

**BILL KORN**  
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Bill Korn is a seven-time Chief Financial Officer and former IBM executive with more than 30 years of experience managing fast growth businesses, seeking Board of Directors opportunities where he can contribute his proven expertise in strategy and finance.

Bill was a member of the National Association of Corporate Directors and has actively participated in over 100 Board meetings during the past 15 years, leading discussions about strategy, acquisitions, raising capital, and financial performance. He is currently Chief Financial Officer of MTBC (Nasdaq: MTBC), provider of cloud-based healthcare IT solutions and services. He brought MTBC public on Nasdaq in 2014, buying three competitors simultaneously with the IPO, and building a public company infrastructure.



Bill worked closely with MTBC's Audit, Compensation and Nominating & Governance Committees to create Board governance for a public entity, and actively participates in every Board of Directors and Committee meeting. He has worked with four of the top audit firms, and has led audit committee discussions at five companies. Bill has worked with three executive compensation firms, assisting compensation committees in designing comp plans at four companies. He was corporate secretary of Antenna Software and director of 13 of its global subsidiaries. He was an Advisory Board member of SnapOne, member of the Board of Directors of iRail, LLC, and a participant and presenter to Boards of MTBC, SnapOne, Antenna Software, Telelogue, Integrion Financial Network and Incomnet.

As Chief Financial Officer for seven companies, Bill successfully raised \$350 million of capital, including 12 public offerings, 14 rounds of private equity and venture capital, as well as 8 debt financings. Bill has completed 20 acquisitions, including negotiating terms, arranging financing, performing due diligence and integrating teams to reduce costs. He has a track record of creating successful partnerships and joint ventures.

In addition, Bill has significant operating management experience. His leadership enabled Antenna Software to grow at an 87% CAGR during his 10 year tenure. He served as President of Telelogue, a venture-backed spin-out of Bell Labs that created advanced speech recognition technology; and as Chief Operating Officer of INFONXX, an Inc. 500 company providing enhanced directory assistance services to the wireless industry. Bill led INFONXX through a period of rapid growth in which the company doubled in size to 2,000 people over a 12 month period.

Earlier in his career, Bill spent ten years with IBM building its global services business, and was a co-founder of IBM Consulting Group. He served on the senior management team that created IBM's highly successful services strategy in the 1990's; was IBM's first director of strategy for electronic commerce in 1994; and spent a year on IBM's corporate strategy team during Lou Gerstner's first year as CEO. He was instrumental in forming Integrion Financial Network, a joint venture of IBM and 19 premier financial institutions, and became its first CFO.

Bill earned his bachelor's degree in Economics *magna cum laude* from Harvard College and an MBA from Harvard Business School.