent On | Action |
|-------------------|---|----------------------|--------|
| USEDU_USA_FLDR_01 | Subject Message: SEA: Action Confirmation for 14030314 BRE BA- Test | 11-Aug-2015 22:34:35 | Submit |

Discount History

| ID | Submitted on | Status | Justification | Initiator | Approved On | Total Amount | Discount | Disc% |
|---------|--------------|-----------|--|--------------|-------------|--------------|------------|-------|
| 1232122 | 2015-08-06 | Completed | Support for exchange rate and pricing differences between CHF and EUR pricing. Claim item 5, 260,162.28 CHF for Q1 and Q2 FY15. We support Powerdata to compensate the difference between CHF pricing and EUR pricing as most of their business is done in France. This claim was verified by Rudy Ross and overall approved by US (Jo-Anne Knys). Attached is backup for calculation and approvals. | Anja Niebert | 2015-08-06 | 00.00 | 260.126.26 | 100 |
| 23243 | 2015-08-06 | Completed | FNAC PAM, MDF Payout Q2-Q3. Received approval from Piers enclosed. New request for 1516620 which I need to close as I am not able to change the title | Klaus Ellert | 2015-08-20 | 00.00 | 76.126.26 | 100 |

Approval In progress Bulk Request 1248455

Graphics Route **Tabular Route**



| Approver Type | Name | Add |
|-------------------|---------|--------------------------------------|
| iTunes-Approver 1 | Jon Doe | + |
| iTunes-Approver 1 | Jon Doe | + |

[Exception Details](#)
[Booking Details](#)
[Parts](#)
[Leasing Details](#)
[Reseller](#)
[Distribution Details](#)
[Attachments](#)
[Email Notification](#)
[Additional Approval](#)
[Discount history](#)

Exception Details

| | | | |
|--|---|-----------------------------|---|
| Title BulkRequest Exception: 1430314 | Sub Type Blanket Approval | Sales Org 5500-US | SAP Quote Id/Web Order Number 5500-US |
| Initiator USDU -USA FIDR_01 | Initiator's Manager USDU -USA FIDR_01 | SFA Opportunity ID | Margin Type UpFront Margin |

Cancel
Request More Info
Counter offer
Reject
Approve
Save
Duplicate

Manual Cost Entry

SEA Product Manual Cost Entry







































Search Part

- BJ383LL/A
- BJ379LL/A
- BJ382LL/A
- BJ378LL/A
- BJ377LL/A

Actor

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| | | Description | Product Cost \$ | Actor | Acted On | |
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| | <input type="text" value=""/> | BNDL MBAIR 11.6/1.3/4/256FL-5P | <input type="text" value="4,288.35"/> | Tiffany Hu | 23-MAY-2012 08:26:22 |  |
| | <input type="text" value=""/> | AELP OS X SVR INST LIC-25 | <input type="text" value="1,021.00"/> | Tiffany Hu | 23-MAY-2012 08:26:22 |  |
|  198 | <input type="text" value="BJ381LL/A"/> | AELP BNDL OS X SVR INST LIC-5 | <input type="text" value="2,175.00"/> | Tiffany Hu | 23-MAY-2012 08:26:22 |  |
|  197 | <input type="text" value="BJ381LL/A"/> | MSWC STUDENT SUP10K MO LATE FE | <input type="text" value="1,439.00"/> | Tiffany Hu | 23-MAY-2012 08:26:22 |  |
|  196 | <input type="text" value="TA065-9596"/> | WIRELESS KEYBOARD + USER'S GUIDE-TWN | <input type="text" value="24.37"/> | Tiffany Hu | 23-MAY-2012 08:26:22 |  |
|  195 | <input type="text" value="MD103LL/A"/> | BNDL MBAIR 11.6/1.3/4/256FL-5P | <input type="text" value="1,790.00"/> | Olga Koutalides | 03-JUL-2013 08:20:53 |  |
|  194 | <input type="text" value="MD771LL/A"/> | AELP OS X SVR INST LIC-25 | <input type="text" value="1,478.00"/> | Olga Koutalides | 03-JUL-2013 08:20:53 |  |
|  193 | <input type="text" value="MD770LL/A"/> | AELP BNDL OS X SVR INST LIC-5 | <input type="text" value="1,113.00"/> | Olga Koutalides | 03-JUL-2013 08:20:53 |  |
|  192 | <input type="text" value="MC975LL/A"/> | MSWC STUDENT SUP10K MO LATE FE | <input type="text" value="1,507.00"/> | Olga Koutalides | 03-JUL-2013 08:20:53 |  |
|  191 | <input type="text" value="MD104LL/A"/> | MSWC STUDENT MAINT MO LATE FEE | <input type="text" value="739.00"/> | Olga Koutalides | 03-JUL-2013 08:20:53 |  |
|  190 | <input type="text" value="BJ381LL/A"/> | BNDL MBAIR 11.6/1.3/4/256FL-5P | <input type="text" value="4,288.35"/> | Tiffany Hu | 23-JUN-2012 08:26:22 |  |
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|  181 | <input type="text" value="MD104LL/A"/> | MSWC STUDENT MAINT MO LATE FEE | <input type="text" value="739.00"/> | Olga Koutalides | 03-APR-2013 08:20:53 |  |

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Approver Details

| # | MPN | Description | Product Cost \$ | Actor | Acted On |
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| # | MPN | Description | Product Cost \$ | Actor | Acted On |
|-----|------------|--------------------------------------|-----------------|-----------------|----------------------|
| 200 | BJ381LL/A | BNDL MBAIR 11.6/1.3/4/256FL-5P | 4,288.35 | Tiffany Hu | 23-MAY-2012 08:26:22 |
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| 181 | MD104LL/A | MSWC STUDENT MAINT MO LATE FEE | 739.00 | Olga Koutalides | 03-APR-2013 08:20:53 |

Category Group MPN

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| MPN | Description |
|-------|--|
| MC966 | MACBOOK AIR 13 DUAL-CORE I5 1.7GHZ/4GB/256GB FLASH/HD GRAPHICS |
| MC968 | MACBOOK AIR 13 DUAL-CORE I5 1.6GHZ/4GB/64GB FLASH/HD GRAPHICS |
| MC969 | MACBOOK AIR 13 DUAL-CORE I5 1.7GHZ/4GB/256GB FLASH/HD GRAPHICS |
| MC970 | MACBOOK AIR 13 DUAL-CORE I5 1.7GHZ/2GB/256GB FLASH/HD GRAPHICS |

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| ID | Oppty ID | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Customer Country | Type | Fiscal Year | Fiscal Quarter | Total Amount | Discount | Disc% |
|-------------------------|-------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|------------------|--------------|-------------|----------------|--------------|----------|-------|
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 600 | 5 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q3 | 9,000.00 | 250 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q3 | 9,000.00 | 70 | 5.5 |
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| ID | Oppty ID | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Customer Country | Type | Fiscal Year | Fiscal Quarter | Total Amount | Discount | Disc% |
|-------------------------|-------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|------------------|--------------|-------------|----------------|--------------|----------|-------|
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Results

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Results

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| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q4 | 24,000.00 | 250 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q4 | 24,000.00 | 70 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 9,000.00 | 280 | 6 |



Advanced Search



Save Search



Search Criteria



[+ Add Search Criteria](#)



Inbox

Outbox

Create

Preference

Report

Search

Advanced Search ?

Save Search

Search Query 4

- Search County FRA
- Search Query 3
- Search Query 2

Save

Cancel

Search

Advanced Search

Save Search Type here Save

Cancel

Search

Search Criteria Geo

- Select Criteria Exception Id Geo Status Fiscal Year Sales Org Value Exception Type Country Exception Title BU / RTM Sales District Created By Initiator's Manager Order Reason State Leasing

Download

Table with columns: Exception Id, Sales Org Value, Exception Title, Status, Company Name, Initiator, Initiator's Manager, Customer Country, Type, Fiscal Year, Fiscal Quarter, Total Amount, Discount, Disc%. Contains 10 rows of data.

Advanced Search ?

Save Search

Type here Save Cancel Search

Search Criteria

Geo US

Exception Title USDU

Total Ammount Equal To 25000

Fiscal Year Greater Than 2013

Created On Before 12-Aug-2013

[+ Add Search Criteria](#)

Results

Download

| ID | Oppty ID | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Customer Country | Type | Fiscal Year | Fiscal Quarter | Total Amount | Discount | Disc% |
|-------------------------|-------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|------------------|--------------|-------------|----------------|--------------|----------|-------|
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 600 | 5 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q3 | 9,000.00 | 250 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q3 | 9,000.00 | 70 | 5.5 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 2,025 | 10 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | | 24,000.00 | 70 | 6 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 280 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 70 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q4 | 24,000.00 | 250 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q4 | 24,000.00 | 70 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 9,000.00 | 280 | 6 |

Admin view Approval Matrix

Approval Matrix Mass Download of Approval Matrix SSO/RA/Tolerances Master Data Mass Replacement of Approvers in Approval Matrices

Approval Matrix

Type: Manager:

Approval Matrix:

| Levels | \$ Discount | Business Approver | Finance Approver |
|--------|---|--------------------------------------|----------------------------------|
| 1 | 0-250000 | Elaine Candelas <input type="text"/> | Jeff Ahmann <input type="text"/> |
| 2 | <input type="text" value="250000- 500000"/> | Olga Koutalides <input type="text"/> | Jeff Ahmann <input type="text"/> |

Mass Download of Approval Matrix

Geo: Sales Org: Bu/RTM:

SSO/RA/Tolerances

Geo: Sales Org: Bu/RTM:

| Field | Value | Email? |
|-------------------------------|--|-------------------------------------|
| Minimum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Ammount | <input type="text" value="2500"/> | |
| RA Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| RA Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Help Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Help Email | <input type="text" value="SEA_SSO_Credits@group.apple.com"/> | <input checked="" type="checkbox"/> |

Price Tolerance

Geo: Sales Org: Bu/RTM:

| Levels | \$ Discount |
|--------|------------------------------------|
| 1 | <input type="text" value="25000"/> |

Mass Replacement of Approvers in Approval Matrices

Approver

First Name: Last Name: DSID:

Approval Matrix

Type: Main Approval Manager: Elaine Candelas View

Approval Matrix: Elaine Candelas

Levels \$ Discount: 1 0-250000 2 250000- 500000

Add Level Add Approval Matrix

Mass Download of Approval Matrix

Geo: US

SSO/RA/Tolerances

Geo: US

Map Approval: Elaine Candelas GEO: U.S.

| | Enterprise | Education | Channel Reseller | Channel Reseller | Channel Retail | Edu Non-Deal Desk | LTSI |
|----------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 1 | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| 5600-US | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input checked="" type="checkbox"/> |
| 5688-US | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> |
| 5666-US | <input type="radio"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| 1236-US | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| 104- US | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| 1320- US | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| 1328- US | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

Cancel Save

| Field | Value | Email? |
|-------------------------------|---------------------------------|-------------------------------------|
| Minimum Discount Tolerance(%) | 1 | |
| Maximum Discount Tolerance(%) | 1 | |
| Maximum Ammount | 2500 | |
| RA Email DsID | 59558 | <input checked="" type="checkbox"/> |
| RA Email | SEA_SSO_NSPE@group.apple.com | |
| SSO Email DsID | 59558 | <input checked="" type="checkbox"/> |
| SSO Email | SEA_SSO_NSPE@group.apple.com | |
| SSO Help Email DsID | 59558 | <input checked="" type="checkbox"/> |
| SSO Help Email | SEA_SSO_Credits@group.apple.com | <input checked="" type="checkbox"/> |

Price Tolerance

Geo: US Sales Org: 5600-US Bu/RTM: Education Save

Levels \$ Discount: 1 25000

Add Level

Mass Replacement of Approvers in Approval Matrices

Approver: First Name: Bunch Last Name: Tara DSID: 1263036124 Search User Clear

Approval Matrix

Type: Main Approval Manager: Elaine Candelas View

Approval Matrix: Elaine Candelas

Levels \$ Discount 1 0-250000 2 250000- 500000

Add Level Add Approval Matrix

Mass Download of Approval Matrix

Geo: US

SSO/RA/Tolerances

Geo: US

Map Approval: Elaine Candelas GEO: Emia Table with columns: Enterprise, Education, Channel Reseller, Channel Reseller, Channel Retail, Edu Non-Deal Desk, LTSI

Table with 3 columns: Field, Value, Email? Rows include: Minimum Discount Tolerance(%), Maximum Discount Tolerance(%), Maximum Ammount, RA Email DsID, RA Email, SSO Email DsID, SSO Email, SSO Help Email DsID, SSO Help Email

Price Tolerance

Geo: US Sales Org: 5600-US Bu/RTM: Education Save

Levels \$ Discount 1 25000

Add Level

Mass Replacement of Approvers in Approval Matrices

Approver: First Name: Bunch Last Name: Tara DSID: 1263036124 Search User Clear

Approval Matrix Mass Download of Approval Matrix SSO/RA/Tolerances Master Data Mass Replacement of Approvers in Approval Matrices

Approval Matrix

Type: Manager:

Approval Matrix:

| Levels | \$ Discount | Business Approver | Finance Approver |
|--------|---|--------------------------------------|----------------------------------|
| 1 | 0-250000 | Elaine Candelas <input type="text"/> | Jeff Ahmann <input type="text"/> |
| 2 | <input type="text" value="250000- 500000"/> | Olga Koutalides <input type="text"/> | Jeff Ahmann <input type="text"/> |

Mass Download of Approval Matrix

Geo: Sales Org: Bu/RTM:

SSO/RA/Tolerances

Geo: Sales Org: Bu/RTM:

| Field | Value | Email? |
|-------------------------------|--|-------------------------------------|
| Minimum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Ammount | <input type="text" value="2500"/> | |
| RA Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| RA Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Help Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Help Email | <input type="text" value="SEA_SSO_Credits@group.apple.com"/> | <input checked="" type="checkbox"/> |

Price Tolerance

Geo: Sales Org: Bu/RTM:

| Levels | \$ Discount |
|--------|------------------------------------|
| 1 | <input type="text" value="25000"/> |

Mass Replacement of Approvers in Approval Matrices

Approver

First Name: Last Name: DSID:

Approval Matrix Mass Download of Approval Matrix SSO/RA/Tolerances Master Data Mass Replacement of Approvers in Approval Matrices

Approval Matrix

Type: Main Approval Manager: Elaine Candelas View

Approval Matrix: Elaine Candelas Map Save

Table with columns: Levels, \$ Discount, Business Approver, Finance Approver. Row 1: 1, 0-250000, Elaine Candelas, Jeff Ahmann. Row 2: 2, 250000- 500000, Olga Koutalides, Jeff Ahmann.

+ Add Level Add Approval Matrix

Mass Download of Approval Matrix

Geo: US Sales Org: 5600-US Bu/RTM: Education Send Email

SSO/RA/Tolerances

Geo: US Sales Org: 5600-US Bu/RTM: Education View Save





Table with columns: Field, Value, Email?. Rows include: Minimum Discount Tolerance(%) 1, Maximum Discount Tolerance(%) 1, Maximum Ammount 2500, RA Email DsID 59558, RA Email SEA_SSO_NSPE@group.apple.com, SSO Email DsID 59558, SSO Email SEA_SSO_NSPE@group.apple.com, SSO Help Email DsID 59558, SSO Help Email SEA_SSO_Credits@group.apple.com.

Select User dialog box. Search criteria: First Name: Bunch, Last Name: Tara, DSID: 1263036124. Search User Clear. Results table with columns: Last Name, First Name, DSID, User Type, Role, Primary GEO, Primary Sales Org, Primary Bu. Results include: Cubillos Porto, Bunch (checked), Quintas, Huertas, hruzek.

Approval Matrix

Type: Manager:

Approval Matrix:

| Levels | \$ Discount | Business Approver | Finance Approver |
|--------|---|---|---|
| 1 | 0-250000 | Elaine Candelas  | Jeff Ahmann  |
| 2 | <input type="text" value="250000- 500000"/> | Olga Koutalides  | Jeff Ahmann  |

Mass Download of Approval Matrix

Geo: Sales Org: Bu/RTM:

SSO/RA/Tolerances

Geo: Sales Org: Bu/RTM:

| Field | Value | Email? |
|-------------------------------|--|-------------------------------------|
| Minimum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Ammount | <input type="text" value="2500"/> | |
| RA Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| RA Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Help Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Help Email | <input type="text" value="SEA_SSO_Credits@group.apple.com"/> | <input checked="" type="checkbox"/> |

Price Tolerance

Geo: Sales Org: Bu/RTM:

| Levels | \$ Discount |
|--------|------------------------------------|
| 1 | <input type="text" value="25000"/> |

Mass Replacement of Approvers in Approval Matrices

Search Approver: First Name: Last Name: DSID:

| Level | Amount | GEO | RTM | Sales Org | Sale Manager | Type | Approval Name | Approval DSID | |
|-------------------------------------|---------|-------|------|--------------|---------------|----------------------------|---------------|---------------------------------|-----------|
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Distribution | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input checked="" type="checkbox"/> | Level 1 | 25000 | ALAC | Enterprise | 5077-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input checked="" type="checkbox"/> | Level 1 | 25000 | ALAC | Consumer | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Enterprise | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Education | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |

Replace Approver with: First Name: Last Name: DSID:

Approval Matrix

Type: Manager:

Approval Matrix:

| Levels | \$ Discount | Business Approver | Finance Approver |
|--------|---|--------------------------------------|----------------------------------|
| 1 | 0-250000 | Elaine Candelas <input type="text"/> | Jeff Ahmann <input type="text"/> |
| 2 | <input type="text" value="250000- 500000"/> | Olga Koutalides <input type="text"/> | Jeff Ahmann <input type="text"/> |

Mass Download of Approval Matrix

Geo: Sales Org: Bu/RTM:

SSO/RA/Tolerances

Geo: Sales Org: Bu/RTM:

| Field | Value | Email? |
|-------------------------------|--|-------------------------------------|
| Minimum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Ammount | <input type="text" value="2500"/> | |
| RA Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| RA Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Help Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Help Email | <input type="text" value="SEA_SSO_Credits@group.apple.com"/> | <input checked="" type="checkbox"/> |

Price Tolerance

Geo: Sales Org: Bu/RTM:

| Levels | \$ Discount |
|--------|------------------------------------|
| 1 | <input type="text" value="25000"/> |

Mass Replacement of Approvers in Approval Matrices

Search Approver:

Replace Approver:

Select User

First Name: Last Name: DSID:

| <input type="checkbox"/> | Last Name | First Name | DSID | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu |
|-------------------------------------|----------------|-----------------|------------|-----------|----------|-------------|-------------------|------------------|
| <input type="checkbox"/> | Cubillos Porto | Humberto Jacobo | 973531236 | Standard | Approver | ALAC | 5060-Colombia | Channel Reseller |
| <input type="checkbox"/> | Bunch | Tara | 1263036124 | Standard | Approver | ALAC | 5280-Brazil | Channel Reseller |
| <input type="checkbox"/> | Quintas | Antonio Carlos | 1701175492 | Standard | Manager | ALAC | 5280-Brazil | iPhone |
| <input type="checkbox"/> | Huertas | Felipe | 1760999656 | SSO/RA | Approver | ALAC | 5280-Brazil | Channel Reseller |
| <input checked="" type="checkbox"/> | hruzek | silvia | 1678674942 | SSO/RA | Approver | ALAC | 5280-Brazil | Channel Reseller |

First Name: Last Name: DSID:

Approval Matrix

Type:
 Manager:

Approval Matrix:

| Levels | \$ Discount | Business Approver | Finance Approver |
|--------|---|--------------------------------------|----------------------------------|
| 1 | 0-250000 | Elaine Candelas <input type="text"/> | Jeff Ahmann <input type="text"/> |
| 2 | <input type="text" value="250000- 500000"/> | Olga Koutalides <input type="text"/> | Jeff Ahmann <input type="text"/> |

Mass Download of Approval Matrix

Geo:
 Sales Org:
 Bu/RTM:

SSO/RA/Tolerances

Geo:
 Sales Org:
 Bu/RTM:

| Field | Value | Email? |
|-------------------------------|--|-------------------------------------|
| Minimum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Discount Tolerance(%) | <input type="text" value="1"/> | |
| Maximum Ammount | <input type="text" value="2500"/> | |
| RA Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| RA Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Email | <input type="text" value="SEA_SSO_NSPE@group.apple.com"/> | |
| SSO Help Email DsID | <input type="text" value="59558"/> | <input checked="" type="checkbox"/> |
| SSO Help Email | <input type="text" value="SEA_SSO_Credits@group.apple.com"/> | <input checked="" type="checkbox"/> |

Price Tolerance

Geo:
 Sales Org:
 Bu/RTM:

| Levels | \$ Discount |
|--------|------------------------------------|
| 1 | <input type="text" value="25000"/> |

Mass Replacement of Approvers in Approval Matrices

Search Approver:
 First Name:
 Last Name:
 DSID:

Approver Details

| <input type="checkbox"/> | Level | Amount | GEO | RTM | Sales Org | Sale Manager | Type | Approval Name | Approval DSID |
|-------------------------------------|---------|--------|------|--------------|---------------|----------------------------|---------|---------------------------------|---------------|
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Distribution | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input checked="" type="checkbox"/> | Level 1 | 25000 | ALAC | Enterprise | 5077-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input checked="" type="checkbox"/> | Level 1 | 25000 | ALAC | Consumer | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Enterprise | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |
| <input type="checkbox"/> | Level 1 | 25000 | ALAC | Education | 5060-Colombia | Julio Martin, Otolara Cano | FINANCE | Humberto Jacobo, Cubillos Porto | Education |

Replace Approver with

First Name:
 Last Name:
 DSID:

Admin view User



User

Approvals

Customization

Audit Info.

Preference

Report

Search



Create/Update User

Delegation Management

Mass Upload Delegation Management

Mass Replacement of Users in Active SEAs

Add/Edit User

First Name

User Type

Initiator's Manager

Last Name

Primary GEO

Role

DSID

Primary Sales Org.

Email

Primary BU

Clear All

Search User

| | Last Name | First Name | DSID | Email | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu | Initiator's Manager | Status | Access |
|--|-----------|------------|------|--------------------|-----------|------|-------------|-------------------|------------|---------------------|--------|--------|
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |

Mass Upload Delegation Management

Download Mass Upload Delegation template



Delegation Upload / Save



Mass Replacement of Users in Active SEAs

First Name

Last Name

DSID

Search User

Clear

Create/Update User Delegation Management

Add/Edit User

First Name

User Type

Initiator's Manager

| Last Name | First Name | DSID |
|-----------|------------|------|
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |

Mass Upload Delegation Management

Download Mass Upload Delegation template

Delegation

Mass Replacement of Users in Active SEAs

First Name Last Name

Edit Access Permission: Cindy Snyder

User Role

GEO **Sales Org** **BU / RTM**

GEO **Sales Org** **BU / RTM**

Manager

Delegation Management

| First Name | Last Name | DSID | Role | Time Zone | Delegatee Info |
|------------|------------|----------|----------|-----------|--|
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |

| Initiator's Manager | Status | Access |
|---------------------|--------|----------------------------------|
| n | Active | <input type="button" value="⊖"/> |
| n | Active | <input type="button" value="⊖"/> |
| n | Active | <input type="button" value="⊖"/> |
| n | Active | <input type="button" value="⊖"/> |

Create/Update User Delegation Management Mass Upload Delegation Management Mass Replacement of Users in Active SEAs

Add/Edit User

First Name

User Type

Initiator's Manager

| Last Name | First Name | DSID |
|-----------|------------|------|
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |

Mass Upload Delegation Management

Download Mass Upload Delegation template

Mass Replacement of Users in Active SEAs

First Name Last Name

Edit Access Permission: Cindy Snyder

User Role

GEO Sales Org BU / RTM

GEO Sales Org BU / RTM

[+ Add Approver](#)

Manager

Delegation Management

| First Name | Last Name | DSID | Role | Time Zone | Delegatee Info |
|------------|------------|----------|----------|-----------|--|
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |

| First Name | Last Name | DSID | Email Address | Begin Date | End Date | |
|------------|-----------|----------|---------------------|-------------|-------------|-------------------------------------|
| Howard | Fukunaga | 11125891 | hfukunaga@apple.com | 22-NOV-2014 | 22-NOV-2014 | + - |
| Howard | Fukunaga | 11125891 | hfukunaga@apple.com | 22-NOV-2014 | 22-NOV-2014 | + - |

Add/Change Delegation

First Name Last Name DSID Role

| First Name | Last Name | DSID | User Type | Delegatee Info |
|------------|-----------|---------|-----------|------------------------------------|
| Geetanjali | Deb | 8701846 | Standard | <input type="button" value="Add"/> |
| Chrissie | Welty | 5434 | Standard | <input type="button" value="Add"/> |

Add/Edit User

First Name

User Type

Initiator's Manager

| Last Name | First Name | DSID |
|-----------|------------|------|
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |
| Snyder | Cindy | 3538 |

Mass Upload Delegation Management

Download Mass Upload Delegation template

Delegation

Mass Replacement of Users in Active SEAs

First Name

Last Name

Edit Access Permission: Cindy Snyder

User Role

GEO Sales Org BU / RTM

GEO Sales Org BU / RTM

Add Approver

Delegation Management

| First Name | Last Name | DSID | Role | Time Zone | Delegatee Info |
|------------|------------|----------|----------|-----------|--|
| Olga | Koutalides | 11125891 | Standard | PST | View Delegatee Details |

| First Name | Last Name | DSID | Email Address | Begin Date | End Date |
|------------|-----------|----------|---------------------|-------------|-------------|
| Howard | Fukunaga | 11125891 | hfukunaga@apple.com | 22-NOV-2014 | 22-NOV-2014 |
| Howard | Fukunaga | 11125891 | hfukunaga@apple.com | 22-NOV-2014 | 22-NOV-2014 |

Add/Change Delegation

First Name Last Name DSID Role









| First Name | Last Name | DSID | User Type | Delegatee Info |
|------------|-----------|---------|-----------|------------------------------------|
| Geetanjali | Deb | 8701846 | Standard | <input type="button" value="Add"/> |
| Chrissie | Welty | 5434 | Standard | <input type="button" value="Add"/> |

| Initiator's Manager | Status | Access |
|---------------------|--------|--------|
| n | Active | |
| n | Active | |
| n | Active | |
| n | Active | |

[Create/Update User](#)
 [Delegation Management](#)
 [Mass Upload Delegation Management](#)
 [Mass Replacement of Users in Active SEAs](#)

Add/Edit User

| | | | |
|---|---|---|--|
| First Name <input type="text" value="Required"/> | Last Name <input type="text" value="Required"/> | DSID <input type="text" value="Required"/> | Email <input type="text" value="Required"/> |
| User Type <input type="text" value=""/> | Primary GEO <input type="text" value="Required"/> | Primary Sales Org. <input type="text" value="Required"/> | Primary BU <input type="text" value="Required"/> |
| Initiator's Manager <input type="text" value="Required"/> | Role <input type="text" value="Required"/> | <input type="button" value="Clear All"/> <input type="button" value="Search User"/> | |

| | Last Name | First Name | DSID | Email | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu | Initiator's Manager | Status | Access |
|---|-----------|------------|------|--------------------|-----------|------|-------------|-------------------|------------|---------------------|--------|---|
|  | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active |  |
|  | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active |  |
|  | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active |  |
|  | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active |  |

Mass Upload Delegation Management

[Download Mass Upload Delegation template](#)
 [Delegation Upload / Save](#)

Mass Replacement of Users in Active SEAs

First Name
 Last Name
 DSID

Add/Edit User

| | | | |
|---|---|---|--|
| First Name <input type="text" value="Required"/> | Last Name <input type="text" value="Required"/> | DSID <input type="text" value="Required"/> | Email <input type="text" value="Required"/> |
| User Type <input type="text" value=""/> | Primary GEO <input type="text" value="Required"/> | Primary Sales Org. <input type="text" value="Required"/> | Primary BU <input type="text" value="Required"/> |
| Initiator's Manager <input type="text" value="Required"/> | Role <input type="text" value="Required"/> | <input type="button" value="Clear All"/> <input type="button" value="Search User"/> | |

| | Last Name | First Name | DSID | Email | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu | Initiator's Manager | Status | Access |
|--|-----------|------------|------|--------------------|-----------|------|-------------|-------------------|------------|---------------------|--------|--------|
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |

Select User

| | Last Name | First Name | DSID | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu |
|-------------------------------------|-----------|------------|------------|-----------|----------|-------------|-------------------|------------|
| <input type="checkbox"/> | Cubillos | Jacobo | 973531236 | Standard | Approver | US | 5060-US | Education |
| <input checked="" type="checkbox"/> | Bunch | Tara | 1263036124 | Standard | Intiator | CAN | 5280-Canada | Education |
| <input type="checkbox"/> | Quintas | Antonio | 1701175492 | Standard | SSO | US | 5280-US | Education |
| <input type="checkbox"/> | Huertas | Felipe | 1760999656 | SSO/RA | Approver | WWAOSS | 5280-US | Online |
| <input type="checkbox"/> | hruzek | silvia | 1678674942 | | | US | 5280-US | Education |



User

Approvals

Customization

Audit Info.

Preference

Report

Search

Create/Update User

Delegation Management

Mass Upload Delegation Management

Mass Replacement of Users in Active SEAs

Add/Edit User

First Name

Last Name

DSID

Email

User Type

Primary GEO

Primary Sales Org.

Primary BU

Initiator's Manager

Role

Clear All

Search User

| | Last Name | First Name | DSID | Email | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu | Initiator's Manager | Status | Access |
|--|-----------|------------|------|--------------------|-----------|------|-------------|-------------------|------------|---------------------|--------|--------|
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |

Mass Upload Delegation Management

Download Mass Upload Delegation template

Delegation Upload / Save

Mass Replacement of Users in Active SEAs

First Name

Last Name

DSID

Search User

Clear

Replace Approver with

First Name

Last Name

DSID

Search User

Clear

Replace



User

Approvals

Customization

Audit Info.

Preference

Report

Search

Create/Update User

Delegation Management

Mass Upload Delegation Management

Mass Replacement of Users in Active SEAs

Add/Edit User

First Name

Last Name

DSID

Email

User Type

Primary GEO

Primary Sales Org.

Primary BU

Initiator's Manager

Role

Clear All

Search User

| | Last Name | First Name | DSID | Email | User Type | Role | Primary GEO | Primary Sales Org | Primary Bu | Initiator's Manager | Status | Access |
|--|-----------|------------|------|--------------------|-----------|------|-------------|-------------------|------------|---------------------|--------|--------|
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |
| | Snyder | Cindy | 3538 | snyder.c@apple.com | Admin | GEO | US | 5600-US | Education | Nathan | Active | |

Select User

| | Level | Amount | GEO | RTM | Sales Org | Sale Manager | Type | Approval Name | Approval DSID |
|--------------------------|---------|---------|------|----------|-------------|---------------|----------|---------------|---------------|
| <input type="checkbox"/> | Level 6 | 1000000 | ALAC | SOM | 1915-Mexico | John Seheult | BUSINESS | Cindy Snyder | 1263036124 |
| <input type="checkbox"/> | Level 6 | 1000000 | ALAC | SOM | 1295-Brazil | John Seheult | BUSINESS | Cindy Snyder | 1263036124 |
| <input type="checkbox"/> | Level 6 | 1000000 | ALAC | Consumer | 5280-Brazil | Joao Meneghel | BUSINESS | Cindy Snyder | 1263036124 |
| <input type="checkbox"/> | Level 6 | 1000000 | ALAC | SOM | 5640-US | Hali White | BUSINESS | Cindy Snyder | 1263036124 |
| <input type="checkbox"/> | Level 6 | 1000000 | ALAC | SOM | 1295-Brazil | Alexa Figg | BUSINESS | Cindy Snyder | 1263036124 |

Replace Approver with

First Name

Last Name

DSID

Search User

Clear

Replace

Admin view Customization

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

1-Other

Edit

Create a new Subtype

Required

Create

Order Reason

Select Order Reason

Required

Edit

Create Order Reason

Required

Create

Business Unit

Create BU

Required

GEO

Required

Create

Sales Org

Create Sales Org

Required

GEO

Required

Create

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

Create a new Subtype

GEO: U.S.

| | | Non-standard Pricing | Bulk Request | Customer Credit | Returns | Part Product Priority |
|------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Channel Reseller | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> |
| Education | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Enterprise | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Telesales/Online | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> |
| Online SB Pro N | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Online-SBPro S | <input type="radio"/> | <input type="radio"/> | <input checked="" type="checkbox"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Online-Vol iPod | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

Order Reason

Select Order Reason

Create Order Reason

Business Unit

Create BU

Sales Org

Create Sales Org

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

Edit

Create a new Subtype

Create

GEO: U.S.

| | | Non-standard Pricing | Bulk Request | Customer Credit | Returns | Part Product Priority |
|------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Channel Reseller | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Education | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Enterprise | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Telesales/Online | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Online SB Pro N | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Online-SBPro S | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Online-Vol iPod | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

Cancel

Save

Order Reason

Select Order Reason

Edit

Create Order Reason

Create

Business Unit

Create BU

GEO

Create

Sales Org

Create Sales Org

GEO

Create

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

1-Other

Edit

Create a new Subtype

Required

Create

Order Reason

Select Order Reason

1-Other

Edit

Create Order Reason

Required

Create

Business Unit

Create BU

Required

GEO

Required

Create

Sales Org

Create Sales Org

Required

GEO

Required

Create

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

Edit

Create a new Subtype

Create

Order Reason

Select Order Reason

Edit

Create Order Reason

Create

GEO: U.S.

| | Channel Reseller | APR | Beats | Telesales/Online | Online | Edu Non-Deal Desk | Pro Markets |
|-----------------------|-------------------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|-------------------------------------|--------------------------|
| <input type="radio"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Cancel

Save

Business Unit

Create BU

GEO

Create

Sales Org

Create Sales Org

GEO

Create

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

Edit

Create a new Subtype

Create

Order Reason

Select Order Reason

Edit

Create Order Reason

Enter Key (as per SAP)

Create

GEO: [Select](#)

Business Unit

Create BU

GEO

Create

Sales Org

Create Sales Org

GEO

Create

Subtype Order Reason Business Unit Sales Org.

Subtype

Select Subtype

1-Other ▾ Edit

Create a new Subtype

Required ▾ Create

Order Reason

Select Order Reason

1-Other ▾ Edit

Create Order Reason

Required ▾

Enter Key (as per SAP)

A-16 Create

GEO: US ▾

| | Channel Reseller | APR | Beats | Telesales/Online | Online | Edu Non-Deal Desk | Pro Markets |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------------|
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> |

Cancel Save

Business Unit

Create BU GEO

Required ▾ Required ▾ Create


Sales Org

Create Sales Org GEO

Required ▾ Required ▾ Create

Admin view Audit Info

Admin Audit Logging

GEO:
 Start Date: 
 End Date: 

| Actor | Acted On | Category | Admin Audit History | <input type="button" value="Download"/> |
|-------------------|----------------------|-------------------------------------|---|---|
| EMEDU_NOR ADMN_01 | 14-AUG-2015 11:39:12 | Updating Additional Approver Matrix | Additional Approval Matrix of US -EDU - 5600 for Business 3PP Software has changed from USEDU_USA ADMN_01 to Kevin Lohman | |
| EMEDU_NOR ADMN_01 | 14-AUG-2015 11:39:12 | Updating Additional Approver Matrix | Additional Approval Matrix of US -EDU - 5600 for Business 3PP Software has changed from USEDU_USA ADMN_01 to Kevin Lohman | |
| EMEDU_NOR ADMN_01 | 14-AUG-2015 11:39:12 | Updating Additional Approver Matrix | Additional Approval Matrix of US -EDU - 5600 for Business Rev Recognition has changed from Raymond Yin to Frank Hoang | |
| EMEDU_NOR ADMN_01 | 14-AUG-2015 11:15:07 | Updating Additional Approver Matrix | Additional Approval Matrix of US -EDU - 5600 for Business 3PP Software has changed from USEDU_USA ADMN_01 to Kevin Lohman | |
| EMEDU_NOR ADMN_01 | 14-AUG-2015 11:15:07 | Updating Additional Approver Matrix | Additional Approval Matrix of US -EDU - 5600 for Business Rev Recognition has changed from Raymond Yin to Frank Hoang | |
| EMEDU_NOR ADMN_01 | 14-AUG-2015 10:16:55 | Updating Product Priority Matrix | Main Approval Matrix for USEDU_USA ADMN_01 of US -EDU - 5600 for Finance Level 1 has changed from USEDU_USA ADMN_02 to Robert Patek | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:57:59 | Updating Product Priority Matrix | Prodpriority Approval Matrix of US - 5600 for Business 3RD PARTY has changed from Kevin Lohman to | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:57:59 | Updating Product Priority Matrix | Prodpriority Approval Matrix of US - 5600 for Business IBOOK has changed from Pamela Sharma to Kishore Ravikumar | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:57:59 | Updating Product Priority Matrix | Prodpriority Approval Matrix of US - 5600 for Business DISPLAY has changed from Clifford Ng to Daniel Block | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:48:37 | Updating Main Approver Matrix | Prodpriority Approval Matrix of US - 5600 for Business 3RD PARTY has changed from Kevin Lohman to | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:48:37 | Updating Main Approver Matrix | Prodpriority Approval Matrix of US - 5600 for Business IBOOK has changed from Pamela Sharma to Kishore Ravikumar | |
| EMEDU_NOR ADMN_01 | 13-AUG-2015 19:48:37 | Updating Main Approver Matrix | Prodpriority Approval Matrix of US - 5600 for Business DISPLAY has changed from Clifford Ng to Daniel Block | |

Preference

Default Setting

Send Copy of All SEA Requests

Delegation Management

Default Setting ?

Email Notification



Email Address

tara@apple.com

Landing Page

Currency

Cancel

Save

Send Copy of All SEA Requests

| First Name | Last Name | Email Address | Delete |
|----------------------|----------------------|----------------------|--------|
| Elaine | Candelas | | |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | |

Add Email Address

Delegation Management

| First Name | Last Name | DSID | Begin Date | End Date | Email Address | Delete |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|--------|
| Elaine | Candelas | 8701846 | <input type="text"/> | <input type="text"/> | | |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | |

Add Email Address



User



Approvals



Customization



Audit Info.



Preference



Report



Search



Default Setting

Send Copy of All SEA Requests

Delegation Management

Default Setting ?

Email Notification



Email Address

tara@apple.com

Landing Page

Currency

Cancel

Save

Send Copy of All SEA Requests

| First Name | Last Name | Email Address | Delete |
|----------------------|----------------------|----------------------|--------|
| Elaine | Candelas | | |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | |

+ Add Email Address

Delegation Management

| First Name | Last Name | DSID | Begin Date | End Date | Email Address | Delete |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|--------|
| Elaine | Candelas | 8701846 | <input type="text"/> | <input type="text"/> | | |
| <input type="text" value="Humberto"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | |

+ Add Email Address

Select User

| | Last Name | First Name | DSID | User Type | Role |
|-------------------------------------|----------------|-----------------|------------|-----------|----------|
| <input type="checkbox"/> | Cubillos Porto | Humberto Jacobo | 973531236 | Standard | Approver |
| <input checked="" type="checkbox"/> | Bunch | Tara | 1263036124 | Standard | Approver |
| <input type="checkbox"/> | Quintas | Antonio Carlos | 1701175492 | Standard | Manager |
| <input type="checkbox"/> | Huertas | Felipe | 1760999656 | SS0/RA | Approver |
| <input type="checkbox"/> | hruzek | silvia | 1678674942 | SS0/RA | Approver |

Report

Reports

Generate Report

CPU disc bt band

Start Date

Required



End Date

Required



View

Report - CPU discount by band by Manager

Download

| + Manager/Band | <20 | <50 | <100 | <500 | <1000 | >1000 | Avg. Total |
|---------------------|-------|-------|------|-------|-------|-------|------------|
| + SBPRO_USA SMGR_01 | 21.56 | 15.78 | 1.14 | 10.46 | | | 12.24 |
| + USEDU_USA ADMN_01 | | | 8 | | | | 8 |
| + USEDU_USA SMGR_01 | 10 | | | | | 90 | 50 |

Reports

Generate Report

CPU disc bt band

Start Date

Required

End Date

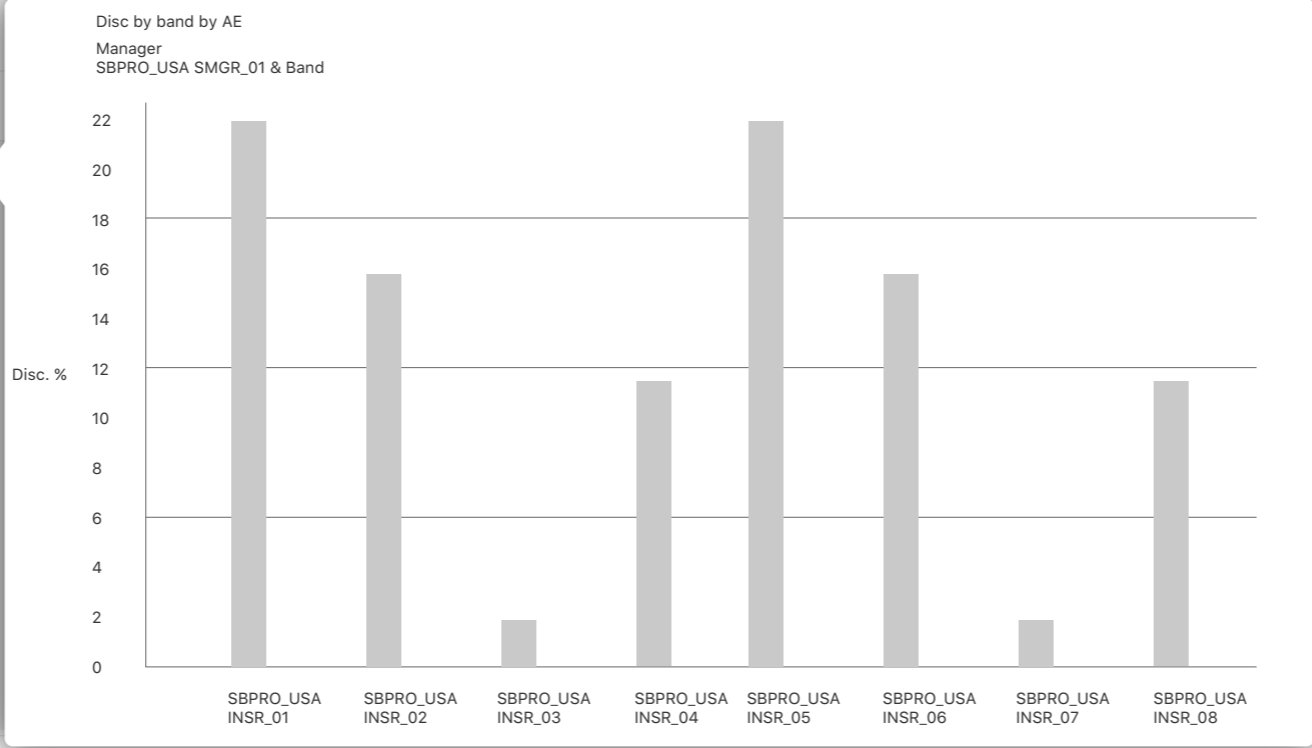
Required

View

Report - CPU discount by band by Manager

Download

| + Manager/Band | <20 | <50 | <100 | <500 | <1000 | Avg. Total |
|-------------------------|-------|-------|------|-------|-------|------------|
| + SBPRO_USA SMGR_01 | 21.56 | 15.78 | 1.14 | 10.46 | | 12.24 |
| + USEDU_USA ADMN_01 | | | 8 | | | 8 |
| + USEDU_USA SMGR_01 | 10 | | | | | 90 |
| Initiator for SBPRO_USA | <20 | | | | >1000 | Avg. Total |
| SBPRO_USA SMGR_01 | 21.56 | | | | | 12.24 |
| SBPRO_USA SMGR_02 | 16.88 | | | | 10.46 | 10.24 |
| SBPRO_USA SMGR_03 | 1.98 | | | | | 37.24 |
| SBPRO_USA SMGR_04 | 12.50 | | | | | 12.24 |
| SBPRO_USA SMGR_05 | 21.56 | | | | | 12.24 |
| SBPRO_USA SMGR_06 | 16.88 | | | | 10.46 | 10.24 |
| SBPRO_USA SMGR_07 | 1.98 | | | | | 37.24 |
| SBPRO_USA SMGR_08 | 12.50 | | | | | 12.24 |



Switch Delegates

Switch Delegates

- Steve Robert
- John Seheult
- Alexa Figg
- James Lee

Edit

Total Items 10

Inbox

| ID | Oppty ID | Status | Channel | Title | Company Name | Initiator | Initiator's Manager | Customer Country | Type | Fiscal Year | Fiscal Quater | Total Amount | Discount | Disc% |
|-------------------------|-------------|----------------------|---------|-----------------------|--------------|-----------|---------------------|------------------|--------------|-------------|---------------|--------------|----------|-------|
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 600 | 5 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q3 | 9,000.00 | 250 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q3 | 9,000.00 | 70 | 5.5 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 2,025 | 10 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | | 24,000.00 | 70 | 6 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 280 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 70 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q4 | 24,000.00 | 250 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q4 | 24,000.00 | 70 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 9,000.00 | 280 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 600 | 5 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q3 | 9,000.00 | 250 | 6 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q3 | 9,000.00 | 70 | 5.5 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q3 | 24,000.00 | 2,025 | 10 |
| 1428851 | 12345643221 | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | | 24,000.00 | 70 | 6 |
| 1428851 | | Pending Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 280 | 5 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 2015 | Q4 | 24,000.00 | 70 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Bulk Request | 0 | Q4 | 24,000.00 | 250 | 10 |
| 1428851 | 12345643221 | In-progress Approval | US-EDU | Dev Test regression 3 | Brian,Ariana | Jon Doe | Steve Robert | FRA | Returns | 2015 | Q4 | 24,000.00 | 70 | 5 |



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