



IOWA FARMERS MARKET ASSOCIATION
SUPPORTING IOWA MARKETS SINCE 2002

"IOWA GROWN FOR YOU"









Iowa Commercial Horticulture Food Crop Survey Results

2015 data compiled for release spring of 2017

By Arlene Enderton, Corry Bregendahl, Dave Swenzon, and Leigh Adcock Production by Alexa Wahl and Alice Topoloff January 2017





IOWA STATE UNIVERSITY Extension and Outreach











January, 2017

Dear Iowa Farmers Market Association Members,

The IFMA board is pleased to announce that the Iowa Farm Bureau has created a new insurance policy specifically designed for Iowa's farmers markets.

A few months ago the board approached the Farm Bureau to create such a policy, and Farm Bureau released the attached information to the board in late January. Prior to this, Farm Bureau did not have an insurance policy tailored to the needs of Iowa's farmers markets: we hope this information and offer provides you with one more option as you consider your market's insurance needs.

Sincerely,

Donna Brahms

Donna Brahms, President Iowa Farmers Market Association

http://www.iafarmersmarkets.org/home.html

https://www.facebook.com/IowaFarmersMarketAssociation/

Insured: FARMER'S MARKET ASSOCIATION

 Quote #:
 QCP0190250-02

 From:
 LESLIE E BILLINGS

 Effective Date:
 02/01/2017

Insuring Farm Bureau Property & Casualty Insurance Co.

Company:

Total Policy We are pleased to present your quote for Commercial Lines

Premium: insurance coverage in the amount of \$300.00.

General Liability Insurance Line Limit:

Occurrence Limit (\$): 1,000,000 Aggregate Limit (\$): 2,000,000 Personal & Advertising Damage to Premises 100,000 Injury Limit (\$): 1,000,000 Rented to You Limit (\$): Liquor Occurrence (\$): Liquor Aggregate (\$): Products Aggregate (\$): 2,000,000 Medical Payments (\$): 5,000 Deductible Type: Not Applicable Deductible (\$): Not

Applicable

Insurance Line Coverage:

Line of Business	Coverage	Limit (\$)	Deductible (\$)	Estimated Annual Premium (\$)
General Liability	Certified Acts of Terror - Data Breach 1st Party Coverage	1.300		.00
General Liability	Certified Acts of Terror - Data Breach 3rd Party Coverage			.00
General Liability	Certified Acts of Terror - Employment Practices Liability Insurance			.00
General Liability	Data Breach 1st Party Coverage	25,000	1000	60.00
General Liability	Data Breach 3rd Party Coverage	25,000	1000	13.00
General Liability	Employment Practices Liability Insurance	50,000	2,500	77.00
General Liability	Insurance Line Minimum Premium			51.00
General Liability	Minimum Premium - Premops			83.00
Total Insu	rance Line Coverage Premium			284.00

Location / Building Coverage:

Location#1: 123 MAIN, DES MOINES, Iowa 50310-0000

General Liability Coverages:

General Flabilit	y cove	rayes:					
Class			Exposure Ded	uctible	ble Final Premium		
Coverage	Code	Class Description MARKETS-OPEN AIR (LESSOR'S RISK	(\$)	(\$)	Rate	(\$)	
Premises	15122	ONLY) OTHER THAN					
Operation	15123	NOT-FOR-PRO	3,870	3.8	88200	15.00	
Terrorism						1.00	
Total General L	iability	Premium				16.00	
Location Sub To	otal					16.00	
Total Premium				300.00			

The quotation requested should be considered an estimate. It is subject to change. The quote is only valid for 30 days.







RESOURCES

List of Iowa farmers markets

State of Iowa Farmers Market Operating Guidelines

IDALS Market Development Manual

Des Moines Market Pricing Report 2015

Regulatory Guidance for Cottage Foods Commonly Sold at Markets

FMNP Training Sessions 2016

FMNP Webinar Training 2016

The New Farmers Market (book resource for managers)

Online GAP training

Contact information for Iowa legislators

Send IFMA (or me) your market rules!

SAMPLE MARKET RULES

Lakes Area Farmers Market Rules Clarke County Farmers Market Rules























IDALS Sensitive Crops Directory & FieldWatch, Inc. Online Registry Tools

a new partnership to assist in protecting pesticide-sensitive crops and apiaries



FieldWatch is a non-profit company created to develop and operate the DriftWatch Specialty Crop Site & BeeCheck Apiary Registries. Formed in 2012 by Purdue University and interested agriculture stakeholder groups, the nonprofit is funded by state departments of ag, corporate entities, and producers.

driftwatch and **beecheck** are web-based mapping tools created by FieldWatch to promote communication between beekeepers, producers of specialty crops and pesticide applicators in support of ongoing stewardship activities.







Select a state below to view the interactive map:

United States

Colorado

Delaware

Illinois

Indiana

Iowa

Kansas

Michigan

Minnesota

Missouri

Montana

Nebraska

New Mexico

North Carolina

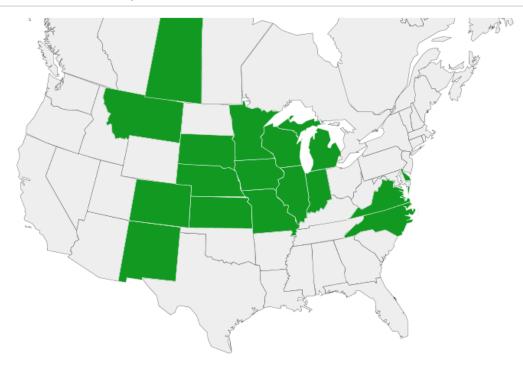
South Dakota

Virginia

Wisconsin

Canadian Provinces

Saskatchewan



FieldWatch is currently in 16 states and 1 Canadian province.



Site Search Google" Custom Search lowa Sensitive Crop Registry: Specialty Crop and Apiary Registries through FieldWatch™, Inc.

Search

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Bureaus Programs

applicators the locations of registered specialty sites. The boundaries on map entries are user-

Secretary of Ag

Deputy Secretary

Forms & Licenses

Soil Conservation

Careers Calendar

Regulations

Publications

Who to Contact

Boards-Commissions

Administrative Rules -IDALS

Administrative Rules



The Iowa Department of Agriculture and Land Stewardship has partnered with the non-profit company FieldWatch™, Inc., to provide online registry tools to promote communication between producers of pesticide-sensitive (i.e. specialty) crops, beekeepers and pesticide applicators. An agreement with IDALS and FieldWatch™, Inc. was arrived at in 2016 with rollout of a new Iowa Sensitive Crops Registry using the FieldWatch™, Inc. platforms as of January of 2017.

These online FieldWatch™ registries support ongoing stewardship activities to reduce incidences of off-target pesticide exposure. The registries provide state of the art mapping features that provide submitted specialty/sensitive site designations. In addition to site designations, the map interface provides other data layers, including one mile radius boundaries around apiaries.

The two online registry tools developed and provided by FieldWatch™, Inc. are 1) driftwatch®: a registry site for use by producers of commercial crops sensitive to pesticides, and 2) beecheck®: a registry site for beekeepers and apiarists. Specialty crop producers with apiaries may enter hive locations using either the driftwatch® or beecheck® registries. Submitted producer site entries are overseen by state-appointed stewards prior to their inclusion in the online registries.

Specialty Crops

The intended crops for inclusion on the registries are beehives/apiaries; commercial fruit and vegetable plots (berries, fruits, pumpkins or melons, and vegetables); commercial nursery crops; commercial vinevards (grapes): commercial orchards: commercial evergreen/Christmas tree plantings; and certified organic row crops, small grains, and pastures. In addition, all specialty crops grown certified organic may be designated as such on the driftwatch™ registry. The minimum field size for all specialty crop sites is 1/2 acre.

Apiaries

The FieldWatch™, Inc. registries will help protect honey bees from exposure to chemicals that are toxic to bees. Registered locations of beehives will enable applicators to locate and minimize exposure to applied pesticides. Effective January 22, 2009, the Department adopted an amended "Pesticide/Bee Rule" of the Iowa Administrative Code Chapter 21-45.31(206). The Rule reads:

"45.31(1) Owners of apiaries, in order to protect their bees from pesticide applications, shall register the location of their apiaries with the state apiarist. Registration shall be on forms provided by the department. The registration expires December 31 each year and may be renewed the following year.

45.31(2) Between 8 a.m. and 6 p.m., a commercial applicator shall not apply to blooming crops pesticides labeled as toxic to bees when the commercial applicator is located within one mile of a



First Time User Instructions







Programs



Sensitive Crop Directory



Iowa Sensitive Crop **Directory Homepage**

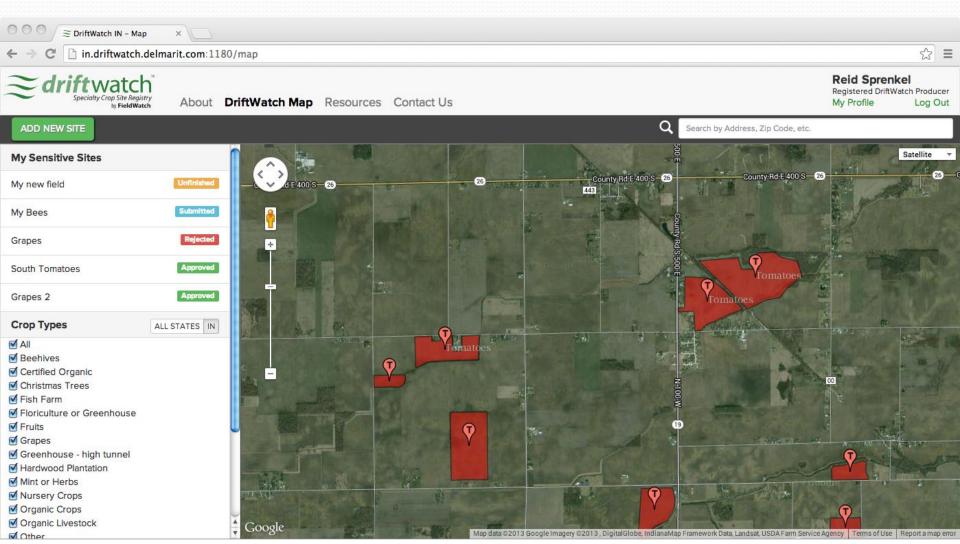


- Producers of commercially-grown specialty crops* can register their sites on-line and provide contact information about their operation.
- This registry tool allows producers to trace their field boundaries with easy-to-use mapping features.
- Crop producers that also have apiaries can register those hives through the driftwatch portal – they do not need to go through the beecheck registry.

*includes commercial fruit and vegetable producers, orchards, vineyards, floriculture sites, tree nurseries, Christmas tree farms, and organic production sites; sites must be ½ an acre or larger

driftwatch Specialty Crop Site Registry

Crop Producer View – allows producers to trace field boundaries





beecheck provides features such as GPS mapping, optional designation of time frames at given locations, and features viewable one-mile boundary zones around hives. beecheck is FREE to register and use for commercial and hobby beekeepers.



About BeeCheck Map Order Signs Resources Contact Us



Welcome to BeeCheck™

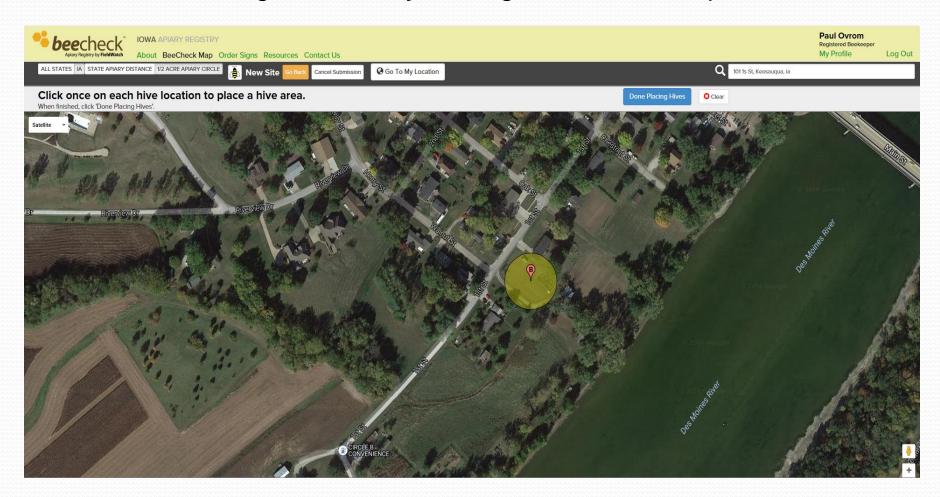
BeeCheck is a voluntary communication tool that enables beekeepers and pesticide applicators to work together to protect apiaries through use of the BeeCheck mapping program. It is not a substitute for any state regulatory requirements.

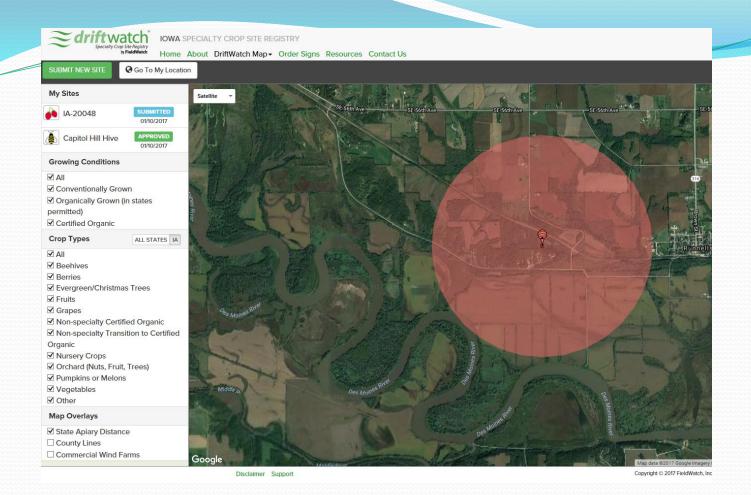
For more resources and information, please visit FieldWatch, Inc.



beecheck Site Registry

Beekeeper View – allows commercial and hobby beekeepers to designate sites by clicking locations on maps





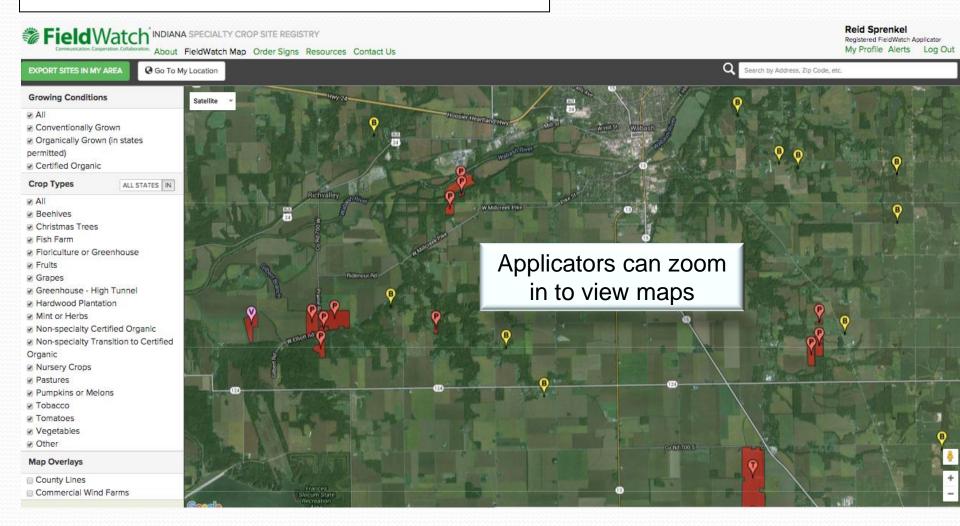
Once a apiary site is approved by the data steward, a one mile boundary is propagated onto FieldWatch maps.



Applicator Registration

Click here to sign up if you are a licensed applicator.

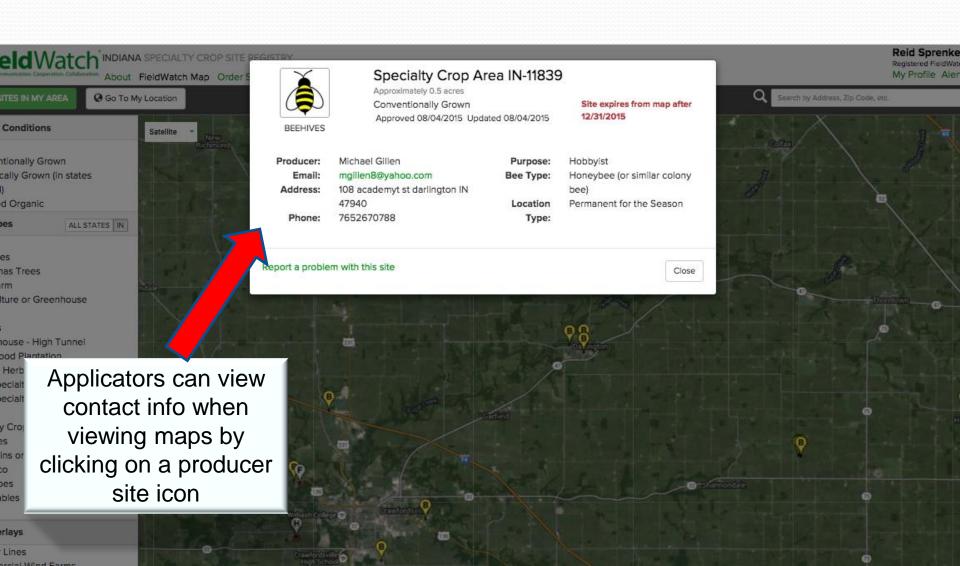
Applicator User Page – Applicator View



Crop designations, field boundaries, and one-mile apiary radii are all features within the applicator view

FieldWatch Specialty Crop & Apiary Registries

Contact Info Viewable for Applicators



State Totals as of December 2017

State	Applicators	Producers	Fields	Acres	Apiaries	Beehives
XXXX	175	453	174	41848	711	2784
XXXX	10	79	5	18	69	2007
XXXX	320	2397	605	36785	1796	4986
XXXX	376	1798	866	34782	1305	4602
XXXX	171	585	519	30925	365	1570
xxxx	177	599	740	49763	374	1770
lowa	513	1563	740	32704	1714	11002
XXXX	206	783	857	37965	718	8461
XXXX	279	863	501	22862	685	1758
XXXX	35	63	66	77294	106	107
XXXX	331	642	1018	67917	312	1019
XXXX	25	97	19	362	159	911
XXXX	137	1376	320	8188	1647	7060
xxxx	68	875	540	19938	571	1778
XXXX	11	188	166	37919	821	7939
Total:	2834	12361	7136	499270	11353	57754

ATTENTION:

All Students (K-8)
A Scavenger Hunt is coming to a
Farmer's Market near you!

Don't miss the opportunity to explore or rediscover the Market this summer, by going on a Scavenger Hunt! Pick up your participation form at the main Farmer's Market Booth at your market. Fill out the scavenger hunt form completely and turn it in at the market (same place you picked it up) for a chance to be entered to win some great prizes and get a free piece of fruit or vegetable just for having fun and visiting a market!

The Great

FARMERS MARKET

Scavenger Hunt



VISIT YOUR LOCAL FARMERS MARKET

LOCATION:

DAY(S):

TIME(S):

SEASON DATES:

FOLLOW US ON FACEBOOK TO LEARN MORE! HTTPS://WWW.FACEBOOK.COM/IOWAFARMTOSCHOOL/

If you have any questions regarding this initiative or the Farm to School Program contact: tammy.stotts@iowaagriculture.gov

NEW IN 2017

 Provided each participating market with posters to hang at businesses and establishments within their community



IOWA FARM TO SCHOOL FARMERS MARKET SCAVENGER HUNT

- 150 student forms were submitted
- Atlantic markets had the best participation with Produce in the Park taking 1st place on submittals
- Nearly 20% of the students said this was their first time to a farmers
- 40% of the students saw a fruit or vegetable they had never seen before
- Approximately ½ of the students bought fruits/vegetables at the market that day
- To the question, "What was your favorite part about your trip to the farmers market" the responses were pretty evenly disbursed between:
 - Food
 - An experience
 - An activity

Also making the list was "money I found on the ground" & "business cards"

RADIO ADS

:30 "IOWA GROWN CROPS-BERRIES"

FRESH, IOWA GROWN BERRIES ARE THE VERY BERRY BEST YOU CAN FIND. PILES OF DELICIOUS, SUN RIPENED FRUITS ARE READY TO BE GOBBLED UP BY YOU AND THE FAMILY. COME ON OUT TO A LOCAL "PICK YOUR OWN" PATCH AND FILL YOUR BERRY BASKET TO THE BRIM THIS SUMMER! OR CHECK OUT ONE OF IOWA'S 150 LOCAL FARMERS' MARKETS TO ENJOY THE FRUIT OF IOWA'S FARMS.

OPTION 1) I'M SECRETARY OF AGRICULTURE BILL NORTHEY - IOWA GROWN FRUITS AND VEGGIES ARE IOWA GOOD...FOR ALL OF US!





OWA LOCAL FOOD DAY OCTOBER 11, 2018

The intent of this project is to take the successful ground work that has already been done around the state and bring it together. Creating an "Iowa Local Food Day" statewide celebration will bring together all sectors of Farm to School. Unifying the state in a local food project will: (1) provide a strong support network; (2) aid food service directors in making local procurements; (3) engage more growers in growing and selling produce to schools; (4) help growers ramp up school sales by working on a smaller scale with Summer Food Service Programs; (5) allow Farm to School activities to expand beyond fruits and vegetables; and (6) raise awareness of Farm to School across the state.

2018 IOWA LOCAL FOOD DAY AT A GLANCE

Participation

- Includes 2 dishes with primary ingredients locally grown or processed
- Includes dairy
- Goal increase level of current activity
- Engage more growers in growing for & selling to schools

Awareness/Promotion

- Governor proclamation
- Invite elected officials
- Inform parents

Recognize a school doing great things Create peer groups/mentors

 Give schools opportunity to serve local foods with support and assistance and create on-going sustainable events in the future

INCREASE LOCALLY GROWN PRODUCE IN SCHOOLS - GROWERS

3 crop planning workshops (Jason Grimm)

· Focus: crop planning, pricing, packaging

RFSWG Local Food Coordinators

- Work to identify local growers interested in selling produce to schools
- Enroll growers in the Farm to School Directory

Food hubs

- Work with food hubs to provide aggregated source of local foods
- Provide single source billing/delivery
- Offer delivery stipends

lowa Farm to School Program







Tammy Stotts

Tammy.stotts@iowaagriculture.gov

515-281-7657

Food Safety and Iowa Regulation Training



Exempt Home Food Operations and Home Bakeries

Join us for a workshop that will address lowa regulations and licensing as well as food safety from preparation to the point-of-sale.

Maximum 30 participants can register for each location and registration is free. Lunch and refreshments provided.

Time: 8:00 am-5:00 pm

2018

February

Storm Lake, IA **Buena Vista** County Extension February

Cass County Extension Office March

Washington County Extension March

Waterloo, IA St. Paul's Methodist

March

Food Science Building

Dr. Shannon Coleman | 515-294-9011 | scoleman@iastate.edu

IOWA STATE UNIVERSITY Extension and Outreach

Thank you!

• Contact info:

Paul Ovrom



515-242-6239



