



BAYSHORE PRODUCE

Weekly Market
Guide
May 10th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Oranges have hit an EXTREME market with higher prices and shortages in supply as well as lemons. Green leaf, iceberg lettuce, and cauliflower remain tight. Stone fruit has started. Red and black plums will start mid to end of May.

PRODUCT ALERTS



Peppers



Cucumber



Squash



Blueberry



Citrus



Mushroom



Cauliflower

TRANSPORTATION / WEATHER

TRANSPORTATION



Rates, although higher than expected, have eased as overall demand is lower. However, we do expect to see rates begin to increase as we approach the summer months as there is still an overall shortage of drivers. ELD's will be creating longer transit times which, as demand increases, will force rates to firm.



WEATHER

SOUTHEAST: Rain at the beginning of the week. Mild temps will continue.

HERMOSILLO: Spring weather patterns, plenty of sunshine with hot days, mild evenings.

CULIACAN: Spring weather, showing plenty of sun with very hot days and cool evenings.

SALINAS: Sun and clouds cool temps.

Coachella: Hot clear sunny days and cool nights

Fruits

CROP REPORT



Apples – Good quality with supplies heavy to the smaller sizes and lower grades.



Avocado - Volumes are slightly below normal as Mexico begins to slow down. California and Peru are slightly higher offsetting Mexico. We are seeing high quality from Peru and California. Mexico's late season fruit quality is rough.



Banana - Quality is very good along with good supplies.



Blackberries - The market is steady, and quality is good.



Blueberries - Recent storms in the Pacific Northwest have affected supply; expect occasional fruit rot and inconsistent sizing. The market is very short as CA production is delayed and the GA crop was affected by a freeze.

ALERT

Fruits

CROP REPORT



Grapes - Chilean red seedless remains available with fair to good quality. New crop Flame Seedless are beginning to arrive from Mexico, as are green Pearlettes.



Lemons - This is a very active market, prices are still higher than normal. Quality is good. Imports start in June.



Limes - Bigger fruit continues to remain tight and we are having to grade the fruit to obtain quality. This has caused some tighter supplies on the 175-200ct and pricing remains elevated. We expect to see prices alleviate more over the next couple weeks



Mangoes - Good supply and good availability



Melons Cantaloupe – Mexico and offshore quality is very good

Fruits

CROP REPORT



Melon Honeydew - Mexican quality through Nogales is very good..



Oranges - We are still seeing a shortage in supply and higher prices. This market may become even shorter in supply and will last until the domestic Valencia market takes over.



Pears - Quality is good and supplies are lighter until new crop starts in August. D' Anjou is the only variety available until new crop starts.



Pineapple - Good supplies available on all sizes this week. Fruit quality is excellent

Fruits

CROP REPORT



Raspberries - We are seeing some shortages in supply in this market, quality is good.



Strawberries - The market is great and we are seeing lower prices, plenty of supply, and good quality.



Watermelon - Seedless watermelons remain steady with a decent demand on larger sizes (4/5s). Movement on smaller sizes has been limited. Growers of seedless melons from Central America are done for the season.

Vegetable

CROP REPORT



Asparagus - Supplies and quality are very good from Baja, WA supplies are very good, and Peru remains light, with fair to good quality; volume to improve slowly.



Broccoli - Quality is fair, with loose bead, yellowing, brown bead, and mechanical damage prevalent. Supply limited, crops ahead of schedule in the coastal regions in CA and then halted by below normal temps



Cauliflower - We are seeing a shortage in supply and prices are escalated.



Carrots - We are seeing both good quality and volume.



Corn - Good supplies continue from FL; quality is very good



Celery - Demand is steady and suppliers are lighter than normal. Quality is good.

ALERT

Vegetable

CROP REPORT



Cucumber - The cucumber market has eased back as Florida ramps back up and south Georgia scratches new crop production. Quality is good.



Eggplant - Warmer weather continues to improve availability on both coasts; FOB prices are unchanged this week and quality is very nice



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high.



Ginger - Chinese markets are mixed, but quality is good.



Green Cabbage - Supplies have improved in the southeast. FOB calls are down, and quality remains very nice.

Vegetable

CROP REPORT



Green Onion - Market is firm with good supply, although we are seeing some slight insect damage.



Kale - Quality and supplies are good.



Lettuce Iceberg - This market is active due to cooler weather slowing down supplies.



Leaf Green and Red- Quality is good and supplies are light on red. Green is very active due to the past situation with romaine; prices are rising, and there are shortages in supply.

Leaf Romaine - Quality is fair to good with twisting, fringe burn, and light insect activity; supply is good..

Leaf Romaine Hearts - Supplies are normal. Demand and quality are good.

ALERT

ALERT

Vegetable

CROP REPORT



Onions - Warm temps in the growing region have increased insect pressure (thrip) and fair to good quality.



Pepper, Bell - The green bell (ALERT) market is active as demand exceeds supplies. Mexico is finished and putting heavy pressure on Coachella and the East Coast supplies are light. Red/gold bell coloring has improved this week with less “browning” on the reds and less “greening” on the golds as peppers mature. Markets should see relief next week as more peppers will be available.



Potato – Burbank quality remains good; sizing will be heavy to the smaller end. Air cracks are evident in some lots



Spinach - Quality is fair to good, with occasional oversizing and discoloration.

Vegetable

CROP REPORT



Squash - We are seeing volume gradually improve with Florida stabilizing, and south Georgia ramping up.



Tomato - Rounds: Weather and overall conditions have been outstanding keeping quality excellent. Expecting a smooth 3 to 4 weeks.

Romas: Roma prices are firming up and expected to remain active for the next 2-3 weeks. Quality is very nice.

Grapes: WATCH LIST Supplies remain snug as transition continues to central and north Florida. Quality is good; however, some reports are showing hit and miss quality as well due to wind damage.

Cherries: Supply is steady, and volume looks good for the next 3-4 weeks. Quality is excellent

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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