



Clampco Clips

October 2017

The Safety Corner

Safety...it is the responsibility of both pedestrians and forklift operators. Each of us is responsible for each other, whether we are on foot or on a vehicle.

Those of you who drive a car can recall a time when you traveled some distance while your mind was elsewhere. It was an uncomfortable feeling to suddenly regain focus and realize what you'd done.

One thing pedestrians must realize is there is always a possibility of a driver losing focus. Even a driver who always sounds his horn at intersections may have his mind elsewhere one time. This is why pedestrians must check the mirrors and look both ways before stepping into an intersection. Never cross in front of or behind a manned vehicle without making eye contact and getting permission from the driver.

Lift trucks are built with heavy counterbalances, so they can lift heavy material. Lift trucks like the ones used in this plant can weigh above 10,000 pounds, much more than the cars we drive. Because of this extra weight a moving truck will require some braking distance. You must always allow for this braking space when walking around lift trucks.

Pedestrians should always be aware of rear end swing, and never walk too close to a lift truck. And no one should ever cross under the raised forks or clamp of a lift truck, whether it has product or not.

The pedestrian always has the right of way with regards to a lift truck driving but the cemetery is filled with people who had the right of way. Think before you act around lift trucks.

– **Matt Olszewski, Safety Director**

A Note From the Desk of Jason Venner

August came through as our best month yet, even topping our earlier record in March of this year! We are now seeing some of the benefit of the investment we've put into the new building, new equipment, and the uptick in staffing that you've seen all over the facility. From a year ago at this time up to now, we have grown from 173 total employees to 218, which is incredible! We've been able to sustain our growth and continue to provide the same level of benefits and a strong work culture. I want everyone to know that when I can catch a moment to step back and see all that has occurred, especially in recent years, I really am proud of this place, and more importantly, YOU!

We do have to address injuries as we sustained 3 in September. Our goal of course is to never have them, but they can occur, especially when we think they can't. Don't falter, keep reporting! There are many ways to do so, some of which are 1) Letting your supervisor know, 2) Dropping something into the suggestion box, 3) Talking to a safety committee member, or 4) Just stopping one of the managers if they're passing by. Our immediate corrective actions in the NITRO cell were a result of tough yet necessary discussions, and the teamwork has been superb amongst employees of many levels.

I want that type of constructive questioning and teamwork to occur in every department. It can't be just when something happens, or when we have to react in order to "get out of the woods." How often do we allow good ideas to flow; how often do we squash them down? Rome was built on great ideas, but succumbed to the weight of its own inability to adapt.

Employee Recognition

Positive Awareness Forms were awarded to:

- **Cynthia Gamber and Tyler Kemp**, 1st shift Rolling/Bending, for a big efficiency improvement allowing us to move product through faster!
- **Matt Hatfiled**, 1st shift Pressroom, for using the safety blocks to change and set dies! Congratulations!

Thank you to **Gary O's** commitment to help keep the Nexturns running the last few months in the wake of some personnel changes. We were able to minimize the damage to our scheduling due to his ability to cover those machines while still completing his main tasks in the machine shop. He has continued to help out in that area as **Angelo** has been brought up to speed with our machines, practices, etc. In that vein, **Howard Eubank** deserves some recognition for his willingness to cover different shifts as needed as well as stepping up with the execution of his duties at the Nexturns. – **Randy Toddy, Engineering Manager**

- ✓ A big thank you to the Office Administration Department, **Chris Bock, Cathy DeCello, Rexie Graham, Krystal Hoisington, Vickie Schumacher, Lynn Smith and Cindy Thompson**, Due to the short staffing, retirement of 2, vacations and illness and new employees, everyone has really stepped it up to get the job done!! – **Vickie Schumacher, Office Manager**

Clampco Accomplishments

Congratulations to our Clampco Sales/Customer Service Team for another outstanding sales quarter! Total 2017 booked sales year to date have exceeded 2016 by 60%. Many of you may think this increase in sales is specifically due to the production launch of Nitro. This is simply not the case. Our sales team have landed many new customers, both big and small. Our traditional customer sales for 2017 year to date have increased by over 35%. This traditional business includes legacy customers such as Fab Tech, Banjo and Hitachi Construction, as well as many new customers such as Spa Tech and US Duct. Our OEM sales (Cummins, Faurecia and Eberspaecher) have increased by 138% year to date.

This increase in profitable business has put Clampco in a very strong industry position, providing opportunities for all Clampco Associates for years to come.

Thanks again to our Clampco Sales/Customer Service Team for your successful efforts to grow Clampco sales. – **Derek Sandborn, Sales Manager**



Welcome to Clampco New Permanent Hires: July – September 2017

Amy Wagner – 2nd shift

Greg Cummings – 1st Shift

Terrance Harper – 2nd Shift

Tim Faulkner – 1st Shift

Alvin Brown – 2nd Shift

Cindy Thompson – 1st Shift

Cathy Dworkis – 1st Shift

Krystal Hoisington – 1st Shift

Tammy Vidmar – 1st Shift

Dana Noble – 2nd Shift

Doug Vidmar – 1st Shift

Austin Smith – 2nd Shift

Erica Weider – 1st Shift

Dwane Cottrill – 1st Shift

Veronica Llewellyn – 1st Shift

Mary Holderbaum – 1st Shift

Leon Palevich – 1st Shift

Angelo DiPietro – 1st Shift

Fred Fagan – 1st Shift

EMPLOYEE ENGAGEMENT QUESTIONS

What would you like the Safety Committee to talk about in the next monthly safety meeting?

Put your suggestions in the suggestion box please!