

# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue  
Elk Grove Village, Illinois 60007  
o: (888)308-7574 f: 847-307-8975  
[www.lakemichigansales.com](http://www.lakemichigansales.com)  
[sales@lakemichigansales.com](mailto:sales@lakemichigansales.com)

## Lighting Line Card Illinois



**ELCO LIGHTING**  
[www.elcolighting.com](http://www.elcolighting.com)  
LED product line that entails recessed, track, undercabinet, outdoor, and emergency lighting



**MORRIS PRODUCTS INC\*\***  
[www.morrisproducts.com](http://www.morrisproducts.com)  
Quality electrical & lighting Products



**MAGNITUDE LIGHTING**  
[www.magnitudeinc.com](http://www.magnitudeinc.com)  
Advanced LED drivers and transformers



**RDA LIGHTING\*\***  
[www.rdalighting.com](http://www.rdalighting.com)  
Commercial, industrial, and residential lighting solutions



**JASCO- [www.byjasco.com](http://www.byjasco.com)**  
Home automation, lighting, security, home entertainment, power and mobility products



**SHAT-R-SHIELD**  
[www.shatrshield.com](http://www.shatrshield.com)  
specialized lighting products for food, cosmetic, pharmaceutical and their related industries



**KILLARK**  
[www.hubbell-killark.com](http://www.hubbell-killark.com)  
Global provider of harsh and hazardous location products



**WAVE LIGHTING**  
[www.wavelighting.com](http://www.wavelighting.com)  
Provider of residential and commercial lamp posts and outdoor lighting products

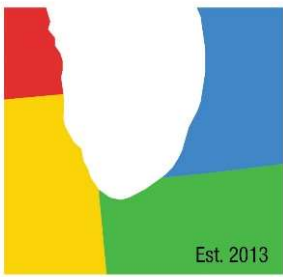


**LOTUS LED LIGHTS**  
[www.lotusledlights.com](http://www.lotusledlights.com)  
Specializing in Slim Recessed LED Lighting fixtures. Innovative Solutions, Unique design



**ZLED LIGHTING**  
[www.zled-lighting.com](http://www.zled-lighting.com)  
Innovative and progressive LED lighting manufacturer with magnetic LED retrofit strips

**\*\* LMS carries local stock of the highlighted product lines**



# LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

1900 Estes Avenue  
 Elk Grove Village, Illinois 60007  
 o: (888)308-7574 f: 847-307-8975  
[www.lakemichigansales.com](http://www.lakemichigansales.com)  
[sales@lakemichigansales.com](mailto:sales@lakemichigansales.com)

## Lighting Product Line Terms

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
<b>ELCO Lighting</b>	Prepaid & Allowed - \$1,500	Net 10 <sup>th</sup> Prox	\$100 or \$25 charge
<b>Jasco</b>	Prepaid & Allowed - \$1,000	Net 30	n/a
<b>Killark</b>	Prepaid & Allowed - \$2,000	Net 30	\$250
<b>Lotus</b>	Prepaid & Allowed - \$1,000	Net 30	n/a
<b>Magnitude Lighting</b>	Prepaid & Allowed - \$500	Net 30	\$250
<b>Morris Products</b>	Prepaid & Allowed - All orders (excluding 8' product and select Diversitech)	Net 30	\$100 or \$15 charge
<b>RDA Lighting</b>	Prepaid & Allowed - All Orders	Net 30	n/a
<b>Shat-r-Shield</b>	Prepaid & Allowed - \$1,000 Lamps, \$1,750 Fixtures & Lamps	Net 30	\$150 or \$25 charge
<b>Wave Lighting</b>	Prepaid & Allowed - \$2,000	1% 10 - Net 30	n/a
<b>ZLED Lighting</b>	Prepaid & Allowed - \$1,500.00 for Corns and retrofit kits, and \$2,500.00 for Fixtures	Net 30	n/a

## Contact Info

<b>Richard S. Kuebler</b>	President	<a href="mailto:rkuebler@lakemichigansales.com">rkuebler@lakemichigansales.com</a>	cell: 847-313-9949
<b>Timothy Maul</b>	Vice President of Sales	<a href="mailto:tmaul@lakemichigansales.com">tmaul@lakemichigansales.com</a>	cell: 708-541-5539
<b>Frankie Kuebler</b>	Sales Engineer	<a href="mailto:fkuebler@lakemichigansales.com">fkuebler@lakemichigansales.com</a>	cell: 847-903-1369
<b>David Selsky</b>	Inside Sales/Warehouse Manager	<a href="mailto:dselsky@lakemichigansales.com">dselsky@lakemichigansales.com</a>	office: 847-378-8045
<b>Gerri Poole</b>	Office Manager	<a href="mailto:gpoole@lakemichigansales.com">gpoole@lakemichigansales.com</a>	office: 847-378-8045
<b>Anthony Kuebler</b>	Inside Sales Representative	<a href="mailto:akuebler@lakemichigansales.com">akuebler@lakemichigansales.com</a>	office: 847-378-8045
<b>Elizabeth Viken</b>	Inside Sales Representative	<a href="mailto:eviken@lakemichigansales.com">eviken@lakemichigansales.com</a>	office: 847-378-8045
<b>Darek Szyszko</b>	Outside Sales Representative	<a href="mailto:dszyszko@lakemichigansales.com">dszyszko@lakemichigansales.com</a>	office: 847-378-8045