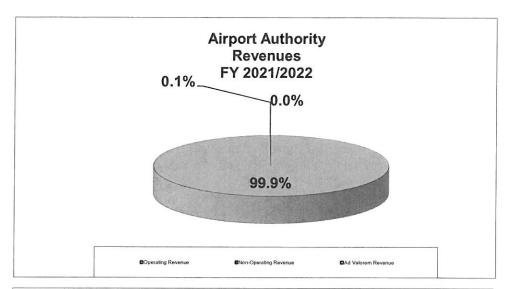
John Craig - *Chairman* Donn Mount *Vice Chairman* & *Treasurer* Roger Molitor Al Voss Mark Grainger Jessica Curry Brad Whitmore Kevin Daugherty, AAE *Director of Airports* Adam Bird - *Attorney* 

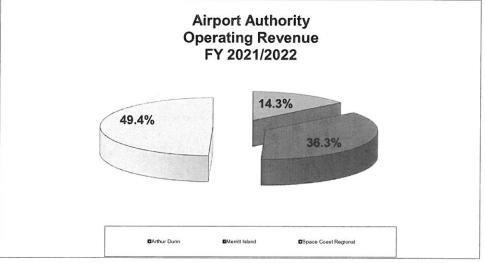
Agenda Second Budget Hearing of the Titusville-Cocoa Airport Authority September 16, 2021 – 5:01 PM

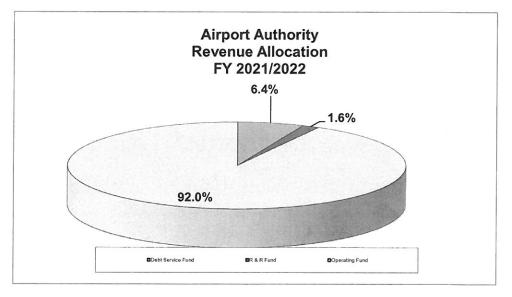
- A. Call to Order
- B. Pledge of Allegiance
- C. Roll Call
- D. CONSIDERATION OF THE PROPOSED 2021-2022 FISCAL YEAR BUDGET
- E. Adjournment

## TITUSVILLE-COCOA AIRPORT AUTHORITY PROPOSED BUDGET SUMMARY FISCAL YEAR 2021/2022

|   | Arthur<br>Dunn                                     | Merritt Space<br>Island Coast            | Total  |
|---|--|--|--|
| Operating Revenue<br>T'Hangars<br>Service Centers<br>Building Leases<br>Land Leases<br>Other Leases | \$ 181,187<br>78,941<br>78,163<br>20,260<br>30,240 | 48,877317,193252,811538,26618,275144,892 | \$ 1,187,527<br>\$ 445,011<br>869,240<br>183,427<br>34,550 |
| Total Operating Revenue   | \$ 388,791   | \$ 987,775 \$ 1,343,189                  | \$ 2,719,755   |
| Non-Operating Revenue<br>Requested Ad Valorem Taxi  | ing Authority                                      |  | \$2,500<br>\$0   |
| Total Revenue Budget  |  |  | \$ 2,722,255   |
| Transfer to Other Funds<br>Debt Service Fund<br>Renewal and Replaceme<br>Operating Fund             | \$    174,445<br>44,216<br>2,503,593               |  |  |
| Total   |  |  | \$ 2,722,255   |







## TITUSVILLE-COCOA AIRPORT AUTHORITY PROPOSED OPERATING BUDGET FY 2021 / 2022

Budget FY 2020 / 2021

Proposed Budget FY 2021 / 2022

Difference

Percentage Change +/-

Account Description

| 6                  | >                    |                   |                       |                                       |         | -                 |                                    |             |                            |                   |                     |              |                            |                      |                             |                   |                | 0                          |                      |                           |                    | A                       |               |            |                    |                    |                          |                                     | P                     | OPERATI                           |                          | TOTAL     |           |            |                    |                         |               |                  | PERSON             |
|--------------------|----------------------|-------------------|-----------------------|---------------------------------------|---------|-------------------|------------------------------------|-------------|----------------------------|-------------------|---------------------|--------------|----------------------------|----------------------|-----------------------------|-------------------|----------------|----------------------------|----------------------|---------------------------|--------------------|-------------------------|---------------|------------|--------------------|--------------------|--------------------------|-------------------------------------|-----------------------|-----------------------------------|--------------------------|-----------|-----------|------------|--------------------|-------------------------|---------------|------------------|--------------------|
| Telecommunications |                      |                   | i raining & Education | 1                                     |         | Travel & Dos Diam | rough and Training                 |             | Uther Contractual Services |                   | Janitorial Services |              | Computer Technical Support |                      | Federal Consulting Services |                   | Temporary Help | Other Contractual Services |                      |                           |                    | Accounting and Auditing |               | Legal Fees |                    | General Consultant |                          | Appraisals (last performed in 2015) | Professional Services | OPERATING EXPENSES/CAPITAL OUTLAY | IOTAL PERSONNEL SERVICES |           |           |            | Allocated Benefits | Workmans Comp Insurance | Payroll Laxes | Regular Salaries | PERSONNEL SERVICES |
|                    | Employee Development | Employee Training | 1                     | Aviation Related Mtgs and Conferences |         |                   | Ivew Employee Lesting & Evaluation | Landscaping | -                          | Cleaning Services |                     | Tech Support |                            | Legislative Services |                             | ARFF Temp Service |                |                            | Misc Accounting Fees | Payroll Company (Paychex) | Annual Audit (CPA) |                         | Attorney Fees |            | General Consultant |                    | Land/Building Appraisals |                                     |                       |                                   |                          | Education | Insurance | Retirement |                    |                         |               |                  |                    |
|                    | 3,000                | 4,000             |                       | 6,000                                 |         |                   | 500                                | 1,000       |                            | 7,000             |                     | 3,000        |                            |                      |                             |                   |                |                            | 800                  | 5,200                     | 28,000             |                         | 55,000        |            | 10,000             |                    | 25,000                   |                                     |                       |                                   |                          | 3,000     | 136,242   | 111,128    |                    |                         |               |                  |                    |
|                    |                      |                   | 7,000                 |                                       | 6,000   |                   |                                    |             | 1,500                      |                   | 7,000               |              | 3,000                      |                      |                             |                   | •              |                            |                      |                           |                    | 34,000                  |               | 55,000     |                    | 10,000             |                          | 25,000                              |                       |                                   | 1,071,746                |           |           |            | 250,370            | 20,000                  | 56,949        | 744,427          |                    |
|                    | 3,000                | 3,000             |                       | 4,000                                 |         |                   | 500                                | 1,000       |                            | 7,200             |                     | 6,600        |                            | 0                    |                             | 2,000             |                |                            | 800                  | 5,500                     | 26,600             |                         | 60,000        |            | 10,000             |                    | 0                        |                                     |                       |                                   |                          | 3,000     | 137,488   | 112,414    |                    |                         |               |                  |                    |
|                    |                      |                   | 6,000                 |                                       | 4,000   |                   |                                    |             | 1,500                      |                   | 7,200               |              | 6,600                      |                      | 0                           |                   | 2.000          |                            |                      |                           |                    | 32,900                  |               | 60,000     |                    | 10,000             |                          | 0                                   |                       |                                   | 1,103,414                |           |           |            | 252,902            | 12,593                  | 59,546        | 778,373          |                    |
| -                  | -                    |                   | (1,000)               | -                                     | (2,000) | ,                 |                                    |             | ,                          |                   | 200                 |              | 3,600                      |                      |                             |                   | 2.000          | '                          |                      | 300                       | (1,400)            | (1,100)                 | -             | 5,000      |                    |                    |                          |                                     |                       |                                   | 31,668                   | 0         |           |            | 2,532              | (7,407)                 | 2,597         | 33,946           |                    |
|                    |                      |                   | -14.3%                |                                       | -33.3%  |                   |                                    |             | 0.0%                       |                   | 2.9%                |              | 120.0%                     |                      |                             |                   |                |                            | 0.0%                 | 5.8%                      | -5.0%              | -3.2%                   |               | 9.1%       |                    | 0.0%               |                          | 0.0%                                |                       |                                   | 3.0%                     | 0.0%      | 0.0%      | 0.0%       | 1.0%               | -37.0%                  | 4.6%          | 4.6%             |                    |

Telecommunications

541001 Telephone 541301 Cellular Phones 541401 Cable 541501 Internet Fees

12,000 7,000 950 12,000

18,000 8,000 1,700 16,000

31,950

43,700

11,750

36.8%

. 1 .

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## TITUSVILLE-COCOA AIRPORT AUTHORITY PROPOSED OPERATING BUDGET FY 2021 / 2022

|                                       |                                      | Buid           | ant.     | Dramae  | J Divident                              |            | 3          |
|---------------------------------------|--------------------------------------|----------------|----------|---------|---|------------|------------|
| Account Description                   |                                      | FY 2020 / 2021 | ) / 2021 | FY 202  | FY 2021 / 2022                          | Difference | Change +/- |
| Postage                               |                                      | _              | 4 000    |         | 2 000                                   | 14 0000    | 25.20/     |
|                                       | 542001 Postage                       | 3.000          | +,000    | 2 500   | 3,000                                   | (1,000)    | -25.0%     |
| Itility Sprvinger                     | 542101 Express Mail Delivery         | 1,000          |          | 500     |   |            |            |
| Utility Services                      |                                      |                | 149.000  |         | 155.000                                 | 6 000      | 7 NoV      |
|                                       | 543190 Water/Sewer/Irrigation        | 20,000         |          | 20,000  |   |            | 4.076      |
|                                       | 543090 Electricity                   | 105,000        |          | 105,000 |   |            |            |
|                                       | Storm Water Fees                     | 10,000         |          | 10,000  |   |            |            |
| Rentals and Leases                    | Solid Waste & Recycing               | 14,000         | 0054     | 20,000  |   | -          |            |
| Rentals & Leases                      |                                      |                | 0.00     |         | 7 700                                   | -          | 2 401      |
|                                       | 544001 Equipment & Dumpster Rental   | 2,500          | 0,200    | 5.000   | 1,100                                   |            | -0,1%      |
|                                       | 544102 Postage Machine               | 700            |          | 700     |   |            |            |
|                                       | 544101 Copy Machine                  | 2,000          |          | 2,000   |   |            |            |
|                                       | 544103 Phone System                  | 3,000          |          | 0       |   | •          |            |
| Insurance                             |                                      |                |          |         |   | •          |            |
| Property & Casualty                   |                                      |                | 291,171  |         | 296,798                                 | 5,627      | 1.9%       |
| Liability                             | bullulligs & Equipitient 200043      | L/L/62         | AR TOP   | 296,798 | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 120 0751   | 200        |
|                                       | Fuel Tanks 3715                      | 3,750          | an the   | 3.000   | 000,000                                 | 10,010     | -23.0/0    |
|                                       | General Liability 8150               | 9,000          |          | 8,264   |   |            |            |
|                                       | Auto Liability 16936                 | 19,830         |          | 14,589  |   |            |            |
|                                       | Housing                              | 8,000          |          | 0       |   | •          |            |
| Other Insurance & Bonds               |                                      | 6,125          | 300      | 7,177   | 200                                     |            | 0.00/      |
|                                       | Employee Bond 888                    | 306            | 067      | 200     | 067                                     |            | 0.0%       |
| Repairs and Maintenance               |                                      |                |          | 007     |   |            |            |
| Maintenance Contracts                 |                                      |                | 13,000   |         | 13.000                                  |            | 0.0%       |
|                                       | Service Contracts                    | 9,000          |          | 9,000   |   |            | 0.070      |
|                                       | Recycling                            |                |          |         |   |            |            |
|                                       | Pest Control                         | 1,600          |          | 1,600   |   | •          |            |
| Donain & Maintanana                   | Lift Station                         | 2,400          |          | 2,400   |   | -          |            |
| Repairs & Maintenance                 |                                      |                | 282,000  |         | 245,000                                 | (37,000)   | -13.1%     |
|                                       | I -Hangar Maintenance<br>Auto Repair | 90,000         |          | 90,000  |   | -          |            |
|                                       | Facilities Department Equipment      | 00 000         |          | 13,000  |   |            |            |
|                                       | Authority Buildings                  | 90.000         |          | 000,00  |   |            |            |
|                                       | Office Equipment                     | 2,000          |          | 2.000   |   | •          |            |
| Printing & Binding                    |                                      |                |          |         |   | •          |            |
| Printing & Binding                    |                                      |                | 700      |         | 700                                     |            | 0.0%       |
|                                       | General Printing and Binding         |                |          |         |   | •          |            |
| Promotional Activities                |                                      |                |          |         |   | 1          |            |
| Advertising                           |                                      |                | 15,000   |         | 15,000                                  | 1          | 0.0%       |
|                                       | Marketing                            | 10,000         |          | 7,500   |   | •          |            |
| Other Promotional Activities          | Websile                              | 5,000          | 7 000    | 7,500   |   | ,          |            |
|                                       | NBAA Annual Conference               |                | ,000     |         | 000,1                                   |            | U.U%       |
|                                       | AOPA Annual Conference               |                |          |         |   |            |            |
|                                       | General Promo Activities             | 7,000          |          | 2,000   |   | ,          |            |
| Other Current Charges and Others      | Presentation/Promo Material          |                |          |         |   | ,          |            |
| Uther Current Charges and Obligations | IONS                                 |                |          |         |   |            |            |

Other Current Charges and Obligations

| FY 2021 / 2022 | PROPOSED OPERATING BUDGET | TITUSVILLE-COCOA AIRPORT AUTHORITY |
|----------------|---------------------------|------------------------------------|
|----------------|---------------------------|------------------------------------|

| TOTAL                                   |             |             |                            |                            |                            |             |                                       |          |  |                     |                    |                                     |                       |  |               |                     |          |                                      |                    |                 |                  |  |               |                    |                    |                 |                 |                 |                    |                    |                   |                    |                       |                     |                         |                             |                |
|---|-------------|-------------|----------------------------|----------------------------|----------------------------|-------------|---------------------------------------|----------|--|---------------------|--------------------|-------------------------------------|-----------------------|--|---------------|---------------------|----------|--------------------------------------|--------------------|-----------------|------------------|--|---------------|--------------------|--------------------|-----------------|-----------------|-----------------|--------------------|--------------------|-------------------|--------------------|-----------------------|---------------------|-------------------------|-----------------------------|----------------|
| TOTAL OPERATING EXPENSES/CAPITAL OUTLAY |             | Contingency |                            |                            |                            | Development | Development                           |          |  |                     | Uues & Memberships |                                     | Books & Subscriptions | Books, Publications, Subscriptions and Memberships |               |                     | Uniforms |                                      |                    |                 |                  | Operating Furniture, Equipment and<br>Software |               | Operating Supplies | Operating Supplies |                 | Office Supplies | Office Supplies |                    |                    |                   |                    | Other Current Charges |                     |                         | Legal Notices & Advertising |                |
|   | Contingency |             | Projects Local Match (COI) | Projects Local Match (TIX) | Projects Local Match (X21) |             | Capital Outlay (Vehicles & Equipment) |          | IFAC Airport Mem., Chambers, EDC, etc. | AAAE, FAC, SEC, etc |                    | Airport Publications, Subscriptions |                       | d Memberships                                      | ARFF Uniforms | Facilities Uniforms |          | Vehicle Tracking Hardware & Software | Computer Equipment | Office Software | Office Furniture |  | Fuel Products |                    |                    | Office Supplies |                 |                 | Tax Collector Fees | Tax Appraiser Fees | Real Estate Taxes | Redevelopment Fees |                       | Board Meeting Dates | Legal Notices (RFP/RFB) |                             |                |
| \$1.397.277                             | 91,755      | 91,755      | 75,000                     | 70,000                     | 5,000                      | 150,000     | 60,000                                | 60,000   | 3,000                                  | 3,000               | 6,000              | -                                   |                       |  | 1,000         | 3,000               | 4,000    | 500                                  | 4,000              | 2,000           | 500              | 7,000  |               | 45,000             |                    |                 | 6,000           |                 | 5,000              | 5,000              | 13,000            |                    | 23,000                | 1,000               | 6,000                   | 7.000                       | FY 2020 / 2021 |
|   | 85,855      |             | 27,700                     | 150,000                    | 60,200                     |             | 50,000                                |          | 2,500                                  | 2,500               |                    | 0                                   |                       |  | 1,000         | 5,000               |          | 2,000                                | 5,000              | 2,000           | 1,000            |  | 40,000        |                    |                    | 8.000           |                 |                 |                    | 0                  | 0                 |                    |                       | 1.000               | 6.000                   |                             | FY 20          |
| C1 400 470                              |             | 85,855      |                            |                            |                            | 237,900     |                                       | 50,000   |  |                     | 5,000              |                                     | 0                     |  |               |                     | 6.000    |                                      |                    |                 |                  | 10.000   |               | 40,000             |                    |                 | 8.000           |                 |                    |                    |                   |                    | 0                     |                     |                         | 000 2                       | FY 2021 / 2022 |
| CU8 3C                                  | -           | (5,900)     |                            |                            |                            | 87,900      | 1                                     | (10,000) |  |                     | (1,000)            |                                     | •                     |  |               |                     | 2.000    |                                      |                    |                 |                  | 3.000  | -             | (5,000)            |                    | -,000           | 2 000           | -               | -                  |                    |                   | (-0,000)           | (23,000)              |                     | . ,                     |                             | Difference     |
| 1 00/                                   |             | -6.4%       |                            |                            |                            | 58.6%       |                                       | -16.7%   |  |                     | -16.7%             |                                     | 0.0%                  |  |               | 00.000              | 50 0%    |                                      |                    |                 |                  | 42 9%  |               | -11.1%             |                    | 00.070          | % P E E         |                 |                    |                    |                   | 100.070            | -100 0%               |                     | 0.076                   | 700 D                       | Change +/-     |

GRAND TOTAL

\$2,469,023

\$2,503,593

34,570

1.4%

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