# Thomas F. Margiotti Attorney At Law

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## **Career Overview**

Private law practice. Represent business clients and private individuals in litigation, mediation, arbitration and transactional matters in a variety of areas including: commercial, contracts, business, employment/workplace, personal injury, Real Estate and premises liability. 2000 to Present.

Alternative Dispute Resolution Practitioner (Mediator/Arbitrator) International Institute for Conflict Prevention & Resolution (CPR), London Court of International Arbitration, National Arbitration & Mediation (NAM), United States District Court for the Eastern District of Pennsylvania, United States District Court for New Jersey, Philadelphia Courts of Common Pleas, New Jersey Superior Court, Pennsylvania Association of Realtors, Suburban West Realtors Association and Montgomery County Realtors Association.

Adjunct Professor, Philadelphia University, Philadelphia, PA. January 2014 to Present. Visiting Professor, Comenius University Faculty of Law, Bratislava, Slovak Republic, October 2016

Delegate for NGO, United National Commission on International Trade Law (UNCITRAL) Working Group III (Online Dispute Resolution) International Institute of Commercial Law Vienna, Austria Nov/Dec 2015

Alternative Dispute Resolution (ADR) consultant Pragma Corporation in conjunction with USAID and the Ministry of Justice for the Republic of Armenia. Analyzed the Law of the Republic of Armenia for Commercial Arbitration and made recommendations for changes to current law for the purposes of economic development. Made recommendations for developing dispute resolution systems including court connected arbitration and mediation programs and Online Dispute Resolution. Developed educational/orientation program for Judges, attorneys and law students. Yerevan, Armenia 2013

Executive Director (Interim), Montgomery Conflict Mediation Center. Responsible for day to day operations of mediation center. Set and enforced policies for the operation of center, training programs and for roster of mediators. Responsible for development of programs including: conceptualizing new courses, updating existing courses, recruiting instructors, marketing, administration, maintaining legal compliance and reporting to Board of Directors. Norristown, PA. October 2013-December 2014, Member of Board of Directors January 2012-September 2013.

Of Counsel Attorney, Messa and Associates P.C. Philadelphia, PA. 2007-Present

Assistant District Attorney, Philadelphia District Attorney's Office assignments included: Major Trials and Homicide Units. Headed Eastern District of Pennsylvania Arson Response Team. Tried over 100 jury trials and thousands of non-jury trials. 1987-2000

## **Publications**

"Stipulated Arbitration-A Bridge Between Two Conventions?" International Bar Association, Mediation Newsletter, 2016

"Alternative Dispute Resolution and the Passenger Contract," Cruise Tourism & Innovation: Improving Passengers' Experiences and Safety, Alexis Papathanassis, Michael H Breitner and, Ate de Groot, Editors, Published by Logos Verlag, Berlin, Germany June 9, 2014.

"Developing Alternative Dispute Resolution for Armenia" 69 pages including more than 27 recommendations, time-line and roadmap for implementation. USAID & EDMC November 15, 2013

"The International Forum of Travel and Tourism Advocates (IFTTA) response to the European Commission's Consultation Paper on the use of Alternative Dispute Resolution (ADR) as a means to Resolve Disputes Related to Commercial Transactions and Practices in the European Union" which was presented at IFTTA's 5th European conference in Rostock, Germany March, 2011.

#### Presentations

Alternative Dispute Resolution for Hospitality Attorneys, Academy of Hospitality Attorneys (AHIA) Las Vegas, NV June 2016

Resolving International Travel, Tourism & Hospitality Disputes, IFTTA's 26<sup>th</sup> World Conference Buenos Aries, Argentina November 2015

The National Courts, ADR and the Hague Conference on Private International Law, IFTTA's 8th European Conference Tučepi, Croatia, May 2015.

Developing Online Dispute Resolution, IFTTA North America Ft. Lauderdale FL, March 2015

Designing Fair, Effective and Efficient Dispute Resolution Systems for the Travel, Tourism and Hospitality Industries IFTTA North America, Ft. Lauderdale FL, February, 2014 and 25th World Conference Dublin, Ireland, October 2014

Legal Lessons from the Costa Concordia, 5th International Cruise Conference, Cruise Research Society Bremerhaven, Germany, March 2014.

The Pros, Cons and Pitfalls of Online Line Dispute Resolution IFTTA 24th World Conference Prague, Czech Republic October 2013.

What Hospitality, Travel and Tourism Executives need to know about Alternative Dispute Resolution. IFTTA 6th European Conference Yerevan, Armenia April 2013

Alternative Dispute Resolution for Vessel Owners and Operators, Passenger Vessel Association (PVA), Jacksonville, FL February 2013

Alternative Dispute Resolution for the Travel and Tourism Industries, IFTTA North America, Ft. Lauderdale FL, February 2013

Alternative Dispute Resolution and the Passenger Contract, Cruise Research Society, 4th International Cruise Conference, Leeuwarden, Netherlands, May 2012

"The International Forum of Travel and Tourism Advocates (IFTTA) response to the European Commission's Consultation Paper on the use of Alternative Dispute Resolution (ADR) as a means to Resolve Disputes Related to Commercial Transactions and Practices in the European Union" IFTTA's 5th European conference in Rostock, Germany March 2012.

The ABCs of ADR (Alternative Dispute Resolution), PVA, Portland, OR January 2012

Continuing Legal Education instructor for: Florida Bar Association and Pennsylvania Bar Association sanctioned programs presented by International Forum of Travel and Tourism Advocates, Montgomery Conflict Mediation Center, The Pennsylvania District Attorneys Association and the Philadelphia District Attorney's Office.

#### **Selected Mediation Trainings & Courses**

Essential Skills, American Arbitration Association, (AAA)	40 Hours	
Basic, New Jersey Institute for Continuing Legal Education, (NJICLE)	22.5 Hours	
Cross Border Mediation, International Mediation Alliance	9 Hours	
Dealing With Difficult People, Montgomery Conflict Mediation Center, (MCMC)7 Hours		
The Strategic Mediator, Pennsylvania Bar Institute (PBI)	6 Hours	
Mediating Employment Cases In Federal District Court, NJICLE	3 Hours	
Mediation Ethics, MCMC	2 Hours	
Mediating High Profile Cases, Association for Conflict Resolution (ACR)	1.5 Hours	
Lessons Learned from Labor and Employment Mediation and their application		
to the broader ADR fields and vice versa, ACR	2 Hours	
Mediation & Settlement Techniques of a Business Dispute, NJICLE	1.75 Hours	
Multi-Party Mediations, AAA	1.5 Hours	
High-Stakes Mediations, Phila. Bar Association	1.5 Hours	
The Mediator as Coach, American Institute of Mediation (AIM)	1 Hour	
Impasse is a Fallacy: Setting the Stage for Mediation Prevents Impasse, AIM	1.75 Hours	
Mediation's Global Growth, AAA	1 Hour	
Business Mediation Challenges & Multiparty Techniques, CPR	1 Hour	
Insurance Issues in Mediation International Academy of Mediators (IAM)	1 Hour	
What Every Mediator Needs to Understand About Attorneys and Effective		
Advocacy in Mediation, Creighton University Werner Institute CUWI	1 Hour	

Mediation Preparation, Philadelphia Bar Association	1 Hour
Research What Works in Mediation and How Does It's,	1 Hour

#### **Selected Arbitration Courses Attended**

CIArb-CPR Arbitrator Training- 17.5 Hours, completed levels 1-3 for Fellowship & passed level 4 Award Writing Efficiency and Effectiveness of Arbitration, London Court of International Arbitration (LCIA) The New York Convention, Back to the Future, Chartered Institute of Arbitrators Managing a Successful Arbitration, the College of Commercial Arbitrators Efficient, Effective and Affordable Commercial ADR, ACR How to Deal with the Insurer in the Arbitration and Mediation Process, CPR Arbitrating the Difficult Discharge Case, AAA Damages in International Arbitration, Juris Conferences Don't Strike Back-Retaliation Claims, AAA **Basic Arbitration Training, NJICLE** Binding Arbitration under the N.J. Uniform Arbitration Act, NJICLE Dealing With the Pro Se Party in Mediation and Arbitration, AAA Resolving Construction Disputes-The New Alternatives, NJICLE International Arbitration, PBI Resolving International Trade Disputes, PBI Compulsory Arbitration, PBI Arbitration Ethics, ALM

#### **Online Dispute Resolution**

ODR2015, Law School of Pace University, New York Online Intensive Workshop, ACR Cyber-Ethics: The Impact of Technology on Mediator Ethics, ACR Online Dispute Resolution as the New Normal, ACR Trust in Online Mediation, CUWI Online Mediation A New Frontier, Pennsylvania Council of Mediators Technology and Legislation to Drive Growth in Alternative Dispute Resolution, CIArb Tech Tools for Mediation: The Use of Technology During Mediation and Beyond, IAM Considering ODR-PBA

#### **Other Programs Attended**

International Bar Association Annual Conference, Washington D.C. 2016 International Court of Arbitration (ICC) 11<sup>th</sup> New York Conference, 2016 Global Arbitration Review (5<sup>th</sup> Annual GAR) New York, New York 2016 European Union Law and Integration & Comparative Eastern European Legal Systems, Center For International Legal Studies, Salzburg, Austria March 2016. International Arbitration Conference, International Center of Dispute Resolution (ICDR) Miami, 2016. AAA/ICDR ICC ICSID 32nd Joint Colloquium on International Arbitration, Washington, 2015 Society, Commerce and Dispute Resolution, AAA & Fordham Law School, New York, 2015

# Certificates

International Commercial Arbitration-Columbia Law School & CIArb International Commercial Law-Institute of International Commercial Law, Pace Law School Negotiation-Creighton University School of Law Safety in Mediation-Association for Conflict Resolution Mediator-National Association of Certified Mediators Mediation Trainer-National Association of Certified Mediators

## Education

Delaware Law School of Widener University, JD, May 1987 Honor Grades: Evidence, Contracts, Commercial Transactions, Property, Class Rank: top 17%

Villanova University, BA, Communications, May 1982 Dean's List

## **Bar Admissions**

New York Supreme Court Pennsylvania Supreme Court New Jersey Supreme Court United States District Courts for the Eastern District of Pennsylvania United States District Court for New Jersey

# **Professional Memberships**

International Bar Association Association for International Arbitration Association for Conflict Resolution-Greater Philadelphia Chapter New Jersey Association of Professional Mediators New Jersey Bar Association-Alternative Dispute Resolution Section Pennsylvania Council of Mediators Global Alliance of Travel, Tourism and Hospitality Attorneys International Forum of Travel and Tourism Advocates (IFTTA) Philadelphia Bar Association-Business Law Section-International Law Committee Academy of Hospitality Attorneys