



## Residential, Commercial and Land

**Galey Kotsher Consulting** specializes in all classes of real estate, including the valuation and marketing of residential, office/industrial and retail properties, and land. Services include:

### Residential

— Certified Broker Price Opinion Specialist. Marketing and sales of residential properties including apartments, condominiums, townhomes, manufactured and modular dwellings, detached homes and estate properties.

— Marketing of investment properties to GKC's extensive network of investors and hedge fund managers.

### Commercial/Land

— Certified Broker Market Valuations. Marketing and sales of office, industrial, retail and mixed use properties—targeted to local, regional and national prospects.

— Coordination of maintenance, property renovation and tenant management.

### Land

— Highest and Best Use Land Valuations. Sales and marketing of individual lots, infill parcels and large residential and commercial development sites.

— Assessment of highest and best use/development potential, and market analysis/valuation.

— Marketing to GKC's extensive builder/developer network.

## **Galey Kotsher Consulting**

**J. Larry Galey** has been the driving force behind many of the Mid-Atlantic's most successful real estate ventures. In fact, in 2006, Galey brokered one of the largest land transactions ever recorded in the West Virginia Panhandle. And before forming Galey Kotsher, managed his own real estate brokerage company, acted as principal for both Porten Sullivan Corporation and the Porten Companies, and was Vice President of Sales and Marketing for Greenvest Companies/Cambridge Homes of Virginia.

**Paul S. Kotsher** brings an equally impressive resume to the team. Kotsher was Vice President of Sales and Marketing for Pulte Homes and DR Horton, Director of Sales and Marketing for Porten Sullivan Corporation, Vice President/ Residential Division at The Patt Corporation, Mid-Atlantic Division Manager for Portrait/Pasquinelli Homes, and was Director of Land Acquisition and Sales for Grayson Homes/Grayson Development Company.

**Ashley Brosnahan** is based out of Bethany Beach, Sussex County, Delaware and is a Team Associate of Galey Kotsher Consulting. Brosnahan is a licensed Realtor in both Maryland and Delaware and resides in Sussex County. She is a SFR and A-REO Certified Specialist with an area of focus on troubled asset disposition on the Delmarva Peninsula. She is a member of the Sussex County Association of Realtors as well as the Delaware Association of Realtors and has a background in the homebuilding business.

**Mel Ledbetter** is an Associate with Keller Williams Realty in Baltimore, Maryland, and works with a wide range of properties throughout the Baltimore metropolitan area on behalf of GKC. She is a Certified Residential Specialist and has served on the Greater Baltimore Board of Realtors.

Galey Kotsher Consulting offers the results you need through a proven process of market analysis, sales management, marketing, and closing administration. Together, Galey and Kotsher have closed nearly 10,000 homes, marketed a variety of commercial properties throughout the Baltimore/Washington area, and have completed a host of land transactions for both local and national builders, investors and financial institutions.

*GKC is not a real estate brokerage or real estate team. Brokerage services are offered through the partner's individual brokerage companies*