



# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

August 2015

## ABPAC Golf Tournament and Cookout



### ABPAC Golf Tournament

Thursday, September 3, 2015  
Highland Oaks Golf Course

Registration 11:30 a.m.

Shotgun Start 12:00 Noon



### Cookout

Thursday, September 3, 2015  
Highland Oaks Golf Course

Following Golf Tournament  
(Approximately 5:00 p.m.)

***SIGN UP FOR THE GOLF TOURNAMENT TODAY!  
See Form on next page.....***



**Members Do Business  
With Members!**

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

# ABPAC GOLF TOURNAMENT

(Alabama Builders Political Action Committee)

***SIGN UP TODAY!***

Thursday, September 3, 2015

**HIGHLAND OAKS GOLF  
COURSE**

Registration and Range Balls

11:30 a.m.

Shotgun Start 12:00 noon



## SEND THIS FORM TO:

Home Builders Association of Dothan & the Wiregrass Area  
P.O. Box 9791 · Dothan, AL 36304

You may e-mail to [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net) or  
call the office @ 334-793-6696

**CHECKS MUST BE MADE PAYABLE TO "ABPAC"**  
(We also accept VISA and MasterCard)

### "PRO" PACKAGE \$500

Includes Team Sponsorship, Hole Sponsorship and Mulligans

Team Name: \_\_\_\_\_

Contact Person/Phone: \_\_\_\_\_

Team Members / Handicap:

1 \_\_\_\_\_ 3 \_\_\_\_\_

2 \_\_\_\_\_ 4 \_\_\_\_\_

### "TEAM SPONSOR" \$400

Team Name: \_\_\_\_\_

Contact \_\_\_\_\_

Person/Phone: \_\_\_\_\_

Team Members / Handicap:

1 \_\_\_\_\_ 3 \_\_\_\_\_

2 \_\_\_\_\_ 4 \_\_\_\_\_

### "INDIVIDUAL PLAYER" \$125

Name/Handicap: \_\_\_\_\_

Phone: \_\_\_\_\_

### "HOLE SPONSOR" \$200

Name on sign: \_\_\_\_\_

Contact Person /phone: \_\_\_\_\_

### "MEAL SPONSOR" \$500

Name on sign: \_\_\_\_\_

Contact Person/phone: \_\_\_\_\_

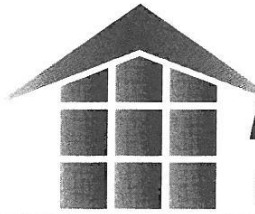
### "BEVERAGE CART SPONSOR" \$100

Name on sign: \_\_\_\_\_

Contact Person /phone: \_\_\_\_\_

*The future of the housing industry lies in the active participation of its members.  
Only a strong, unified building industry can succeed for the benefit of its individual members.  
Stand behind the association that supports your industry ...*

**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA!**



# Alabama Home Builders SELF INSURERS FUND

7515 Halcyon Summit Drive, Suite 200 • P.O. Box 241306 • Montgomery, Alabama 36124-1306  
Telephone 334 / 834-2056 • Toll-Free 1-800-745-3863 • FAX 334 / 834-5380 • www.AHBFund.com

July 17, 2015

Dear Fund Participant:

As chairman of the Alabama Home Builders Self Insurers Fund Trustees, I am pleased to announce the distribution of a \$16,500,000 dividend to eligible participants. With this distribution and last year's dividend plus \$15 million in safety credits, \$61.5 million has gone back to Fund members in three years!

With this dividend, the Fund has now distributed over \$256,500,000 back to our members. For the past 30 years, the leadership of the Fund has focused on their mission of providing quality coverage, service and professional claims management. Listed below is the dividend amounts issued to eligible members and the conditions and criteria that are part of the distribution.

Fund Year	Claims Fund Savings	Administrative/Investment Savings
2007	7,000,000.00	
2008	4,500,000.00	
2009	2,000,000.00	
2010	2,000,000.00	
2011	1,000,000.00	

The following criterion is for each fund year listed above:

- 1) Fund participant be a member on the date the dividends are issued.
- 2) Fund participant has a loss ratio of 70% or less for the appropriate fund year.
- 3) Fund participants who became participants after the beginning of the fund year will be paid a pro-rated dividend based on the actual time of participation in the fund year.
- 4) Fund participants who have a lapse in coverage will not receive a dividend for any fund year(s) prior to the lapse even though the participant was a member through a full fund year.

Enclosed is your dividend statement. Thanks for your participation in this Fund.

Sincerely,

Jeffrey Kyser, Trustee Chairman  
Alabama Home Builders Self Insurers Fund

ENDORSED BY THE

 HOME BUILDERS ASSOCIATION OF ALABAMA

## General Liability Insurance

Custom Built for  
HBAA Members

### General Liability Product Features:

- Quality coverage and competitive pricing
- Available exclusively to HBAA members
- Built-in features designed to satisfy contractual requirements
- No restriction on subcontracted work

### Additional Coverage Options:

- Property – building & contents
- Contractors equipment

### Target Contractors:

- Home builders & general contractors
- Remodeling contractors
- Specialty trade contractors

For a quote, contact your AHB Fund workers' comp agent and ask for the **HBAA-Endorsed GL Program**.



900 sq ft Office for Rent  
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Rental includes:

- 2 offices
- Reception Area
- Shared Board Room
- 1 Bathroom
- Electric is not included

## PRESIDENTS MESSAGE.....



Dear Members,

The dog days of summer--the months of July and August--have a reputation for being the hottest two months of the year. This year they are certainly living up that reputation. I hope your summer is going well in spite of the heat. Our home builders association has a wide variety of activities coming up in the later half of the summer, more so, I'd say, than I can ever remember us having. So I want to give you a short preview of what's going to be available for you over the next couple of months.

September starts off with our annual Alabama Builders Political Action Committee (ABPAC) Golf Tournament coming up Thursday, September 3, 2015 at the Highland Oaks Golf Course. Registration starts at 11:30 AM with a shotgun start at 12:00 Noon. This is one of our association's oldest traditions, ably put on every year by the Associate Council. The money raised by your participation in the tournament is split to help support candidates who have demonstrated support for the home building industry both in local races right here in the Wiregrass and in statewide elections. In addition to having a good time you'll be helping your local and state associations shape legislation and regulations that affect our industry and your business on a daily basis. You can sign up by going to [www.hbaofdothan.org](http://www.hbaofdothan.org) for more information and to download the registration form.

Last year we held a skeet shoot tournament for the first time, not knowing what the response would be. It proved to be so successful that you asked that we hold another one--so we are! On Thursday, September 24th the 2015 Skeet Shoot Tournament will take place at the Headland Skeet & Gun Club. The facility is located at 209 N. Lagoon Road. North Lagoon Road is off 431 North, 5.7 miles above the Ross Clark Circle, on the right side of the highway. (Warning: It's not in the GPS mapping system so you'll have to find it the old fashioned way.) This year there will be two sessions, one starting at 9:30 AM, the second starting at 11:30 AM. The cost is \$50 per adult. It includes a boxed lunch. We'll be raffling off a Benelli Nova 20 Gauge Pump-action Shotgun at \$5 per ticket. Quite a prize. September 24th is the second day of fall so we should be getting some well-deserved cooler weather. Go to [www.hbaofdothan.org](http://www.hbaofdothan.org) and click on the calendar button for more details and to print out the registration form.

I hope you have a safe and productive second half of summer. I look forward to seeing you at one or all of these varied, fun-filled and important events.

Bart Liddon



SEE A BUG . . . CALL

# Tabor

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## Welcome New Members

**Brackin Wholesale Coatings**  
*Brad Brackin*

**O & B Properties**  
*Jim Hays*

**David Strength Painting**  
*David Strength*

**Clark's Hardwood Refinishing**  
*Tanner Clark*

**KWT Framing**  
*Kenny Wayne Travior*

**Quality Home Building & Renovation Inc**  
*Juana Facundo*

**Chad Aycock dba No Limit Construction**  
*Chad Aycock*

**Team Linda Simmons Real Estate-Dothan Branch**  
*Angela Merimon*



[www.nahb.org/MA](http://www.nahb.org/MA)



**TOMMY PONDER**  
SENIOR VICE PRESIDENT

Phone: 334.677.4411  
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Cell: 334.701.0809  
Email: [tponder@sunsouthbank.com](mailto:tponder@sunsouthbank.com)

P.O. BOX 1910  
108 JAMESTOWN BOULEVARD  
DOTHAN, ALABAMA 36302  
[www.sunsouthbank.com](http://www.sunsouthbank.com)

**Darryl Matthews**  
Branch Manager



# GULFEAGLE SUPPLY

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# 2015 Board of Directors

## President

**Bart Liddon**

*Bart Liddon Homes*

## 1st Vice President

**David Brewer**

*Brewer Construction*

## 2nd Vice President

**Ben Saliba**

*Alfred Saliba Corporation*

## Secretary-Treasurer

**Mike Blissett**

*Blissett Construction*

## Associate Council

### Chairman

**Derek Sauls**

*Harris Security*

## Membership

### Chairman

**Gina Grant**

*Century 21 James Grant Realty*

## Membership

### Co-Chairman

**Darryl Matthews**

*Gulfeagle Supply*

## State Directors

**Matthew Anderson**

*Omega Builders*

**Mark Everett**

*Everett Construction*

**Tommy Tolleson**

*Tolleson Construction*

**David Brewer**

*Brewer Construction*

**Bart Liddon**

*Bart Liddon Homes*

## Alternate State

### Directors

**Bill Deloney**

*Deloney Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

## Local Directors

**Steve Thompson**

*Slingluff United Insurance*

**Jim Martin**

*Martin Environmental*

**Josh Page**

*Tolleson Construction*

**Nancy Anderson**

*ADK Building Supply*

**Carolyn Schildgen**

*Mayer Lighting Showroom*

**Greg Anderson**

*Bob Woodall Air Care Systems*

## National Directors

**Mark Everett**

*Everett Construction*

**Bart Liddon**

*Bart Liddon Homes*

## Alternate Nat'l Directors

**Mark Saliba**

*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

## Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

## Nat'l Senior Life Director

**Bill Deloney**

*Deloney Construction*

# 2016 Proposed Slate of Officers

## President

**David Brewer**

*Brewer Construction*

## 1st Vice President

**Ben Saliba**

*Alfred Saliba Corporation*

## 2nd Vice President

**Mike Blissett**

*Blissett Construction*

## Secretary-Treasurer

**Greg Anderson**

*Bob Woodall Air Care Systems*

## Associate Council

### Chairman

**Jim Martin**

*Martin Environmental*

## Membership

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*Bart Liddon Homes*

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*Tolleson Construction*

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*Wiregrass Electric Coop*

## Alternate State

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*Omega Builders*

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*O & B Properties*

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**Steve Thompson**

*Slingluff United Insurance*

**Derek Sauls**

*Harris Security*

**Woody Clark**

*Builders Lighting & Appliance*

**Darryl Matthews**

*Gulfeagle Supply*

**Allen Loyed**

*Hewes Construction*

**Michael Townsend**

*Townsend Building Supply*

## National Directors

**Mark Everett**

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*Bart Liddon Homes*

## Alternate Nat'l Directors

**Mark Saliba**

*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

## Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

## Nat'l Senior Life Director

**Bill Deloney**

*Deloney Construction*

# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

## August Anniversaries

### ASSOCIATE MEMBERS

Ashford Septic Tank Co.	H C G LLC
Boyce Landscapes	Johnny Ingram Co.
C P Roofing	Jones Concrete Site Development
Construction South	Jones Plumbing
Cook's Pest Control	Lowes of Dothan
Donald Trawick Construction	Peoples South Bank
Dothan Discount Building Materials & Insulation	Rock Creek Apartments
Dunbarton Corporation	Solomon Chevrolet Cadillac
Environmental Hazmat Services	Steel Drive Enterprises
Fenced In	Superior Metal Systems
Gencon Associates	The Woodpile
Gilley Roofing	Troy Ginn Remodeling * Renovation
H & B Adventures	Wood Doctor

### BUILDER MEMBERS

Applewright Construction	Dryden Contracting
Bobby Woodham Construction	Wayne Lewis Construction

## September Anniversaries

### ASSOCIATE MEMBERS

Bello Brick and Masonry	Mayer Lighting Showroom
Builders Lighting & Appliance	Michael's Heating and Cooling
Colby Construction Co	Mike's Plumbing and Electric
EE Bentley Insulation	Redi Mix USA
Gilbert Restoration	Rock Solid
Hathcock Plumbing & Electric	Steve Brown Drywall
Jim Monk Masonry	Tri-State Cabinet & Millwork
Lee Ready Masonry	Trinity & Associates Electrical
Lewis-Smith Supply	
Martin Environmental Services	

### BUILDER MEMBERS

Alfred Saliba Corporation	MAC Construction
Bart Liddon Homes	Sewell Construction
Dennis Granger Construction	Wright Construction
Joe C Smith Construction	

### Affiliate Members

Olivia Baldwin  
Century 21 James Grant Realty

Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

### EVENTS CALENDAR

#### **August**

##### **GMM Eufaula**

Date: Thursday / Aug. 27  
Time/Location: 12:00 noon / Eufaula Country Club

#### **September**

##### **ABPAC Golf Tournament**

Date: Thursday / Sept. 3  
Time/Location: 11:00 am / Highland Oaks Golf Course

##### **Board Meeting**

Date: Thursday / Sept. 10  
Time/Location: 12:00 noon / HBA Office

##### **Skeet Shoot**

Date: Thursday / Sept. 24  
Time/Location: Headland Gun Club  
Morning & Afternoon Sessions

#### **October**

##### **Board Meeting**

Date: Thursday / Oct. 8  
Time/Location: 12:00 noon / HBA Office

##### **GMM Eufaula**

Date: Thursday / Oct. 22  
Time/Location: 12:00 noon / Eufaula Country

##### **BBQ/Raffle**

Date: Thursday / Oct. 29  
Time/Location: 6 pm / The Depot off Main



**MEMBERS DO BUSINESS WITH MEMBERS!**



# PORTABLE TOILET SERVICES



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In the last two years, the Fund has returned over **\$40 MILLION** in safety credits and dividends to qualifying Fund members.



It pays to be a member of the



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SELF INSURERS FUND

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When working on your next Custom Home Project, we want you to not only think of Bob Woodall Air Care, we want you to CALL BOB!

In addition to our staff of well trained comfort advisors & technicians, we are proud to introduce Greg Anderson, our New Construction Leader. With more than 20 years of experience in new construction, Greg is ready to offer his expertise to make your next project as easy as pie... Apple Pie!

Compare Apples to Apples... and then Call Bob!

**Bob Woodall**  
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CUSTOM HOME DIVISION



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Greg Anderson,  
New Construction Leader



## FROM THE OFFICE...

Congratulations to Bill Deloney, Nancy Anderson, Steve Thompson, Adam King and Bill Matheny for recruiting new members! Your name will be entered for the Yeti cooler drawing in October!



### TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to [www.nahb.org](http://www.nahb.org). No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.  
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.  
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?  
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.  
Do yourself a favor: renew today and stay engaged.

**Don't leave the future in someone else's hands. Choose to stay.**

### Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

# Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

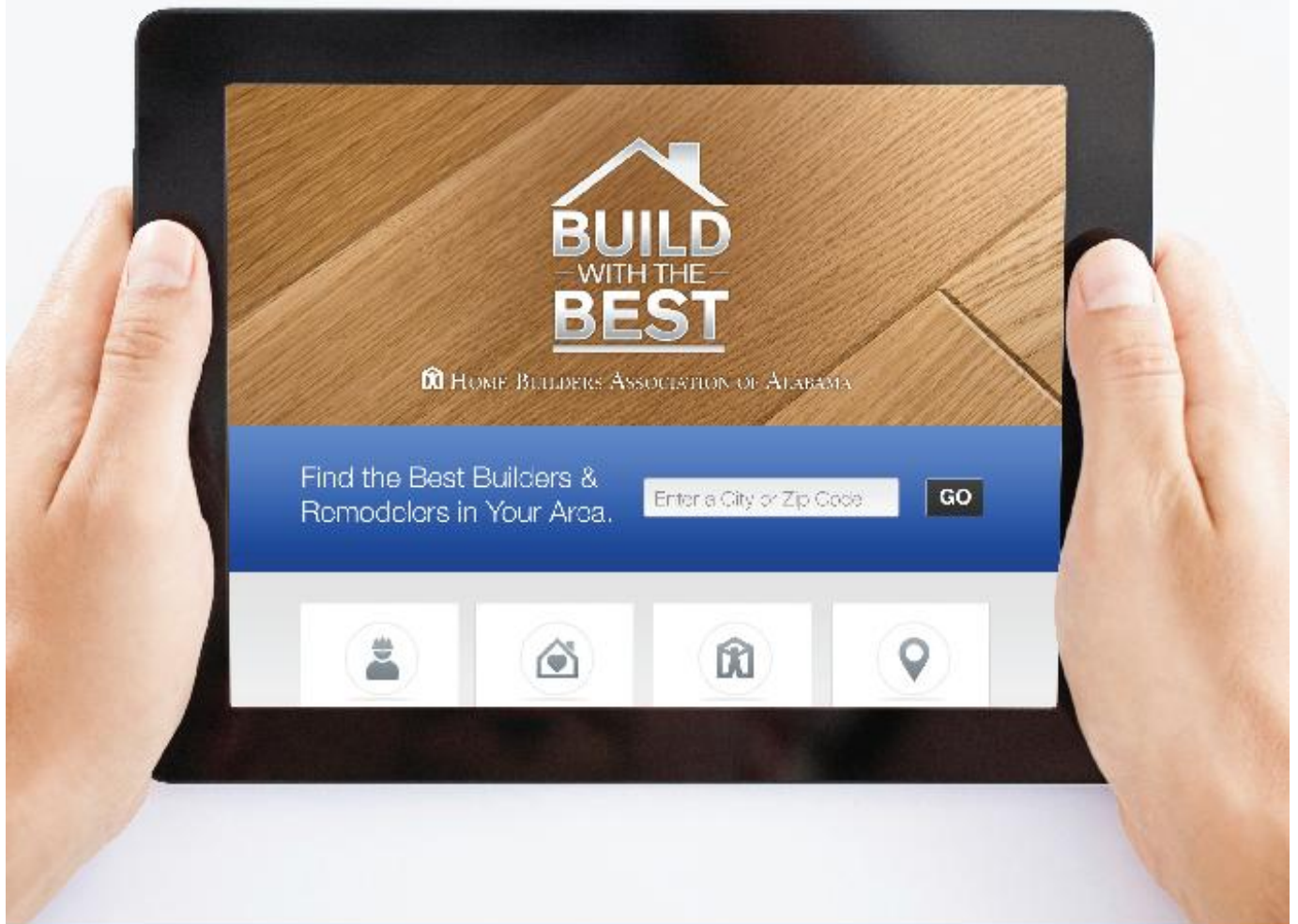
## PARTICIPATING MANUFACTURERS INCLUDE:



It pays to be a member of the Home Builders Association of Alabama!

Visit [www.hbarebates.com/hbaa.html](http://www.hbarebates.com/hbaa.html)

# Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

Build only with the best builders and remodelers in the state – members of the **Home Builders Association of Alabama.**

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## **ASSOCIATE MEMBER DIRECTORY**

---

### **ACCOUNTANTS**

Bevis, Eberhart, Browning,  
Walker & Stewart, CPA  
McDaniel & Associates

### **APPLIANCES**

Builders Lighting & Appliance  
Classic Kitchens  
Lowe's of Dothan  
Mayer Lighting Showroom

### **AUTO DEALERSHIPS**

Solomon Chevrolet Cadillac

### **BANKS, COMMERCIAL**

Ameris Bank  
Compass Bank  
HNB First Bank  
Peoples South Bank  
Servis First Bank  
SunSouth Bank

### **BRICK SUPPLIERS**

Couch USA  
Jenkins Brick & Tile Company, LLC  
Whatley Supply

### **BUILDERS EQUIPMENT & RENTALS**

Rental Equipment & Supply Co., LLC

### **BUILDERS SPECIALTIES**

Affordable Solar Hot Water & Power  
Buddy's Building Supply  
Builder's Lighting & Appliance  
Colby Construction Co., Inc.  
Dothan Awning Co.  
Dothan Discount Bldg. Mat. & Insulation  
Easterwood Enterprises  
Employment Advocates, LLC  
Eufaula Hardware Store  
HCG, LLC  
Classic Kitchens  
L J Smith Stair Systems  
Lakeside Building Materials, Inc.  
Lehman Construction  
Nowcom, LLC  
Saints Industries  
Southern Blowpipe  
Southside Granite Co  
The Woodpile, Inc.  
Wholesale Wood Products

### **BUILDERS SUPPLY & MATERIALS**

ABC Supply Company, Inc.  
ADK Building Supply  
Buddy's Building Supply  
Home Depot  
Classic Kitchens  
Lakeside Building Materials  
Lowe's of Dothan  
Marvin's Building Materials Eufaula  
Norandex Building Materials  
Parksite, Inc  
Saints Industries  
Southeast Fire Protection  
Surplus Warehouse  
The Woodpile, Inc.  
Townsend's Andersen Showroom  
Southern Lumber Supply

### **CABINET SHOPS & SUPPLIES**

BLS Custom Cabinet Design, LLC  
Darley Cabinetry & Millworks LLC  
Easterwood Enterprises  
Grantham's Cabinets, Inc.  
Klassic Kitchens  
Marquis Kitchens & Baths  
Sellers Customwood, Inc.  
Tri-State Cabinet & Mill Work, LLC  
Woodcraft of Dothan, Inc

### **CARPENTRY & REMODELING**

Adkison Steel  
Alpha Woodworks, LLC  
Anderson Builders & Associates LLC  
C&N Construction, LLC  
Chad Aycok dba No Limit Construction  
Chilton Home Improvements  
Colby Construction  
D&R Homework  
Dan Brown Remodeling  
Donald Trawick Construction  
Featherston Construction  
Gilbert Restoration  
Goree Construction  
Hammer, LLC  
Hathcock Roofing & Remodeling  
James Diehl  
J&B Custom Carpentry  
Jesse Reeves Construction  
Kings Residential  
Laur-Hann  
MAK, LLC  
RCS Construction  
Troy Ginn Remodeling & Renovation  
Tyler King dba Kings Residential  
Warren Construction  
WP Home Repairs, LLC  
Wood Doctor

### **CARPET & FLOORING**

Brian-Holloway Carpet One  
Builders Lighting  
Carpet Discount Barn  
Carpetland USA of Dothan  
Clark's Hardwood Refinishing  
D&R Homework, LLC  
Discount Carpet Barn, Inc.  
H&M Flooring, LLC  
Klassic Kitchens  
Smith's Seamless Floors  
Snell Flooring LLC  
Southern Hardwood Flooring dba Wiregrass Pipe  
Stokes Floor Covering  
Tri-State Paint

### **CENTRAL VACUUM SYSTEMS**

Builders Lighting & Appliance  
Harris Security Systems.  
Mayer Lighting Showroom  
Sanders Security

### **CERAMIC TILE**

Enterprise Wholesale  
Stokes Floor Covering  
Tile Time, LLC  
Whatley Supply

### **CITY**

City of Dothan

### **CIVIL ENGINEERING**

Northstar Engineering Services, Inc.

### **CONCRETE PRODUCTS & SUPPLIES,**

### **FINISHING DESIGN, CONCRETE PUMPING**

Bobby White dba Bobby White Construction  
C&R Contracting, LLC  
CL & Associates, Inc.  
Couch USA

Independent Concrete Services  
Jones Concrete Finishing, LLC  
Jones Concrete Site Development, LLC  
Peterman's Concrete Finishers  
Poole Concrete Contractor  
Quality Redi-Mix, LLC  
Reeder Concrete  
S&L Contractors, LLC

Trawick Concrete Finishers

Williams's Masonry

### **DOORS & WINDOWS**

American Wallzone  
Ansley's TKW  
D&R Homework, LLC  
Dothan Awning Co.

Dunbarton Corporation

Lowe's of Dothan

Shwinco Architectural Products

The Woodpile, Inc.

Townsend's Andersen Showroom

### **DRAFTING & ARCHITECTS**

Gosselin Design

### **DRYWALL**

Circle City Drywall  
Grayson Drywall  
Harris Drywall  
Ivey Drywall.  
Red's Painting  
Southern Wall Systems, LLC  
Steve Brown Drywall  
Sutton Drywall

### **ELECTRICAL SUPPLIES & CONTRACTORS**

A/C Electrical & Plumbing  
Beall Electric  
Builders Lighting & Appliance  
C&C Mechanical Contractors  
Hathcock Plumbing & Electric  
JM Electric Supply  
Jackson Gas & Electric Service Co.  
Mayer Lighting Showroom  
Mike's Plumbing & Electric, LLC  
Professional Engineering Services, LLC  
Steve's Plumbing & Electric  
Trinity & Associates Electrical  
Vinson Plumbing & Electric  
Watkins Plumbing & Electric

### **FENCES**

Dothan Awning Co.  
Fenced In, LLC  
Smith Custom Iron Works  
Tri-State Fence & Iron Works, Inc.

## **FRAMING**

Adams Construction Company  
C&R Contracting, LLC  
G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
KWT Framing  
Levy Greer LLC  
Madrid Framing, LLC  
Quality Home Building & Renovation Inc.  
Super Framers Construction

## **GARAGE DOORS**

MP Garage Doors LLC

## **GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

## **GLASS, MIRRORS &**

## **GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

## **GUTTERS**

Dothan Awning Co.  
Spann Brothers, LLC

## **HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling - Appl. Svc.  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.  
Johnstone Supply  
Lewis-Smith Supply  
Long's Refrigeration  
Micheal's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

## **INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation

## **INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Slingluff United Insurance  
Solomon Insurance  
The Eufaula Agency  
Young Johnston & Associates

## **LAND GRADING**

Wood Backhoe Service

## **LANDSCAPING, LAWN CARE,**

## **IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC  
PC's Nursery & Landscaping, Inc.

## **LIGHTING**

Builder's Lighting & Appliance  
Lowe's of Dothan  
Mayer Lighting Showroom

## **LOT CLEARING, SITE WORK AND DEMOLITION**

Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC  
Lingo Sand  
Weston Backhoe  
Wood Backhoe Service

## **MASONRY CONTRACTORS**

Arnold Davis Masonry  
Bello Brick & Masonry  
Ben's Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Saffold Masonry  
Ricky Starling Masonry  
Rock Solid  
Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

## **MEDIA & PUBLICATIONS**

The Dothan Eagle

## **METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

## **MORTGAGE COMPANIES**

Ameris Bank  
Brand Mortgage  
Compass Bank  
Home Mortgage of America, Inc  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage  
Tyndall Federal Credit Union

## **PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Brackin Wholesale Coatings  
Chad Roberts Paint Contractor, LLC  
D&R Homework, LLC  
David Strength Painting  
Featherston Construction  
Ketchum Enterprises, LLC  
Paul Govlet dba The Painters Paint Contracting  
R and R Painting  
Shelco Painting  
Sherwin-Williams  
T&W Painting  
Think South Painting, Inc.  
Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
We Paint It

## **PAVING**

Midsouth Paving, Inc.  
Wiregrass Construction Co., Inc.

## **PEST CONTROL & ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International

## **PLUMBING SUPPLIES & CONTRACTORS**

AC Electrical & Plumbing  
Ameri-Tech Rooter Service  
C&C Mechanical Contractors  
Fast AZ Service LLC  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.  
Jones Plumbing, LLC  
Kyle's Rod & Rooter, Inc.  
Lewis-Smith Supply

Mike's Plumbing & Electric, LLC  
Steve's Plumbing & Electric  
Vinson Plumbing & Electric  
Watkin's Plumbing & Electric

## **POOLS & COMPONENTS**

Cox Swimming Pools, Inc.  
Dothan Awning Co.  
Paul Camp Custom Pool Builders, LLC

## **PROPERTY MANAGEMENT,**

## **LAND DEVELOPMENT**

O & B Properties  
Rock Creek Apartments

## **REAL ESTATE**

Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.

Team Linda Simmons Real Estate  
Tom West Company  
Young Johnston & Associates

## **REMODELERS**

(See *CARPENTRY & REMODELING*)

## **RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

## **ROOFING CONTRACTORS & SUPPLIES**

APAXX Inc.  
C&N Construction Company  
CP Roofing  
D&R Homework, LLC  
Dwayne Welch dba Welch's Roofing  
Gilley Roofing  
Gulf Eagle Supply  
Hathcock Roofing & Remodeling  
MAC Construction  
Mike Goodson Roofing, LLC  
Steel Drive Enterprises, Inc.  
Welch's Roofing

## BUILDER MEMBER DIRECTORY

### SCHOOLS

Wallace State Technical College

### SECURITY SYSTEMS

Burdeshaw's Lock & Security  
Harris Security Systems  
Sanders Security

### SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.  
Dothan Vault & Septic Tank  
Hathcock Plumbing and Electric  
Johnny Ingram Company  
Lawrence Septic Tank Service, Inc.

### SIGN COMPANIES

Sing Erectors, Inc  
Signs Etcetera, Inc.  
Southside Granite

### SOD FARMS

Riverside Turf Farm, Inc.

### SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

### STEREO, SOUND SYSTEMS & ELECTRONICS

Harris Security Systems  
Sanders Security

### STORAGE

Saints Industries

### SURVEYORS & ENGINEERING

Branton Land Surveyors  
Northstar Engineering Services, Inc.

### TRIM CARPENTERS

Robert Woodham Construction  
Thompson Home Improvement

### TRUSSES

Robert Woodham Construction  
Wholesale Wood Products

### UTILITIES

Alabama Power Co.  
Browning Utilities, LLC  
Pea River Electric Co-Op  
Southeast Alabama Gas District  
Wiregrass Electric Co-Op

### VINYL SIDING & INSTALLATION

D&R Homework, LLC  
Dothan Awning Co.  
Homeworks, LLC  
JD Adkinson Siding  
Ronnie Williams Vinyl Service  
Vinyl Siding Depot

### WALLPAPER & HANGING

Ben Darley Painting, Inc.

### WASTE MANAGEMENT

Environmental & Hazmat Services  
Mark Dunning Industries, Inc.  
Martin Environmental Services  
Rental Equipment & Supply Co., Inc.  
Waste Management

### WOOD PRESERVING & PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

Accolade Construction, Inc.  
Alfred Saliba Corporation  
Applewright Construction, LLC  
BH Williams Company  
Bart Liddon Homes LLC  
Blissett Builders  
Blue Deese Construction Co., Inc.  
Bobby Woodham Construction  
Brewer Construction, Inc.  
Britton Homes  
Century 21 James Grant Realty  
Chad Dean Construction, Inc.  
Chester McKin dba CLM Plumbing & Const.  
Ciecierski Construction  
CS Adams Enterprises LLC  
Dan Lee Construction  
Darley Construction  
Delmar Paulk Construction  
Deloney Construction, Inc.  
Dennis Granger Construction  
Diversified General Contractors, LLC  
Dothan Awning Co.  
Doug Lewis Construction Co., Inc.  
Dryden Contracting, Inc.  
Everett Construction Co., Inc.  
Gencon Associates, Inc.  
General Building Corporation  
Gerald Carroll Companies  
Halstead Construction  
Hammer Licensed General Contractor  
Hathcock Roofing & Remodeling  
Hewes Construction, LLC  
Hicks Construction  
Hollon Contracting, LLC  
JC Cordell, Jr. Construction, LLC  
JT Creations, LLC dba Diamond Constr.  
Jace Johnson Construction, LLC  
James Tyson Company, Inc  
Jesse Reeves Construction, Inc.  
Kornegay Construction  
Lake City Builders  
M&M Home Builders  
M4 Development LLC  
MAC Construction  
MAK, LLC  
Mikie Walding Construction  
Multi-Struct  
Omega Builders  
Parkes & Pierce Homes  
Picerne Military Housing  
Pointe Wiregrass Enterprises  
R&S Construction Co., Inc.  
RCS Construction, LLC  
R S & J Hammer Construction, LLC  
Rankin Construction Co., Inc.  
Renshaw Construction  
Richardson Construction, LLC  
S.A. Jones Construction, Inc.  
S&J Cobb Construction  
Sewell Construction  
Shelley Construction  
Smith Construction

Southern Home Builders, LLC  
Superior Metal Systems, Inc  
Tolleson Construction, LLC  
Tom West Company  
Trademark Custom Homes  
Triad Restoration, Inc.  
United Veterans Construction  
Voak Construction  
Walker Construction  
Wayne Lewis Construction Co., Inc.  
Wilkins Construction  
Woodland Development  
Wright Construction

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## RESIDENTIAL BUILDING PERMITS

2015

	#PERMITS	\$VALUE
<b>JANUARY</b>	21	5,541,381
<b>FEBRUARY</b>	22	5,620,811
<b>MARCH</b>	22	4,916,201
<b>APRIL</b>	11	3,511,608
<b>MAY</b>	21	5,856,238
<b>JUNE</b>	20	4,811,493
<b>JULY</b>	25	7,580,612
<b>AUGUST</b>		
<b>SEPT</b>		
<b>OCT</b>		
<b>NOV</b>		
<b>DEC</b>		
<b>YEAR TOTAL</b>	117	37,838,344



[www.nahb.org/MA](http://www.nahb.org/MA)

# JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**





# Save The Dates!!!!

September 3<sup>rd</sup>

ABPAC Golf Tournament

October 29<sup>th</sup>

BBQ/Raffle

September 24

Skeet Shoot

November 19<sup>th</sup>

Thanksgiving Luncheon

## NAHB Designations

### What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

### Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

### Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

### How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



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