

# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

April 2015

Home Builders Association of Dothan and the Wiregrass Area

General Membership Meeting/Luncheon

Thursday, April 23 @ 12:00 Noon

Clarion Inn & Suites

## Guest Speakers

State President of The Alabama Association of Realtors

Julie Minto

&

State President of The Home Builders Association of Alabama

Lynn Corder

Please make plans to join us as we bring the Builders and the Realtors together to support the Housing Industry!

RSVP by Wednesday, April 22<sup>th</sup>

Call the office at 334-793-6696 or email [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

Buffett Style Lunch

1 meal included with each Home Builders Association Membership

Additional Meals \$11.00



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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



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**WELCOME TO THE 2015 PARADE OF HOMES!**

**Friday, May 15 11am – 6pm**

**Saturday, May 16 10am – 6pm**

**Sunday, May 17 1pm – 6pm**



**YOU'RE INVITED!**

**FISH FRY**

**THURSDAY, MAY 14**

**6:00pm**

**the Pavilion @**

**The Highlands South**

**RIBBON CUTTING**

**Friday, May 15**

**11:00 am**

**117 Prestwick Drive**

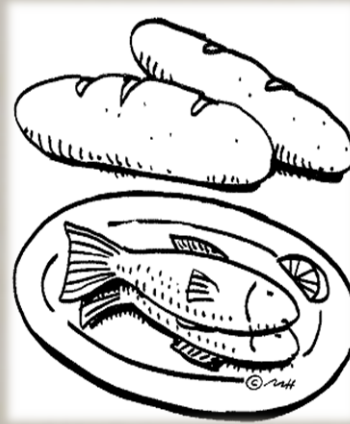
**The Home Builders Association of Dothan & the Wiregrass Area is proud to present more than 20 homes in this year's Parade! We invite you to the FISH FRY and the RIBBON CUTTING CEREMONY to help kick off the Parade of Homes! Both Events will be held at the "Showcase House" located at 117 Prestwick Drive in the Highlands South Subdivision. The Parade of Homes "Showcase House" was built by Blissett Builders and beautifully decorated by the Touch of Wood!**

# Fish Fry

Thursday @ 6:00 pm

May 14, 2015

117 Prestwick Drive  
Highlands South Subdivision



Come out and join us as we kick off this year's  
**Parade of Homes.**

Enjoy a delicious Fish Fry and get a sneak peak at the  
Showcase Home!



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Thursday, May 7, 2015

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Does it surprise you that 54 percent of home buyers start the buying process with a preference for or interest in new homes but only 8% end up buying new? That's according to Eleanor Bowman of the online marketing firm BDX. With a fact like that is it any wonder that increasing new home sales is one of the top priorities of home building organizations at all levels—local, state, and national. Accordingly, the NAHB has proclaimed April as “New Homes Month.”

The NAHB office in Washington recently sent out an article for us to use in promoting new home ownership. Below is a reprint of this article. While you initially may think that it's only stating the obvious I hope that you can find some talking point to use in your sale presentation to potential purchasers of your new homes:

### **The Not-So-Obvious Benefits of Buying a New Home**

By The National Association of Home Builders, Washington, D. C.

Home buyers have the choice of two types of houses on the market: resale or new.

Home buyers planning to buy a brand-new house or condominium often cite energy efficiency, open layout, a warranty, and being able to select appliances, flooring, paint colors and other design elements as factors driving their choice.

But builders say that buyers can be drawn to a new house for reasons that aren't so obvious. Here are a few more benefits of a brand-new home that you may not see in the sales brochure.

### **Building a Community Together**

A brand-new community is one of the built-in benefits of many new homes. When families move in to a subdivision at the same time, they often form lasting bonds of friendship and neighborliness right away. Nobody is the "new kid on the block," and many home builders host community parties in new developments to help owners meet and connect.

Popular amenities like pools, walking trails and tennis and basketball courts offer additional opportunities for interaction among neighbors of all ages. Often new communities are comprised of home owners in the same stage of life, such as young families or active retirees, so neighbors can get to know each other through carpools, PTA meetings, tennis matches or golf games.

### **Entertaining**

Throwing a party in an older home can be a challenge because smaller, distinct rooms make it difficult to entertain guests in one large space. Today, new home layouts feature more open spaces and rooms that flow into each other more easily. While you are preparing dinner, you can still interact with guests enjoying conversation without feeling closed off. The feeling of spaciousness in today's new-home layouts often is enhanced with higher ceilings and additional windows that bring in more light than you would find in an older home.

### **A Clean Slate**

For some buyers, parking the car in a sparkling-clean garage or being the first to cook a dinner in a brand-new kitchen is part of the appeal of new construction. In addition, you won't have to spend time stripping dated wallpaper or repainting to suit your own sense of style — creating your own home décor from the get-go!

The advantages of being the first owner extend to the outdoors. Instead of inheriting inconveniently or precariously placed trees, or having to tear up overgrown shrubs, you can design and plant the lawn and garden you want.

## **Outlets, Outlets Everywhere**

Homes built in the 1960's and earlier were wired much differently than houses today. Builders had no way of anticipating the invention of high-definition televisions, DVRs and computers that we enjoy today — and the very different electrical requirements they would introduce. New homes can accommodate advanced technologies like structured wiring, security systems and sophisticated lighting plans, and can be tailored to meet the individual home owner's needs.

Anyone who has ever lived in an older home can also attest to the fact that there are never enough outlets, inside or out! Today, home builders plan for the increased number and type of electronics and appliances used by today's families, so you can safely operate a wine cooler, Christmas lights and your laptop — and more.

---

Epilogue: Thank you, NAHB public relations department for the above reasons to buy new. I'd like to add a few more items to the list:

## **Reduced Energy Bills and Improved Comfort**

Older homes have less insulation in the walls and attics. While attics can usually be upgraded with more insulation, walls are very difficult to upgrade and most of the time very expensive.

## **Lower Maintenance, Cheaper to Operate**

New homes are less expensive to maintain than older homes. A new home can be operated for 20–30% less than a home built prior to 1980. It'll be a long time before the roof or water heater of a new home needs replacing. It's not often apparent what maintenance items a previous owner may have "deferred." On the other hand a new home has zero deferred maintenance.

## **Latest In Building Construction and Building Materials**

The primary purpose of the building code is to improve occupant safety and security. It incorporates the newest findings in building science and construction practices as well as newer and better building materials. New homes are built to include these ever-improving standards.

Beyond building materials, new homes are required to incorporate design features to promote health and safety like large egress windows in case of fire, smoke detectors outside of each bedroom, and proper ventilation for cleaner, healthier air. Only in the last few years has attention been paid to proper drainage techniques to prevent mold and mildew.

This is by no means an all-inclusive list. I'm sure that you can come up with a few more of your own. With the Parade of Homes coming up next month if someone asks you, "Why should I buy a new home instead of buying used?" I hope this will give you some readily available talking points.



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**Steve Thompson**

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*Wiregrass Electric Coop*

**Randy Allen**

*Lowes*

**Brandon Dyer**

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# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

## MAY ANNIVERSARIES

### ASSOCIATE MEMBERS

Buddy's Building Supply	Pea River Electric Cooperative
Grantham's Cabinets	Shelco Painting
Hammer	Terminix International
Harris Security Systems	Tile Time
Homeworks	Tyson Plumbing & Electric
JD Adkinson Siding	Villani Painting
Klassic Kitchens	Wiregrass Electric Cooperative
Nationwide Insurance	

### BUILDER MEMBERS

Accolade Construction	R&S Construction
Jace Johnson Construction	Tom West Company

## JUNE ANNIVERSARIES

### ASSOCIATE MEMBERS

ADK Building Supply	King's Residential
Beall Electric	Laur-Hann Contractors
Ben's Masonry	Lawrence Septic Tank
Branton Land Surveyors	Lehman Construction
Buds 'N Blossoms Nursery	Madrid Framing
Burdeshaw's Lock & Security	MAK LLC
Circle City Drywall	MidSouth Bank
DeWayne Welch dba Welch's Roofing	Sanders Security
Dothan Nurseries	Shwinco Architectural Products
Featherston Construction	Southside Granite
Gulfeagle Supply	Steve's Plumbing & Electric
J & B Custom Capentry	Terry Clements Masonry
J & S Construction	We Paint It
Jimmy's Heating & Cooling	Williams Masonry
Jones Concrete Finishing	Wood Backhoe Service

### BUILDER MEMBERS

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Halstead Construction	M & M Homebuilders
Hollon Contracting	Shelley Construction

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Olivia Baldwin  
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Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

## EVENTS CALENDAR

### April

#### Board Meeting

Date: Thursday / April 9  
Time/Location: 12:00 noon / HBA Office

#### General Membership Meeting

Date: Thursday / April 23  
Time/Location: 12:00 noon / Clarion Inn & Suites

### May

#### Fish Fry

Date: Thursday / May 14  
Time/Location: 6:00 pm / Pavilion-The Highlands South

#### POH Ribbon Cutting

Date: Friday / May 15  
Time/Location: 11:00 am / 117 Prestwick Drive

#### Parade of Homes

Date: Friday – Sunday / May 15-17  
Time/Location:

### June

#### Board Meeting

Date: Thursday / June 11  
Time/Location: 12:00 noon / HBA Office

#### Past President's Luncheon

Date: Thursday / June 18  
Time/Location: 12:00 noon / Clarion Inn & Suites

#### GMM Eufaula

Date: Thursday / June 25  
Time/Location: 12:00 noon / Eufaula Country Club



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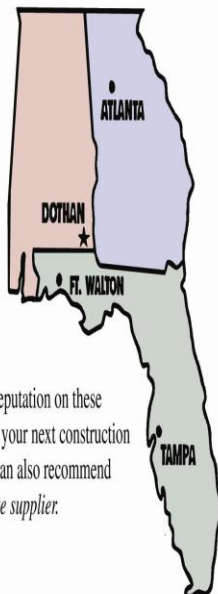


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Greg Anderson,  
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# Home Design Trends for 2015 and Beyond

The National Association of Home Builders recently announced the winners of the Best in American Living Awards - a prestigious award program that spotlights design excellence for the entire residential building industry.

Award recipients are lauded as the most creative and inventive builders, remodelers, architects, developers, land planners and interior designers in the nation.

Take a look at the newest trends in design that home buyers will see over the next several years based on submissions from this year's winners. Then get inspired to incorporate your favorite trend in your own home.

**White-on-White Kitchens:** This trend can be seen in both traditional and modern-style homes. Think white cabinets topped with white countertops and finished off with white back splashes and white trim.

**Double-Island Kitchens:** Back-to-back and side-by-side islands are showing up in all styles of homes. Often one island is used for cooking and preparing food and the other for serving food and dining. The second island may also take the place of a more formal dining room table.

**Centered Bathtubs:** As part of the continuing "bathroom as spa" trend, large, well-designed tubs are becoming the center of attention: pulled away from the wall and treated like sculptures.

**Natural Elements Mixed with Contemporary Materials:** A softer side of modern design is evolving. Wood, steel and glass are a popular combination, allowing the best from both worlds. Modern textures are being combined with old-world or classical elements.

**Get-Away Rooms:** Whether it is a room with a view or a game room, creating "escapes" is increasingly popular. These are designed to encourage relaxation, family time or provide room for hobbies.

**Wine Rooms and Bars:** Wine displays under the stairs stylishly fill spaces that may otherwise go to waste. Full rooms dedicated to wine or liquors are no longer just for the avid collector. We-bar nooks are adding to the overall encouragement of relaxing and enjoying time at home.

**Indoor-Outdoor Living:** No matter their location, home buyers are attracted to designs that offer space on the roof to give them a great view while soaking in the surroundings. Indoor-outdoor transitional spaces are also showing up where weather permits by using screens and removable or foldable walls.

**Smaller Entries:** Entries are still very well designed, but the amount of space allocated to the entrance is shrinking. Large pivoting doors are making grand statements, but open immediately into the main living space of the home.

**Non-Car Centric Design:** While cars, driveways and garages are a part of American life, design features that seem to be taking their place are sidewalks, bike paths and community gathering spaces.

To find an industry professional who is ready to bring these exciting new trends to your new home or remodeling project, check out our membership directory in this newsletter.

## Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.



## FROM THE OFFICE...

We have an opportunity for you to win prizes and we are so excited! WE WANT YOU TO RECRUIT NEW MEMBERS! Bring a guest with you to the next meeting! Talk to them about joining and supporting the housing industry! Our market is finally picking up again and now is a great time to join the Home Builders Association of Dothan and the Wiregrass Area! Let me know what you need to talk to others about joining! I have all kinds of literature, brochures and talking points. Stayed tuned for grand prize information! The person who recruits the most members will win the grand prize and it will be great! We gave away a yeti cooler with the last contest. Let's make this the best year ever!!! WE WANT YOU TO RECRUIT NEW MEMBERS!!!!!!!!!!



### TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

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7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.  
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2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?  
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.  
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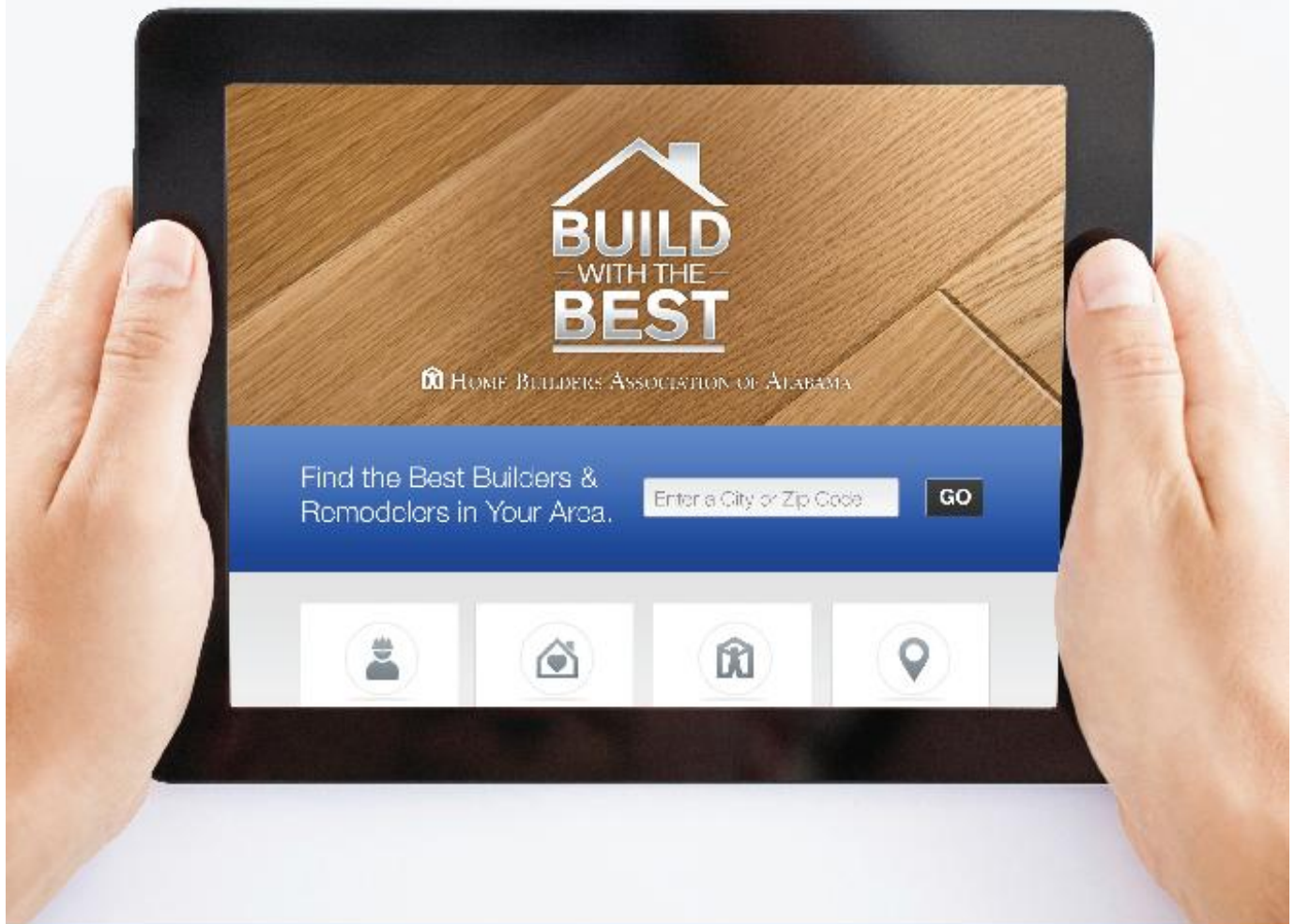
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D&R Homework, LLC  
Discount Carpet Barn, Inc.  
H&M Flooring, LLC  
Klassic Kitchens  
Smith's Seamless Floors  
Snell Flooring LLC  
Southern Hardwood Flooring dba Wiregrass Pipe  
Stokes Floor Covering  
Tri-State Paint

### CENTRAL VACUUM SYSTEMS

Builders Lighting & Appliance  
Harris Security Systems.  
Mayer Lighting Showroom  
Sanders Security

### CERAMIC TILE

Enterprise Wholesale  
Stokes Floor Covering

Tile Time, LLC  
Whatley Supply  
CITY  
City of Dothan  
CIVIL ENGINEERING  
Northstar Engineering Services, Inc.  
CONCRETE PRODUCTS & SUPPLIES,  
FINISHING DESIGN,  
CONCRETE PUMPING  
Bobby White dba Bobby White Construction  
C&R Contracting, LLC  
CL & Associates, Inc.  
Couch USA  
Independent Concrete Services  
Jones Concrete Finishing, LLC  
Jones Concrete Site Development, LLC  
Peterman's Concrete Finishers  
Poole Concrete Contractor  
Quality Redi-Mix, LLC  
Reeder Concrete  
S&L Contractors, LLC  
Trawick Concrete Finishers  
Williams's Masonry  
DOORS & WINDOWS  
American Wallzone  
Ansley's TKW  
D&R Homework, LLC  
Dothan Awning Co.  
Dunbarton Corporation  
Lowe's of Dothan  
Shwinco Architectural Products  
The Woodpile, Inc.  
Townsend's Andersen Showroom  
DRAFTING & ARCHITECTS  
Gosselin Design  
DRYWALL  
Circle City Drywall  
Grayson Drywall  
Harris Drywall  
Ivey Drywall.  
Red's Painting  
Southern Wall Systems, LLC  
Steve Brown Drywall  
Sutton Drywall  
ELECTRICAL SUPPLIES &  
CONTRACTORS  
A/C Electrical & Plumbing  
Beall Electric  
Builders Lighting & Appliance  
C&C Mechanical Contractors  
Hathcock Plumbing & Electric  
JM Electric Supply  
Jackson Gas & Electric Service Co.  
Mayer Lighting Showroom  
Mike's Plumbing & Electric, LLC  
Professional Engineering Services, LLC  
Steve's Plumbing & Electric  
Trinity & Associates Electrical  
Vinson Plumbing & Electric  
Watkins Plumbing & Electric  
FENCES  
Dothan Awning Co.  
Fenced In, LLC  
Smith Custom Iron Works

Tri-State Fence & Iron Works, Inc.

**FRAMING**

Adams Construction Company  
C&R Contracting, LLC  
G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
Levy Greer LLC  
Madrid Framing, LLC  
Super Framers Construction

**GARAGE DOORS**

MP Garage Doors LLC

**GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

**GLASS, MIRRORS &**

**GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

**GUTTERS**

Dothan Awning Co.  
Spann Brothers, LLC

**HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling - Appl. Svc.  
Daniel's Heating & Cooling LLC  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.  
Johnstone Supply  
Lewis-Smith Supply  
Long's Refrigeration  
Micheal's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

**INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation

**INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Slingluff United Insurance  
Solomon Insurance  
The Eufaula Agency  
Young Johnston & Associates

**LAND GRADING**

Wood Backhoe Service

**LANDSCAPING, LAWN CARE,**

**IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC  
PC's Nursery & Landscaping, Inc.  
U.S. Veterans Landscaping Inc  
dba U.S Lawns-Dothan

**LIGHTING**

Builder's Lighting & Appliance  
Lowie's of Dothan  
Mayer Lighting Showroom  
**LOT CLEARING, SITE WORK  
AND DEMOLITION**  
Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC

Lingo Sand

Weston Backhoe  
Wood Backhoe Service

**MASONRY CONTRACTORS**

Arnold Davis Masonry  
Bello Brick & Masonry  
Ben's Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Saffold Masonry  
Ricky Starling Masonry  
Rock Solid  
Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

**MEDIA & PUBLICATIONS**

The Dothan Eagle

**METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

**MORTGAGE COMPANIES**

Ameris Bank  
Compass Bank  
Home Mortgage of America, Inc  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage  
Tyndall Federal Credit Union

**PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Chad Roberts Paint Contractor, LLC  
D&R Homework, LLC  
Featherston Construction  
Ketchum Enterprises, LLC  
Paul Govlet dba The Painters Paint Contracting  
R and R Painting  
Red's Painting  
Shelco Painting  
Sherwin-Williams  
T&W Painting  
Think South Painting, Inc.  
Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
We Paint It  
**PAVING**  
Midsouth Paving, Inc.  
Wiregrass Construction Co., Inc.

**PEST CONTROL &  
ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International

**PLUMBING SUPPLIES &  
CONTRACTORS**

AC Electrical & Plumbing  
Ameri-Tech Rooter Service  
C&C Mechanical Contractors  
Fast AZ Service LLC  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.  
Jones Plumbing, LLC  
Kyle's Rod & Rooter, Inc.

Lewis-Smith Supply  
Mike's Plumbing & Electric, LLC  
Steve's Plumbing & Electric  
Tyson Plumbing & Electric  
Vinson Plumbing & Electric  
Watkin's Plumbing & Electric

**POOLS & COMPONENTS**

Cox Swimming Pools, Inc.  
Dothan Awning Co.  
Herring Enterprises, LLC  
Paul Camp Custom Pool Builders, LLC

**PROPERTY MANAGEMENT,**

**LAND DEVELOPMENT**

Rock Creek Apartments  
**REAL ESTATE**  
Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.  
Team Linda Simmons Real Estate  
Tom West Company  
Young Johnston & Associates

**REMODELERS**

(See *CARPENTRY & REMODELING*)

**RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

**ROOFING CONTRACTORS &  
SUPPLIES**

APAXX Inc.  
C&N Construction Company  
CP Roofing  
D&R Homework, LLC  
Dwayne Welch dba Welch's Roofing  
Gilley Roofing  
Gulfeagle Supply  
Hathcock Roofing & Remodeling  
MAC Construction  
Marty Robbins Roofing  
Mike Goodson Roofing, LLC  
Steel Drive Enterprises, Inc.  
Welch's Roofing



**SCHOOLS**

Wallace State Technical College

**SECURITY SYSTEMS**

Burdeshaw's Lock & Security  
Harris Security Systems  
Sanders Security

**SEPTIC TANKS & WELL DRILLING**

Ashford Septic Tank Co., Inc.  
Dothan Vault & Septic Tank  
Hathcock Plumbing and Electric  
Johnny Ingram Company  
Lawrence Septic Tank Service, Inc.

**SIGN COMPANIES**

Sing Erectors, Inc  
Signs Etcetera, Inc.  
Southside Granite

**SOD FARMS**

Riverside Turf Farm, Inc.

**SOLAR HOTWATER HEATERS**

Affordable Solar Hot Water & Power

**STEREO, SOUND SYSTEMS & ELECTRONICS**

Delta Site Services, LLC  
Harris Security Systems  
Sanders Security

**STORAGE**

Saints Industries

**SURVEYORS & ENGINEERING**

Branton Land Surveyors  
Northstar Engineering Services, Inc.

**TRIM CARPENTERS**

Robert Woodham Construction  
Thompson Home Improvement

**TRUSSES**

Robert Woodham Construction  
Wholesale Wood Products

**UTILITIES**

Alabama Power Co.  
Browning Utilities, LLC  
Pea River Electric Co-Op  
Southeast Alabama Gas District  
Wiregrass Electric Co-Op

**VINYL SIDING & INSTALLATION**

D&R Homework, LLC  
Dothan Awning Co.  
Homeworks, LLC  
JD Adkinson Siding  
Ronnie Williams Vinyl Service

Tuff Vinyl

Vinyl Siding Depot

**WALLPAPER & HANGING**

Ben Darley Painting, Inc.

**WARRANTY**

Bonded Builders Home Warranty Group

**WASTE MANAGEMENT**

Environmental & Hazmat Services  
Mark Dunning Industries, Inc.  
Martin Environmental Services  
Rental Equipment & Supply Co., Inc.  
Waste Management

**WOOD PRESERVING & PRESSURE TREATMENTS**

Great Southern Wood Preserving, Inc.

**BUILDER MEMBER DIRECTORY**

270 Construction, Inc.  
Accolade Construction, Inc.  
Alfred Saliba Corporation  
Applewright Construction, LLC  
BH Williams Company  
Bart Liddon Homes LLC  
Blissett Builders  
Blue Deese Construction Co., Inc.  
Bobby Woodham Construction  
Brewer Construction, Inc.  
Britton Homes  
Century 21 James Grant Realty  
Chad Dean Construction, Inc.  
Chester McKin dba CLM Plumbing & Const.  
Ciecierski Construction  
Clark Construction  
CS Adams Enterprises LLC  
Dan Lee Construction  
Darley Construction  
Delmar Paulk Construction  
Deloney Construction, Inc.  
Dennis Granger Construction  
Diversified General Contractors, LLC  
Dothan Awning Co.  
Doug Lewis Construction Co., Inc.  
Dryden Contracting, Inc.  
Everett Construction Co., Inc.  
Gencon Associates, Inc.  
General Building Corporation  
Gerald Carroll Companies  
Hall Construction, LLC  
Halstead Construction  
Hammer Licensed General Contractor  
Hathcock Roofing & Remodeling  
Hewes Construction, LLC  
Hicks Construction  
Hollon Contracting, LLC  
J&S Hammer Construction  
JC Cordell, Jr. Construction, LLC  
JT Creations, LLC dba Diamond Constr.  
Jace Johnson Construction, LLC  
James Tyson Company, Inc  
Jesse Reeves Construction, Inc.  
Kornegay Construction  
Lake City Builders  
M&M Home Builders  
M4 Development LLC  
MAC Construction  
MAK, LLC  
Mikie Walding Construction  
Multi-Struct  
Omega Builders  
Parkes & Pierce Homes  
Picerne Military Housing  
Pointe Wiregrass Enterprises  
R&S Construction Co., Inc.  
RCS Construction, LLC  
Rankin Construction Co., Inc.  
Renshaw Construction

Richardson Construction, LLC  
S.A. Jones Construction, Inc.  
S&J Cobb Construction  
Sewell Construction  
Shelley Construction  
Smith Construction  
Southern Home Builders, LLC  
Superior Metal Systems, Inc  
Tolleson Construction, LLC  
Tom West Company  
Trademark Custom Homes  
Triad Restoration, Inc.  
United Veterans Construction  
Walker Construction  
Wayne Lewis Construction Co., Inc.  
Wesley Darley Construction  
Wilkins Construction  
Woodland Development  
Wright Construction

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**RESIDENTIAL BUILDING PERMITS**

	2015	
	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL		
MAY		
JUNE		
JULY		
AUGUST		
SEPT		
OCT		
NOV		
DEC		
YEAR TOTAL		16,078,393



# JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**



# Save The Dates!!!!

April 23  
General Membership Meeting

May 14  
Fish Fry

May 15-17  
Parade of Homes

June 18  
Past Presidents Luncheon

July 16, 17, 18  
HBAA Summer Board Meeting

## NAHB Designations

### What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

### Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

### Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

### How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



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