



Carlos Santamaria, VP-Engineering Services of Glenborough Properties, LLC, and Ann Camperson, Strategic Account Manager for Large Commercial Offices at PG&E

## How effective can energy efficiency be? Try over \$1 million savings on for size.

Glenborough Properties' energy bill is one of their largest controllable expenses. That's why Glenborough's Carlos Santamaria works closely with Pacific Gas and Electric Company's Ann Camperson to reduce their energy usage. With Ann's help, Carlos takes advantage of the full range of PG&E's money-back programs, including pilot programs.

This puts Glenborough on the cutting edge of energy efficiency. Together, Ann and Carlos have helped Glenborough realize energy savings on individual buildings of 7.5 to 15 percent and more, including savings on smaller buildings that might have gone overlooked. What does that mean for Glenborough's tenants? Lower overall leasing costs and a healthier environment. Which makes energy efficiency a win-win all around.

So whether you're already working with PG&E and want to save *more* energy and money, or are ready to get started, contact your PG&E Representative today at [1-800-468-4743](tel:1-800-468-4743).

"Energy-efficiency projects under PG&E's guidance have helped Glenborough save more than \$1 million in utility costs over the last four years. Ann's one-on-one support played a big role."

**Carlos Santamaria**  
Glenborough Properties



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