



“CREATING NEIGHBORHOOD DEVELOPERS PROGRAM”

Revitalizing Communities through Emerging Developers through Quality Training

Course 2: Emerging Developers – Acquisition

Saturday, February 25, 2017, 9:00 AM – 11:30 AM

Room 222, College of Business, Southern University, Baton Rouge



COURSE OVERVIEW

- This course is designed to provide beginning and small developers with the basic knowledge and methodology needed to identify, research and acquire properties for potential development projects through various processes.



BLIGHTED ACQUISITION

- Properties that were abandoned and acquired by a municipality through the adjudicated process.
- The developer benefits from acquiring this type of property because of the minimum capital investment required for these transactions.



PUBLIC BID PROCESS

- The local municipality or sheriff will dispose of these properties through a bidding process.



INHERITANCE

- These are properties that are passed down through family wills, successions or titles.



PURCHASE PROPERTIES

- The developer directly purchases the property from an owner via a monetary transaction.

STRATEGIC PLANNING



- Basic template for developing an acquisition plan.