



Spend Solutions Master Service Offerings Matrix

Service

Client Benefit

IT Services

Master Service Agreements

Categories - Software, Hardware, Copiers, Bio-Medical Devices
 Audit and Rate Negotiation
 Aggregation under single source vendor & leveraged for cost reduction

Data Security

IT Security
Physical- Intrusion, Mobility, Warehousing
Technical- Network Management
Administrative- HIPPA Compliance, Analysis, Policies, Procedures

Software

Procurement Software
 Enterprise Architecture
 Cloud Computing
 Custom Software Application Development

Network Services

Help Desk Support
 Monitoring & Maintenance
 Data Management

Patient Satisfaction

Interactive Patient Services-Television Portal

Patient satisfaction & HCAHPS improvement
 Real-time dashboard for hot spot elimination
 Reduced Admin. Expense & Streamlined Workflows: Meals, Housekeeping, Discharge
Cost Free and Revenue Positive for Hospital

Financial Services

Master Lease Agreements (Lease Consolidation)

Capital Equipment Leases
 Pre-established and accessed upon demand
 Aggregation under single source credit line & vendor leveraged for cost reduction

At Spend Solutions, we focus our skill set and market differentiators where our proven strengths provide innovative cost reduction solutions, creating maximum value for our clients.

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Revenue Recovery

Secondary Claims Revenue Capture	Maximizes Reimbursement - Complete capture of payers' implant billing codes Real-time error/omission reduction and complete revenue code inclusion Integrates with AR systems, Provides customizable reporting module
Merchant Card Processing Fees	Look Back & Manage Forward Requires no change of vendors (merchants, gateways, systems) Proprietary Algorithmic Software Process
Class Action Settlement Participation	Revenue Positive for Hospital System (Hospital is plaintiff.) Billions of dollars in HC specific claims. Agent has deep knowledge of class acceptance process. Relationships with claim administrators providing steam lining of documentation.
Worker Compensation Premiums	Look Back (5 years) Across Multiple Carriers Identify Premium Overcharges
Pension Program Audit	Look Back (5 years) Across the Fund Manager's Broker/Dealers Identify Trade thru violations (NBBQ Violations) SEC estimates 7.5% of all trades are in violation Revenue Recovery to your Employees' Fund or Bottom Line
Cost Segregation Analysis	Look Back/Manage Forward Reclassification of Real Property for Accelerated Depreciation Potential (Time/Value) IP Attorney & Engineering Subject Matter Expert Driven Model
Workers Comp DME Claims Factoring	Enables reimbursement for previously uncollectable DME items Eliminates admin staff follow-up Non-Recourse payments within 31 days for all approved claims

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Telecom

Cellular Line Optimization

Optimization - Audit, Compliance, Contract Negotiation, Managed Service
WSCA (Government Rate) Plan Implementation Management

Landline Telecom

Optimization - Audit, Compliance, Contract Negotiation, Monitoring (Managed Service)
TEM
Architecture Design-VOIP
Optimization- Audit, Managed Service

Call Centers

Outsourced- Inbound, Outbound

Human Capital

Training and Educational Services

Single Source Model Delivers Significant Savings to Client
Clinical, Non-Clinical, IT, General Administrative
Project Management - Comprehensive Training Solutions
CBT, WBT, ILT Training Modules

Staffing

Single Source Model Delivers Significant Savings to Client
Clinical, Non-Clinical, IT, General Administrative
Workforce Planning Solutions, Permanent and Contract Staff
IT, Medical, Scientific, Financial, Accounting, General Services, Manufacturing

Workforce Project Management

Kronos, ADP Specialists
Fraud & Abuse, Monitoring and Prevention
Project Management Office Development & Management:
Project Management Methodology Training, Tools and Templates
Project Quality Assurance Development

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Procurement

Energy

Look Back & Manage Forward
 Electricity and Natural Gas
 Demand and Supply Capabilities
 Demand- Active Monitoring, Invoicing, Market Factors
 Supply- Contracting & Risk Management Strategies (Futures)

Specialty Sourcing (Project Management)

Scope definition
 Business case development
 Constituents and stakeholders identification
 Value proposition definition
 Actionable ROI measurement
 Deliverables timeline development
 Implementation management with vendors and constituents

Specialty Sourcing (Categories)

Waste Management
 Medical Devices
 Lab Supplies
 Chemicals
 Gases
 Safety Equipment
 Office Supplies
 Marketing Materials
 Packaging Materials
 Shipping & Logistics
 Travel
 MRO