

Issue No. 317

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CAN YOU THINK ON YOUR FEET?

ould this e-mail have been written by you?

"I was wondering if you could help me with a growing problem. I have lost a great deal of confidence in my public speaking and find my mind goes blank when I am put on the spot by senior colleagues in academic meetings. I manage OK with organized speaking and giving presentations flounder but and sound unconvincing when giving answers to impromptu technical questions. This is really destroying my credibility. My problem is talking with confidence under pressure! Do you have any helpful tips for this kind of situation?"

First, you should know you're not alone. No one enjoys being put on the spot or having to answer unexpected or difficult questions. It's stressful! But there's good news. It's possible to learn how to think on your feet and speak clearly, concisely, and confidently. It's a matter of practicing a few skills and tactics.

Learn How to Relax

First, it's important to know how to relax when you are under pressure. Proper breathing techniques help. In this case, it's critical to slow down your breathing and to get rid of your inner critical voice.

Even if you struggle with abdominal breathing, just deepening and lengthening your breath stimulates the relaxation response. Many of the things that happen when we're stressed, such as increased heart rate, fast breathing, and high blood pressure, all decrease when we breathe slowly and deeply.

To quiet the "mind chatter," you can focus on your breath, or perhaps use meditation techniques. Another longer term idea might be to try yoga, which research has shown helps people with breathing, relaxation, and the ability to focus.

It's a good idea for you to get in the habit of repeating the questions. Repeating the question gives you a bit more time to think about your response.

Listen and Pause

Of course, the ability to focus on the questioner and really listen without distraction is critical to the success of your answer-- especially for technical people. You need to listen carefully so that you fully understand the question. It helps to look directly at the questioner and, if necessary, ask him or her to repeat or clarify the question. Often the second time around, the question is more concise and much clearer.

In addition, it's a good idea for you to get in the habit of repeating the question. That helps, because at times, you'll want to slightly rephrase the question. Maybe to make it less aggressive, more narrow, or even broader in focus. Especially when you are feeling pressure, repeating the question gives you a bit more time to think about your response.

Next, always pause before you respond. As long as you don't have a look of panic on your face, you'll look thoughtful, careful and respectful. So, pause, even if you know the answer and especially if you feel attacked. Blurting out a response without thinking it through just makes you look insecure and anxious. A thoughtful pause reminds you to slow down and collect yourself and your thoughts.

Organize

Pausing also lets you choose the best organization structure. Stress seems to make people answer either too briefly or ramble on. When responding to an impromptu question, the idea is to structure your response for clarity, brevity, and impact. By learning a few impromptu response structures, your answers will always sound organized and confident.

Impromptu Response Structures

•The first one is called PREP: position, reason, example, position. In this model, first you state your position on the topic, then you state your reason for taking that position. Next, you provide an example or story that supports your reason. Finally, you summarize by restating your position.

•The second structure is called PEP: point, example, point. It's easier than the first one and can be used to answer a wider variety of questions. In this one you start by briefly making a point or stating a key idea or objective. Then you give an example or story that proves your point. Then you wrap up by restating the main idea, or your main point. When you are short on time, this is the way to go.

•The final structure calls for you to quickly think of a way to divide up your response; e.g., divide and conquer. There are a few classic two and three part divisions that you'll want to memorize such as: past, present, future; problem, solution; cost, benefit; us, them; ideal, real; low, medium, high. Of course, there are many of these, so try to practice the ones that are common to your field. These are easy; you just pick an appropriate division and then include a little bit for each section.

Practice

The best way to learn how to organize on the fly and respond with confidence is to practice. Start with easy questions such as, "Where do you like to vacation?" If using the PEP structure, you might say something like this:

"I like to relax and enjoy warm, sunny, tropical beaches for my vacations. For example, I'll be heading to an all-inclusive resort in Panama this year. We'll be able to scuba dive, swim, kayak and just chill on the beach and my motherin-law, who happens to live only 25 minutes from the resort, will takes care of my girls."

However, using the divide and conquer structure, you might say something like this:

"Before I had my twin daughters I spent vacations in warm, tropical beaches like Belize and Grand Caymen. However, for the past five years my only vacation was a few short hours of quiet when someone else was watching my girls. However, in a few short weeks, we'll be vacationing in Panama, relaxing by the ocean and the second largest man-made pool in the world. I can't wait!"

If you practice all of these techniques when the questions are easy and you're not under pressure, you can learn the structures quickly. Then, when you are put on the spot, you can easily relax, listen, organize, and respond.

Whether you are attending a meeting, interviewing for a job, presenting a proposal, selling an idea, or handling a question and answer session, being able to talk clearly and concisely -- at a moment's notice -- is a critical professional skill.

By Lisa B. Marshall, The Public Speaker, publicspeaker@quickanddirtytips.com.

NALS OF GREATER KALAMAZOO BOARD OF DIRECTORS June 6, 2017

The May Board meeting minutes were approved as corrected. The Treasurer's report was presented by Jen Robinson. Committee reports were given and committee matters were discussed, including Ways & Means, Membership, Scholarship, Programs and Reservations, as well as the upcoming social event--Flower Arranging by Kitty Knoll on July 30. 2017. The cost of this event will be \$15.

Paula Steffey, PP,CLP-SC is still in need of items for the upcoming June 24, 2017 rummage sale.

The WMU Prelaw Club came to give a brief presentation and discussed their goal of strengthening the relationship between the Prelaw Group and NALS. There was some discussion about the Bronco Bash and each organization crossreferencing the other within their tent at the Bash.

Cathy Zackery presented her idea on a mentorship program within NALS that would pair long time members with new members.

Discussion was also had about us hosting the 2019 Annual Meeting. It was discussed and decided that there would be more follow up on potential locations and costs associated with those locations. It was decided that a bid would be developed and submitted.

The upcoming General meeting will be held on Tuesday, June 27, 2017 at Aubree's. The program will be on Active Shooter.

The next Board meeting will be held on Tuesday, July 11, 2017 at 5:30 p.m. at Plunkett Cooney.

NALS FUNDRAISER: 3RD ANNUAL RUMMAGE SALE (RAIN OR SHINE)

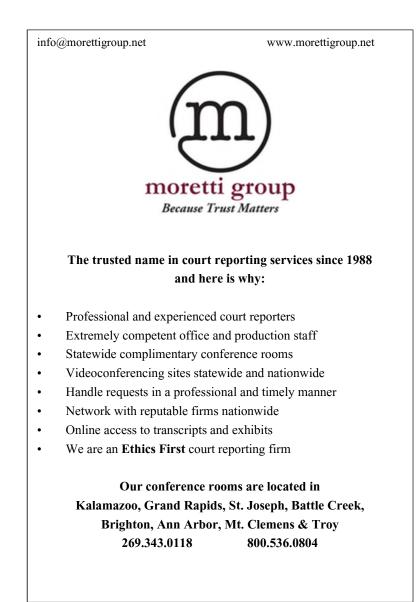


Date:	Saturday, June 24, 2017
Time:	8:00 - 4:00
Location:	Paula Steffey's House 3240 Pondview Drive Kalamazoo, Michigan 49009

Clean out those closets, basement, and garage! Proceeds will benefit NALS of Greater Kalamazoo!

Donations needed: Clothing, household items, books, etc. Please make sure items are clean and in good condition. Any unsold items will be donated to various non-profits.

You may also bring items to the NALS monthly meetings. To schedule a special drop off or pick up time, please call Paula at 377-9341.





Kalamazoo Circuit Judge Paul Bridenstine spoke at the May 23 membership meeting.



Office Staffing Terri Sobolewski Director of Business Development tsobolewski@officestaffing.com

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NALS OF MICHIGAN DIRECTOR'S REPORT By Nancy Thomas, PLS



On June 17, 2017, I attended the NALS of Michigan Quarterly Meeting held in Lansing at the State Bar Building. Paula Steffey, PP, CLP-SC, Tami Carl, PLS, and Kim Snow, PP, PLS, from our chapter also attended. Eighteen members total were present, with sixteen voting members.

OF MICHIGAN The day started with a seminar by Benjamin Eichler, a financial planner from the Principal Financial Group in Williamston. He gave an interesting presentation and left us with a lot of material to consider.

President Heidi Hopper presided at the business meeting. Officer and committee reports were presented. Approval was given for a drawing to fund one NALS of Michigan member to the NALS Forum in Norfolk this fall. Payment will cover the registration fee, NALS Foundation dinner, scavenger hunt, and escape room event. More information will be out soon about this drawing. Approval was also given to fund Paula Steffey to the NALS Forum on behalf of the state association.

Vice President of Membership and Marketing Paula Steffey reported the state association has 202 members, which is 16 less than in June of 2016. She also reported that NALS of Northern Michigan intends to dissolve its chapter and join with Grand Traverse. The Calhoun chapter also intends to dissolve, and its members have the option of joining Jackson or Kalamazoo. Paula reminded everyone that the 25th of the month is the deadline to submit information for the marketing newsletter.

Vice President of Education and Certification Jodi Velez reported the Certification Committee is still looking for a chair. She will send an e-mail to chapter presidents seeking volunteers. If a chapter is interested in an officer outreach (e.g., visiting their chapter), please contact Jodi. Jodi also announced those who passed the March 2017 certification exams, including our own Cathy Zackery, CLP!

Report on the 2017 Annual Meeting: The 2017 Annual Meeting Committee reported a deficit of \$731.84. This difference was split between NALS of West Michigan and NALS of Michigan. Those donations will bring the Annual Meeting account back up to the \$1000 balance we maintain. We had only 58 registrants this year as compared to 80 last year, which was the greatest factor contributing to the deficit.

Report on the 2018 Annual Meeting: Grand Traverse is the host chapter for the 2018 Annual Meeting, to be held at Shanty Creek in Bellaire April 27-28, 2018. Room rates have been secured at \$89 per night for the hotel, or \$109 for a studio parlor room. Registration fees were approved of \$145 for members, \$135 for student members, and \$155 for non-members. The meeting will run Friday and Saturday, with possibly a Sunday breakfast; the committee is still working on the details.

Report on the 2019 Annual Meeting: NALS of Greater Kalamazoo expressed interest in hosting the 2019 Annual Meeting, but no final proposal is ready yet. Look for more information at the fall quarterly meeting.

The Finance Committee will be selling a Blue Tooth speaker this year, as well as greeting cards to supplement the other finance products that were available previously.

The State Bar of Michigan annual meeting is September 27-29 at Cobo Hall in Detroit. NALS of Michigan will be assisting once again at this meeting. Watch for more information on how you can sign up to help.

The Technology Committee is working on updating the web site. The members approved an additional fee to pay for the update. Our own Cathy Zackery is working on expanding our social media presence, possibly including Instagram.

The Scholarship Fund meeting followed. The members approved awarding one scholarship in 2018 for \$1,000. The Scholarship Committee is also planning another 5K run (second annual) in Williamsburg. They are looking for runners, sponsors, and volunteers to assist on race day. See additional information in this newsletter.

The next NALS of Michigan quarterly meeting will be held September 16, 2017, at the offices of Foster Swift in Lansing. No speaker has yet been scheduled. Stay tuned for more information.

As always, if anyone has questions, please contact me.

MEMBERSHIP NEWS by Vice President Michele Guyman

JUNE/JULY BIRTHDAYS:

Lena Tricoci	June 27
Cathy Zackery, CLP	July 11
Janet Steward	July 20
Kim Snow, PP, PLS	July 27



HAPPY BIRTHDAY!

JUNE/JULY NALS ANNIVERSARIES:



Christine English, PLS	June 1 (26 years)
Kathleen Hutchins, PLS	June 1 (23 years)
Monica Kim	June 1 (1 year)
Kelly Baird	June 4 (5 years)
Paula Steffey, PP, CLP-SC	June 9 (3 years)
Chelsea Cupp	June 10 (1 year)
Jennifer Robinson	June 27 (1 year)
Janet Steward	July 7 (3 years)
Courtney Carpenter, PLS	July 29 (7 years)

THANK YOU FOR YOUR SERVICE TO NALS!

REMINDER TO INVITE A FRIEND! Copy the meeting invitation from this month's *Pleadings* newsletter and send it to colleagues or students in the legal field, encouraging them to attend a NALS meeting with you!

Wanted: @Law Magazines: If you have any old **@Law magazines you no longer want to** keep, please bring them with you to a meeting, as Michele can use them in new member packets. Thanks!

NALS members gathered on May 17 at Make Studio in Kalamazoo





Flower Arranging with Kitty Knoll

When:	Sunday, July 30, 2017	
Time:	2:00 p.m.	
Address:	10345 B Drive North	
	(4 miles south of Firekeepers Casino off	of 11 Mile Road)
Cost:	\$15 includes flowers, wine, tea, and hibis	cus pink lemonade!

Bring a friend and a finger food to share. Cathleen has many types of flowers for arranging: Lisianthus, Larspur, Snapdragons, Orlaya, Giant Zinnias, Ammi, Chrysanthemums and many more! Flowers are Cheaper than therapy and makes you smile for days! Please RSVP to Michele Guyman (mightymmo@sbcglobal.net).

Social Activities



Join NALS of West Michigan on the Grand Lady Riverboat Cruise on Thursday, August 17, 2017 from 6:00 – 9:00 p.m. for a night of fun and networking!

825 Taylor Street, Jenison, MI 49428

(Located at Steamboat Park Campground...if case you want to make it a long weekend)

Boarding begins at 6:00 p.m. Boat departs dock at 7:00 p.m. for a 2-hour cruise. Live music Natchez Trace

Adult (21 & over) \$10.00 Adult (21 & over, with grilled picnic) \$23.78 Cash Bar (opens at 6:00 pm)

It is best to buy tickets early because some cruises sell out early. http://www.grandlady.info/calendar-and-tickets/

For more information go to: http://www.grandlady.info/

(If you plan on attending, it might be a good idea to contact a NALS of West Michigan member because they can try to save tables/chairs for everyone coming.)

Π **REINV** MA ZOO BARASSOCIAT SUMMER PARTY! JOIN US FOR SOME FOOD, DRINKS, BASEBALL AND FIL DAV. JU HO MER STRYKER 1 TICKET TO THE BALLGAME 7 INNINGS OF ALL YOU CAN EAT FOOD SAUV AND WATER **3 VOUCHERS FOR BEER** DESSERT, OR KIDS GAMES

STEP 1. GO TO GROWLERSTICKETS.COM STEP 2. ENTER PROMO CODE "KALAMAZOO BAR ASSOCIATION" STEP 3. BUY YOUR TICKETS STEP 4. TELL YOUR FRIENDS STEP 5. SHOW UP ON JULY 29! FOR MORE INFORMATIN

FOR MORE INFORMATION AND TO RSVP PLEASE CONTACT JENNIFER INFO@KALAMAZODBAR.ORG

KALAMAZOO GROWLERS – 251 MILLS ST, KALAMAZOO, MI 49048 – 269.492.9966 – GROWLERSBASEBALL.COM

NALS – National Court Observance Week 2017

https://www.nals.org/page/CourtObservance2017

On October 14, 1974, President Gerald Ford signed a proclamation designating the second full week of October as NALS Court Observance Week.



This proclamation established the basis for a NALS tradition of recognizing the skill and dedication to the system we serve. NALS has continued this tradition over the years by establishing an annual theme which our states and chapters promote when hosting Court Observance Week events locally.

This year's court observance week is **October 9, 2017 to October 13, 2017**. This year's theme is the **Fourteenth Amendment** (based on the ABA's Law Day 2017 theme).

NALS encourages every NALS member, chapter, and committee to organize, publicize, and participate in an event during this week in celebration of the constitutional freedoms our courts protect.

How will our chapter recognize this event? If you would like to assist with planning this year's NALS of Greater Kalamazoo Court Observance event, please contact Chair, Tami Carl, CLP, at carlt@millerjohnson.com. Thank you!

Kalamazoo Speedway 50/50 Event By Kim Snow, PP, PLS, Chair

Our 50/50 raffle was held at the Kalamazoo Speedway on June 9, 2016. We had beautiful weather. Our last call announcement racked up the ticket sales! I'm happy to announce that we achieved our highest dollar amount, and the winner, Karen Wildsmith, received \$868!

Thank you to Nancy Thomas, Jennifer Antisdale, Jen Robinson and Brenda Knapp for coming out and selling tickets. A breakdown follows:

Ticket sales		\$1736.00	
Costs: Raffle license Nancy Thomas (admission) 50/50 winner	\$ 50.00 \$ 12.00 <u>\$ 868.00</u>		
Total costs	\$ 930.00	<u>(\$ 930.00)</u>	
TOTAL PROFIT		\$ 806.00	



Kalamazoo Speedway 50/50 raffle winner Karen Wildsmith being presented with her prize by Treasurer Jen Robinson.



Join NALS of Lansing for its 2nd Annual September Swing Golf Outing and Dinner. NALS of Lansing is a 501(c) (6) organization that has been serving the capital region for over 50 years by providing continuing legal education, certifications, networking, and training to those choosing the legal services industry as their career.

Players will have a chance to win a number of prizes for on-the-course contests, door prizes, and 50/50 raffle.

GOLFER REGISTRATION:

Format: 4 - Person Scramble, Shotgun Start

Price: \$60 per golfer

Includes: 18 holes of golf, golf cart, open driving range, shuttle service, tap beer & fountain pop from the clubhouse and a steak & chicken dinner following golf

Register online at https://www.eventregisterpro.com/event/nals

or mail a check payable to NALS of Lansing, c/o Jessica Garber, 313 S. Washington Sq., Lansing, MI 48933

Questions? Contact jgarber@fosterswift.com

SPONSORSHIP OPPORTUNITIES:

Cart Sponsorship: \$500

Large ad on each golf cart; the ultimate in visibility; includes foursome of golf; logo on website

<u>Exclusive Scorecard Sponsorship</u>: \$300 Your logo on every event scorecard; visible to all players; logo on website

Exclusive Scoreboard Sponsorship: \$300

Your logo on the official event scoreboard; highly visible; logo on website

Hole Sponsorship: \$100

8x24 printed sign in a deluxe holder visible at the tee off area; logo on website

Donations of items for prizes such as tickets to sporting or theater events, gift baskets, gift cards, etc., are appreciated.





NALS of Michigan Announces its Second Annual Visionary 5K Challenge Saturday, September 23, 2017, at 9 a.m. Vasa Pathway 4450 Bartlett Road Williamsburg, Michigan

Proceeds Benefit the NALS of Michigan Scholarship Program

The NALS of Michigan Scholarship Committee is busy making plans for the Second Annual Visionary 5K Challenge, which will be run on September 23, 2017.

NALS of Michigan became a chartered member of NALS. . .the association for legal professionals in 1961 and consists of eight local chapters that provide legal education and training to legal support professionals. Our membership consists of legal secretaries, legal assistants, paralegals, law office managers, file clerks, receptionists, court reporters, judicial assistants, corporate legal staff, etc. Each year the association awards a scholarship to an individual enrolled in a legal education program at a school of advanced education and is a resident of the state of Michigan. Scholarships are awarded on the basis of scholastic or legal career achievement, future career goals, demonstration of financial need, and leadership ability.

As part of our efforts to raise money for future scholarships, we are hosting this Visionary 5K Challenge and are hoping for a huge success. To that end, we are asking for your support as a sponsor. We believe the support of sponsors, like you, is critical to establish a high caliber event that will become an annual event and not only offer financial assistance to deserving individuals, but highlight the legal community of Michigan in a positive light. Your potential sponsorship of this event will help us achieve these goals.

What would it cost to have your business name on hundreds of moving billboards? Because that is what your sponsorship of the "Visionary 5K Challenge would accomplish - PROMOTION **OF YOUR BUSINESS!!!** Not only do you get your company's name on the back of our race t-shirt, but also listed on our web site, with advertising in our coveted race "Grab" Bag. As a sponsor, if you provide coupons, business cards, flyers, etc., we will include these in the race package that each participant will receive. What better way to promote your business in the community than helping our youth achieve their goals.

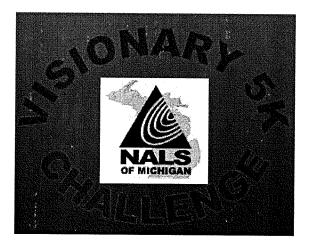
Listed on the attached form are the different levels of sponsorship available for our race. In return for your financial or product sponsorship, we offer you name and product recognition in what, we hope, will become one of Michigan's highly reputable road races. We plan to promote our race extensively to attract a large number of competitors from all over Michigan.

Please take time to review the attached sheets, and feel free to visit our web site at <u>www.nalsofmichigan.org</u> and our event website at <u>http://nalsmievents.weebly.com/</u> for all information about our race. We look forward to hearing from you and appreciate your questions or comments regarding your sponsorship of our race. Please fill out the enclosed sponsorship form at your earliest convenience and return it to the address listed or e-mail Jodi Velez, CLP, at jvelez@jarboelawtc.com and I will get back to you with additional details and information.

Thank you again for your interest and support of the Visionary 5K challenge and the NALS of Michigan Scholarship Program. We look forward to hearing from you soon.

The 2017 VISIONARY 5K CHALLENGE Run/Walk Race Facts

- Event: "Visionary 5K Challenge"
- Date & Time: Saturday September 23, 2017, at 9 a.m.
- **Course:** The Course is 99.9% off road and the weather will affect the course so be prepared. Walking is allowed, but strollers are not recommended due to the terrain conditions. No pets are allowed. Timing will be done via a manual system.
- **Organizers:** NALS of Michigan Scholarship Committee
- Amenities: All registered participants will receive a "Grab" Bag that contains a t-shirt, a list of all sponsors, and other cool stuff. Sponsors are encouraged to put in an advertisement or a coupon good for their business, or items such as pens, pencils, water bottles, or other promotional items. Awards go to 1st, 2nd, and 3rd place men and women.
- **Beneficiary:** All proceeds from the Visionary 5K Challenge will be used to fund the NALS of Michigan Scholarship Program.
- Advertising: Through sponsorship of the "Visionary 5K Challenge" race, your company will be listed as a sponsor on the NALS of Michigan website at www.nalsofmichigan.org and in all promotional materials distributed for the event throughout the state.



Register for the Race at: https://events.bytepro.net/visionary-5k/

The 2017 VISIONARY 5K CHALLENGE **Sponsorship Levels:**

Starting Line Sponsor

Starting line sponsorship gives your company name on T-Shirt and all race materials, company name on race website as Starting Line sponsor, product sample, coupon or brochure you provide in our runners "Grab Bag" given to all runners and your name or banner prominently displayed at the Starting Line.

Finish Line Sponsor

Finish line sponsorship gives your company name on T-Shirt and all race materials, company name on race website as Finish Line sponsor, product sample, coupon or brochure you provide in our runners "Grab Bag" given to all runners and your name or banner prominently displayed at the Finish Line.

Registration Sponsor

Registration sponsorship gives your company name on T-Shirt and all race materials, company name on race website as Registration sponsor, product sample, coupon or brochure you provide in our runners "Grab Bag" given to all runners and your name or banner prominently displayed at the Registration Area.

Water Stop Sponsor (2) 1 Mile & 2 Mile

Water Stop sponsorship gives your company name on T-Shirt and all race materials, company name on race website as Water Stop sponsor, product sample, coupon or brochure you provide in our runners "Grab Bag" given to all runners and your name or banner prominently displayed at the Water Stop.

General Race Sponsorship

This sponsorship level gives you company name on race t-shirt and all race material, company name on race website, product sample, coupon or brochure you provide in our coveted runners "Grab Bag" given to all runners and your name or banner prominently displayed at the Race.

Charitable Donation

Sponsorship Information: Return by September 1, 2016

Company Name		
Company Contact		
Address		
Sponsorship Level		
Amount Sponsored		
Signature:	Date:	

Make Checks Payable To: NALS of Michigan Scholarship Fund Return form to: Jodi Velez, CLP, 160 E. State Street, Ste. 202, Traverse City, MI 49684

\$300

\$300



\$300

\$200

Amount \$

\$300

We've started a new Schwan's Fundraising Campaign! Get delicious food delivered to your door!

NEW CAMPAIGN ID: 31897

Beginning March 22 we will once again be eligible to earn **20-40%** for 45 days (until May 6), and then 5% until August 4

Don't forget to go on line and switch to our NEW CAMPAIGN ID#31897

Purchase a \$25 gift card (which you can use with your first purchase) - or give it to a friend or family member and add them to your team - and Schwan's will donate \$10 back to us!

Visit <u>www.schwans-cares.com/c/31897</u> and place your order today!



NALS of Greater Kalamazoo

P.O. Box 50221 Kalamazoo, MI 49005 www.nalsofgreaterkalamazoo.org



CALENDAR

June 24, 2017

NALS of Greater Kalamazoo Rummage Sale

Venue: Paula Steffey's House, 3240 Pondview Drive, Kalamazoo, MI Time: 8:00 a.m. – 4:00 p.m. Contact Paula to drop off your items <u>westernmom40@gmail.com</u> or (269) 377-9341

June 27, 2017

Membership Meeting – Scholarship Award

Venue: Aubree's Pizzeria & Grill, 5802 Gull Rd., Comstock, MI 49001 5:30 p.m. Networking; 6:00 p.m. Dinner Speaker: Officers Ryan Shank and Christopher Hancox, Kalamazoo Public Safety Department Topic: Active Shooter

June 28, 2017

WMU Night at Comerica Park Venue: Comerica Park, 2100 Woodward Ave., Detroit, MI Time: 7pm Tickets are available at: <u>www.MyWMU.com/Tigers</u>

July 1, 2017

NALS 66th Annual Education & Networking Conference: Early Bird Deadline Sign up at: <u>https://www.nals.org/events</u>

July 5, 2017

NALS 2017 Leadership Appreciation Day Sign up at: <u>https://www.nals.org/events</u>

July 13, 2017

KCBA and YLS Spring Mixer Venue: TBD 5:01 p.m.

July 25, 2017 – (Lunch Meeting)

General Membership Meeting Venue: Shakespeare's Pub, 241 E. Kalamazoo Ave., Kalamazoo, MI 12:00 p.m. Lunch, presentation and business meeting Speaker: Gerald E. (JJ) Henn II Topic: B Corporations

July 27, 2017

NALS Webinar – How to Protect Your Clients' Data from Cyber Attacks 12:00 – 1:00 p.m. Register at: http://www.nals.org/events

July 29, 2017

KCBA Summer Party and Baseball Game

Venue: Homer Stryker Field, 251 Mills St., Kalamazoo, MI 7:00 p.m. Register at: www.growlerstickets.com

July 30, 2017

NALS of Greater Kalamazoo Social Event – Flower Arranging with Kitty Knoll

Venue: 10345 B Drive North (4 miles south of Firekeepers Casino off of 11 Mile Rd) 2:00 p.m. Cost: \$15 includes flowers, wine, tea, and hibiscus pink lemonade Bring a friend and a finger food to share. Please RSVP to Michele Guyman at <u>mguyman@wnj.com</u>

August 17, 2017

NALS of West Michigan Social Event – Grand Lady Riverboat Cruise

Venue: Steamboat Park Campground, 825 Taylor St., Jenison, MI Boarding at 6:00 p.m. Boat departs at 7:00 p.m. for a 2-hour cruise. Live music by Natchez Trace Cost: \$10 or \$23.78 with grilled picnic. Cash bar. Reserve at: <u>http://www.grandlady.info/calendar-andtickets</u>

August 22, 2017 – (Lunch Meeting) General Membership Meeting

Venue: Park Club, 219 W South St, Kalamazoo, MI 12:00 p.m. Lunch, presentation and business meeting Speaker: Cathy Metzler Topic: TBD

NALS of Greater Kalamazoo July 2017 Monthly Membership Meeting and CLE

Tuesday, July 25, 2017, at <u>Noon</u>** (**Note: We are on our summer schedule.) Shakespeare's Pub (241 East Kalamazoo Avenue, Kalamazoo, MI; Phone 269.488.7782)

SPEAKER JJ Henn Miller Johnson

TOPIC B Corporations



JJ Henn is an attorney with the law firm of Miller Johnson. He focuses his practice on corporate and business services. He offers legal counsel regarding the many intricacies of business entity formation and provides legal advice to corporate and nonprofit

boards regarding fiduciary compliance and governance. JJ organizes corporations, limited liability companies, non-profit corporations and limited partnerships. He counsels and assists clients through the entire start-up process of their new business entity. JJ received a B.S. from Case Western Reserve University in 2010, and his J.D. from Cleveland-Marshall College of Law in 2013. He is admitted to practice in both Michigan and Ohio. JJ is also Treasurer of the Kalamazoo County Bar Association and is involved with many non-profit organizations in Kalamazoo. He is married to Annie Johnston Henn, who is a Marketing and

Business Development Specialist at Greenleaf Trust.

AGENDA

Noon – Lunch 12:15 p.m. – 12:45 p.m. - Speaker Presentation (CLE). A very short chapter business meeting will follow the CLE.

LUNCH

Our lunch will be served buffet style. The buffet will include Veggie Platters, Shakespeare's Samplers, and varieties of pizzas. The pizzas served at the buffet are Cheese, Pepperoni, Veggie, Shakespeare's, BBQ Chicken, and Hawaiian.

Cost Per Person: \$14

Soft drinks, tax, and gratuity are included in the price.

RESERVATION PROCEDURE

E-mail your reservation to Monica Kim at <u>monpkim@gmail.com</u> or call 269.697.3515 <u>no later than 5:00 p.m. on Friday</u>, <u>July 21, 2017</u> to reserve your spot. Give your payment to Jen Robinson, NALS Treasurer, at the meeting. Checks are welcome. If you pay in cash, please bring the exact amount. SORRY, BUT ONCE THE RESERVATIONS HAVE BEEN CALLED IN, YOU WILL BE RESPONSIBLE FOR PAYMENT FOR YOUR ORDER IF YOU HAVE TO CANCEL AND DO NOT FIND A REPLACEMENT.



NALS of Greater Kalamazoo June 2017 Monthly Membership Meeting, CLE and Scholarship Award Presentation

Tuesday, June 27, 2017

Aubree's Pizzeria & Grill

(5802 Gull Road, Kalamazoo, MI; Phone 269.337.9999)

SPEAKERS

Officer Ryan Shank Kalamazoo Public Safety Vine Neighborhood Community Police Officer -and-Officer Christopher Hancox Kalamazoo Public Safety Downtown Community Police Officer

TOPIC

"Active Shooter"





Active Shooter Definition: "One or more subjects who participate in a random or systematic shooting spree, demonstrating their intent to continuously harm others." Active shooter incidents have occurred in office buildings, workplace environments, movie theaters, shopping malls, sporting events, schools and daycare centers, churches/mosques, and any large location where people gather. Active shooter situations are unpredictable and evolve quickly. Because active shooter situations are often over before law enforcement arrives on the scene, individuals must be prepared both mentally and physically to deal with an active shooter situation. Officers Shank and Hancox will discuss how to know, and respond, when an active shooter is in your vicinity, having an emergency action plan, tips on keeping violence out of the workplace, and more.

AGENDA

5:30 p.m. – Networking 6:00 p.m. – Dinner 6:30 p.m. – Speaker Presentation (CLE) **Our chapter scholarships will be awarded after the CLE presentation.** A short chapter business meeting will follow the scholarship awards.

DINNER

Dinner will be a pizza buffet, including pizza, soup, salad, bread and non-alcoholic drinks. Cost: \$15.00 per person. Tax and gratuity are included in the price. Alcoholic drinks are also available at your cost.

RESERVATION PROCEDURE

E-mail your reservation to Monica Kim at <u>monpkim@gmail.com</u> or call 269.697.3515 <u>no later than 5:00 p.m. on Friday</u>, <u>June 23, 2017</u> to reserve your spot. Give your payment to Jen Robinson, NALS Treasurer, at the meeting. Checks are welcome. If you pay in cash, please bring the exact amount. SORRY, BUT ONCE THE RESERVATIONS HAVE BEEN CALLED IN, YOU WILL BE RESPONSIBLE FOR PAYMENT FOR YOUR ORDER IF YOU HAVE TO CANCEL AND DO NOT FIND A REPLACEMENT.



2017 - 2018 Officers

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Nancy Thomas, PLS, *Pleadings* Editor Phone: 381-7030; thomasn@millercanfield.com

CALENDAR

Next Board Meeting Tuesday, July 11, 2017 5:30 p.m. Plunkett Cooney

June General Membership Meeting: Tuesday, June 27, 2017 5:30 p.m. Aubree's Program: Active Shooter

> 2nd Annual Rummage Sale June 24, 2017 8:00 - 4:00 Paula Steffey's Home

Flower Arranging Social July 30, 2017 2:00 p.m. Kitty Knoll's Home



NALS of Greater Kalamazoo P.O. Box 50221 Kalamazoo MI 49005