

Why Real Experience (in our industry and life) is The Only Answer

My Experience -

Real Estate Sales

An active Realtor in California since 1980.

A Real Estate Broker since 1982.

Personally closed approximately 850 residential sales and supervised 5,000+ agent transactions over 36 years in the industry.

Owner of a Real Estate Company.

Sales Trainer for Grubb and Ellis Residential.

Branch Manager for a Fred Sands office.

Multi-branch Manager for Windermere Silicon Valley Properties.

General Manager of six offices for a local independent.

Currently a Vice President / Manager for Alain Pinel Realtors San Jose, supervising 60 highly productive Realtors.

Married to a very active, top producing Realtor.

MLS Leadership

Member of the Board of Directors for the largest regional MLS for 6 years.

Vice-Chair of the Board of Directors for MLS Listings, Inc. for 3 years.

Attended the annual C.O.V.E. Conference (top 25 MLS's in the Nation) for 3 years.

Attended the Swanepoel T3 Conference and the Inman Connect Conference as an MLS executive for the past 3 years.

Attended the annual Clarity Consulting Conference for MLS executives for the past 3 years.

Local Realtor Leadership

District Chair for the Silicon Valley Association of Realtors.

Member of the Board of Directors of the Silicon Valley Association of Realtors.

Member of the Board of Directors of the Santa Clara County Association of Realtors, 11 years served with 7 terms at the Executive committee level.

President of the Santa Clara County Association of Realtors in 2008

Chair of the Santa Clara County Association of Realtors Foundation

Over 7 years on the SCCAOR Foundation, developed and implemented several major Foundation events in our local community to expand the influence and recognition of Realtors.

Membership Chair for SCCAOR.

Grievance and Professional Standards committee member for 5 years.

Created a successful Santa Clara Countywide Broker Tour and Regional Marketing meeting (they said it couldn't be done!)

NAR Experience

NAR Director for 8 years.

Federal Taxation Committee member for 3 years.

Research Committee member for 2 years.

Strategic Planning Committee member.

Appraisal Committee member.

CAR Leadership Experience

CAR Director for 15 years.

Chair of the Legislative Committee at CAR, having served as Vice-Chair the previous year.

Received C.A.R.'s prestigious "Chair of the Year" award in 2015.

Strategic Planning and Finance Committee at CAR for 4 years, one year as the Vice Chair.

Federal Committee member for 7 years.

Risk management/Consumer Protection Committee member for 8 years.

Taxation and Government Finance Committee member for 2 years.

Research Advisory Committee member for 3 years.

Professional Standards Committee member for 3 years.

Member of the Housing Opportunity, Nominating, and Local Government Committees.

Currently serving as the Federal Political Coordinator for HR Congresswoman Zoe Lofgren