

INDUSTRIAL REAL ESTATE SERVICES

Metzger, Etner, Thomson,
McAllister, Talbot & Brussels



About Our Team

Team Overview

Our Team specializes in industrial real estate in Broward, Palm Beach, Martin, St. Lucie and Indian River Counties. Our unparalleled expertise within these markets provides our clients with the necessary market intelligence to optimize their real estate decision making process. Our service offerings include site selection, asset disposition, tenant/buyer representation, build-to-suit project coordination and institutional project leasing.

In the last year, our Team has represented **over 6.8 million square feet** of industrial transactions valued at **over \$213 million dollars**. Our Team has worked together in the South Florida market for over 40 years in the industrial real estate industry. We command a wealth of knowledge in real estate values as well as transaction management and we apply this knowledge to devise strategies that result in a competitive advantage for our clients particular needs. This proprietary intelligence is imperative to producing optimal results on behalf of our clients.

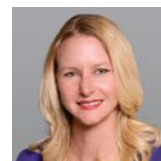
Our integrated Team works better, faster, and more efficiently to deliver end-to-end real estate solutions for our client's business.



Chris Metzger, SIOR
Executive Director
954 938 2608
chris.metzger@cushwake.com
Cushman & Wakefield Tenure: 35 years



Rick Etner, SIOR
Executive Director
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Cushman & Wakefield Tenure: 30 years



Julie Miller
Senior Brokerage Coordinator
954 377 0461
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Cushman & Wakefield Tenure: 7 years
Industry Experience: 19 years



Christopher Thomson, SIOR
Executive Director
561 227 2020
christopher.thomson@cushwake.com
Tenure: 19 years



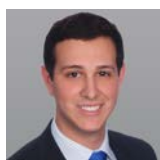
Matthew McAllister
Director
561 227 2018
matthew.mcallister@cushwake.com
Cushman & Wakefield Tenure: 4 years
Industry Experience: 14 years



Uilani Kauhi
Brokerage Coordinator
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Cushman & Wakefield Tenure: 19 years



Adam Talbot
Associate
561 227 2065
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Cushman & Wakefield Tenure: 2 years



J.D. Brussels
Business Development
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Cushman & Wakefield Tenure: 3 years
Industry Experience: 5 years



Valerie Tatum
Senior Analyst, Research
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Cushman & Wakefield Tenure: 2 years
Industry Experience: 20 years

2017 REPRESENTED



6.8M+
SQUARE FEET

2017 VALUED AT



\$213+
MILLION DOLLARS

EXPERIENCE



40+
YEARS WORKING
TOGETHER IN MARKET

Proven Results/Client Testimonials

What Clients Say Matters Most...

“When I need to know what the status of the industrial real estate market in South Florida is, I turn to Christopher and his Team: they are the authority in this market as far as I am concerned. They are courteous, professional, knowledgeable and thorough. Follow through is definitely a strength of theirs and I enjoy working with them.”

~Business Development Board of Palm Beach County

“...the recent expansion of our Broward operations at the Seneca Industrial Park was complex in nature, and involved the extension of our base lease as well. Rick Etner and his Team handled our requirement in a professional and expeditious manner, was knowledgeable of not only the market economics but also the strategies required to navigate the complexities of our expansion, those issues critical to RCCL, through the lease negotiations. The final outcome was exactly where we needed to be.” Royal Caribbean Cruise, LTD



Partial List of Current Properties

The following is a selection of some of our larger properties that we represent.

Broward County



Pompano Center of Commerce II

1550 - 1650 NW 18th Street
Pompano Beach, Florida

Up to ±376,644 SF for Lease



I-595 Business Center

3200 SW 30th Avenue
Dania Beach, Florida

±85,000 SF for Lease



Seneca Commerce Center

SW 38th Ave
Pembroke Park, Florida

up to 585,242 SF for Lease

Palm Beach County



Palm Beach Park of Commerce

Beeline Hwy. & Pratt Whitney
Jupiter, Florida

up to 383 acres for sale or BTS



Crossroads Business Park

Okeechobee Rd b/w I-95 & FI
Turnpike
Fort Pierce, Florida

up to 84 acres for sale or BTS



Blue Heron Distribution Center

7840-7880 Central Industrial Dr
Riviera Beach

±15,000 SF for Lease

300

Offices in 70+ Countries

● Cushman & Wakefield Offices

AMERICAS

UNITED STATES

ALABAMA

Birmingham

ARIZONA

Phoenix

Tucson

CALIFORNIA

Bakersfield

Burlingame

Carlsbad

Diamond Bar

El Segundo

Fresno

Inland Empire

Larkspur

Long Beach

Los Angeles

Monterey

Oakland

Orange County

Palo Alto

Pleasanton

Sacramento

Salinas

San Diego

San Francisco

San Jose

Silicon Valley

Walnut Creek

COLORADO

Colorado Springs

Denver

Fort Collins

CONNECTICUT

Hartford

Stamford

DISTRICT OF COLUMBIA

Washington

DELAWARE

Wilmington

FLORIDA

Boca Raton

Fort Lauderdale

Fort Myers

Jacksonville

Miami

Orlando

Stuart

Tampa

Temple Terrace

West Palm Beach

GEORGIA

Atlanta

Savannah

HAWAII

Honolulu

IDAHO

Boise

ILLINOIS

Chicago

Rosemont

INDIANA

Indianapolis

KANSAS

Overland Park

KENTUCKY

Louisville

MASSACHUSETTS

Boston

MARYLAND

Baltimore

Bethesda

Columbia

Towson

MICHIGAN

Detroit

MINNESOTA

Minneapolis

MISSOURI

Berkeley

Chesterfield

Clayton

Kansas City

St. Charles

St. Louis

NORTH CAROLINA

Charlotte

Raleigh

NEBRASKA

Omaha

NEW HAMPSHIRE

Manchester

Portsmouth

NEW JERSEY

Chatham

East Rutherford

Edison

Islen

Morristown

NEVADA

Las Vegas

Reno

NEW YORK

Albany

Binghamton

Brooklyn

Buffalo

Corning

Forest Hills

Hudson Valley

Ithaca

Long Island

Melville

New York

Rochester

Syracuse

Utica

Watertown

White Plains

OHIO

Cincinnati

Cleveland

Columbus

Dayton

OKLAHOMA

Oklahoma City

Tulsa

OREGON

Portland

PENNSYLVANIA

Conshohocken

Harrisburg

Philadelphia

Pittsburgh

Scranton

RHODE ISLAND

Providence

SOUTH CAROLINA

Charleston

Greenville

TENNESSEE

Memphis

Nashville

TEXAS

Austin

Dallas

El Paso

Houston

San Antonio

UTAH

Ogden

Park City

Salt Lake City

St. George

VIRGINIA

Fredericksburg

Lynchburg

McLean

Newport News

Richmond

Roanoke

Virginia Beach

WASHINGTON

Bellevue

Seattle

WISCONSIN

Milwaukee

CANADA

ALBERTA

Calgary

Edmonton

BRITISH COLUMBIA

Vancouver

Victoria

MANITOBA

Winnipeg

NEW BRUNSWICK

Moncton

Saint John

NOVA SCOTIA

St. John's

ONTARIO

Halifax

Kingston

London

Newmarket

Ottawa

Toronto

Waterloo

PRINCE EDWARD ISLAND

Charlottetown

QUEBEC

Montreal

Saint Laurent

SASKATCHEWAN

Regina

Saskatoon

LATIN AMERICA

ARGENTINA

Buenos Aires

BRAZIL

Barueri

Belo Horizonte

Porto Alegre

Recife

Rio De Janeiro

São Paulo

CHILE

Santiago

COLOMBIA

Bogota

COSTA RICA

San Jose

MEXICO

Cuidad Juarez

Guadalajara

Mexico City

Monterrey

PERU

Lima

PUERTO RICO

San Juan

EMEA

AUSTRIA

Vienna

BAHRAIN

Manama

BELGIUM

Brussels

BOTSWANA

Gaborone

BULGARIA

Sofia

CHANNEL ISLANDS

Jersey

CROATIA

Zagreb

CZECH REPUBLIC

Prague

DEMOCRATIC REPUBLIC OF CONGO

Kinshasa

DENMARK

Copenhagen

ESTONIA

Tallinn

FINLAND

Helsinki

FRANCE

Bordeaux

Dijon

Lyon

Marseille

Montpellier

Nancy

Nice

Nimes

Paris

Reims

Rennes

Strasbourg

Toulouse

GERMANY

Tbilisi

Berlin

Frankfurt

Hamburg

Leipzig

Munich

GHANA

Accra

GREECE

Athens

HUNGARY

Budapest

ISRAEL

Tel Aviv

ITALY

Milan

Rome

KAZAKHSTAN

Almaty

Astana

KENYA

Nairobi

LATVIA

Riga

LESOTHO

Maseru

LITHUANIA

Vilnius

LUXEMBOURG

Luxembourg

MACEDONIA

Skopje

NAMIBIA

Windhoek

NETHERLANDS

Amsterdam

Arnhem

Breda