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Insulation Hardware - Adhesives - Stud Welding Equipment & Accessories

December 5, 2016

Dear Customer:

First, we would like to thank you for being a loyal and valued customer. Rest assured, we will continue to provide you with the best quality service available in the industry, and we shall always be available to assist you. We hope you understand that since April 4, 2014 we have been absorbing the rising cost of wages, health care, liability insurance and other overhead costs, because of this we will be raising prices by 5% starting January 15, 2017. Even with all the increases we have had to endure, we are dedicated to serving you with high quality service and low pricing. Enclosed you will find your new discount multiplier sheet. We appreciate your understanding and your loyalty.

Again we want to thank you for being a great customer. We will continue to provide you with the best quality service available in your area. Please feel free to contact us at any time with any questions you may have.

Cordially

A handwritten signature in black ink, appearing to read "Greg A. Rew". The signature is fluid and cursive, written over a white background.

Gregory Rew
President, GEMCO