

## Cindy Baird

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**From:** Mike Baird  
**Sent:** Friday, January 18, 2008 10:35 AM  
**To:** Sylvia Hamilton; Cindy Baird; Sean Baird  
**Subject:** FW: Posh Paws

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**From:** George Asselanis [mailto:gka\_82@yahoo.com]  
**Sent:** Thursday, January 17, 2008 11:52 PM  
**To:** Mike Baird  
**Subject:** Re: Posh Paws

Mike,

That's much better. When I first called them about the price of that part they mentioned where they got it from, so I called their supplier and was told a price about half of what Artistic said they had paid, and promptly called the plumbers back. Interesting how the \$672 is approximately equal to the price I was told plus their 30% markup. I don't trust these guys as far as I can throw them. I suppose they'll just overcharge me elsewhere now. Again, my apologies for causing you to have to deal with them.

I really appreciate the good work you and your family have done for us. We've worked with a lot of different people and companies in trying to get this store open and have been disappointed with all but a few. You all have been great, and I don't know where we'd be if we hadn't found you. Certainly not this close to opening, I'm sure of that. I know there are other more lucrative places you could be spending your time and we are grateful to have you helping us. Thank you very much for the outstanding service.

When we first started all this you had mentioned maybe exchanging contracting fees for grooming services. If you were still interested we would be more than happy to do so, since we are somewhat cash-poor but will have quite an excess in grooming capacity. Since it would be a pretty good deal for us, we'd gladly give you \$1.50 in grooming services/merchandise per \$1.00 off the bill, in whatever amount you want. We could run an account or have gift cards made, etc. Just a thought since we had talked about it, either way is fine with us.

Thanks  
George

----- Original Message -----

**From:** Mike Baird <mbaird@bairdbuildersinc.com>  
**To:** George Asselanis <gka\_82@yahoo.com>  
**Sent:** Thursday, January 17, 2008 2:51:47 PM  
**Subject:** Posh Paws

George,

I received the invoice for the mixing valve from Artistic, they only charged \$672.00, so that is much better than they told me.

Thanks,

Michael Baird  
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