



**October is National Manufacturing Month.
October 5 is National Manufacturing Day.
We live and / or work in Medina County...**

October 5th must be

Made in Medina County Day!

**State Rep, Steve Hambley will be here to experience
some of our manufacturing processes!**

Wear your Clampco Gear!

Employee Recognition

Positive Awareness Forms were awarded to:

- **Kelly Berryhill – 2nd Shift Double Loop Cell**, Outstanding performance in the DBL Cell. Kelly has been an incredible supporting role, doing weld tests and helping others in the cell also being able to bend enough parts fast enough to feed two assemblers!!! Great job Kelly!
- **Aaron Wylie, 2nd Shift Retainer Welder**, Outstanding performance in retainer welding! Aaron was able to weld 1000 pieces in a two-hour period. It was a single weld, and three thickness. He caught up to the step before him! Great job your hard work does not go unnoticed and is appreciated!

A Note from the desk of:

Jerry Biagini, General Manager

We've Always Done It This Way!

If you have looked at the offices on the plant mezzanine lately you may have wondered why the windows are covered in white paper?

A group, facilitated by Shauna Dixon & Jason Biagini, have been holding weekly Business Process Optimization (BPM) meetings.

The initial BPM team is made up of representatives of each department that a typical order will pass through. They have initially flow charted all the paperwork and interactions that a repeat order makes from the moment a customer sends a purchase order to the products shipment, and also breaks down all of the departments that touch the process.

The process works by the team walking through every paperwork "touch" that processing the order takes, questioning why that step is done, and if there is a better way to do it.

Looking at the initial flowchart, it was visually apparent that some steps could possibly be removed or modified to save processing time and thereby increase the efficiency of this process.

The team did a great job and it looks (as of now) promising that we can take X steps out of the flow and save an average of "x" minutes of repeat order processing time.

They are still working on some of the more complex time-saving ideas like labelling (we throw out an insane amount) and have also formed another team to look at improving the procedures to process prototype orders.

The premise that we started these meetings with was to throw out the "we've always done it this way" or "I was told "X" years ago to do it this "way" thinking.

Sometimes, the best ideas come from either someone outside of your group or job that wonders why something isn't done differently or someone new to a job who questions "why"?

Often, there are good reasons for "why" we do the things the way we do, and the cross-functional team approach is a good way to beat up the "why's" and sometimes suggest alternatives.

We plan on continuing these meetings until all the low hanging fruit is picked, and I encourage everyone that if you see yourself doing something that doesn't make sense to you or you have ideas to improve a process, to please forward it to your Supervisor or put it in the suggestion box.

MMOH Quit Line

Deciding to go smoke free is no easy feat. That's another reason why Clampco went with Medical Mutual of Ohio. Their cessation support is top-notch, and local. The Quit Line is confidential and free, plus you'll be provided a uniquely tailored plan, just for you on how to quit. The Quit Line is 1-866-845-7702. Expect about 30 minute first call in order to get yourself set up.