FRESH & NEW AND ALL-TIME FAVORITES

paisley & parsley

wholesale catalog | spring 2018

WHO WE ARE

Paisley & Parsley was launched in 2010 in the Pacific Northwest by Gail and Todd Chaney. With their combined 50 years of experience in the printing industry and an entrepreneurial spirit, Paisley & Parsley's production began.

In 2016, Paisley & Parsley moved to New England and welcomed to the team their daughter, Alicia, who brings her design background and project management experience.

Today, Paisley & Parsley coasters, magnets, towels, and greeting cards are sold in hundreds of stores, nurseries, galleries, museum gift shops, and high-end groceries across the country.

Paisley & Parsley products are proudly printed and manufactured in the USA.

AS SEEN IN:



HouseBeautiful



SPRING / SUMMER 2018

WHAT'S INSIDE

We've rounded up fresh, new collections and all-time customer favorites for spring and summer 2018!
Turn the page for airy and fun nautical motifs (Let's Be Nautical, pgs. 9-10); bright, caffeinated mantras (Coffee Talk, pgs. 11-12); personalized designs your customers will adore (pg. 5); and, of course, our best-selling Polka Spots collection (pgs. 6-8).

View *all our collections* and offerings on our website at www.paisley-parsley.com

COASTERS

pg. 12

Form meets function for the perfect place to set a drink. Vivid colors and crisp images on 4 x 4" smooth tumbled marble. Finished with a natural cork protective backing.

\$4.00 / each (no suffix required)

pg. 5

42° 21′ 36″ N 71° 03′ 32″ W Boston, Massachusetts



PROD

pg. 9

GREETING CARDS

Beautifully printed on recycled paper. Blank inside. Each 5 x 7" card includes a brown kraft paper envelope and comes wrapped in a cello sleeve.

> \$2.00 / each (sku suffix: -6) Order in multiples of six per design

greeting card display unit pg. 14

UCTS

TOWELS

Soft-as-can-be microfibre suede. Great for drying dishes, polishing glassware, and all-around kitchen cleanup. Each 18 x 24" towel comes packaged with a Paisley & Parsley branded topper and sealed in a hangable polybag.

> \$4.25 / each (sku suffix: -2) Order in multiples of two per design



my diet could be described as: unchaperoned child at a birthday party

pg. 6

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MAGNETS

Same smooth tumbled marble as our coasters, in a smaller 2 x 2" size. Adorned with strong earth magnets. At a lower price point, Paisley & Parsley magnets make a fantastic impulse buy!

\$2.75 / each (sku suffix: -3)

MAKE IT PERSONAL

Offer your customers a bit of the local flair! Both globetrotters and hometown heros alike will delight in these designs, personalized with their favorite places.



I Love (Any City) LL-003



center of the universe

Center of the Universe (Any City) LL-006





I Backpack (Any Trail) LL-007

I Bike (Any City) LL-005

34° 56′ 78″ N 91° 23′ 45″ W

Your City, Your State

34° 56′ 78″ N 91° 23′ 45″ W YOUR CITY, YOUR STATE

Coordinates - Handwritten LL-002

Coordinates - Modern LL-001

POLKA SPOTS REFINED OUTRAGEOUSNESS

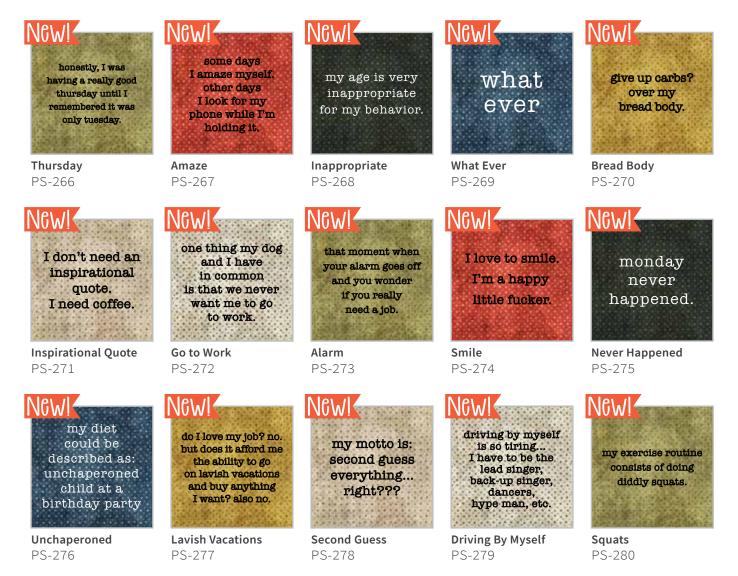
THE COLLECTION BESTSELLER

Your customers will be laughing out loud as they discover each hilarious saying. We've added 16 brand spankin' new designs for spring and summer 2018. Get in on the fun!

Turn the page for our most popular designs! View the entire collection at **www.paisley-parsley.com/collections/polka-spots**



Middle Finger PS-265



POLKA SPOTS REFINED OUTRAGEOUSNESS

We've compiled our top-selling designs – the 30 most *outrageously* irresistable sayings – plus, five of our all-time favorites. View all 280 at **www.paisley-parsley.com/collections/polka-spots**

TOP 30	I em going to start cleaning the house. And by cleaning, I mean dvinking wine and spraying everything with Febreeze. Housework PS-001	I have decided to have some wine to celebrate the fact that I have some wine.	true friends don't judge each other, they judge other people together.	you drink too much, you gossip too much, you have questionable morals you're everything I ever wanted in a friend.
of course I talk to myself. sometimes I need expert advice. Expert Advice PS-027	You and I are more than friends. We're like a really small gang. Gang PS-038	if I ever go missing, I would like my photo put on wine botiles instead of milk cartons, that way my friends will know to look for me. Missing PS-049	I wanted to reward myself with a hard-earned glass of wine after a long week. Then I realized it was only Monday. Reward with Wine PS-064	by now the wine should know enough to come out of the store when I honk. Honk PS-073
I would like to think I'll die a heroic death, but more likely I'll trip over my dog and choke on a spoonful of frosting. Heroic Death PS-090	I said, "I love you." he asked, "is that you or the wine talking?" I said, "it's me talking to the wine."	my dentist told me I needed a crown. I was like I KNOW, RIGHT? Dentist PS-111	F've decided not to have kids. The kids are taking it pretty hard. Have Kids PS-114	sometimes when I open my mouth my mother comes out
sorry I slapped you, but it didn't seem like you'd ever stop talking and I panicked Slapped You PS-134	ever feel like you've had too much wine? yeah, me neither Too Much Wine PS-139	I am not arguing, I'm explaining why I am right.	there should be a little wine truck that drives around the neighborhood in the evening playing French music and run out with our money and wait for it Wine Truck PS-154	give me coffee to change the things I can and wine to accept things I can't Coffee and Wine PS-163



I wonder what my dog named me

Dog Named Me PS-166 when I ask how you're doing, please just say "good". don't start telling me stuff.

Good PS-169



Best Friends PS-180



Procrastinating PS-191

I hate it when I think I'm buying organic vegetables, but when I get home they're just regular donuts.

Organic Vegetables PS-188

I don't mean to brag, but I finished my 14 day diet in 4 hours &17 minutes.

14 Day Diet PS-212 Our customers can't resist reading through the variety of sayings and deciphering which coaster best expresses themselves, a sister, a friend, or a spouse.

It's a laugh-out-loud riot that is hard to stop once it gets started. Needless to say, most customers end up with a vast collection at the checkout counter! We love the element of fun and humor that this brand has added to our store."

- Rebecca, Truro Vineyards



LET'S BE NAUTICAL **NAUTICAL FLAG WORDS & ALPHABET**



THE COLLECTIONS

Playful coastal words are spelled out using nautical alphabet flags and set against a backdrop of grey-white weathered wood. Alphabet designs available in letters A through Z in modern yellow, red and blue colors and juxtaposed against a woodgrain textured background.



Ahoy NF-027



Sun NF-032



Sea NF-037



Love NF-042



NF-028



Surf NF-0.3.3



Salt NF-038



Live NF-043





Swim NF-0.34



Lake NF-039



Dock NF-044



Tide NF-030



Dive NF-035



Wine NF-040



Boat NF-045



Cape NF-031



Tan NF-036



Beer NF-041



Fish NF-046







A - Alpha NF-001



F - Foxtrot NF-006



K - Kilo NF-011



P - Papa NF-016



U - Uniform NF-021



X - Xray NF-024



B - Bravo NF-002







L - Lima NF-012



Q - Quebec NF-017



V - Victor NF-022



Y - Yankee NF-025



C - Charlie NF-003



H - Hotel NF-008



M - Mike NF-013



R - Romeo NF-018



W - Whiskey NF-023



Z - Zulu NF-026



D - Delta NF-004



I - India NF-009



N - November NF-014



S - Sierra NF-019



E - Echo NF-005



J - Juliet NF-010



O - Oscar NF-015



T - Tango NF-020

SUGGESTED OPENING ORDER QUANTITIES

A - 6	J - 3	S - 6
B - 4	K - 3	T - 6
C - 4	L - 6	U - 4
D - 3	M - 5	V - 2
E - 6	N - 6	W - 3
F - 4	0 - 5	X - 2
G - 3	P-6	Y - 4
H - 4	Q - 2	Z - 2
I - 6	R - 6	

11 PAISLEY & PARSLEY 2018 SPRING WHOLESALE CATALOG

NGW!

THE COLLECTION

Brighten your customers' mornings – or, heck, any time of day! – with this lineup of energized designs devoted to our favorite caffeinated beverage. Coffee lovers will rejoice in the fun patterns and relatable sayings. Each background is comprised of a different color-and-pattern combination, making each design totally unique.

WATER IS THE MOST Essential Element of life. Without Water, You Can't Make Coffee.	<i>"be strong,"</i> I whisper to my coffee.	life happens coffee helps	when life gives you lemons, trade them for coffee	may your coffee be hot and your eyeliner be even	enough coffee , anything possible
Essential Element	Be Strong	Coffee Helps	Lemons	Eyeliner	Enough Coffee
CC-001	CC-002	CC-003	CC-004	CC-005	CC-006
My body is basically a filter. Coffee goes in, witty banter comes out.	LOVE IS IN THE AIR and it smells like coffee	COFFEE IS ALWAYS A GOOD IDEA	BE AMAZING TODAY But first, Coffee	RAIN = COFFEE JOU	coffee \$ friends the perfect blend
Witty Banter	Love Is in the Air	A Good Idea	Be Amazing Today	Rain, Coffee, You	Perfect Blend
CC-007	CC-008	CC-009	CC-010	CC-011	CC-012
take time to stop and smell the coffee	YOU CAN DO IT! -coffee	coffee brings bliss	the only thing I know for sure about today is coffee.	MY BIRTH STONE IS A COFFEE BEAN	COFFEE a hug in a mug
Smell the Coffee	You Can Do It	Bliss	I Know for Sure	Birth Stone	Hug in a Mug
CC-013	CC-014	CC-015	CC-016	CC-017	CC-018
BEHIND EVERY Successful Person Is a substantial Amount of Coffee.	Given enough coffee, l could rule the world.	you can't buy happiness but you can buy coffee and that's pretty close	MAKE COFFEE NOT WAR	life begins after coffee	follow your heart, but take coffee with you
Successful Person	Rule the World	Buy Coffee	Make Coffee	Life Begins	Take Coffee
CC-019	CC-020	CC-021	CC-022	CC-023	CC-024
DRINK COFFEE AND DO GOOD	coffee therapy	ALL YOU NEED IS LOVE AND A CUP OF COFFEE	FRIENDS BRING HAPPINESS INTO YOUR LIFE. BEST FRIENDS BRING COFFEE.	a lot of my life is just drinking coffee and quietly freaking out, but in a dignified, grown-up way.	THE FIRST STEP ON THE JOURNEY OF PERSONAL GROWTH IS GETTING A CUP OF COFFEE
Do Good	Coffee Therapy	All You Need	Bring Coffee	Grown-Up	Personal Growth
CC-025	CC-026	CC-027	CC-028	CC-029	CC-030

FREQUENTLY ASKED QUESTIONS

What is the order minimum?

There are no minimum orders on coasters or magnets. When ordering our microfibre suede towels, please order in multiples of two per design; and, for our greeting cards, please order in multiples of six per design.

How do I order/re-order?

You can see a list of our sales rep groups on our website: www.paisley-parsley.com/pages/ sales-rep-groups.

When will my order arrive?

Your order enters production as soon as it is received and will ship within three weeks.

How do you ship?

We ship FedEx Ground. Expedited shipping and drop-shipping is available – let's talk!

Can I order a design that is on your website but not in your catalog?

Absolutely! Our biannual catalogs feature a curated selection of our best-selling designs, and what's new and fresh for the season. For our

complete set of offerings, head to our website. Simply take note of the SKU you'd like to order and notify your sales rep.

Can I see samples of your products before placing an order?

Please reach out to your sales rep to see samples of our products in person.

How should my customers go about cleaning their coasters or magnets?

Use a damp cloth with a mild, non-abrasive soap. Do not scrub.

How should my customers wash and care for their towels?

Wash and dry them at any temperature. Bleach is OK! – And, the more they are washed, the softer they'll be.

Can you guarantee exclusivity with our store?

We strive to coordinate a noncompetitive environment among our customers. We handle exclusivity of Paisley & Parsley products on a case-by-case basis.

PRICING

Magnet

2 x 2", marble, with strong earth magnet \$2.75 / each (sku suffix: -3)

Greeting card (blank inside)

5 x 7", brown kraft envelope, in cello sleeve \$2.00 / each (sku suffix: -6) *Order in multiples of six per design*

Coaster

4 x 4", marble, cork-backed \$4.00 / each (no suffix required)

Towel 18 x 24", microfibre suede \$4.25 / each (sku suffix: -2) *Order in multiples of two per design*

GREETING CARD DISPLAY UNIT

\$10.00 each or

DU-100-6

Free with 60 greeting cards Made from pine and branded with the Paisley & Parsley logo. Comes free with any order of 60 greeting cards, or can be purchased for \$10. I am going to start cleaning the house And by cleaning, I mean drinking wine and spraying overwthing with





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delightful designs, printed on

coasters magnets towels greeting cards