

WELCOME

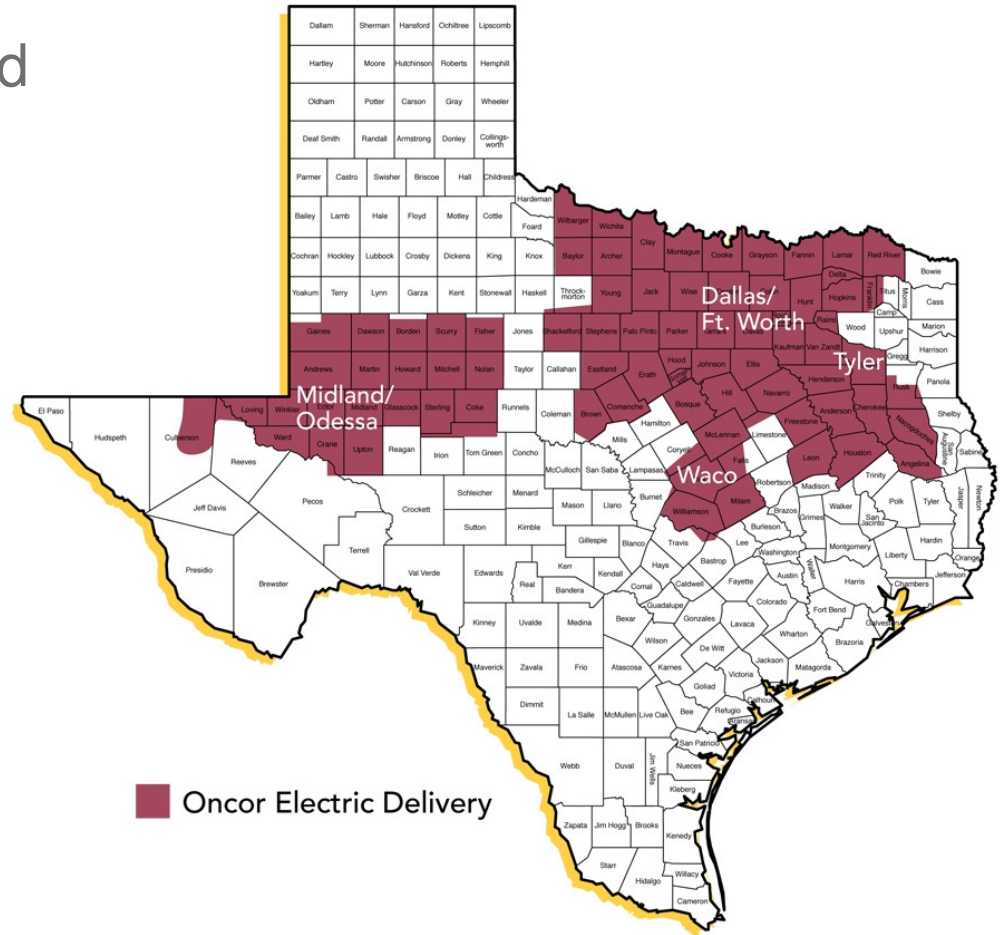
Oncor Energy Efficiency 2016 Commercial Programs

March 17, 2016



Who Is Oncor?

- Oncor is Texas's largest electric delivery company and the sixth largest in the U.S



Why Energy Efficiency?



**TWAS THE NIGHT BEFORE CHRISTMAS
WHEN ALL THROUGH THE HOUSE**

**THE A/C WAS RUNNING BECAUSE
WE LIVE IN THE SOUTH**

Oncor and Energy Efficiency

So why does Oncor have energy efficiency programs?

- Because we have to! (Senate Bill 7)
- Because we like it! (At least our customers do!)
- It works! (4 power plants and counting)

Demand and Energy Savings...Where do they come from?

To achieve the energy and demand goals, Oncor offers Energy Efficiency Programs.



- Pick a service provider (or become one)!
- Service provider installs approved equipment
- Oncor calculates the savings & verifies the work
- Service provider receives an incentive!

**The more you
save, the more you
earn!**

Commercial Energy Efficiency Programs

Basic Commercial Standard Offer Program

- Incentives available for new or existing facilities
- Project savings determined using deemed savings

Custom Commercial Standard Offer Program

- Custom Measurement & Verification (M&V) projects
- Facilities with unusual operating hours, special equipment, new technologies

Small Commercial Direct Install Program

- Facilities with a peak demand less than 200 kW
- Offers a higher incentive

Types of Projects:



Solar Programs

- Available to Oncor residential and commercial customers (incentives paid to Service Providers)
- Must be “inter-connected” with the grid

Did you know... that systems that face South and West generate the most energy?



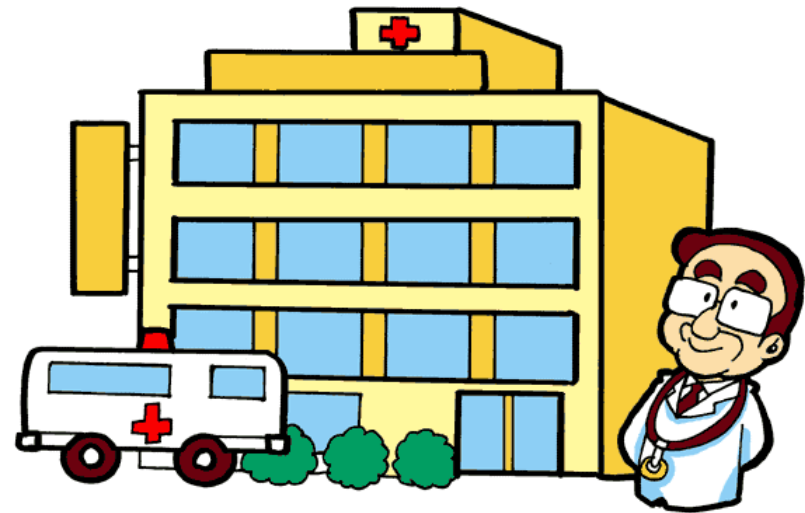
Other Programs...

Commercial Load Management

- Commercial customers
- Load curtailment when called

Healthcare Facilities Program

- All healthcare facilities (clinics, hospitals, offices)
- Assistance identifying energy saving opportunities
- Incentives to help with projects



2016 COMMERCIAL PROGRAM BUDGETS

Program	2016 Incentive Budget *	Average Incentive **
Basic CSOP	\$6,600,000	\$11,000
Custom CSOP	\$2,500,000	\$26,000
Commercial LM	\$2,400,000	\$15,000
Solar - Commercial	\$7,600,000	\$400,000
Healthcare	\$1,386,000	TBD

* Approximate budget - Oncor reserves the right to adjust the budget as it deems necessary.

** Based on actual incentive funds expended in 2015 Program for each participating Customer Meter.

COMMERCIAL PROGRAMS TEAM

Cary Betts: Service Provider Enrollment

214-486-3220, cary.betts@oncor.com

Kim Hooper: Basic Commercial Program

214-486-3158, kim.hooper@oncor.com

Graham Thurman: Custom Commercial Program

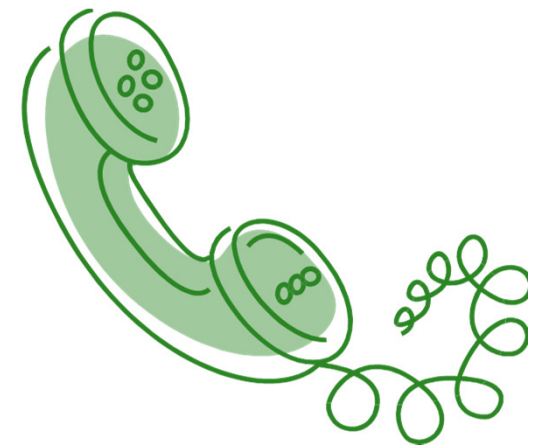
214-486-2154, graham.thurman@oncor.com

Ron Haskovec: Commercial Load Management Program

214-486-5160, ron.haskovec@oncor.com

Jeff Reed: Solar Commercial Program

214-486-6966, jeffery.reed@oncor.com



Questions?



Thank you for
listening!